

aws marketplace

Spot by Flexera

# Reviews, tips, and advice from real users



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# Product Recap



Spot by Flexera

# Spot by Flexera Recap

Spot by Flexera provides automated cost optimization and container management with multi-cloud integration, achieving up to 70% savings and greater efficiency. It adapts to demand changes using AI-driven insights.

Spot enables organizations to optimize cloud infrastructure in environments such as Kubernetes, AKS, EKS, and AWS. It offers advanced automation features for managing resources, leading to reduced overhead and increased production output. Spot's intelligent autoscaling and node replacement capabilities enhance scalability and reliability. While the platform lacks some granularity in EKS Kubernetes insights, it remains stable and mature, helping organizations minimize costs and improve resource utilization. Opportunities for improvement include OCI support, more detailed multi-cloud integrations, and enhanced Kubernetes insights.

## What features does Spot by Flexera offer?

- **Automated Cost Optimization:** Efficiently manages expenditure and provides significant savings.
- **Advanced Container Management:** Streamlines container management across multiple platforms.
- **Multi-Cloud Integration:** Seamlessly integrates with major cloud providers.
- **Intelligent Autoscaling:** Automatically adjusts resources based on demand changes.
- **Zero-Downtime Node Replacement:** Ensures seamless transitions without interrupting workflows.
- **Integration with AWS:** Enhances scalability and system reliability.

## What are the benefits of using Spot by Flexera?

- **Cost Efficiency:** Achieves up to 70% cost savings through intelligent solutions.
- **Increased Production Output:** Improves overall productivity by streamlining processes.
- **Scalability and Reliability:** Offers robust autoscaling and no-downtime node replacement.
- **Support for Financial Governance:** Aids in effective financial management and planning.

In industries heavily reliant on cloud-based services, Spot by Flexera is crucial for optimizing resource management and cost efficiency. Organizations leveraging Spot in sectors like technology and finance benefit from real-time optimization techniques and improved governance processes.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “By using Spot by Flexera across a year, we were able to save more than 500,000 euros.”



**Bruna Müller**

License manager at a financial services firm with 10,001+ employees

- ✓ “My compute costs have reduced, capacity and production output have increased, and my overhead for maintaining custom scripts or doing some of the tasks manually has been saved.”



**Karan Saini**

Dev Ops Engineer at a construction company with 11-50 employees

- ✓ “Cost saving is the main benefit, and the manual effort required for reviewing and purchasing savings plans and other RIs is something we do not have to manage manually now, as we get automatic suggestions from Spot.”



**Verified user**

AVP DevOps and Product Support at a recruiting/HR firm with 1,001-5,000 employees

- ✓ “Spot has positively impacted our organization by automating cloud resource management, which has significantly cut costs and improved efficiency.”



**Verified user**

Global Hyperscaler Alliances Director at a tech vendor with 1,001-5,000 employees

- ✓ “The solution helps us to manage and scale automatically whenever there is a limit to the increase in the application workflow.”



**Manpreet\_Singh**

Senior Principal Infrastructure Engineer at Mphasis

- ✓ “The solution offers both block access and file access, making it a nice solution for customers.”



**Verified user**

Owner at a tech services company with 1-10 employees

## What users had to say about valuable features:

“The product is valuable due to features such as the SASA solution and the disk array from NetApp. The solution offers both block access and file access, making it a nice solution for customers..”

### Verified user

Owner at a tech services company with 1-10 employees

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“Spot overall is a really good tool, and the best feature is the intelligent autoscaling engine it has. It looks at pod requests, historical usage, interruption risk, and pricing trends to choose the best instance type at the lowest cost. The fact that it can mix dozens of instance families dynamically is something which the AWS native autoscalers simply cannot do. I also love the zero-downtime node replacement.

“Spot's zero-downtime mode replacement has helped my team by enabling us to reduce our operational overhead. I no longer maintain custom scaling scripts, which has saved several hours or weeks of SRE and DevOps time.

“Spot has impacted my organization positively by delivering a very clear ROI. My compute costs have reduced, capacity and production output have increased, and my overhead for maintaining custom scripts or doing some of the tasks manually has been saved. It has saved significant time and resources and given my organization a better competitive edge..”

### Karan Saini

Dev Ops Engineer at a construction company with 11-50 employees

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“The best features Spot offers include the overall tool, the dashboard, and the major impact it has in our organization, which is to reduce costs from both a commitment management perspective and with Spot Instances along with the automation behind it.

The dashboard and automation features stand out to me because currently, we do not have a mechanism to detect whether a particular instance is going to expire within AWS when we are using a Spot Instance. Spot helps us detect such changes within AWS at least one hour prior, allowing us to have a mitigation plan in place and host other servers within the same setup to avoid impacting the application. This automation has helped us significantly since previously we were trying to use Spot Instances but were unable to implement that. One use case we plan to implement within the next few months is the overall commitment savings, which we used to manage manually, but with Spot, it automatically helps us detect when and what kind of instances to purchase, making it easier for us to manage our overall commitment for the savings plan.

Spot has impacted my organization positively so far, showing some cost savings to a certain extent. I believe that over the next few months, we will obtain a proper number in terms of cost savings, but I can already see certain cost savings from the past few months..”

**Verified user**

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AVP DevOps and Product Support at a recruiting/HR firm with 1,001-5,000 employees

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The best features that Spot offers include automated cost optimization, advanced container and Kubernetes management, and extensions to security as well as compliance, AI-driven insights, and multi-cloud integration, enabling organizations to work across different cloud environments and benefit any customer.

Spot's automated cost optimization works by continuously analyzing the workload and applying policies to minimize cloud spend without sacrificing performance. Spot automatically chooses the most cost-effective mix of pricing models such as spot instances, reserved instances, savings plans, and on-demand based on real-time demand and availability.

“Spot has positively impacted our organization by automating cloud resource management, which has significantly cut costs and improved efficiency. We have seen up to 70 percent savings, as well as better scalability, reliability, and tighter integration with AWS. This integration has opened several doors to the partner ecosystem, different marketplaces, and has allowed us to leverage programs while tapping into the Amazon network and ecosystem more effectively. .”

**Verified user**

Global Hyperscaler Alliances Director at a tech vendor with 1,001-5,000 employees

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“Before using Spot by Flexera, we had to combine Excel sheets to perform different reports. The best feature for us was that we were able to cross over different data sources and in a couple of seconds we could create a report that connected all the IT assets, all the software licenses, and all the software installations. We were able to filter this information, and it was very useful to make decisions and analyze our data.

“Spot by Flexera Academy was also very important. Since we were implementing Spot by Flexera in different legal entities, we had to train different stakeholders to start using the tool. It was very important that Spot by Flexera had already a huge amount of data that we could use to train other people to start using the tool.

“Since Spot by Flexera is an open source tool, we had more flexibility and freedom to connect Spot by Flexera within our servers and different data sources. That was the reason we chose Spot by Flexera as our software asset management tool.

“Since we were implementing Spot by Flexera in different legal entities in a multinational company, we were talking about many different data sources and many APIs that we had to perform to connect Spot by Flexera within all of our servers and Active Directory from Azure. This flexibility made it possible for us to connect all of our data and trust that Spot by Flexera had accurate and updated data to perform reports in different offices across the world..”

**Bruna Müller**

[Read full review](#) 

License manager at a financial services firm with 10,001+ employees

# Other Solutions Considered

“We evaluated ServiceNow and also other software asset management tools, but since Spot by Flexera was the only one that was open source and it was more compatible with our servers, we also had a software vendor that provided Spot by Flexera, so it was our main choice because of those reasons..”

**Bruna Müller**

License manager at a financial services firm with 10,001+ employees

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“Previously, I was using native solutions only.

“Before choosing Spot, I evaluated other options. I was totally dependent on native tools, but I assessed some alternatives such as Cast AI, which was a combination of a few tools including Cast AI and Carpenter for EKS. However, I chose Spot because it provided more automation, smarter instance selection, and had features of many other alternative tools combined in one..”

**Karan Saini**

Dev Ops Engineer at a construction company with 11-50 employees

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# ROI

Real user quotes about their ROI:

The 70 percent savings were measured through our cost optimization. Our technology predicts demand, selects the cheapest instance mix, sizes the workloads appropriately, and scales it automatically based on policy, resulting in significant savings by reducing manual work and enhancing our flexibility, which has helped accelerate our deployments.

**Verified user**

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Global Hyperscaler Alliances Director at a tech vendor with 1,001-5,000 employees

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“I cannot share the exact number, but I can share the figure that my EC2 and EKS compute cost reduced by around 65 to 75% with Spot. This was because I was able to reduce some workloads for stateless applications, which needed ephemeral storage for running tasks and processing. This has helped me a lot because my overall operational overhead has been reduced significantly, and I save a lot of time from otherwise managing the servers or maintaining everything properly.

“I have seen a return on investment as I was able to reduce my compute cost by 60 to 65% for some of my applications that needed light temporary processing tasks with ephemeral storage and stateless applications. It has also reduced some of my overheads because I do not need custom scaling scripts. It has saved me several hours a week for my key SREs and my DevOps teams..”

**Karan Saini**

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Dev Ops Engineer at a construction company with 11-50 employees

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“Using Spot by Flexera made it possible for us to save a lot of cost. We were also able to monitor our software installations better. By using Spot by Flexera across a year, we were able to save more than 500,000 euros.

“A lot of time was saved. We were taking a couple of days to create and provide certain reports that by using Spot by Flexera we were able to create in a couple of minutes by crossing over different data sources. We were then able to make better decisions based on that. A lot of money was saved after starting to use Spot by Flexera. I would say around 500,000 euros per year, and the software was not even used in all the legal entities yet. We were just implementing in a pilot group. The potential for cost savings was even bigger. We did not have any negative impact of having fewer employees because of Spot by Flexera. We were actually using more stakeholders by making more stakeholders use the tool, and we were then training those people as well..”

**Bruna Müller**

License manager at a financial services firm with 10,001+ employees

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# Use Case

“For the past two years, I have been developing a project to implement Spot by Flexera as a software asset management tool. It is used to manage all the IT assets and software licenses within all the legal entities of the company that I work for.

“I used Spot by Flexera to connect different data sources to be aware of all software installations in different legal entities of the company. I also became aware of the IT assets that the company had and was able to manage different software licenses..”

**Bruna Müller**

License manager at a financial services firm with 10,001+ employees

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“Our main use case for Spot is to optimize our cloud cost, specifically the AWS cloud cost, by buying proper savings plans and commitments so that we can effectively manage the overall compute savings that we are doing. That is the immediate use case, and in the future, we would like to use Spot Instances and conduct a POC with that to reduce further AWS costs.

In the future, we would like to utilize Spot Instances and implement some automation in place to leverage that aspect from AWS, thereby reducing the overall running compute costs..”

**Verified user**

AVP DevOps and Product Support at a recruiting/HR firm with 1,001-5,000 employees

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I have been using Spot for five years. My main use case for Spot is cloud optimization.

We use Spot for optimization by leveraging real-time optimization as well as auto-optimization. The company allows organizations to achieve substantial savings on their cloud spend and helps realize a reduction in costs by 50 to 70 percent. It improves resource utilization and reliability, enhances agility by enabling teams to adapt seamlessly to changing demands, and supports FinOps practices for better financial governance. It integrates with major cloud providers such as AWS and is available in the marketplace, allowing customers to benefit from decreased spend while sellers mutually benefit due to their compensation, which enables us to account plan and achieve the best outcome for the customer.

“Overall, the main takeaway is that Spot helps the organization maximize efficiency while reducing costs across cloud environments. .”

**Verified user**

Global Hyperscaler Alliances Director at a tech vendor with 1,001-5,000 employees

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“My primary use case for Spot revolves around managing and optimizing my compute infrastructure across AWS, mainly EC2 and EKS on a daily basis, such as monitoring the workloads and ensuring that Kubernetes and EC2 instances are provisioned, scaling, and replacing spot instances for ephemeral tasks.

“Recently, I have been using Spot for Kubernetes through Ocean, which continuously analyzes pod capacity requirements and adjusts the node groups accordingly. It helps handle node drains, rebalancing, and spot interruption gracefully without requiring custom automation. I have been using it recently for provisioning ephemeral tasks for applications such as stateless applications.

“Another main use case for Spot revolves around managing ephemeral tasks or stateless application workloads. Additionally, I focus on cost optimization and optimization of my overall work nodes so that I do not need to manage everything or the nodes for my workloads..”

**Karan Saini**

Dev Ops Engineer at a construction company with 11-50 employees

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# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Spot by Flexera was a very easy tool to implement in different regions and different legal entities. It had very good usability for teaching new stakeholders to use it..”

**Bruna Müller**

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License manager at a financial services firm with 10,001+ employees

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“Deploying Spot in my environment was quite easy; it did not take long at all, just a few hours to integrate with AWS.

My experience with the configuration process was good; it was straightforward as we followed the documentation and were able to complete it successfully..”

**Verified user**

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AVP DevOps and Product Support at a recruiting/HR firm with 1,001-5,000 employees

# Other Advice

My advice to others considering using Spot is to understand the benefits and identify relevant use cases. If they are involved in CloudOps or FinOps, I highly suggest they look into Spot due to the cost savings we have experienced, the reduction of manual effort, and the overall visibility into their environment that allows for intelligent decision-making on their roadmap moving forward. My company has a business relationship with this vendor as both a customer and partner. I would rate this product a ten out of ten overall.

**Verified user**

Global Hyperscaler Alliances Director at a tech vendor with 1,001-5,000 employees

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“Spot Ocean is deployed on the cloud in our organization. I would recommend the solution to other users. You need to have an experience with Kubernetes, or else this product is of no use. It is not difficult to learn to use Spot Ocean.

Overall, I rate the solution a seven out of ten..”

**Manpreet\_Singh**

Senior Principal Infrastructure Engineer at Mphasis

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“The interface of Spot by Flexera was very simple to use. Spot by Flexera Academy had lots of important information that made the usage even easier. In general, I do not think there are any additional needs to improve. Spot by Flexera is a very good tool that provides different possibilities for managing software licenses, IT assets, and creating reports in a very fast and up-to-date way. I would rate this review 9 out of 10..”

**Bruna Müller**

License manager at a financial services firm with 10,001+ employees

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“I would definitely recommend Spot for those looking to run their workloads on AWS, especially those needing cheaper compute for tasks that will not require much for temporary processing. For scaling up and down existing applications, Spot is really one of the best investments you can make, especially for EKS. I gave this product a rating of nine out of ten..”

**Karan Saini**

Dev Ops Engineer at a construction company with 11-50 employees

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“I purchased Spot through the [AWS Marketplace](#).

My experience with Spot so far has shown a few noticeable changes. We are not renewing the new savings plan that we were doing earlier, and the changes we have been implementing have helped us to reduce some fraction of cost. However, I believe it will take another five to six months to reflect the actual savings since certain [EC2](#) instances we are running still have an existing savings plan. Once those savings plans expire, we will be able to get the maximum savings out of it.

I find these two features quite useful for us and we have been using them. Spot is very new to us, and over the next few months, we may evaluate more features and possibly conduct a POC with those.

As of now, I can forecast approximately 5% to 7% cost savings that I have noticed.

Cost saving is the main benefit, and the manual effort required for reviewing and purchasing savings plans and other RIs is something we do not have to manage manually now, as we get automatic suggestions from Spot. This additional aspect has helped us significantly. It will take a few more months for us to further review the other features that this product has.

I rated Spot as a four out of five because storage optimization would make it a five for me.

My advice for others looking into using Spot is to definitely proceed with it for a more robust solution in terms of cost management. Spot helps manage savings plans and RIs that are difficult to handle manually. Leveraging the automation feature for managing Spot Instances can provide additional benefits..”

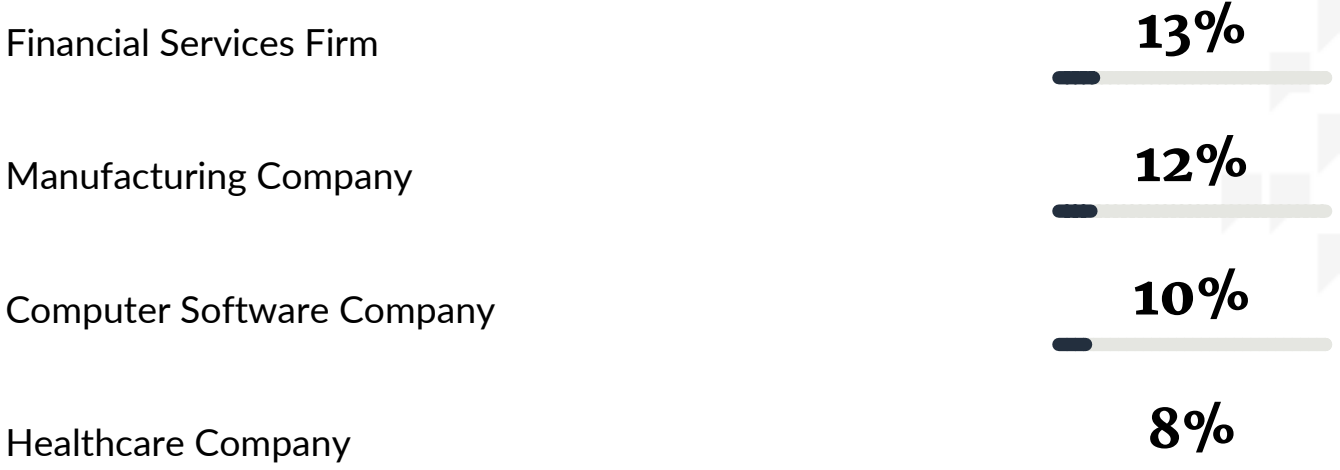
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# Top Industries

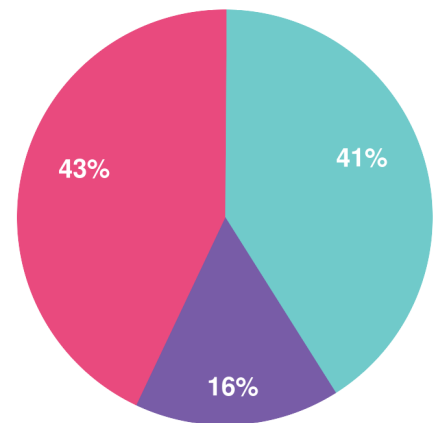
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# Company Size

by reviewers

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Large Enterprise      Midsize Enterprise      Small Business

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