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Zafran Security

Reviews, tips, and advice from real users
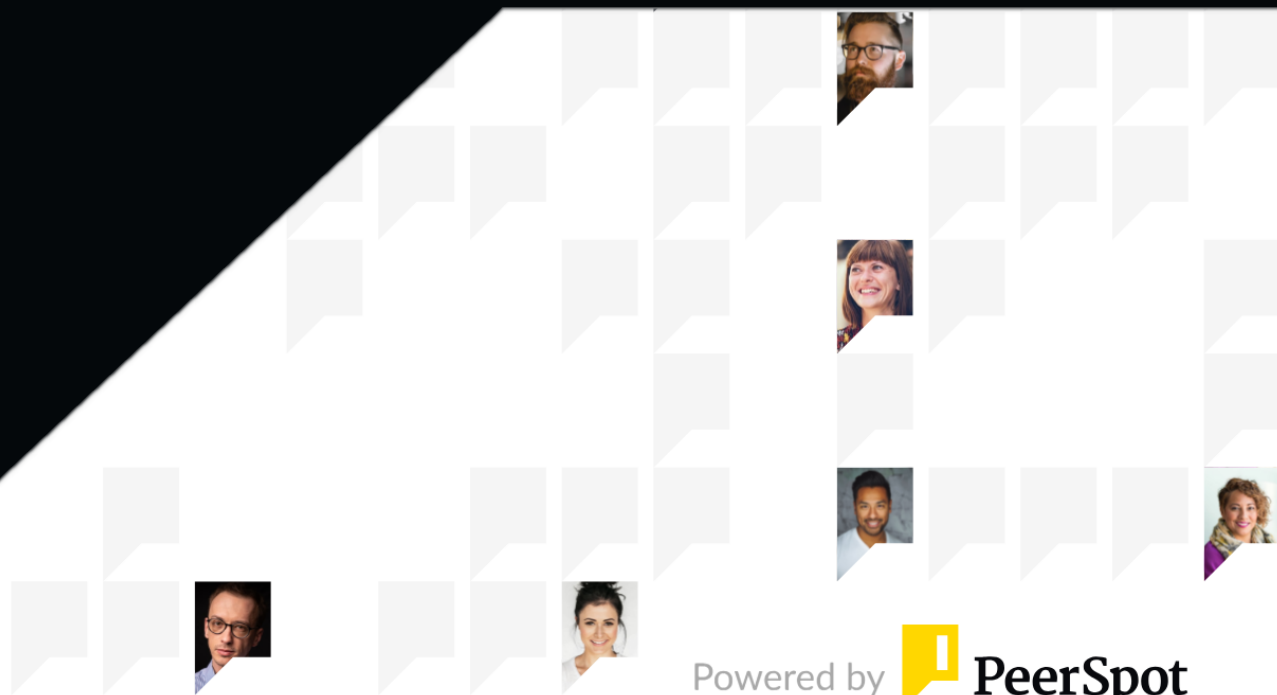
Contents

Product Recap

Zafran Security

Zafran Security Recap

Zafran Security integrates with existing security tools to identify and mitigate vulnerabilities effectively, proving that most critical vulnerabilities are not exploitable, optimizing threat management.

Zafran Security introduces an innovative operating model for managing security threats and vulnerabilities. By leveraging the threat exposure management platform, it pinpoints and prioritizes exploitable vulnerabilities, reducing risk through immediate remediation. This platform enhances your hybrid cloud security by normalizing vulnerability signals and integrating specific IT context data, such as CVE runtime presence and internet asset reachability, into its analysis. No longer reliant on patch windows, Zafran Security allows you to manage risks actively.

What are the key features of Zafran Security?

- **Threat Exposure Management:** Utilizes existing tools to prioritize vulnerabilities and manage threats.
- **Integrative Analysis:** Combines security data with IT context for precise vulnerability management.
- **Real-time Risk Reduction:** Enables immediate risk management without waiting for patches.
- **Hybrid Cloud Compatibility:** Functions across diverse cloud environments for comprehensive security.

What benefits can users expect from Zafran Security?

- **Improved Security:** Enhances protection by efficiently identifying and mitigating risks.
- **Cost Efficiency:** Reduces unnecessary patching expenses by confirming non-exploitable vulnerabilities.
- **Time Savings:** Frees developers to focus on root causes by handling immediate threats.
- **Comprehensive Insight:** Offers a holistic view of security threats and vulnerabilities.

In industries where security is paramount, such as finance and healthcare, Zafran Security provides invaluable protection by ensuring that only exploitable vulnerabilities are addressed. It allows entities to maintain robust security measures while allocating resources efficiently, fitting seamlessly into existing security strategies.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

✔ "Zafran has become an indispensable tool in our cybersecurity arsenal."

Verified user

Works at a healthcare company with 10,001+ employees

✔ "Overall, we have seen about eighty-seven percent reduction of the number of vulnerabilities that require urgency to remediate, specifically the number of criticals."

Verified user

Sr. Information Security Analyst at a healthcare company with 501-1,000 employees

✔ "Zafran is an excellent tool."

Israel Cavazos Landini

Associate Director IT Security Operations at a pharma/biotech company with 10,001+ employees

✔ "We saw benefits from Zafran Security almost immediately after deploying it."

Verified user

System VP-Chief Information Security Officer at a healthcare company with 501-1,000 employees

✔ "We are able to see the real risk of a vulnerability on our environment with our security tools."

Verified user

Vice President, Information Security at a financial services firm with 1,001-5,000 employees

What users had to say about valuable features:

"What I appreciate the most about Zafran Security is that it is awesome, and the ability to identify truly critical vulnerabilities that needs to be addressed is a standout feature.

"We saw benefits from Zafran Security almost immediately after deploying it.."

Verified user   Read full review ↗

System VP-Chief Information Security Officer at a healthcare company with
501-1,000 employees

"I appreciate the weekly insights Zafran provides, which include critical topics for networks and IT security, allowing us to evaluate which insights apply to our environment. The organization score feature is valuable to keep the leadership team updated on how our infrastructure fares security-wise. The applicable risk level versus base risk level feature is beneficial because prior to Zafran, we only used the base risk level, but now understand that risk depends on the asset itself. Zafran is an excellent tool.."

Israel Cavazos Landini   Read full review ↗
Associate Director IT Security Operations at a pharma/biotech company
with 10,001+ employees

"I see the benefits of Zafran Security as soon as we got our first major integration done. We were a little bit different than most companies, having a non-standard setup. We opted for a private SaaS solution, standing up a small, self-contained version of Zafran Security in our private cloud due to certain government and compliance obligations regarding our vulnerability and risk data. It took a couple of months to set that up, and then about another month for the first integration. We started seeing benefits within the first three to four months, and since then we have been dialing it in with additional integrations.."

Brett Wentworth   Read full review ↗
Vice President & Deputy Chief Security Officer at Lumen Technologies

"The compensating controls consideration of Zafran brings a new light to TVM that we've never had before. It is unique compared to other Continuous Threat Exposure Management (CTEM) platforms where vulnerability risk is adjusted based off protections in place for our assets. When we were going to market for a solution, this feature alone drew our attention. Integrating with our existing security stack and encompassing all of this data together has been game changing.."

Verified user   Read full review ↗
Sr. Information Security Analyst at a healthcare company with 501-1,000 employees

"Integration with security tools to determine the real risk. This is one of the key differentiators: CVSS and EPSS are not always completely accurate for every organization. By connecting directly to these tools, Zafran is able to determine if a security tool alerts or blocks on exploits for an open vulnerability. If the system is protected with a block mode prevention capability in a security tool, the applicable risk is reduced. This can provide more measured and change-managed patching and remediation. We are continuing to add new integrations as we bring them into the company, including a Breach & Attack (BAS) tool. While you have options on what tools to integrate with, the more you integrate, the better it is to determine Applicable Risk.."

Verified user   Read full review ↗
Vice President, Information Security at a financial services firm with 1,001-5,000 employees

"The features we have found most valuable in Zafran Security are the Mitigations and Exposure Tracker modules, as they significantly enhance our risk management processes. The Mitigations module is particularly beneficial because it identifies impactful risk-reducing measures that can be implemented by simply enabling minimal features. This efficiency allows us to bolster our security posture without substantial changes to our existing processes or infrastructure. It's incredibly useful for prioritizing actions that yield maximum security benefits with minimal effort, ensuring that our resources are utilized where they make the most difference.

Meanwhile, the Exposure Tracker module provides an insightful view of our risk landscape over time. By allowing us to monitor changes and trends in our vulnerability exposure, we can proactively adjust our defenses in response to evolving threats. This ongoing assessment capability is crucial in maintaining a dynamic and responsive cybersecurity strategy, as it helps us to track risk levels and ensure ongoing vigilance. Together, these features maximize our ability to manage vulnerabilities effectively.."

Verified user   Read full review ↗
Works at a healthcare company with 10,001+ employees

Other Solutions Considered

"I've never used any alternatives to Zafran Security. They are quite unique in what their technology does. Just because they're the first to do this doesn't mean the problem of risk prioritization and threat management hasn't existed for years. I can attest that we've developed some internal tools that addressed similar issues. However, Zafran Security puts more focus and effort toward it and does it far better than anything we can do ourselves.."

Brett Wentworth   Read full review ↗
Vice President & Deputy Chief Security Officer at Lumen Technologies

"We have never used any CTEM alternatives to Zafran Security that include the compensating controls factor, and we're not aware of any equivalent product that does this. The only comparison that has came close is a tool called called Xdome from Claroty. That tool does some vulnerability data aggregation and risk analysis for vulnerabilities but it does not auto calculate compensating control effects on vulnerabilities.."

Verified user   Read full review ↗
Sr. Information Security Analyst at a healthcare company with 501-1,000 employees

"We did not use a different solution prior to implementing Zafran. It was introduced as a new tool because it offered unique capabilities that were not available in our previous cybersecurity setup. Zafran provided us with an innovative approach to vulnerability risk assessment and management, enabling us to analyze and prioritize threats in ways that were not possible before. Its integration features, alongside the ability to offer real-time insights into our security posture, made it an ideal choice as our first comprehensive vulnerability management tool. This innovative addition has since been instrumental in enhancing our cybersecurity strategy and effectively managing our risk landscape.."

Verified user   Read full review ⬈

Works at a healthcare company with 10,001+ employees

ROI

Real user quotes about their ROI:

"From our standpoint, the pricing for Zafran Security is good, especially since we were an early adopter. I know that different companies, as Zafran Security takes off, may have a different pricing model, but it seems worth it and competitive. The return on investment has been significant in a positive way.."

Brett Wentworth
Vice President & Deputy Chief Security Officer at Lumen Technologies

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Use Case

"We connect this to our vulnerability scanner as input, our security tools to better determine risk, and our change management tool to provide risk-based vulnerabilities to the remediation teams.

We have three use cases:1) What is the real Applicable Risk in our environment for new, risky vulnerabilities, especially Zero Day and CISA KEVs?

2) Do the security tools that we have in place today reduce the risk of those vulnerabilities such that we don't have to panic and patch?

3) When the patch remediation team submits an exception to delay patching a particular vulnerability on a particular system, when is the risk of accepting that exception?."

Verified user
Vice President, Information Security at a financial services firm with 1,001-5,000 employees

Read full review ↗

"Zafran Security is helping reduce the amount of critical vulnerabilities in our environments that require prompt remediation. It has helped us focus on the assets and critical vulnerabilities that actually matter and have a real impact in preventing an incident or breach. Zafran has really helped us stay current with threat intelligence and all the new vulnerability insights that come out, especially for vulnerabilities in actively exploited and may exist in runtime.

The solution has helped us get new information out in front of those who must remediate immediately, which has allowed us to move swiftly with reducing vulnerability risks on the network. Because of this, the amount of time required to address vulnerability remediation has reduced. The product has also aided us in addressing infamous vulnerabilities and threat actors that are the constant variable in the threat landscape.."

Verified user
Sr. Information Security Analyst at a healthcare company with 501-1,000 employees

Read full review [↗]

"My use cases for Zafran Security revolve around two primary areas. One is around vulnerability management and prioritization of vulnerabilities and risks because we're a really large company with a lot of acquisitions and tech debt. If you just go by, say, Nessus or a traditional vulnerability scanner, it says you've got about 100,000 vulnerabilities that you need to address. With Zafran Security, it integrates with your security controls, allowing you to take that risk score and reduce it based on the controls in place or increase the risk based on different factors, such as if the issue is internet reachable or if there's an exploit in the wild.

The second use case is around threat hunting. I have the threat hunting team under me and this focuses on zero-day vulnerabilities and industry threats. If you read the news, you can see sometimes a dozen new threats daily about specific vendors or platforms having new vulnerabilities or CVEs that are being actively exploited without a patch yet. My team ingests those reports and prioritizes which represent the biggest risk to my company, Lumen. With Zafran Security, we can quickly identify if we're using that platform or vendor and check the software version running. It gives us insight into compensating controls and identifies which systems should be targeted first for remediation.."

Brett Wentworth
Vice President & Deputy Chief Security Officer at Lumen Technologies

Read full review ↗

"Our primary use case for Zafran involves leveraging it to enhance our vulnerability risk scoring methodology. In today's rapidly evolving threat landscape, accurately prioritizing vulnerabilities is crucial, and Zafran provides us with the necessary tools to achieve this. It seamlessly integrates with our existing security infrastructure, including Endpoint Detection and Response (EDR), Next-Generation Firewalls (NGFW), and Web Application Firewalls (WAF). By doing so, Zafran assesses the risk reduction capabilities these controls offer against the exploitation of identified vulnerabilities.

One of the standout features of Zafran is its ability to analyze and augment risk scores by considering real-world mitigating factors that might not be apparent through standard vulnerability assessments. Traditional methods often highlight numerous vulnerabilities, many of which are not immediately exploitable or are mitigated by existing security measures. Zafran helps us cut through the noise by highlighting truly critical vulnerabilities—those with either insufficient or no mitigating controls in place. This refinement allows our security team to focus on addressing vulnerabilities that pose the highest risk, significantly enhancing our efficiency and security posture.

Beyond risk scoring, Zafran enriches our understanding of our risk landscape by providing insights into various situational aspects. It detects internet-facing assets, evaluates whether a vulnerable process is actively running, and checks for the presence of known threats targeting specific weaknesses. These additional layers of context are invaluable, allowing us to make informed decisions quickly and effectively.

Incorporating Zafran into our security operations has improved our overall vulnerability management strategy. It not only helps in prioritizing vulnerabilities but also supports strategic decision-making by providing a holistic view of our threat environment. This ensures that scarce resources are used effectively, focusing on vulnerabilities that require immediate attention and intervention.

Zafran's user-friendly interface and comprehensive reporting capabilities make it accessible to our entire security team. Reports generated through Zafran are

detailed and actionable, equipping our analysts with the insights needed to communicate risks effectively across different stakeholders within the organization.

Zafran has become an indispensable tool in our cybersecurity arsenal. Enhancing our vulnerability risk scoring methodology, not only aids in identifying critical vulnerabilities but also ensures that our mitigation efforts are strategically aligned with the realities of our operational environment. In an era where cyber threats are increasingly sophisticated, having a nuanced understanding of our vulnerability risk is invaluable, and Zafran delivers precisely that. With Zafran, we've moved beyond arbitrary scoring to a more strategic, context-aware assessment of vulnerabilities, significantly bolstering our capacity to protect our assets and reduce risk enterprise-wide..''

Verified user
Works at a healthcare company with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"The initial setup was complex due to our complex environment, but the tool itself is easy to set up. We had a proof of concept for several months, and implementation took around four months.."

Israel Cavazos Landini   Read full review ↗

Associate Director IT Security Operations at a pharma/biotech company
with 10,001+ employees

"The initial setup approximately took about three to four months. As an aside, being asked to do a peer review, I acknowledge that our unique situation involves a much more complex setup, while others using the public offering likely experience a more straightforward process.."

Brett Wentworth   Read full review ↗

Vice President & Deputy Chief Security Officer at Lumen Technologies

"The initial deployment of Zafran Security was very easy. The solution does not require a lot of infrastructure to stand up and support. It is a cloud-based solution that leverages your on-premise or cloud-hosted security components and tools. It simply requires pointing all of those to their cloud, which made it very easy and seamless to implement.."

Verified user

Sr. Information Security Analyst at a healthcare company with 501-1,000 employees

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Customer Service and Support

"The Zafran tech support is excellent. They respond quickly, usually within a day or less, despite their operations being based in Israel. We are a global company and understand their time zone, so for example, they do not answer on Fridays, but we receive responses on Sundays.."

Israel Cavazos Landini

Associate Director IT Security Operations at a pharma/biotech company with 10,001+ employees

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"We have contacted the technical support of Zafran Security through their support portal, and they have provided very quick responses. They listen to our feedback and have been very responsive. We have had phone calls with some of their leadership for specific use cases and feature requests. Overall, it has been very good, and we have always achieved a resolution.."

Verified user

Sr. Information Security Analyst at a healthcare company with 501-1,000 employees

Read full review ↗

"I have contacted technical support and customer support for Zafran Security.

The support quality for Zafran Security is impressive. We get a ticket number assigned immediately, and we have standing weekly calls to discuss open issues and roadmap items. We have direct escalation paths due to our design partnership, enabling quick support up to their CTO level if necessary. The standard support model allows us to prioritize tickets based on impact and urgency, and the weekly calls help us efficiently manage those tickets.."

Brett Wentworth   Read full review ↗

Vice President & Deputy Chief Security Officer at Lumen Technologies

"Our experience with Zafran's customer service and support has been excellent. Their team consistently meets or even exceeds our expectations, adhering to our defined service level agreements (SLAs) effectively. Whenever we've reached out with requests or issues, they have responded promptly and with thorough solutions. I genuinely feel that the support team goes above and beyond to ensure we're satisfied and fully informed, providing not just answers but also guidance that enhances our overall use of the product. This strong support relationship adds tremendous value to our investment in Zafran and reinforces our confidence in their solutions.."

Verified user   Read full review ↗

Works at a healthcare company with 10,001+ employees

Other Advice

"I recommend Zafran Security because it is an easy-to-use tool, and the prioritization displayed on the main screen is impressive. I would recommend it to any user. On a scale of one to ten, I would rate the overall solution a nine.."

Israel Cavazos Landini
Associate Director IT Security Operations at a pharma/biotech company with 10,001+ employees

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"I'm fine with my name being referenced in the review. I'm already on the Zafran website where they have me given some positive praise. I think it's fine to include my company, as people can find out where I work easily enough. I appreciate the opportunity to read it before it's published. On a scale of 1-10, I rate Zafran Security a 10 out of 10.."

Brett Wentworth
Vice President & Deputy Chief Security Officer at Lumen Technologies

Read full review ↗

"On a scale from one to ten, we would rate Zafran Security a nine for support.

They were able to guide us every step of the way to implement the solution, taking out the guesswork.

Overall, we would rate Zafran Security a nine out of ten for everything.."

Verified user
Sr. Information Security Analyst at a healthcare company with 501-1,000 employees

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"The deployment model and cloud provider information are not provided.

"I think the pricing of Zafran Security is fair based on our analysis of how much time and effort it saves in terms of FTEs working additional patching, so we were able to cost justify it, even though I am always going to say it is more than I want to pay.

"We chose Zafran Security because of their core functionality in exposure management, their willingness to be a partner and not just a vendor, and their eagerness to take our recommendations for feature enhancements, looking to us to make the product better because of our experience with the platform.

"We are just a customer of Zafran Security; we are not an official partner or a reseller.
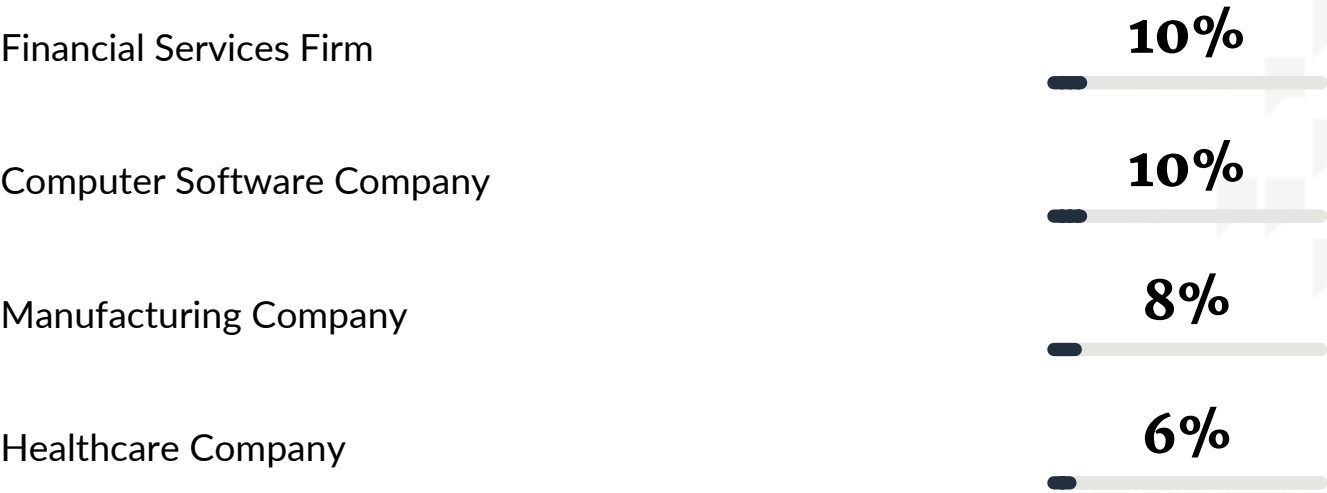
"On a scale of one to ten, I rate Zafran Security a nine.."

Verified user
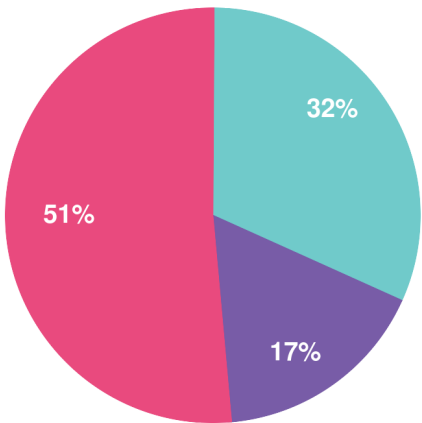System VP-Chief Information Security Officer at a healthcare company with 501-1,000 employees

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Top Industries
by visitors reading reviews

Financial Services Firm

10%

Computer Software Company

10%

Manufacturing Company

8%

Healthcare Company

6%

Company Size
by reviewers

by visitors reading reviews

- 🟢 Large Enterprise 32%
- 🟣 Midsize Enterprise 17%
- 🔴 Small Business 51%

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