

aws marketplace

FireMon Security Manager

**Reviews, tips, and
advice from real users**



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Product Recap



FireMon Security Manager

FireMon Security Manager Recap

The increasing complexity of networks, driven by the constant influx of new devices, applications, and cloud services, presents a daunting challenge for managing firewall policies and rules. A typical enterprise environment has millions of rules, and just one simple misconfiguration can lead to devastating consequences like compliance violations, outages, and data breaches.

FireMon's Security Manager is a purpose-built network security policy management (NSPM) platform that automates the management of firewall and cloud security policies to eliminate policy-related risk, accurately and quickly change rules, and meet internal and external compliance requirements.

- **Reduce Risk** Manage risk with real-time visibility and control
- **Manage Change** Avoid misconfigurations, accelerate business, and improve security
- **Enforce and Maintain Compliance** Avoid violations, avoid risk, and avoid fines

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “FireMon Security Manager delivers ROI through significant time savings, cleaner rule bases, and improved risk visibility, especially for organizations with complex multi-vendor firewalls.”



Suraj Yadav

Network Security Consultant at NTT DATA

- ✓ “FireMon Security Manager has had a very positive impact on our organization by reducing manual effort and improving overall security posture.”



Kallamuddin Ansari

Cyber Security Consultant at ProTechmanize

- ✓ “FireMon Security Manager positively impacts our organization by improving visibility, reducing risk, and simplifying compliance.”



Dhiren Jethwa

Team Lead - Network and Security at a outsourcing company with 11-50 employees

- ✓ “Its user-friendly interface allows for easy viewing and searching of network policies, including proxies, all on one console.”



Ganesh-Khutwad

Senior Network Specialist at Tech Mahindra Limited

- ✓ “The most effective feature is the general reporting on compliance.”



MichaelLavin

Digital Workforce Initiatives Leader at Galway

- ✓ “The most valuable feature for me is its capability for cleanup and managing the complexity of security products.”



Verified user

Network security consultant at a comms service provider with 10,001+ employees

- ✓ “What I like about FireMon is the ability to track changes made by network engineers on the network.”



Jaimin Mehta

Senior Server and Cloud Engineer at Ertech

What users had to say about valuable features:

“The most effective feature is the general reporting on compliance. It has helped me bring all the firewalls into better alignment with the compliance requirements in my environment. The general long-term compliance monitoring has been the most beneficial aspect to me..”

MichaelLavin

Digital Workforce Initiatives Leader at Galway

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“The most valuable feature for me is its capability for cleanup and managing the complexity of security products. It provides me with performance indicators like the complexity of the device itself and also identifies unused rules. In time, it helps in an effective way..”

Verified user

Network security consultant at a comms service provider with 10,001+ employees

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“FireMon Security Manager is a fast and intelligent device that delivers results in under ten seconds, even with thousands of policies. Its user-friendly interface allows for easy viewing and searching of network policies, including proxies, all on one console. By eliminating loopholes between policies, it simplifies review and analysis, while also automating policy changes and supporting multiple vendors. The system provides alerts and notifications for streamlined implementation and features a robust dashboard for clear risk assessment..”

Ganesh-Khutwad

Senior Network Specialist at Tech Mahindra Limited

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“The best features that FireMon Security Manager offers are Risk Analysis and Rule Validation, Continuous Compliance and Monitoring, Policy Change Automation, Rule Usage and Traffic Visibility, and Centralized Multi-Firewall Management.

“I find myself using the Risk Analysis and Rule Review feature the most. It automatically flags over-permissive, unused, or conflicting firewall rules and prioritizes them so I can quickly fix high-risk policies. This brings the most value because it continuously evaluates the policies and highlights vulnerabilities in real-time, helping reduce misconfiguration and maintain compliance without manual reviews.

“FireMon Security Manager positively impacts our organization by improving visibility, reducing risk, and simplifying compliance. It continuously analyzes the firewall policies, identifies high-risk or unused rules, and helps fix misconfiguration before they cause issues. It also improves audit readiness and operational efficiency by automating compliance checks, generating reports, and reducing manual review work, which helps us maintain a stronger security posture..”

Dhiren Jethwa

Team Lead - Network and Security at a outsourcing company with 11-50 employees

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“The best features of FireMon Security Manager are centralized firewall visibility, policy risk analysis, and compliance reporting. It provides a single view across all firewalls, helps quickly identify risks and unused rules, and generates audit-ready reports, which is extremely useful in large, regulated environments. Change tracking is also very helpful, as it shows who changed what and when, reducing the risk of misconfiguration.

“The change tracking feature has helped our team by giving clear visibility into what rule was changed, when it was changed, and whether it introduced any risk. This has reduced troubleshooting time and helped us quickly validate changes during audit and incident review. Policy risk analysis and unused rule identification are also very valuable, especially in large environments, as they have helped us continuously reduce risk and keep firewall policies clean.

“The reporting and dashboard visibility are worth highlighting. FireMon Security Manager makes it easy to share clear, understandable reports with auditors and management, which saves time and reduces back-and-forth during review.

“FireMon Security Manager has had a very positive impact on our organization by reducing manual effort and improving overall security posture. It helped us gain centralized visibility across a large firewall environment, reduce risk and unused rules, and significantly shorten the time required for audit and policy reviews. It has also improved change control and accountability, which reduced configuration errors and operational risk..”

Kallamuddin Ansari

Cyber Security Consultant at ProTechmanize

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Based on my experience and operational uses, some of the best features FireMon Security Manager offers include centralized policy visibility, which provides a single pane of glass view across all firewall vendors and devices without needing to log into each firewall to understand rules. Another important feature is risk and rule analysis, which highlights risky, unused, shadow, duplicate, and overly permissive rules automatically, saving huge time on manual audits and helping reduce the attack surface. Compliance reporting is also a key feature, with built-in reports for standards such as PCI DSS, ISO 27001, and NIST, ready for auditors and saving weeks of work generating and validating evidence. Additionally, rule cleanup or recertification workflows allow assignment of rules to owners for validation and enforcement of governance. Multi-vendor support is significant as FireMon Security Manager works across various firewalls such as Palo Alto, Fortinet, Cisco, Check Point, and SonicWall. Policy automation is one of the most critical features, as it automates repetitive tasks such as rule assessment, reporting, and compliance snapshots, reducing manual work weekly or monthly.

I rely the most on the policy risk and rule analysis feature of FireMon Security Manager, as this is the most practical and high-impact feature on a day-to-day basis. It quickly shows unused rules, overly permissive rules, shadow rules, and duplicate rules across all firewalls. Instead of manually reviewing thousands of rules, FireMon Security Manager gives a clear prioritized view of what is actually risky or unnecessary, which directly helps in reducing the attack surface, preparing for audits, and keeping the rule base clean without spending days on manual checks. The risk and rule analysis feature is the most valuable, saving time, reducing human errors, and continuously improving the security posture.

One thing that stands out about FireMon Security Manager is how much visibility and control it provides over complex multi-vendor firewall environments, which really changes policy management from a reactive task to a more proactive and governed process. .”

SurajYadav

Network Security Consultant at NTT DATA

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Other Solutions Considered

We did a quick market scan before choosing FireMon Security Manager, but we did not find any other solution that met our requirements as effectively for multi-vendor firewall policy management and compliance. Hence, we did not seriously evaluate or shortlist another product.

SurajYadav

Network Security Consultant at NTT DATA

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“We used Tufin. When we looked at FireMon we liked it from a price standpoint; it was better. We asked some peers about it through the reseller that we bought it through and got very good feedback. Those were the two main factors..”

Verified user

Solution Architect at a transportation company with 51-200 employees

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“I evaluated several solutions available in the market, including Tufin and AlgoSec. However, I would not recommend any other solution besides FireMon Security Manager..”

Kallamuddin Ansari

Cyber Security Consultant at ProTechmanize

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“We looked at Tufin's comparable product. We were using an older platform of theirs so we looked at their new platform and we looked at FireMon's and we decided on FireMon..”

Verified user

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Solution Architect at a transportation company with 51-200 employees

We did not use a different and dedicated solution before FireMon Security Manager. Most of our work was done manually using native firewall management tools and spreadsheets for reviews and audits, which was time-consuming and error-prone. We adopted FireMon Security Manager to centralize policy management, automate analysis, and improve audit readiness, shifting from a manual process to FireMon Security Manager for saving time, reducing risk, and establishing proper governance in firewall policy management.

SurajYadav

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Network Security Consultant at NTT DATA

“We started with another solution called ManageEngine Firewall Analyzer, and we had that throughout our customers' sites. We recently started moving things over to FireMon for our old customers. If you run into Firewall Analyzer, run, don't walk, to the nearest exit.

Firewall Analyzer was so labor intensive just to do a report. You would tell it to look up an IP address and create the report, it would create a 20-page report, but you'd end up having to do that 20 times until you got the entire report. It could take six to eight hours to do a report. With FireMon, I hit "report," walk away, and it says, "Hey, your report's ready.".”

Jeff Reese

Senior Security Engineer at a financial services firm with 1,001-5,000 employees

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ROI

Real user quotes about their ROI:

“I am not the right person from a technical background regarding return on investment metrics. I will say that time saving is a major factor in this case, as I mentioned in my review..”

Dhiren Jethwa

Team Lead - Network and Security at a outsourcing company with 11-50 employees

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“Our ROI is the FTEs a year that we're saving. The solution is not even close to the cost of an employee. It might cost that employee's health benefits. We're saving double the amount of money we would pay a person..”


JeffReese

Senior Security Engineer at a financial services firm with 1,001-5,000 employees

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“We haven't calculated ROI but the return when it comes to value is getting there. FireMon doesn't scale well enough with the complexity of our Palo Alto environment yet. I think the value will get there. We're at about the midway point when it comes to value. On a scale of one to 10, we're at about a four or five. On the simple firewalls, it works pretty well. On the complex firewalls, it kind of works, but there are a lot of exceptions that it doesn't know about or can't handle, and that causes us to have to backtrack into a lot of manual work..”

Verified user

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Project Manager at a manufacturing company with 10,001+ employees

“We do change management every week. In a given week, we get at least a dozen email alerts about changes. FireMon saves us time in accurately creating, approving, and deploying firewall policy rules.

The solution saves us time in accurately changing firewall policy rules with 12 alerts per week. It gives us a graphical view, which is always helpful.

FireMon has decreased errors and misconfigurations that increased risk in our environment. There have been times that the solution found that we are using "any any" on some firewall rules. It was unintentional, and the solution was able to catch it and we fixed it right away..”

Verified user

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Network Engineer at a financial services firm with 1,001-5,000 employees

“We have seen a clear return on investment with FireMon Security Manager. It significantly reduced the time spent on manual firewall policy review and audit preparation. Tasks that earlier required multiple team members and several days can now be handled by fewer people in a much shorter time. The biggest ROI has been time savings and operational efficiency rather than direct cost savings. It allows the same team to manage a much larger firewall environment without increasing headcount.

“Since using FireMon Security Manager, we have seen a clear reduction in manual effort. Firewall policy reviews and audit preparation that earlier took days now take a few hours, especially when dealing with a large number of firewalls. This has helped the team focus more on analysis and decision-making instead of manual rule checking. It significantly reduced the time spent on manual policy reviews and audit preparation, making the process faster and more efficient..”

Kallamuddin Ansari

Cyber Security Consultant at ProTechmanize

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We have seen a major return on investment with FireMon Security Manager, especially concerning time saved and risk reductions, though this is not always captured in hard dollar figures. Before FireMon Security Manager, preparing for quarterly or annual audits meant manual reviews, cross-checking rules in spreadsheets, and building documentation, typically involving 30 to 40 engineers per audit cycle. After implementing FireMon Security Manager, policy risk reports, compliance reports, and anomalies are generated automatically, which reduces audit preparation down to 15 to 18 hours per cycle, saving about 40 to 50% of time just on audit-related efforts. Additionally, FireMon Security Manager's risk analysis helps us identify and remove hundreds of unused or risky rules within a week instead of months, thereby minimizing misconfiguration risk, lowering troubleshooting efforts, and strengthening overall security posture. While it is challenging to quantify risk reductions in monetary terms, the improvements in audit and compliance review are direct and visible. The same team now accomplishes more with less manual effort focusing on policy optimization, impact analysis, and governance flow instead of manual rule validation. In one audit cycle, preparation used to take 36 hours, which FireMon Security Manager has reduced to 16 hours, saving 20 hours for one cycle. With four audits per year, that leads to up to 80 hours saved annually, which might even exceed 100 hours. Assuming an engineer's cost per hour, this easily covers a portion of the FireMon Security Manager subscription over time. FireMon Security Manager delivers ROI through significant time savings, cleaner rule bases, and improved risk visibility, especially for organizations with complex multi-vendor firewalls.

We compare total engineer hours spent before versus after FireMon Security Manager and the number of days needed to get audit-ready reports, which explains the 40 to 50% time reductions based on practical ops-based measurement, not just a theoretical number. FireMon Security Manager clearly cuts audit preparation efforts almost in half by automating analysis and reporting.

The 40 to 50% reduction in audit preparation time was mainly based on hours spent by the team. Before FireMon Security Manager, audit preparation involved manually logging into multiple firewalls, exporting rules, checking them in spreadsheets, and building reports, with typically two to three engineers spending several days on this. After FireMon Security Manager, most of this work is

automated; risk analysis, compliance checks, and reports are generated directly from the tool. The same preparation now usually takes about half an hour, sometimes even less. .”

SurajYadav

Network Security Consultant at NTT DATA

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Use Case

“My main use case for FireMon Security Manager is Firewall Policy Management and Compliance Monitoring. We mainly use it to do our review, identify risky rules, and unused rules..”

Dhiren Jethwa

Team Lead - Network and Security at a outsourcing company with 11-50 employees

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“Whenever I have a project or implementation, I use FireMon Security Manager for firewall cleanup or reporting. When I have an assessment project, I need to ensure the complexity of the firewall rules and identify unused rules from my side. It helps me to generate these reports and clean up the firewall itself..”

Verified user

Network security consultant at a comms service provider with 10,001+ employees

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“FireMon Security Manager is a highly intelligent and useful device that consolidates all our security policies, including those for Zscaler proxies, into a single console. This centralized view eliminates gaps and inconsistencies between policies, simplifying policy review and analysis..”

Ganesh-Khutwad

Senior Network Specialist at Tech Mahindra Limited

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“We have a two-server system for web applications, and we utilize FireMon to manage our Palo Alto firewalls. We log in to FireMon for reporting and creating rules. Currently, I am working on a project that involves using FireMon to clean up some of our open rules.

FireMon is deployed on-premises..”

Jaimin Mehta

Senior Server and Cloud Engineer at Ertech

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I have been using FireMon Security Manager for around two years in a production environment, mainly for firewall policy review, compliance report, rule cleanup, and change tracking across multiple firewall platforms such as Palo Alto, Fortinet, and SonicWall, in addition to Check Point. Over this time, it has become part of the regular operations for audit and policy governance rather than just a one-time tool.

A very common day-to-day use case for us with FireMon Security Manager is policy review and cleanup before an audit. For example, recently, we had to prepare for an internal security audit, and we used FireMon Security Manager to run a policy analysis across multiple firewalls such as Palo Alto, Fortinet, SonicWall, and Check Point. FireMon Security Manager quickly highlights unused, over-permissive rules, as well as shadow and duplicate rules, allowing us to generate a risk and compliance report from FireMon Security Manager, review the findings with the application owner, and use that output to clean up and optimize the rule base. It also helps us track changes and document what was modified and why, making audit evidence much easier. FireMon Security Manager plays a key role in reducing risk, speeding up audit preparations, and making policy cleanup structured instead of manual and error-prone. .”

SurajYadav

Network Security Consultant at NTT DATA

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“Our main use case for FireMon Security Manager is centralized firewall policies, visibility, and risk management in a large environment with close to 200 firewalls. FireMon Security Manager helps us identify risky or unused rules, maintain compliance, and support audit without manual policy review.

“On a day-to-day basis, we use FireMon Security Manager to review firewall rules, changes, and identify unused or risky rules. For example, before or after a change window, we run policy analysis to check overly permissive access and confirm whether the rule is still required. This helps us reduce risk and stay audit-ready in the large environment. We use FireMon Security Manager daily to analyze rule changes, spot unused rules, and prepare clean reports for audit without manual checks.

“FireMon Security Manager helps standardize firewall policies and review access. Instead of relying on individual firewall expertise, we use FireMon Security Manager as a single source of truth to consistently assess risk, track changes, and support compliance in large, regulated environments..”

Kallamuddin Ansari

Cyber Security Consultant at ProTechmanize

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial deployment was straightforward. Nothing was too complex, except adding more permissions to the service account. Otherwise, it was straightforward..”

Verified user

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Network Engineer at a financial services firm with 1,001-5,000 employees

“My experience with pricing, setup cost, and licensing for FireMon Security Manager is that these three parameters are very smooth and straightforward since this particular FireMon solution is used by enterprise customers, so it is very straightforward and quite simple..”

Dhiren Jethwa

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Team Lead - Network and Security at a outsourcing company with 11-50 employees

“The initial setup was pretty straightforward for the most part. We had some hiccups and some bumps with some of the more detailed configurations, but overall, it was pretty simple to set up, get it running, and collecting logs and configurations. It took us about four hours over the span of two weeks..”

Verified user

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Solution Architect at a transportation company with 51-200 employees

Our experience with FireMon Security Manager pricing, setup cost, and licensing has been reliable but not impressive or inexpensive. FireMon Security Manager is typically licensed based on the number of devices or policy targets you connect, such as firewalls and routers, rather than by the seat. This model makes sense for a multi-vendor environment, but costs can scale up quickly if you have hundreds of firewalls. The subscription pricing includes access to the platform and updates, but advanced modules or plugins, such as compliance packs or integrations, may require additional licensing. The initial setup is not trivial; it takes a few days to onboard all firewalls, configure connectors, and tune rule analysis baseline. Initial consulting or professional services can help speed this up, but that adds to startup cost. Once setup and baseline are done, ongoing effort is low and valuable. The cost for us is justified by the audit time saving and policy cleanup efficiency FireMon Security Manager delivers.

SurajYadav

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Network Security Consultant at NTT DATA

“We had a FireMon support engineer for the initial setup and it looked fairly straightforward, but it definitely needed some FireMon knowledge. Since then, we have onboarded a number of new devices in FireMon on our own, and that part is quite straightforward. But setting up the system itself is something that requires the knowledge of a FireMon engineer.

For the deployment, there was a month of weekly sessions with the engineer to get it working.

We have three people, within our security staff, who are using FireMon regularly. The three of us were involved in deploying and we work on maintaining it. It's a shared effort. None of us is working full-time on FireMon..”

Verified user

GISA at a tech vendor with 201-500 employees

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“The initial setup is pretty easy. I have three engineers who work on setups, and it took about 20 minutes, walking through it twice in the sandbox. It's pretty easy to set up.

There are two aspects to the setup. There's the basic setup of getting the application working, and there is the advanced setup of putting firewalls into the application. The basic is so basic that it's ridiculous. I could probably answer all the questions a customer might have and send it off to them and they could do it by themselves the first time. The advanced is a little bit more hairy because you have to make sure everything is in place.

At each of our customers, we assign at least two people to do the reports.

The maintenance is lightweight. The only trouble is in the upgrades. They take a little bit of effort, but they only come out once or twice a year. Sometimes, you don't need to do the upgrade because the change isn't applied to whatever site you're working on. Sometimes an upgrade is easy, and sometimes it's reformatting a database and that takes a little bit more effort. But you don't do it. FireMon has a script all set up. It's just that it takes a little bit longer to watch it do the upgrades, as compared to doing it ourselves..”

Jeff Reese

Senior Security Engineer at a financial services firm with 1,001-5,000 employees

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Customer Service and Support

The customer support for FireMon Security Manager has been outstanding in our experience. We have interacted with their support team a few times for setup questions and minor tuning issues, with responses being quick, knowledgeable, and very helpful. Issues were understood quickly and resolved without unnecessary back and forth.

SurajYadav

Network Security Consultant at NTT DATA

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“I rate FireMon support seven out of 10. It varies depending on who you get. We sometimes get a highly knowledgeable agent, but other times, it seems like we just go in circles. It sometimes takes them a while to understand what we want. .”

Verified user

GISA at a tech vendor with 201-500 employees

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“The technical support team is not promptly addressing any issues. As a result, it can take some time to have the tech engineers available when we require features to be enabled or configurations to be updated..”

Verified user

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Management Trainee at a financial services firm with 1,001-5,000 employees

“They're very quick. They usually have the answer in a short period of time, and the maximum is no more than a day. Most of the time I just need a command and I can put it in on my side to verify, and that's it. I need to see what's going on. I'm a hands-on person. I don't like to sit back and watch other people do things..”

JeffReese

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Senior Security Engineer at a financial services firm with 1,001-5,000 employees

“Their technical support is an eight out of ten. It is not perfect, but I have high standards because I provide so much technical support within my enterprise. An average or no real appeal would be a five. An eight signifies they are doing a good job. They do not always have the answer, but I cannot expect everyone to always have the answer. As long as they eventually provide the answer, I am happy..”

MichaelLavin

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Digital Workforce Initiatives Leader at Galway

“Initially, we had contact with their technical support, but things have been smooth for the last few months. We haven't had to reach out lately.

I don't remember the specific issue that we had, but it seems that they were on the ball. They responded right away and got us what we needed. My overall impression of their support organization is good. We've had limited involvement with them, but from my experience, it's been great..”

Verified user

Solution Architect at a transportation company with 51-200 employees

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Other Advice

“I would rate FireMon Security Manager nine out of ten.

I recommend FireMon Security Manager because it consolidates all devices into a structured serial and single port..”

Ganesh-Khutwad

Senior Network Specialist at Tech Mahindra Limited

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“I rate FireMon a seven out of ten. It is good, but I have not found it as useful as I hoped when I first evaluated it. This is generally because it does not interpret the Fortinet zones correctly, which diminishes its appeal. That is why I rate it a seven. However, looking at the Meraki side, it may do exactly what I expected initially..”

MichaelLavin

Digital Workforce Initiatives Leader at Galway

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“For those looking to buy this solution, it is important to study the devices to be added to ensure correct specifications or hardware. This will satisfy their needs and expectations from FireMon. If there are many devices to be added, they should consider the appropriate hardware specs and VM.

Overall, I would rate this solution a nine out of ten..”

Verified user

Network security consultant at a comms service provider with 10,001+ employees

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“My advice would be to clearly understand your firewall scale and compliance requirements before deployment. FireMon Security Manager delivers the most value in large or regulated environments, so proper planning, clean onboarding, and stakeholder alignment will help you get benefits faster. It works best at scale, so plan the deployment properly and align it with audit and compliance goals. FireMon Security Manager is a strong choice for large environments, especially where compliance and audit readiness are critical. I rate this solution an 8 overall..”

Kallamuddin Ansari

Cyber Security Consultant at ProTechmanize

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My main advice for others looking into using FireMon Security Manager is to clearly define your policy management and compliance goals before deployment. This tool is powerful, and you will get the most value from it if you plan its use for risk analysis, rule cleanup, and audit workflows from day one. It is also important to size the platform properly based on the number of devices and rule base size, investing some time in initial tuning and baseline—this upfront effort pays off

later with accurate reports and meaningful risk insights. Finally, involve both security and network teams early, ensuring FireMon Security Manager becomes a part of the regular change and governance process rather than just an audit tool.

One thing that stands out about FireMon Security Manager is how much visibility and control it provides over complex multi-vendor firewall environments, which really changes policy management from a reactive task to a more proactive and governed process. I rate this product an 8 out of 10. .”

SurajYadav

Network Security Consultant at NTT DATA

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“For example, I ran a daily task and a daily risk report in FireMon Security Manager that flagged a rule allowing any source to a service subnet. I reviewed the usage, confirmed it was too broad, and tightened it to the specific IPs and ports to reduce the risk.

“FireMon Security Manager has saved our team a significant amount of manual review time. For example, rule reviews that used to take three to four hours manually are now done in thirty to forty-five minutes or less using automated risk and usage analysis. We also reduced unused firewall rules during cleanup, which improved policy clarity and lowered risk. Overall, it helps speed up audits, reduce manual efforts, and improves firewall hygiene.

“If you are looking for a good solution such as FireMon Security Manager, then you should improve or increase your budget. I would rate this product an eight out of ten..”

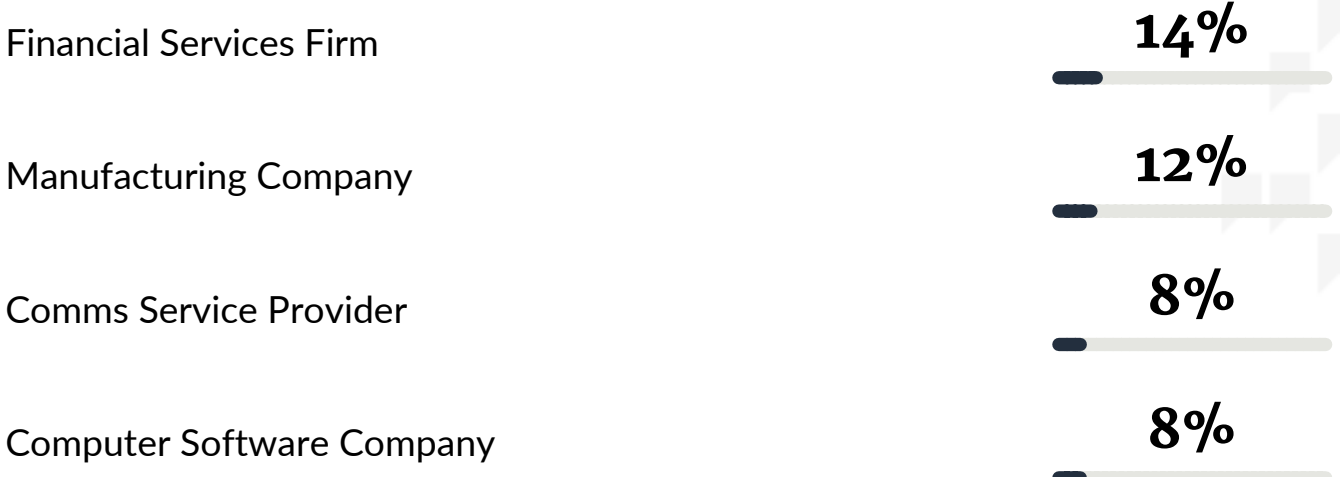
Dhiren Jethwa

Team Lead - Network and Security at a outsourcing company with 11-50 employees

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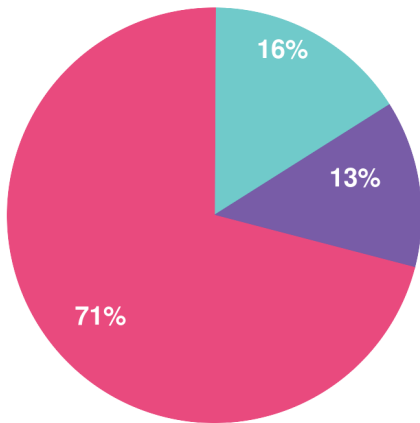
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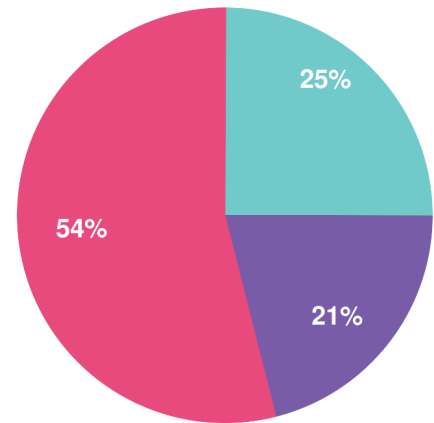


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