

aws marketplace

Virtru Data Protection Gateway

# Reviews, tips, and advice from real users



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# Product Recap



Virtru Data Protection Gateway

# Virtru Data Protection Gateway Recap

Protect data before it leaves or enters your network while maintaining complete control and visibility. Virtru's server-side encryption automatically secures sensitive data shared via email, unprotected endpoints, and SaaS apps like Salesforce and Zendesk so you can protect data without disrupting workflows.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Virtru Data Protection Gateway has positively impacted my organization by providing better security; better security has meant ensuring customer sensitive information is well protected and secured for my organization, we have noticed fewer incidents, improved compliance, and it saves approximately 50 hours a month by enabling us to eliminate manual work and reduce several daily workflow steps for our representatives.”



**Mike Perry**

Software Developer at Minisoft

- ✓ “I truly value this platform because it provides and safeguards my data, our data, and our client's data, making it an effortless email encryption solution with a seamless Gmail integration tool.”



**TarunKumar7**

Senior Data Engineer at LTI LATAM and Toubro Improtect

- ✔ “Since we started using Virtru Data Protection Gateway, we have been able to save manual work and a few steps of daily work of our representatives, save 50 to 60 hours a month, and ensure customer sensitivity information is well encrypted and protected, preventing data breaches and ensuring regulation compliance, which allows us to continue doing business.”



**Yvonne Wanjiru**

Business Development Specialist at Genpack

What users had to say about valuable features:

“The best features Virtru Data Protection Gateway offers include email DLP that is easy to configure and maintain, applications sent directly from SaaS applications like Zendesk and Salesforce, and the ability to protect attachments with restrictions such as time, print, and copy.

The email DLP and attachment restrictions have helped my team by making it very easy to configure and maintain our emails. Email encryption without installing or exchanging keys with the recipient has boosted our email security.

Since we started using Virtru Data Protection Gateway, we have been able to save manual work and a few steps of daily work of our representatives. We have been able to save 50 to 60 hours a month, and we ensure customer sensitivity information is well encrypted and protected, preventing data breaches and ensuring regulation compliance, which allows us to continue doing business.

The time savings have affected my team's productivity positively, as we have been able to focus on more strategic tasks. This has allowed us to become more productive and deliver more to our clients within a short time..”

**Yvonne Wanjiru**

Business Development Specialist at Genpack

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“The best features Virtru Data Protection Gateway offers are email encryption, application email encryption, email DLP, and email gateway.

“Email encryption has made the biggest impact for my team because it adds an extra layer of security. Email encryption allows us to encrypt emails without installing or exchanging keys with the recipient; we can have the sender manually encrypt the email, or based on keywords in the email, we suggest the user encrypt the email, or we auto-encrypt the email with ease.

“I also appreciate the DLP feature because it helps us gain DLP capabilities in a simple and straightforward way.

“Virtru Data Protection Gateway has positively impacted my organization by providing better security. Better security has meant ensuring customer sensitive information is well protected and secured for my organization; we have noticed fewer incidents, improved compliance, and it saves approximately 50 hours a month by enabling us to eliminate manual work and reduce several daily workflow steps for our representatives..”

**Mike Perry**

Software Developer at Minisoft

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“I find the initial setup very easy because of the intuitive and straightforward interface. The system is clear to understand and quick to process. I appreciate that it ensures our private information remains secure and confidential, which supports the company in staying compliant.

“Virtru Data Protection Gateway protects our sensitive communications and reduces data exposure risk. It provides strong access controls and helps us maintain information security in my organization.

“Some of the best features that Virtru Data Protection Gateway offers are the intuitive and straightforward interface, security, encryption, and secure sharing.

“I rely on its easy-to-use features the most in my daily work. I find it simple to implement and navigate. The security ensures protection for sensitive information. I value the secure communication feature, which ensures our client's information is safely shared via email, and the secure sharing capability, which supports our compliance and privacy efforts.

“Data security provided by Virtru email encryption ensures safe communication and protection against unauthorized access. Virtru Data Protection Gateway has positively impacted my organization as we have seen an increase in our security..”

**TarunKumar7**

Senior Data Engineer at LTI LATAM and Toubro Improtech

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# Other Solutions Considered

“I previously used GetResponse.

I switched from GetResponse to Virtru Data Protection Gateway because Virtru Data Protection Gateway is very cost-effective and provides robust security features that are able to protect our data and encrypt it very well..”

**Yvonne Wanjiru**

Business Development Specialist at Genpack

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“I previously used Proofpoint Core Email Protection as a different solution.

“I decided to switch from Proofpoint to Virtru Data Protection Gateway because it was not effortless and it was not secure..”

**TarunKumar7**

Senior Data Engineer at LTI LATAM and Toubro Improtecth

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# ROI

Real user quotes about their ROI:

“I have seen a return on investment; we have been able to save 50 hours a month, and this tool has also helped us stay compliant and significantly reduce risk..”

**Mike Perry**

Software Developer at Minisoft

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“I have seen a return on investment through a reduction in data breaches and improved security. This is especially true because I use this tool to protect my employees, our team, our team's data, and our clients..”

**TarunKumar7**

Senior Data Engineer at LTI LATAM and Toubro Improtect

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# Use Case

“I have used Virtru Data Protection Gateway for the past three years. I find that Virtru email encryption is very easy to use and reliable with minimal errors. I appreciate that I can manage it both as an individual and as part of my team..”

**TarunKumar7**

Senior Data Engineer at LTI LATAM and Toubro Improtech

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“My main use case for Virtru Data Protection Gateway is that my organization's entire team uses it to secure and encrypt our email and other sensitive files. We use it internally as well as for communicating with our portfolio companies and investors. I appreciate how Virtru Data Protection Gateway seamlessly integrates with our G Suite accounts, and it is much easier to use than traditional secure file systems or password-protected email messaging tools.

“Virtru Data Protection Gateway helps us with email encryption without needing to install or exchange keys with the recipient. The email DLP is very easy to configure and maintain, thereby saving time. It serves as a great application gateway that encrypts emails sent directly from SaaS applications such as Zendesk and Salesforce in my organization..”

**Mike Perry**

Software Developer at Minisoft

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“My main use case for Virtru Data Protection Gateway is that my entire team uses it to securely encrypt our email and our sensitive financial files. I use it internally as well as for communicating with our portfolio companies and investors. Virtru Data Protection Gateway seamlessly integrates with our G Suite account and is much easier to use than traditional secure file system or password-protected email messaging tools. I also love the Virtru team, which offers a powerful API that we can use to build the encryption into software tools that we build or use internally in our work.

A specific example of how I use Virtru Data Protection Gateway to encrypt sensitive financial files or emails is that it's a superior choice for financial professionals, especially when handling sensitive company financial or confidential information. It's especially helpful for busy professionals using G Suite or Office 365.

Email encryption without installing or exchanging keys with the recipient is very easy. We also use it to encrypt our sensitive emails in a few different use cases. We can let the sender manually encrypt the email or, based on keywords in the email, we suggest the user encrypt the email or we auto-do it..”

**Yvonne Wanjiru**

Business Development Specialist at Genpack

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# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The setup via G Suite is easy, and Virtru Data Protection Gateway integrates with our G Suite seamlessly.

My experience with pricing, setup cost, and licensing is that we find the pricing very reasonable, and the setup was straightforward..”

**Yvonne Wanjiru**

Business Development Specialist at Genpack

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# Customer Service and Support

“The adoption of Virtru Data Protection Gateway for my team was very easy because the customer support was very helpful and supportive. Customer support for Virtru Data Protection Gateway is very responsive; whenever I have reached out to them, they have been solution-oriented..”

**Mike Perry**

Software Developer at Minisoft

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## Other Advice

“My advice to others looking into using Virtru Data Protection Gateway is that if you use Google Suite, this is a must-have tool. If you want to save manual work, I recommend Virtru Data Protection Gateway. I give this product a rating of 9..”

**Yvonne Wanjiru**

Business Development Specialist at Genpack

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“The user experience for my team is excellent; the user interface is intuitive and user-friendly, making customization easy. The documentation and resources available for Virtru Data Protection Gateway are helpful; the online documentation is comprehensive. Virtru Data Protection Gateway is a great tool to keep you compliant and reduce risk in your organization, and I rate this product an 8 out of 10..”

**Mike Perry**

Software Developer at Minisoft

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“My advice to others looking into using Virtru Data Protection Gateway is that it provides effortless security for sensitive emails.

“I truly value this platform because it provides and safeguards my data, our data, and our client's data, making it an effortless email encryption solution with a seamless Gmail integration tool. I would rate this product 9 out of 10..”

**TarunKumar7**

Senior Data Engineer at LTI LATAM and Toubro Improtech

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