

aws marketplace

**Umbrella**

**Reviews, tips, and  
advice from real users**



Powered by  PeerSpot



# Contents

Product Recap..... 3 - 4

Valuable Features..... 5 - 10

Other Solutions Considered..... 11

ROI..... 12

Use Case..... 13 - 16

Setup..... 17 - 18

Customer Service and Support..... 19

Other Advice..... 20 - 21

Trends..... 22 - 23

About PeerSpot..... 24 - 25

# Product Recap



Umbrella

# Umbrella Recap

Umbrella offers a comprehensive suite designed to enhance security management across digital landscapes with precision. By effectively mitigating risks, it provides robust protection tailored to meet specific requirements.

Umbrella stands out with its potent ability to streamline risk management through advanced threat intelligence and adaptive security measures. It incorporates state-of-the-art technology that identifies and neutralizes threats before they impact critical infrastructures. Its flexibility allows easy customization, ensuring its features align with the demands of each user. Through seamless integration with existing systems, Umbrella maximizes productivity and fortifies security protocols without disrupting operations.

## What features define Umbrella's effectiveness?

- **Advanced Threat Detection:** Identifies and neutralizes emerging threats efficiently
- **Real-time Analytics:** Provides insights to enhance security strategies
- **Seamless Integration:** Easily fits into existing systems for enhanced functionality
- **Scalability:** Adapts to growth and changes within an organization

## What benefits and ROI should users seek in reviews?

- **Cost Efficiency:** Reduces potential loss from security breaches
- **Enhanced Security:** Increases protection against unauthorized access
- **Improved Compliance:** Aids in meeting regulatory standards
- **Operational Continuity:** Minimizes disruptions through proactive measures

In specific industries like finance and healthcare, Umbrella is implemented to safeguard sensitive data and maintain confidentiality. Each sector benefits from tailored features that cater to its unique security challenges, ensuring reliable protection against evolving threats.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✔ “Anyone who is looking for a dedicated FinOps and AI anomaly detection and forecasting platform, which is good with transparent and clear costs and is also cheap compared to other solutions, can definitely give Umbrella a try.”



**Srivathsan R.**

Head Of Business Finance at Zensar Technologies

- ✔ “Overall, Umbrella is a great product, and I have not seen any room for improvement.”



**Sanchit Makkar**

Associate Network Architect at Microland

- ✔ “The job was done properly without getting into specific or complex situations, and it replied to our expectations.”



**Verified user**

Field on-site engineer at a manufacturing company with 10,001+ employees

- ✔ “Umbrella has positively impacted our organization by blocking some of the traffic, including some of the domains that were usually being generated.”



**Jaswanth Kotla**

Senior Network & Security Engineer at a computer software company with 201-500 employees

- ✔ “Umbrella has positively impacted my organization by allowing our IT team to know that our users and our remote locations are having safe traffic and lowering the risk of malicious active actions and people going to the wrong websites, giving us ease of mind.”



**Verified user**

Managing Director

What users had to say about valuable features:

“It was easy to use with no issues or specific problems. It was a good technology feature.

“The security was well done. We did not encounter any specific issues with that use, and the users were not confused by using that feature or technology.

“When we were upgrading the version of that technology, we did not face many difficulties. It remains easy to use, configure, and administrate..”

**Verified user**

[Read full review](#) 

Field on-site engineer at a manufacturing company with 10,001+ employees

---

“The best features Umbrella offers include proper filtration, it keeps our users safe, DNS filtering, filtering bad websites, and creating protection for users.

“When I talk about DNS filtering and protection, I find the software overall especially helpful for my team.

“Umbrella has positively impacted my organization by allowing our IT team to know that our users and our remote locations are having safe traffic and lowering the risk of malicious active actions and people going to the wrong websites, giving us ease of mind..”

**Verified user**

[Read full review](#) 

Managing Director

---

“The best features Umbrella offers are web DNS filtering, website filtering, and it has better insight and visibility of what applications users are working on. It gives an insight and a list of applications being used by the users, and it also provides the category of the applications. For example, if they are using a VPN, it shows the VPN category. If it is any document sharing, it shows the document sharing. Based on that category rating, we can block the sites and applications.

“We use these insights for a weekly review on those application insights, so we will be blocking unproductive or malicious content or document-sharing websites that people are using. Based on those weekly reviews, we will be blocking the categories.

“Umbrella has positively impacted our organization by blocking some of the traffic, including some of the domains that were usually being generated. We saw 10 to 15 of the domains were malicious, and we have blocked them immediately. We have also correlated the web logs with our Sophos XDR solution, which really helped..”

**Jaswanth Kotla**

Senior Network & Security Engineer at a computer software company with 201-500 employees

[Read full review](#) 

“Umbrella offers superior threat intelligence that uses Cisco Talos, which is one of the largest commercial threat intelligence teams out there in public forums, and it helps to block domains associated with malware, phishing, and ransomware before a connection is even established.

“The threat protection from Umbrella works very well and really stands out because they have a very deep knowledge of the cyber world and keep their database updated for the domains tagged as malicious or bad on the internet. It is about which vendor provides the more accurate database of the bad domains over the internet to protect their customers.

“Umbrella offers a unified security stack that has an ITL package and integrates multiple security functions along with a secure web gateway and cloud access security broker as well, which are SaaS and all embedded in a single platform.

“Umbrella has a positive impact in terms of our security layer, which prevents a user from even establishing a connection to a bad or malicious website before it can even resolve the DNS. If the query a user generates is not legitimate, Umbrella checks that query in its built-in firewall policy and blocks the traffic immediately, safeguarding the user.

“After implementing Umbrella, we see a great impact on phishing emails where users are sometimes unaware that emails sent to them are from phishing websites and non-legitimate users that may look like known websites to them. We call them look-alike domains. Umbrella looks at the DNS query as soon as a user attempts to click on a ransomware or malicious website and blocks the DNS query before the user establishes a connection to that website..”

**Sanchit Makkar**

Associate Network Architect at Microland

[Read full review](#) 

“The most important aspect for me is FinOps and cost allocation, which helps us track spends by business unit, customers, features, or Kubernetes namespace, which helps us save on costs and generate revenue metrics for accountability and transparency.

“In terms of features, the multi-cloud SaaS unification for AWS has helped us unify dashboards with tagging and cost explorers, which also helped us with EKS breakdowns. That is something which we admire the most.


“AI detection and recommendation has definitely helped us and reduced over 90 waste categories, which included idle resources, overprovisioning, project impacting, and project saving. It has also helped us with real-time alerts and root cause analysis.

“It has helped connect accounts with onboarding time increased by 98%, which is a very significant number. Apart from that, it has helped in monitoring and the alerting system using AI baseline usage. It flagged anomalies and required steps and decreased anomalies by 89%. It has also optimized over 60 recommendations by saving impact and tracking implementation, and increased optimization and inspection of financials by 33%. It has helped us in better reporting and forecasting by custom dashboards, which track cost outcomes and forecast budgets. It has increased our efficiency by 99%, which is again a significant number, and also helped us in forecasting and better budgeting. Budgeting has been improved by 10% to 15%.

“We have seen that collaboration was increased due to clear data being reported to the engineering, finance, and business teams. This ensures better collaboration and transparency. Collaboration between teams has increased by 33%. Transparency is provided using intuitive dashboards. It has also helped us obtain proper monitoring and alerts, which has helped in saving by flagging anomalies and preventing any losses we may incur later..”

**Srivathsan R.**

Head Of Business Finance at Zensar Technologies

[Read full review](#) 

# Other Solutions Considered

“Regarding return on investment, I cannot share that specifically as the security incidents are all confidential, but we have had less of them since this was deployed..”

**Verified user**

Managing Director

[Read full review](#) 

---

“I use many different solutions. I cannot provide a complete list. Regarding VPN, we use VPNs such as GlobalProtect and different VPNs on different positions..”

**Verified user**

Field on-site engineer at a manufacturing company with 10,001+ employees

[Read full review](#) 

---

“We did evaluate other options which included Ternary, Anops, Cloudability, and Finout. These are some of the platforms which we evaluated. But we felt that Umbrella is better than them. That is why we chose Umbrella over them..”

**Srivathsan R.**

Head Of Business Finance at Zensar Technologies

[Read full review](#) 

# ROI

Real user quotes about their ROI:

“We have gotten Umbrella for the purpose why we got it. We feel that it has contributed directly towards the business, finance, and engineering teams and the betterment of the teams. We have seen a significant return on investment, which I mentioned earlier in the data. If we are getting good results, there is no reason to give it a low rating. As per me, it is a great solution..”

**Srivathsan R.**

Head Of Business Finance at Zensar Technologies

[Read full review](#) 

# Use Case

“My main use case for Umbrella is DNS filtering, traffic filtering, and security for our users.

“I use Umbrella mainly for all our users to make sure that any kind of traffic that's malicious is blocked and that we can maintain confidential information without risk of hacking..”

**Verified user**

Managing Director

[Read full review](#) 

---

“We have been using Umbrella for two years now. We are using Umbrella for providing DNS threat protection to our on-premises clients as well as our roaming clients. We have the same use case as we have DNS security firewall policies which have a number of feeds built into those policies that evaluate any public DNS queries initiated by an end client to determine if the query is legitimate or not. If there is a threat to that query, it will instantly block that query and safeguard the user from even reaching that website. We are using Umbrella to protect our on-premises as well as our roaming clients, as it has agent-based monitoring which can be installed on roaming clients that are not sitting in the office and can provide DNS security to users who are part of the company assets but are not in the office..”

**Sanchit Makkar**

Associate Network Architect at Microland

[Read full review](#) 

“Umbrella was used on the security side to ensure that we had a secure connection for people and end users authorized to access the company infrastructure.

“I used Umbrella for users in the company to help them make a connection through the VPN.

“The main purpose was to provide the VPN with security to end users. The job was done properly without getting into specific or complex situations, and it replied to our expectations..”

**Verified user**

Field on-site engineer at a manufacturing company with 10,001+ employees

[Read full review](#) 

“Umbrella is mainly used for DNS security, and since we are in a hybrid model, we use Umbrella to protect remote users from malicious websites and for web traffic control.

“Generally, Umbrella helps us protect those remote users by working on an agent-based system, and we install it on end-user computers. Once we install the agent, all the traffic from the computer routes through DNS Umbrella. Therefore, everyone is protected, whether in the office or at home. We create specific rules for what traffic to allow and what to block. Generally, we allow only productivity and legitimate traffic and block all malicious content and unwanted traffic.

“Also, for particular features that are hosted locally, we can add those as our internal domains to resolve them quickly and have no issues in the future..”

**Jaswanth Kotla**

Senior Network & Security Engineer at a computer software company with 201-500 employees

[Read full review](#) 

“The main use case for using Umbrella in our organization is to gain a good setup and obtain visibility over the cloud in financial management. It helps us in a transparent manner where we can see intuitive dashboards and self-service reporting that connects us in minutes and delivers unified cost data within 24 hours, making it very accessible for our FinOps and engineering teams. We are using it for AI insights where AI-driven anomaly detection and customizable alerts reduce manual analysis and effort. Some technical users in our organization use it for navigation purposes.

“We use Umbrella for FinOps and cost allocation in the organization, which helps us track spend by business unit, customer, feature, or Kubernetes namespace. This helps us reduce costs and achieve maximum benefit. It also helps us with forecasting and budgeting of the projects we work on. It generates good demand forecasts from the CUR data set, sets budgets, and exports dashboards for executive reviews..”

**Srivathsan R.**

Head Of Business Finance at Zensar Technologies


[Read full review](#) 

# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“I cannot remember clearly because it is not very recent, but I think we had to provide licenses to users. Basically, we were using a security group to ensure that end users were allowed and had a license assigned to them..”

**Verified user**

[Read full review](#) 

Field on-site engineer at a manufacturing company with 10,001+ employees

---

“The initial deployment was really good. Umbrella's technical support and product specialist team handled it really well. They completed the initial deployment within just a day in our organization.

“It is a streamlined experience by the AWS marketplace. It was done with a five-click integration with minimal IAM permissions. We have connected accounts, and it has given us a good connection to AWS billing. Data ingestion was done within 24 hours. It has also given us customized dashboards within a day..”

**Srivathsan R.**

Head Of Business Finance at Zensar Technologies

[Read full review](#) 

# Customer Service and Support

“The customer support of Cisco is awesome. I can reach them anytime for any problem I am having in my environment, and they provide great support with minimum downtime for any problem I may have. I rate the customer support a ten out of ten..”

**Sanchit Makkar**

Associate Network Architect at Microland

[Read full review](#) 

---

“We had contact with them just three weeks back regarding technical deployment within the cloud. They resolved the concern within an hour. That was a great thing, so I would rate that as 10 out of 10..”

**Srivathsan R.**

Head Of Business Finance at Zensar Technologies

[Read full review](#) 

# Other Advice

“The good advice would be to ensure not to share the credentials with anyone and to ensure that it is properly used. I would rate this review as an eight..”

**Verified user**

Field on-site engineer at a manufacturing company with 10,001+ employees

[Read full review](#) 

---

“My advice to others looking into using Umbrella is to make sure it is for you before spending the money, as it is not cheap; it does give good results, but it is not for every use case. I give Umbrella an overall review rating of eight..”

**Verified user**

Managing Director

[Read full review](#) 

---

“Anyone who is looking for a dedicated FinOps and AI anomaly detection and forecasting platform, which is good with transparent and clear costs and is also cheap compared to other solutions, can definitely give Umbrella a try. It is one of the best solutions which we have used so far. I would rate this solution as a five out of five..”

**Srivathsan R.**

Head Of Business Finance at Zensar Technologies

[Read full review](#) 

“Overall, Umbrella is a great product, and I have not seen any room for improvement. Whatever features I have used in Umbrella so far are outstanding, and I fully support what Umbrella offers today. Umbrella is overall a great product, and they are one of the market leaders in providing DNS security to an enterprise solution. They are doing a great job in managing their feeds and maintaining the transparency of why a domain is legitimate versus not legitimate, providing great detail to the user and administrator about whether the domain should be blocked or not. I would rate this product a ten out of ten..”

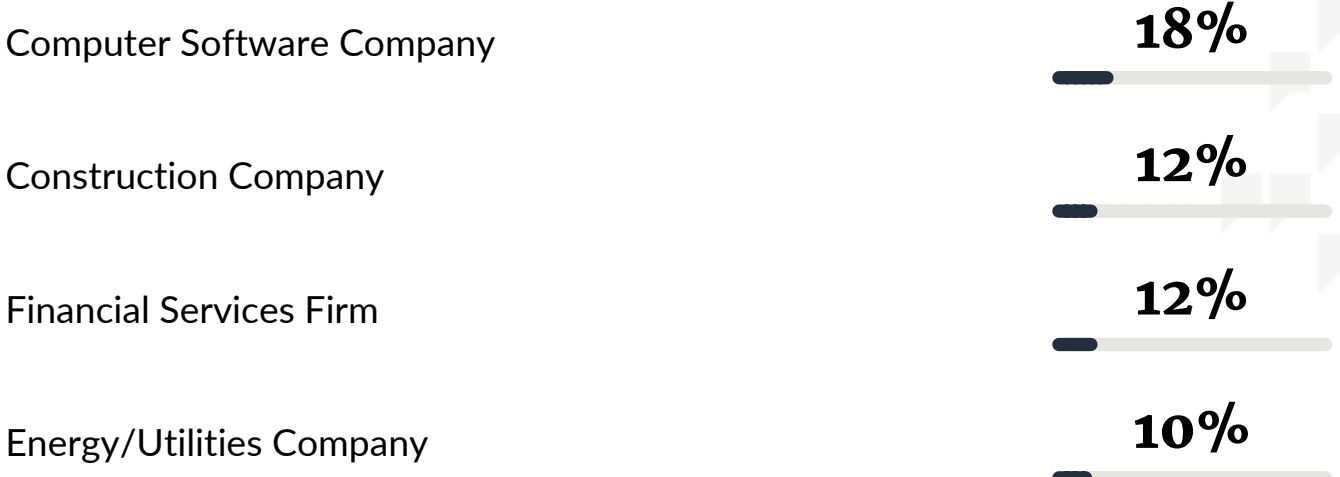
**Sanchit Makkar**

Associate Network Architect at Microland

[Read full review](#) 

# Top Industries

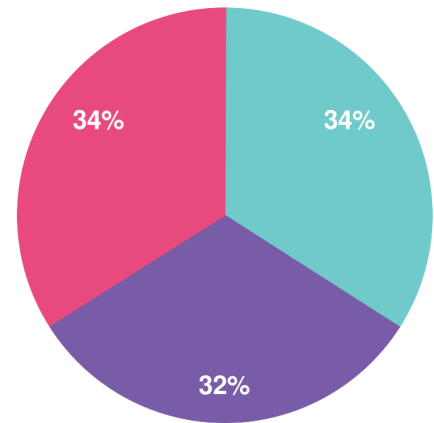
by visitors reading reviews



# Company Size

by reviewers

by visitors reading reviews



Large Enterprise      Midsized Enterprise      Small Business

# About this buyer's guide

Thanks for downloading this PeerSpot report.

The summaries, overviews and recaps in this report are all based on real user feedback and reviews collected by PeerSpot's team. Every reviewer on PeerSpot has been authenticated with our triple authentication process. This is done to ensure that every review provided is an unbiased review from a real user.

## Get a custom version of this report... Personalized for you!

Please note that this is a generic report based on reviews and opinions from the collective PeerSpot community. We offer a [customized report](#) of solutions recommended for you based on:

- Your industry
- Company size
- Which solutions you're already considering

The customized report will include recommendations for you based on what other people like you are using and researching.

Answer a few questions in our short wizard to get your customized report.

[Get your personalized report here](#)

# About PeerSpot

PeerSpot is the leading review site for cloud, AI, and business software. We created PeerSpot to provide a trusted platform to share information about software, applications, and services. Since 2012, over 22 million people have used PeerSpot to choose the right software for their business.

PeerSpot helps tech professionals by providing:

- A list of products recommended by real users
- In-depth reviews, including pros and cons
- Specific information to help you choose the best vendor for your needs

Use PeerSpot to:

- Read and post reviews of products
- Access over 30,000 buyer's guides and comparison reports
- Request or share information about functionality, quality, and pricing

Join PeerSpot to connect with peers to help you:

- Get immediate answers to questions
- Validate vendor claims
- Exchange tips for getting the best deals with vendor

Visit PeerSpot: [www.peerspot.com](http://www.peerspot.com)

## PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

[reports@peerspot.com](mailto:reports@peerspot.com)

+1 646.328.1944