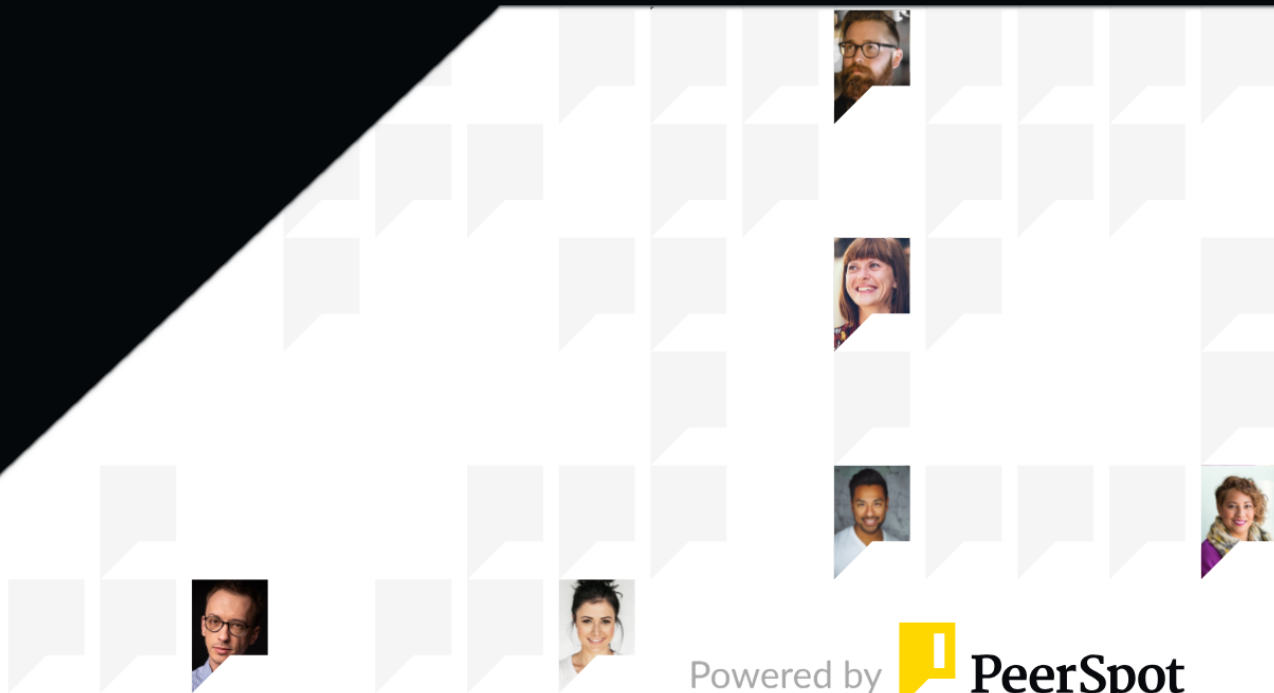




Fortinet FortiManager

Reviews, tips, and advice from real users



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Product Recap



Fortinet FortiManager

Fortinet FortiManager Recap

Fortinet FortiManager is used for centralized management of FortiGate firewalls, utilizing zero-touch deployment techniques to optimize configuration and deployment, reducing installation time and errors while improving network security and efficiency.

By centralizing policy management and monitoring across devices and locations, Fortinet FortiManager enhances security and operational efficiency. Automation tools simplify management, control, and consistent configuration across environments. It offers scalability for managing large numbers of devices, beneficial for organizations seeking unified threat protection and streamlined administration from one console. The platform integrates effortlessly with Fortinet products, supporting zero-touch provisioning, SD-WAN, and traffic analysis. Although intuitive, the graphical interface and overall performance require refinement, alongside enhanced support and documentation for troubleshooting and configuration.

What are the key features of Fortinet FortiManager?

- **Centralized Management:** Streamlines device configuration across multiple systems.
- **Automation Tools:** Simplifies implementation and maintenance of configurations.
- **Zero-Touch Provisioning:** Reduces setup time and minimizes errors.
- **SD-WAN Support:** Enhances wide-area network efficiency and effectiveness.
- **Traffic Analysis:** Monitors network traffic for improved security insights.
- **Policy Pushing:** Facilitates efficient deployment of security rules.

What benefits and ROI should users look for in reviews?

- **Operational Efficiency:** Reduces installation time and configuration errors.
- **Scalability:** Supports management of numerous devices.
- **Improved Security:** Centralized management enhances threat protection.
- **Time Savings:** Automation reduces manual intervention needs.
- **Cost-Effectiveness:** Simplified administration can lower management costs.

Fortinet FortiManager is implemented across diverse industries like telecommunications, finance, and healthcare, where centralized management and enhanced security are crucial. Its ability to streamline processes and integrate with existing Fortinet products makes it ideal for organizations looking to maintain robust network security standards.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“The most valuable features of Fortinet FortiManager, in my opinion, are SD-WAN and the manageability console.”



LIJIL PY

Network engineer at JOYALUKKAS



“The initial setup of Fortinet FortiManager was easy.”



DINESHKUMAR9

Senior Associate at City Union Bank Ltd



“I find Fortinet's technical support for FortiManager effective and I would rate it eight out of ten.”



Damitha Anuradha

Head of Presales at AcSys Networks Private Limited



“The solution's most valuable feature is the consolidation and the single point of administration solution.”



Juan Frias

CISO at a financial services firm with 1,001-5,000 employees



“The centralized management of policies and certificates, coupled with the capability to handle multi-site deployments effectively, provides streamlined operations.”



Anil Gujja

Senior Network Engineer at SP SYSNET PTE. LTD.



“The user interface, along with user-friendly planning features, makes it straightforward to configure desired settings.”



Dhanang K. Wardhana

ICT Project Management Office Manager at PINS



“Setup, setting policies, and reporting were all very easy. We had no issues whatsoever getting the solution up and running.”



Christian Benjamin

Pre-Sales Engineer at Cable & Wireless Communications

What users had to say about valuable features:

Fortinet FortiManager manages multiple devices in a single location and can identify vulnerabilities. If it could create and send automated policies for any vulnerabilities to all devices, that would be ideal. I recommend integrating more AI features to enhance the reliability of the product.

Damitha Anuradha

Head of Presales at AcSys Networks Private Limited

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The most valuable features of Fortinet FortiManager, in my opinion, are SD-WAN and the manageability console.

The integration capabilities of Fortinet FortiManager are a little bit tricky, but it's acceptable. .”

LIJIL PY

Network engineer at JOYALUKKAS

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Fortinet FortiManager offers a centralized console for managing multiple Fortinet appliances, eliminating the need to log into different consoles at various locations. It provides a unified platform where logs from multiple Fortinet consoles are forwarded to Fortinet FortiManager, making it easier to manage network operations. Furthermore, it simplifies patch updates and OS updates by allowing direct deployment from Fortinet FortiManager. It has enhanced automation capabilities such as IP and URL blocking integrated with incident ticketing tools.

DINESHKUMAR9

Senior Associate at City Union Bank Ltd

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“The centralized management of policies and certificates, coupled with the capability to handle multi-site deployments effectively, provides streamlined operations.

Centralized visibility enhances security management, offering unified management across regions such as India, Singapore, and Australia. FortiManager captures all devices and provides reports for security analysis.

We consider the pricing reasonable as it reduces operational costs and boosts security efficiency..”

Anil Gujja

Senior Network Engineer at SP SYSNET PTE. LTD.

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“They use Fortinet FortiManager for the same clients.


“I appreciate that Fortinet FortiManager's administration is more simple.

“I am familiar with Fortinet FortiManager's centralized policy-based provisioning and capability.

“I use Fortinet FortiManager's revision control feature for audits and compliance..”

Carlo Bruno

Manager of Strategic Accounts at Ondu

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“One of my favorite features in Fortinet FortiManager is the centralized policy and device management. Being able to push consistent firewall rules and configuration changes across multiple FortiGates saves a ton of time and reduces errors compared to managing each device individually. I also appreciate the automation capabilities, such as the ability to schedule firmware upgrades or run scripts across devices, which helps with the maintenance windows and reduces manual work.

“Another aspect that stands out is the visibility and compliance reporting. With Fortinet FortiManager's dashboards and logs, it made it easier to track configuration drift and audit changes, which is critical in regulated environments. The combination of automation and scalability makes Fortinet FortiManager really effective for our work.

“Fortinet FortiManager ensures our cloud deployed FortiGates stay in sync with our security posture and compliance needs, especially when scaling across multiple VPCs or accounts..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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Other Solutions Considered

“We compared FortiManager with Palo Alto Panorama. The user interface for Panorama is more user-friendly than that of FortiManager. Using certain commands and troubleshooting are also easier with Panorama..”

Osama Salem

Cybersecurity services engineer at Sahara Net

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“FortiManager is definitely better than Cisco, and it's easier to use and more stable. I remember finding FortiManager to be much more flexible and stable.

Meraki works very well but is cloud-based and lacks some administrative tasks and functions. FortiManager is better than Meraki for managing devices..”

MohamedTalbi

Security Architect at Bouygues Telecom Mobile

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“We use SolarWinds for scenarios like network performance monitoring, configuration management, and IP address management. And for the FortiGate firewalls, we are using Fortinet FortiManager.

We have different modules for SolarWinds, but for FortiGate firewalls, we use FortiManager..”

AliHassan

Team Leader - Telecom & Network at 2B Operating Co.

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“

Really, it is not me who chose this solution. It was the staff before I come here. I do know the staff chose it as one of many potential options to be presented to the clients. I personally have a specialty using Fortinet but also SolarWinds — although not so much. But I am quite a bit more familiar in working with Cisco and Fortinet..”

Mohamed Talbi

Network and Security Engineer at Neurones

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“Previously, we employed Cisco Catalyst switches, specifically the Catalyst 1100 series. However, during that time, the stability of these switches was not satisfactory, and there were noticeable issues. We transitioned to FortiManager because our customers expressed a preference for enhanced security features in the form of superior Customer Premises Equipment. The local certification standards in Indonesia have played a crucial role in raising awareness among our customers regarding the need for robust security measures..”

Dhanang K. Wardhana

ICT Project Management Office Manager at PINS

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“I have used and gained exposure with Cisco Firepower Management Center. Compared to Fortinet FortiManager, it stands out for its tight integration with the broader Fortinet Security Fabric, which simplifies managing multiple security products in one place. It is generally easier to deploy and manage in smaller to mid-sized environments. Cisco Firepower offers more visibility and advanced analytics features, providing deep integration for network traffic analysis. Each has its own strengths, depending on the environment scale. Fortinet FortiManager hits a good balance between usability and centralized control, especially in Fortinet-heavy networks..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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ROI

Real user quotes about their ROI:

“Fortinet Fortimanager is not costly. They have high-end devices and the portfolio is big. Basically, they have a portfolio for all the aspects of security. From that perspective, they are good..”

Yati Gharat

Chief Technology Officer at Litmus

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“We are not yet at a point where we can see a return of investment. It's going to take some time for our new project, which is still in the deployment process, to start paying back the investment..”

Mak Kazemaini

Infrastructure and Cloud Architect at Vizion network

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“The pricing depends on what you are trying to implement. While I do not manage procurement directly, based on my experience and industry feedback, Fortinet's pricing is competitive and aligned with the benefits of the features they offer. Their licensing model can sometimes be complex, especially when factoring in additional modules such as Advanced Threat Protection or FortiCare support and cloud services. The value received, especially from having an integrated security fabric and centralized management tools such as Fortinet FortiManager, often justifies the cost. However, budgeting and pricing always depends on the specific deployment size and feature set. Fortinet provides a strong ROI for organizations focused on comprehensive security..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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Use Case

I use Fortinet FortiManager for checking anomaly traffic, monitoring traffic inflow and outflow, and managing firewall traffic. It offers a centralized console to manage all Forti appliances and provides visibility of logs from multiple Forti consoles.

DINESHKUMAR9

Senior Associate at City Union Bank Ltd

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I use Fortinet FortiManager to manage multiple devices in a single location. Although it does not provide a security posture itself, it depends on the firewall policies and settings in their respective firewalls. Fortinet FortiManager is primarily meant for the management of devices.

Damitha Anuradha

Head of Presales at AcSys Networks Private Limited

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“Our solution centralizes all the firewalls in different regions or data centers into one location. We manage policy distribution between various regions by creating policies and deploying them according to the device location where the policy is needed.

We also distribute certificates remotely for managers. Our solution primarily works with FortiGate firewalls without integrating with third-party products..”

Anil Gujja

Senior Network Engineer at SP SYSNET PTE. LTD.

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“They use Fortinet FortiManager because they administrate the entire solution.

“I need Fortinet FortiManager for administration because I have a policy to incline and control the unit.

“I deal with managing large-scale VPN deployments with Fortinet FortiManager because the client needs VPN communication.

“Fortinet FortiManager is effective and helpful for VPN management, such as deployment VPN management..”

Carlo Bruno

Manager of Stragetic Accounts at Ondu

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“Using Fortinet FortiManager in AWS is different than working on the Google Cloud platform. In previous roles, it was primarily hosted in environments as well as on-prem. Fortinet FortiManager is for centralized management for multiple FortiGate firewalls across various sites. I use it to push consistent security policies and firewall rules across distributed networks efficiently. I also monitor device health and configuration centrally to quickly identify and troubleshoot issues. I have supported network automation by using scripts and policy packages to streamline repetitive tasks. In AWS, Fortinet FortiManager helps ensure our cloud deployed FortiGates stay in sync with our security posture and compliance needs, especially when scaling across multiple VPCs or accounts..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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I have experience with Cisco Ethernet switches and with Fortinet FortiSwitch.

I worked with FortiGate firewall, as well as Fortinet FortiManager and access point.

“I have experience with Fortinet FortiManager.

“We are using Fortinet FortiManager because we are managing almost 140 FortiGate firewalls.

“Almost 1,600 clients are using Fortinet FortiManager in my organization. .”

LIJIL PY

Network engineer at JOYALUKKAS

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

For the cloud version, you just have to register the license, then it prepares the appliance. After that, you just add the devices by their IPs. For the on-premises version, you have to check the firmware versions and perform necessary updates.

Damitha Anuradha

Head of Presales at AcSys Networks Private Limited

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“The solution's initial setup wasn't done by me but by an expert. I believe the setup is not too simple because it took some implementation by an expert..”

Juan Frias

CISO at a financial services firm with 1,001-5,000 employees

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“Initially, the deployment takes some time, but it is easy to accomplish. Some challenges we encountered include the NTP server, certificate management, and port openings across regions..”

Anil Gujja

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Senior Network Engineer at SP SYSNET PTE. LTD.

“Deploying FortiManager is straightforward. The initial installation is simple and can be completed in a few minutes, but configuring the devices and sending the policy packages to the firewalls can take a few hours. We have around seven engineers maintaining this solution. .”

Slawomir Napiorkowski

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Architect at IT Systems and Solutions sp. z o.o.

“The initial install for Fortinet FortiManager is straightforward, especially if you are familiar with Fortinet devices and architectures. The setup process involves deploying the Fortinet FortiManager appliance, either virtual or physical, as well as configuring the network settings and connecting it to your FortiGate devices. It becomes more challenging during the initial policy import and device discovery, especially in larger, complex environments with numerous firewalls and different configurations. Planning device groups and admin roles ahead of time makes a significant difference in smoothing out that phase. Once the baseline is configured, ongoing management becomes much easier, thanks to the centralized controls. It is a manageable process that benefits from good documentation, so with the right strategy, implementation should be successful..”

Apaar Bhola

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Network Security Engineer/ Firewall Engineer at Charter Communications

“The initial setup is quite simple. Initially, I combined CentOS with other products, which took about five hours. However, It's not complicated at all. Moreover, I train some of our clients on how to use it, and they find it easy to understand. I can easily explain the technical aspects of the initial setup, like scripting, etc.

Fortinet FortiManager can be deployed both cloud-based and on-premise. There are various platforms available for on-premise deployment, such as hardware devices or VMs, that can be started on Hyper-V, NSR, or NSF. Additionally, it can be deployed on cloud-based platforms like Azure, Google Cloud, or Amazon AWS..”

MohamedTalbi

Security Architect at Bouygues Telecom Mobile

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Customer Service and Support

“Fortinet's support is very good. Sometimes, Fortinet's support is better than Cisco's support. They are more talented. I'd rate their support a nine out of ten..”

AhmedAboalassaad

Network & Security Team Head at Amiral

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“We ordered the product from a local company, which also provided the installation service for the firewall and SD one. We have not yet utilized the Fortinet technical support services..”

AliHassan

Team Leader - Telecom & Network at 2B Operating Co.

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“Fortinet's support has proven to be reliable, particularly as we've been engaged with them since the project's initiation. This long-standing collaboration has facilitated effective communication, allowing us to seek advice or receive the correct configurations when encountering issues. Their assistance has been instrumental in problem-solving and troubleshooting. I would rate it eight out of ten..”

Dhanang K. Wardhana

ICT Project Management Office Manager at PINS

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Technical support from Fortinet is better than our FortiGate, as our reseller is giving good technical support.

From FortiGate, I can say the support rates only five out of ten.

“The support from FortiGate is low quality, but my reseller is better. .”

LIJIL PY

Network engineer at JOYALUKKAS

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“I would rate Fortinet FortiManager technical support a solid seven to eight out of ten. They are generally knowledgeable and responsive, especially for cases escalated to the engineering teams. Their support portal and documentation are helpful, but sometimes the initial triage can take longer than expected, depending on the complexity of the issue. There can also be delays in getting deep technical answers for more advanced features, but overall, their support team provides solid assistance..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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“The level of support for P2 and P1 is wonderful. However, for levels 3 and 4, they have to work on their computer capacity and numbers. I've worked with them many times, and sometimes I have a good engineer but not a good understanding of the program.

By default, when we open a ticket, we only have access to P3 and P4. If we need P2 or P1, we have to ask for it, but not every single ticket requires P2 or P1 priority.

I have had both good and bad experiences with technical support..”

MohamedTalbi

Security Architect at Bouygues Telecom Mobile

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Other Advice

I would recommend Fortinet FortiManager if you need to control multiple devices or SD-WAN; otherwise, it may not be necessary. I would rate Fortinet FortiManager as eight out of ten.

LIJIL PY

Network engineer at JOYALUKKAS

[Read full review](#) 

I recommend Fortinet FortiManager for those managing more than ten devices. Overall, I would rate Fortinet FortiManager as a seven out of ten. Also, there is no need for maintenance after the deployment.

Damitha Anuradha

Head of Presales at AcSys Networks Private Limited

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I recommend obtaining a bit of free training before using Fortinet FortiManager. Overall, I rate Fortinet FortiManager between eight to nine. My rating is not perfect due to the threat intelligence of Fortinet FortiManager, which has a lot of false positives.

DINESHKUMAR9

Senior Associate at City Union Bank Ltd

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“I rate Fortinet FortiManager an 8 out of 10. I am a customer of Fortinet FortiManager. I am okay with my name and the company name to be with the review, and I am also okay with Fortinet contacting me about this review. I am fine with the legal statements that need to be read..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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“FortiManager is more user-friendly compared to Palo Alto Panorama. It is suitable for small-scale and easy management.

I would rate the overall solution between seven out of ten. Better integration of other Fortinet products like [ADC](#) into FortiManager would be beneficial..”

Anil Gujja

Senior Network Engineer at SP SYSNET PTE. LTD.

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“Fortinet FortiManager is very good to me.

“It is very compliant, though it is not helping in maintaining compliance or managing configuration changes.

“I rate how it helps maintain compliance with this feature as nine out of ten.

“The administration for this solution is very simple. We have experience managing the solution, but I only have commercial experience, not technical.

“In general, I find Fortinet FortiManager very good.

“I would give it a nine out of 10, and I think the whole solution is very good.

“I would advise anybody thinking about using Fortinet FortiManager.

“To the client, I recommend this solution as it is very good.

“We are resellers.

“Review Rating: 9/10.”

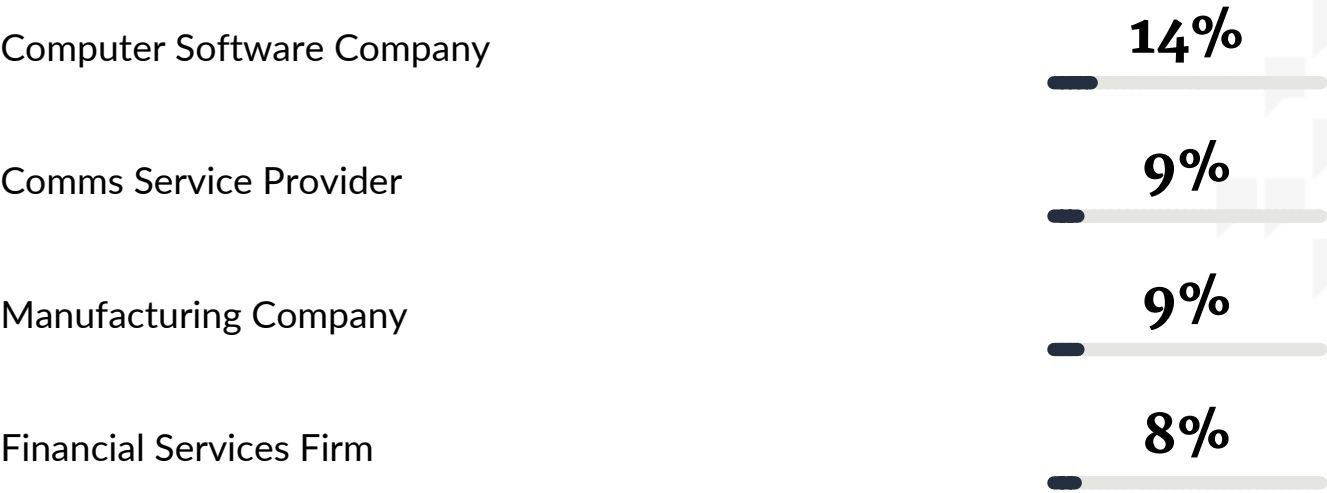
Carlo Bruno

Manager of Strategic Accounts at Ondu

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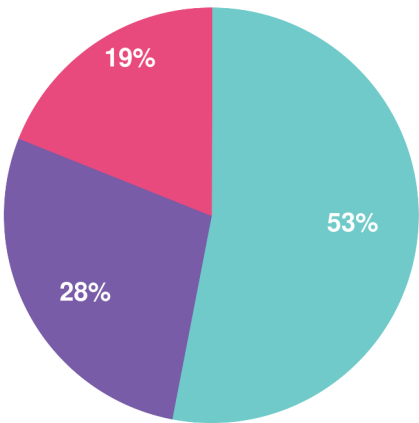
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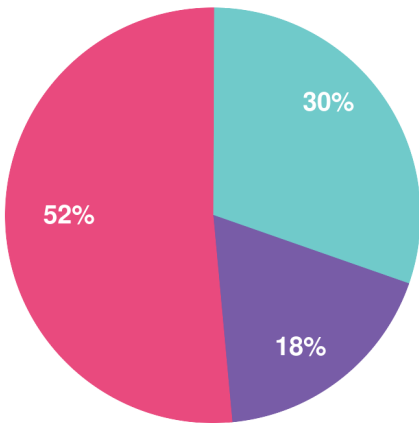


Company Size

by reviewers



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Large Enterprise Midsized Enterprise Small Business

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