

aws marketplace

StrongDM

# Reviews, tips, and advice from real users



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# Product Recap



StrongDM

# StrongDM Recap

StrongDM offers an innovative solution for managing infrastructure access, focusing on security and compliance while ensuring streamlined operations.

StrongDM simplifies infrastructure access by unifying management and auditing capabilities. It provides a seamless way for organizations to quickly secure sensitive data across all environments, enhancing access control without compromising efficiency. With a focus on integrating access data and compliance requirements, StrongDM is designed to meet the needs of security-conscious organizations.

## What are standout features of StrongDM?

- **Access Management:** Centralizes access control, reducing complexity.
- **Auditability:** Offers detailed logs for thorough audit trails.
- **Compliance Support:** Ensures compliance with industry standards.
- **Scalability:** Adapts to changes in infrastructure effortlessly.

## What are the benefits of choosing StrongDM?

- **Enhanced Security:** Reports show improved security postures.
- **Efficiency Gains:** Users experience reduced time in access management.
- **Improved Compliance:** Facilitates meeting regulatory requirements.
- **Cost Effectiveness:** Invests in reducing potential data breaches.

In finance and healthcare industries, StrongDM is often implemented to safeguard sensitive information, ensuring compliance with stringent regulatory requirements. It provides an agile approach to access management, which is critical for sectors dealing with confidential data and strict compliance mandates.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “The best features in StrongDM are the password rotation capabilities, which I think are pretty cool, and also how you can literally log in to any of the privileged servers through a single platform.”



**Verified user**

Iam Engineer at a manufacturing company with 10,001+ employees

- ✓ “The best features in StrongDM are that it is the easiest product in the market for this situation with easy access.”



**Ibrahim Hassan Barakat**

Senior Network Security Engineer at EMAK For Computer Manufacturing (ECM)

- ✓ “We primarily used StrongDM for access to resources on private networks like EC2 machines, Kubernetes clusters, and various databases.”



**Verified user**

Senior Data Engineer at a non-profit with 1,001-5,000 employees

✔ “All of the logging is handled for us, including for auditing purposes. Looking through the audit logs is not a painful experience.”



**Patrick**

Senior Devops Engineer at a transportation company with 51-200 employees

### What users had to say about valuable features:

“I like the easiness of integrating it with all of our existing data sources. We've also found a few other use cases where we've been able to grant access to third-party resources that require IP-level whitelisting in addition to authentication for remote workers..”

**Patrick**

Senior Devops Engineer at a transportation company with 51-200 employees

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“We primarily used StrongDM for access to resources on private networks like EC2 machines, Kubernetes clusters, and various databases. StrongDM facilitated secure access to these, helped with managing access securely via AWS Secrets Manager, and ensured no passwords were circulated within systems or documentation..”

**Verified user**

Senior Data Engineer at a non-profit with 1,001-5,000 employees

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“The best features in StrongDM are that it is the easiest product in the market for this situation with easy access. The DevOps team only needs to log in through StrongDM with credentials, and then I can control everything after this, including what they are doing inside our servers, their movements, their actions, and everything I can see. One of the most powerful tools in StrongDM is audit logging. I can handle everything and see all that happened inside their movement on the backend server in our company..”

**Ibrahim Hassan Barakat**

Senior Network Security Engineer at EMAK For Computer Manufacturing (ECM)

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“The best features in StrongDM are the password rotation capabilities, which I think are pretty cool, and also how you can literally log in to any of the privileged servers through a single platform. You just copy-paste the IP and the port number and log in over there through RDP, so I think that's pretty cool. I have used CyberArk before, but I think StrongDM as a product has pretty good potential.

My impression of the credential-less access control is that it's pretty good because it reduces the attack surface. Basically, if you cannot see the password and everything, even the privileged users cannot see the password. It's a password-less system where you just log in to the servers without knowing your password, and even if you know your password, it's probably going to be rotated after a while. So, I think that's a pretty good use case for reducing the attack surface and maintaining zero trust throughout an identity perimeter.

StrongDM helps with runtime features in a twenty-four-seven dynamic environment. Whenever I try to access at maybe two a.m. or three a.m. at night and I have a production issue on a server located in a different continent, I can access it right at that moment. I think the application works pretty much like a charm. It's readily available, and I think the runtime feature is pretty cool, although the application sometimes crashes when it's downloaded locally on your machine.

Regarding pricing, I find StrongDM to be definitely cost-efficient. We used to use CyberArk before, but StrongDM is more cost-effective, which is why we are using it. Our director is a board member at StrongDM, allowing us to utilize the product and the flexibility it provides, which tailor-suits our needs based on the organization and is something we do not get from other PAM products..”

**Verified user**

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I am Engineer at a manufacturing company with 10,001+ employees

# Other Solutions Considered

“We used a client VPN for accessing resources and tools like KeyPass for password management. StrongDM replaced the puzzle of different solutions with one single product, which made managing resources more efficient..”

**Verified user**

Senior Data Engineer at a non-profit with 1,001-5,000 employees


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“I compare StrongDM with other vendors like CyberArk or Okta, and I think CyberArk is a heavy PAM. If all my product is on-premises and not cloud and premises, CyberArk will be good for that. However, with StrongDM, I think it is better to work on cloud and on-premises at the same time. I recommend CyberArk if your environment is all on-premises..”

**Ibrahim Hassan Barakat**

Senior Network Security Engineer at EMAK For Computer Manufacturing (ECM)

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“We have used CyberArk before. While CyberArk has a lot of fine-grain solutions, the problem is it lacks flexibility. CyberArk is fantastic and has been around for a long time, but it doesn't offer the tailored solution that different organizations need because every organization behaves in different ways. StrongDM provides that flexibility, as it is still growing and works on feedback to help integrate with your environment..”

**Verified user**

I am Engineer at a manufacturing company with 10,001+ employees

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# Use Case

“I was part of the team managing the infrastructure for a small startup company. We used StrongDM to provide access to cloud private networks, control user access to databases, hosts through SSH, and Kubernetes resources..”

**Verified user**

Senior Data Engineer at a non-profit with 1,001-5,000 employees

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“My use case for StrongDM is Privileged Access Management. I have privileged accounts because I am working for the Identity and Access Management team at my company. As an engineer, I have really privileged or elevated accounts for which I need my account onboarded to StrongDM, so I have to regularly use it..”

**Verified user**

lam Engineer at a manufacturing company with 10,001+ employees

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# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup was fairly straightforward as we run everything in Docker. From that side, there wasn't much effort required from StrongDM. However, integrating it into our environment was completely on us..”

**Patrick**

Senior Devops Engineer at a transportation company with 51-200 employees

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# Customer Service and Support

“I rate technical support seven out of ten because their response takes much more time than usual. However, at the end, they can help. I think they want to reduce their support staff..”

**Ibrahim Hassan Barakat**

Senior Network Security Engineer at EMAK For Computer Manufacturing (ECM)

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“The technical support is responsive and knowledgeable. We have a ticketing system and didn't need much direct contact with sales engineers because the support handled our needs well..”

**Verified user**

Senior Data Engineer at a non-profit with 1,001-5,000 employees

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“That's how we got some of those feature requests in. We've only contacted support one or two times without a feature request. The support interactions have been minimal because of how good the documentation is..”

**Patrick**

Senior Devops Engineer at a transportation company with 51-200 employees

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# Other Advice

“The communication is sufficient for implementing StrongDM from scratch. Sales and sales engineers are knowledgeable, providing helpful resources.

I'd rate the solution nine out of ten..”

**Verified user**

Senior Data Engineer at a non-profit with 1,001-5,000 employees

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“A first-time definitely needs to have some background experience with setting up services to run, but it's no different than onboarding any other service.

**My recommendation:** Do not change the gateway or relay names, and everything will be great. But that's only really a problem if you deploy within Kubernetes and use a deployment rather than a stateful set.

Overall, I would rate it a nine out of ten. .”

**Patrick**

Senior Devops Engineer at a transportation company with 51-200 employees

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“I would assess StrongDM's ability to unify access across different systems in my organization as pretty good, despite sometimes facing issues using the platform, probably because of maintenance. Sometimes you are not able to retrieve the password, so it has happened. I'm not going to say that it's a perfect product, but I

think they're slowly getting better, and as I said, in the future, this product has potential for hybrid solutions in my company, especially after they got acquired by Delinea.

Regarding the continuous runtime authorization feature, I haven't utilized that feature in the product myself, but someone else in the organization has. I mostly work with StrongDM as an end user who has privileged accounts onboarded.

I believe the importance of continuous authorization versus periodic checks is significant. Automatic credential rotation means we do not have to worry about manual checks repeatedly. It is a good solution for continuous authorization, although the challenge remains about how it will support larger organizations with many enterprise privileged accounts.

I would definitely recommend StrongDM, especially for mid-sized to small organizations. If it's a large organization, I would suggest having them view a demo to see if they are ready to adopt it as a product. My overall review rating for StrongDM is seven out of ten..”

**Verified user**

I am Engineer at a manufacturing company with 10,001+ employees

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“I am not using the continuous runtime authorization feature, as I think it is not enabled.

“I have my servers on-premises and on [AWS](#).

“For now, I think it is about 53 or 54 users who use the solution.

“StrongDM requires maintenance. In terms of maintenance, it is easy. I think it is easy to maintain, but it is hard to know how to do it because the materials are less than anything in the market. Other vendors' materials are available in the market, but StrongDM materials are not as readily available.

“I rate StrongDM overall six out of ten because I think it is the only product that can mix or be hybrid between on-premises and cloud on the market. I think it is a stable product on the market..”

**Ibrahim Hassan Barakat**

Senior Network Security Engineer at EMAK For Computer Manufacturing (ECM)

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15%

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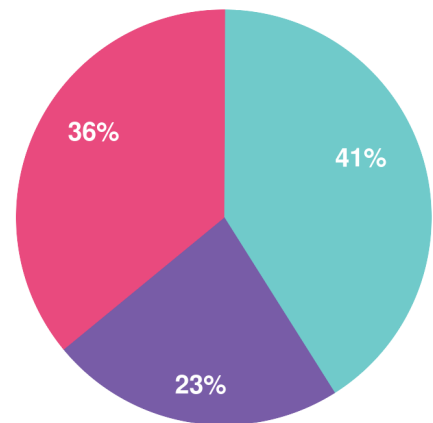
Manufacturing Company

8%

# Company Size

by reviewers

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Large Enterprise

Midsize Enterprise

Small Business

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## PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

[reports@peerspot.com](mailto:reports@peerspot.com)

+1 646.328.1944