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IBM Turbonomic

Reviews, tips, and advice from real users






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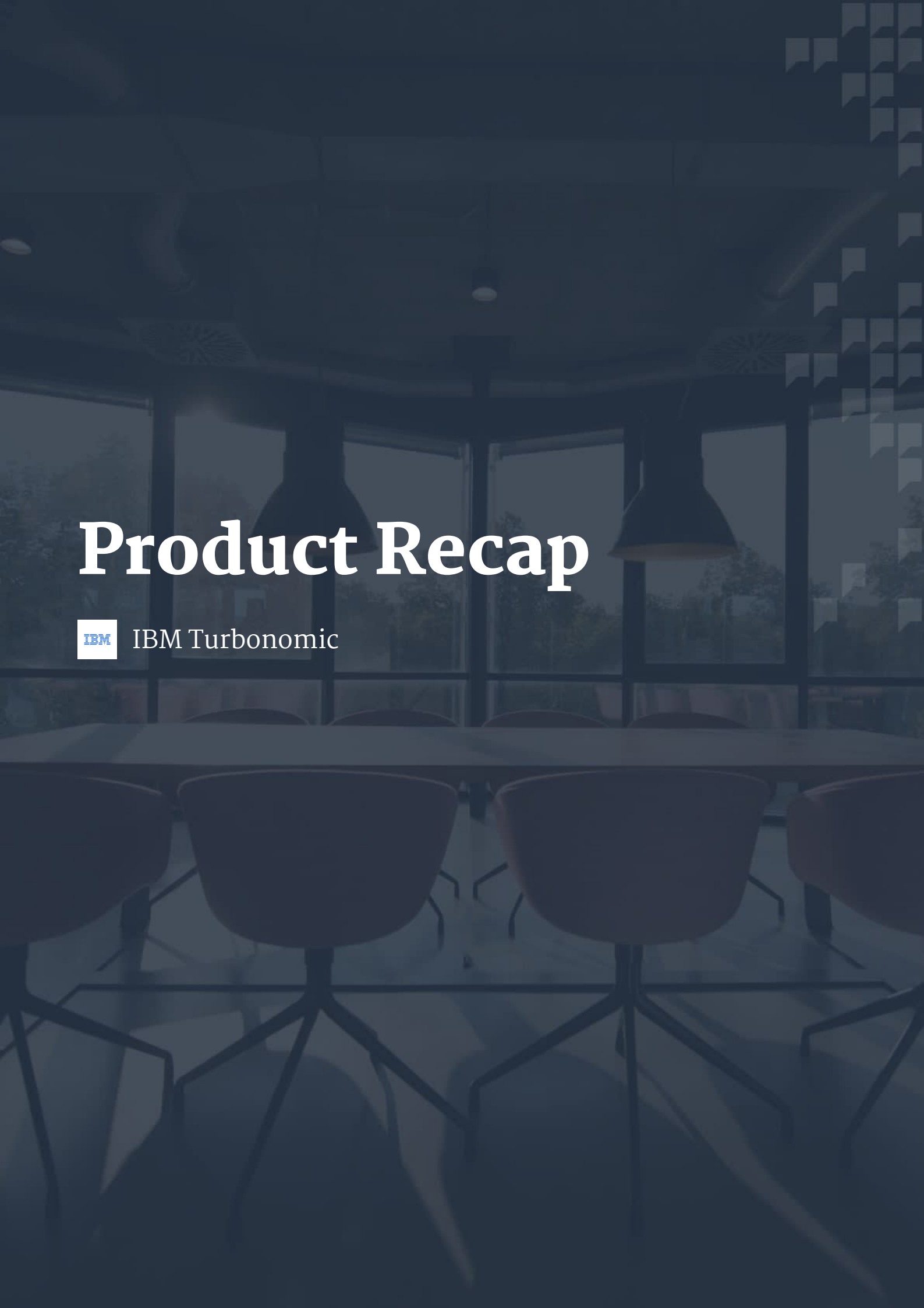

Product Recap

IBM Turbonomic

IBM Turbonomic Recap

IBM Turbonomic offers automation, planning, and right-sizing recommendations to streamline resource management, improve efficiencies, and optimize costs across virtualized environments and cloud platforms.

IBM Turbonomic is valued for its capability to optimize resource allocation and monitor virtual environments efficiently. It facilitates automated decision-making in VM sizing, load balancing, and cost optimization for both on-premises and cloud deployments. Users can leverage insights for workload placement, ensure peak performance assurance, and effectively right-size across VMware and Azure. The ongoing transition to HTML5 aims to improve visual and navigational ease, while expanded reporting features are anticipated. Opportunities for improved training, documentation, and integrations enhance platform usability and functionality.

What Are the Key Features?

- Automation: Streamlines resource allocation and VM management.
- Planning Tools: Supports capacity management and growth projections.
- Right-Sizing: Optimizes VM configurations for efficient resource use.
- Customizable Dashboards: Provides quick insights into environment health.
- Reporting Capabilities: Offers valuable data for informed decision-making.
- Cloud Integration: Ensures cost-effective resource utilization.

What Benefits Should Be Looked For?

- Performance Enhancement: Improves application performance efficiency.
- Cost Reduction: Minimizes operational expenses through optimizations.
- Infrastructure Efficiency: Maximizes use of IT infrastructure resources.

In finance, IBM Turbonomic aids in maintaining platform efficiency during market fluctuations. Healthcare organizations leverage its capability for resource optimization during high-demand periods to enhance patient care support. Retailers use it for planning in peak seasons, ensuring resources align with fluctuating demand to maintain performance continuity.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- “I like Turbonomic's built-in reporting. It provides a ton of information out of the box, so I don't have to build panels for the monthly summaries and other reports I need to present to management. We get better performance and bottleneck reporting from this than we do from our older EMC software.”

Verified user

Senior Systems Engineer at a university with 1,001-5,000 employees

- “I like Turbonomic's automation and AI machine learning features. It shows you what it can do, but it can also act on recommendations automatically. Integration with an APM system makes the AI/ML features truly effective. Understanding what the application is doing and the trends of application behavior can help you make real-world decisions and act on that information.”

Verified user

Senior Director of Middleware Hosting Technology at a financial services firm with 10,001+ employees

"On-premises, one advantage I find particularly appealing is the ability to create policies for automatic CPU and memory scaling based on demand."

Dan Ambrose

Infrastructure Engineer 4 at a tech vendor with 1,001-5,000 employees

"Rightsizing is valuable. Its recommendations are pretty good."

Verified user

Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

"The most valuable features are the cluster utilization reports and the resource capacity planning. We can simulate how much capacity we can add to the current resources. The individual DM reports and VM-facing recommendations report are also helpful."

SubashSubbiah

Assistant Consultant at a tech services company with 10,001+ employees

"It is a good holistic platform that is easy to use. It works pretty well."

Nicholas Diesel

Solution Architect DC at Natilik

"Before implementing Turbonomic, we had difficulty reaching a consensus about VM placement and sizing. Everybody's opinion was wrong, including mine. The application developers, implementers, and infrastructure team could never decide the appropriate size of a virtual machine. I always made the machines small, and they always made them too big. We were both probably wrong."

Reviewer:704357

Infrastructure Engineer at a manufacturing company with 5,001-10,000 employees

What users had to say about valuable features:

"Rightsizing is valuable. Its recommendations are pretty good. It was useful for the rightsizing and the right categorization of virtual machines and disks.."

Verified user

Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

Read full review

"I like the analytics that help us optimize compatibility. Whereas Azure Advisor tells us what we have to do, Turbonomic has automation that actually does those things. That means we don't have to be present to get them done and it simplifies our IT engineers' jobs.."

Arun Dhanaraj

Vice President at a financial services firm with 5,001-10,000 employees

Read full review

"My favorite part of the solution is the automation scheduling. Being able to choose when actions happen, and how they happen, whether that be through an approval process during the workflow, or whether it be someone executing it on a weekend because they're working in their own environment.."

Verified user

Senior Manager Solution Architecture at a consultancy with 10,001+ employees

Read full review

"On-premises, one advantage I find particularly appealing is the ability to create policies for automatic CPU and memory scaling based on demand. This improves elasticity and responsiveness to application needs. Additionally, IBM Turbonomic helps us track and quantify cloud cost savings, facilitating informed decision-making.

We're also implementing FinOps principles. By collaborating with other departments, we can demonstrate the cost implications of various resource allocations. For example, specifying a minimum processor requirement might incur higher cloud costs. This increased awareness through IBM Turbonomic allows us to predict impact and make cost-effective decisions.."

Dan Ambrose
Infrastructure Engineer 4 at a tech vendor with 1,001-5,000 employees

Read full review

“A lot of the features in Turbonomic are valuable. The placement features are really good, allocating the load of VMs between systems within a VMware cluster. The notifications saying, "This is a corrective action," even though some of them can be automated, are always welcome to see. They summarize your entire infrastructure and how you can better utilize it. That is the biggest feature.

It also offers hot-memory increases, whenever they're applicable.

In addition, it gives us visibility and analytics into our environment, to a limited point. It does SQL components and, likely, in the newer versions, it has more of that layer. But, we're using it at the VMware level. We have tie-ins to our Pure Storage, and we're using it for discovery of that, as well as of our Cisco UCS for compute. It does delve down into the infrastructure level, if you allow it to do so.

Those analytics are important for understanding, historically, what sort of load a system handles over a certain period of time. If you have a system that is running efficiently and fine, but there is a year-end or month-end or quarterly-end report that needs to run, Turbonomic allows us to anticipate our requirements. For example, when those reports come up, it might be one of those times when we need to bump up the memory and CPU for that cycle. Turbonomic is very good for that aspect, from the standpoint of productivity. It does a lot of recommendations for placement, although we don't enable that in our environment because it's controlled. But it has a lot of good features..”

Verified user

Specialist at a pharma/biotech company with 10,001+ employees

Read full review

“The ability to look at a workload from an actual consumption perspective for the resources that it's consuming internally is particularly valuable. For instance, when we have a server in the public cloud, we might provision a certain amount of memory resources to it and CPU, e.g., two processors and 24GB of memory. The tool provides the ability to look at the consumption utilization over a period of time and determine if we need to change that resource allocation based on the actual workload consumption, as opposed to how IT has configured it. Therefore, we have come to realize that a lot of our workloads are overprovisioned, and we are spending more money in the public cloud than we need to.

This solution allows us to have the data to make business decisions without having a concern on whether we are going to be impacting the business negatively by taking the wrong action. We actually have the analytical data to back decisions. This helps us have discussions with the business on if it's the right decision to make or not.

Turbonomic has the ability to manage the full application stack. We have not plugged in all aspects of our application stacks, but it does provide that. That's one of the things that we love from Turbonomic is that we're not only ingesting the data into Turbonomic and reviewing the decisions that Turbonomic is providing, but Turbonomic is also essentially providing us a single pane of glass to implement those actions. So, if there is an action that we would like to take, whether it is someone manually clicking a button and taking the action or the action being initiated automatically by Turbonomic, that is all taken from within the appliance. We don't have to go and log in somewhere else or log into our public cloud offering and take that action. It can all be done from a single management pane. We can look at our supply chain for a specific application or workload and see if one specific part of the solution is causing a problem, as opposed to having a bunch of people on the phone with a bridge call and having people looking at different aspects of the solution that they are more intimate with. Turbonomic shows us the ability from a service chain perspective, how things pitch together, and helps us identify that single point or bottleneck causing the impact. We have used it from that perspective.

It provides the ability for us to create customized dashboards and custom reports to help showcase info to key stakeholders. We have leveraged the custom reporting for things, like SAP, that we have running in the public cloud to show how SAP is running, both from a performance aspect as well as from a cost perspective..”

Matthew Koozer

Ict Infrastructure Team Cloud Engineer at a mining and metals company with 10,001+ employees

Read full review

Other Solutions Considered

“We have used different ones provided by VMware. The solution is specific to the client. Turbonomic is one of the solutions we provide. It is extremely good and very easy to use. .”

Nicholas Diesel
Solution Architect DC at Natilik

Read full review

“We evaluated and purchased Apptio Cloudability. Turbonomics offered an opportunity to reduce the costs of our physical environment, but it's also part of our cloud journey. The cloud capabilities were a significant factor for us. .”

Verified user
Senior Director of Middleware Hosting Technology at a financial services firm with 10,001+ employees

Read full review

“We evaluated four or five tools, such as AppTio and Flexera. We went for Turbonomic because the algorithm was very good, conservative, and trustworthy.

Their support was also very good. There was a lot of hand-holding. There were regular meetings. For any questions we had, good support was always available..”

Verified user
Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

Read full review

“In addition to Turbonomic, we have a tool called Apptio Cloudability that gives you a report on what you spent that month. I have to go back and identify what is going on. Turbonomic identifies the issue, records it, and fixes it with no manual intervention. We also used the native cloud solutions provided by Amazon or Google, but they weren't as effective as Turbonomics. .”

Verified user

Senior Director of Middleware Hosting Technology at a financial services firm with 10,001+ employees

Read full review

“I was just using cloud-native tools. Turbonomic saves time on the cumbersome tasks that we have to do with the native tools. Its recommendations are good.

Turbonomic is real-time. When you are using cloud-native tools, you are chasing the wheel, and by the time you are done with the analysis, the data is too old. Turbonomic's algorithm provides real-time analysis and recommendations, which are pretty useful.

In terms of application awareness, Turbonomic did not provide a lot of value. We could group it, but cloud-native tools provided the tagging capability. We did not do a lot with Turbonomic in terms of application visibility..”

Verified user

Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

Read full review

"We did try some other solutions as PoCs before we worked with Turbonomic. Unfortunately, I am not aware of who those companies were because that was before I came onboard with the team. The big thing that it always came down to was whether we were going to adopt the entire implementation setup and configuration aspect. For example:

- How much work was it going to take to deploy the appliance?
- How many man-hours would it take to configure it?
- What the continuous configuration and management was going to be?
- Was it really saving us time and money in the long run?

Other solutions always fell flat because of how much involvement it would require from IT to deploy and work it, but also because of the ongoing configuration and maintenance of the appliance.."

Matthew Koozer

Ict Infrastructure Team Cloud Engineer at a mining and metals company with 10,001+ employees

Read full review

ROI

Real user quotes about their ROI:

“The ROI is very good. Although it's expensive, you can fully implement the recommendations from the various tools and dashboards and easily recover the investment within the first year..”

ERIK LABRA
Technical Specialist, consultant at a tech vendor with 10,001+ employees

Read full review

“The ROI for us is a reduction in operating expenditures. We fix problems before they become issues that our clients see. I don't need to spend an hour a month putting together reports for upper management. We've identified the canned reports they'd like to see and Turbonomic builds them in PDF files. I'm still working 50-60 hours a week, but that's not 51 and 62..”

Verified user
Senior Systems Engineer at a university with 1,001-5,000 employees

Read full review

"We have not measured ROI, although application performance has improved because we're not resource-constrained. We're not running into situations where our applications are failing due to a lack of resources, so it's helped us most with uptime and customer experience.

It has definitely helped in terms of CapEx because we've been able to avoid purchasing hardware that we originally thought we needed.."

Verified user

Chief Information Officer at a government with 501-1,000 employees

Read full review

"Everybody tells me the pricing is high. But the ROIs are great. Like any software, if it sits on a shelf and no one uses it, it's a waste of money. If you implement it and do the right things before you start using it, the ROI is very fast. And then you can justify the cost, because the ROI is very quick.

We had a couple of hiccups, but we planned for about a nine-month ROI, in the course of a three-year plan. If you put the resources into it and you dedicate the time to it, then ROI is very attainable. If you just let the product churn and tell you what's going on, and don't do anything, then you don't get ROI and don't actually reduce your cloud spend.."

Verified user

Senior Manager Solution Architecture at a consultancy with 10,001+ employees

Read full review

“I haven't calculated the ROI. We do our internal ROI that looks at what it would cost not to implement Turbonomic. The cost would be poor performance based on infrastructure constraints. We believe it's worth what we pay for it.

It has some features that help us control costs on the cloud. If we perform the recommendations on sizing, it shows you the difference in cost versus inaction. Turbonomic helps us size machines in the cloud and Kubernetes containers. We can run sizing reports that forecast whether a workload will be cost-effective if we move it to the cloud.

When we create on-premise machines, the capital expenditure for on-prem equipment is fixed. It doesn't cost us more to be inefficient because we've already bought the hardware. It doesn't matter if I use it 70 percent or 90 percent. If you have an inefficient workload on the cloud, it may cost you a lot more than running it on-premises. You need to fix the application to avoid something stupid like storing data forever. Turbonomic will help us identify an inefficient application so we don't move it to the cloud and find out it costs a trillion dollars to run it..”

Reviewer:704357

Infrastructure Engineer at a manufacturing company with 5,001-10,000 employees

Read full review

“It helps us gauge our return on investment for the purchase of Turbonomic, based on the overall actions that we've taken and how much money we have saved by taking those actions over a period of time.

In the last year, Turbonomic has reduced our cloud costs by $94,000. It has identified a lot more cost saving areas, but we haven't taken advantage of those.

The amount of tickets that we have had come in for performance issues has surmounted to almost nothing in the calendar year. I don't know what we had before, but now in a calendar year, it is less than 10 to 12 tickets a year for a performance issue.

It has definitely provided a huge benefit in the area of man-hours saved. Without the tool, we would be flying blind on that and would probably be spending a lot of man-hours trying to formulate in-house strategies on how to reduce costs. Our company is a very lean company, in terms of headcount for IT resources as well as cloud skillset awareness. Having a tool like Turbonomic has allowed us to adopt and implement strategies like this, like cost saving measures with the public cloud, probably making us exponentially faster than we could have been without them.

When we had hit on how it ingests the workload performance data to help provide performance-driven analysis or recommendations to provide a recommendation for whether a workload should be scaled up or down, one of the things that has been kind of like a side effect to the ingestion of this data and the business decisions coming out of Turbonomic is it has been helping us identify workloads which are really not being used at all. From identifying those workloads that are not being used, we are able to go through our lifecycle management faster and more efficiently than we would have in the past. We have been able to decommission servers, essentially deleting them from our public cloud and completely reducing the operational cost of that workload altogether. So, it is not just ensuring that the VM is right-sized or locking in a commitment, but identifying that the workload is so low to utilize.

We are able to go back to the business and having a discussion with them based on the utilization of that VM over the course of a period of time for the data that we have, then have the justification and communication with the business to say, "Yeah, it doesn't make sense to have this workload in the environment anymore. Let's delete it." or, "Yeah, it's something that isn't used it all. Let's go ahead and delete it." It is allowing us to identify areas to save cost in those areas, but it's also helping us say, "This workload is costing us this much money. Is it really worth spending this much money every month or so for this solution that is running in the public cloud? Is it generating enough revenue for the business to warrant the run rate? Is the solution providing a service to the business that justifies the operational consumption on a monthly basis?" We are able to have these internal discussions within the business based on the data that Turbonomic is providing. This is a side effect of the product because the product is not providing these decisions and implementing them, but the product is providing us the data to have these discussions and net these decisions as an outcome. Then, this ends up saving money in our public cloud offering..”

Matthew Koozer

Ict Infrastructure Team Cloud Engineer at a mining and metals company with 10,001+ employees

Read full review

Use Case

Turbonomic keeps our cluster balanced and VMs running optimally. It shows us where in our environment that resources can be recovered as well as when extra is needed..”

Chris Childerhose
Enterprise Architect at ThinkON

Read full review

“We use IBM Turbonomic to automate our cloud operations, including monitoring, consolidating dashboards, and reporting. This helps us get a consolidated view of all customer spending into a single dashboard, allowing us to identify opportunities to improve their current spending..”

ERIK LABRA
Technical Specialist, consultant at a tech vendor with 10,001+ employees

Read full review

"We primarily used it for the rightsizing of VMs. I have used it in both Azure and AWS. We also used it for the right categorization of disks.

We also used it quite a bit for comparison. We wanted to see if we migrate from on-prem to the cloud, what the cost would look like. We used it for what-if analysis.."

Verified user

Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

Read full review

"Turbonomics helps us understand resource usage and enables us to make decisions about how to utilize those resources. For example, let's say you check your monthly water bill and see that it's up 25 percent, but you don't know why. It keeps going like that until you check your toilet and find that the seal is slightly broken.

Every now and then, a tool will keep running when you're not using it. Turbonomics will identify when the toilet is running and fix it for you, so your bill goes up. It automatically makes the adjustments. ."

Verified user

Senior Director of Middleware Hosting Technology at a financial services firm with 10,001+ employees

Read full review

"We leverage IBM Turbonomic to manage our 28 on-premises data centers, effectively optimizing resources and ensuring their operational efficiency. It helps us automate workload scaling to guarantee consistent application performance. Additionally, while we primarily use Turbonomic for on-premises management, we also utilize it within our AWS environment for cost optimization purposes. This allows us to identify and implement cost-saving measures within the cloud.

One of our key challenges was finding a tool that could provide a holistic view of our entire environment and report back key data points, such as CPU and memory usage. This would allow us to identify potential areas for cost savings. We were frequently receiving requests to increase resources like memory and CPU, so we needed a tool that not only gave us historical data but also empowered us to take action, whether that meant automating changes or manually making the changes and IBM Turbonomic does that.."

Dan Ambrose

Infrastructure Engineer 4 at a tech vendor with 1,001-5,000 employees

Read full review

“We primarily use it as a cost reduction tool regarding our cloud spending in Azure, as far as performance optimization or awareness. We use Turbonomic to identify opportunities where we can optimize our environments from a cost perspective, leveraging the utilization metrics to validate resources are right-sized correctly to avoid overprovisioning of public cloud workloads. We also use Turbonomic to identify workloads that require additional resources to avoid performance constraints.

We use the tools to assist in the orchestration of Turbonomic generated decisions so we can incorporate those decisions through automation policies, which allow us to alleviate long man-hours of having someone be available after hours or on a weekend to actually perform an action. The decisions from those actions are scheduled in the majority of cases at a specific date and time. They are executed without having anyone standing by to click a button. Some of those automated orchestrations are performed automatically without us having to even review the decision, based on some constraints that we have configured. So, the tool identifies the resource that has a decision identified to either address a performance issue or takes a cost-saving optimization, then it will automatically implement that decision at the specific times that we may have defined within the business to minimize the impact as much as possible.

There are some cases where we might have to take a quick look at them manually and see if it makes sense to implement that action at a specific date and time. We then place the recommendation into a schedule that orchestrates the automation so we are not tying up essential IT people to take those actions. We take these actions for our public cloud offering within Azure. We don't use it so much for on-prem workloads. We don't have any other public cloud offerings, like AWS or GCP.

We do have it monitor our on-prem workloads, but we do not really have much of an interest in the on-prem because we're in the process of a lift and shift migration for removing all workloads in the cloud. So, we are not really doing too much on-prem. We do use it for some migration planning and cost optimization to see what the workload would look like once we migrated into the cloud.

From our on-prem perspective, we use it for some of the migration planning and cost planning. However, most of our implementations with this are for optimization and performance in the public cloud.

It provides application metrics and estimates the impact of taking a suggested action from two aspects:

1. It shows you what that impact is from the financial aspect of a public cloud offering. So, it will show you if that action will end up costing you more money or saving you money. Then, it also will show you what that action will be like from a performance and resource utilization perspective. It will tell you when you make the change, what that resource utilization consumption will look like from a percentage perspective, if you will be consuming more or fewer resources, and if you're going to have enough resource overhead for performance spikes.
2. It will give you the ability to forecast, but the utilization consumption's going to be in the future term. So, you can kind of gauge whether the action that you're taking now is going to look and work for you in the long term.

Matthew Koozer
Ict Infrastructure Team Cloud Engineer at a mining and metals company with 10,001+ employees

Read full review

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"Turbonomic is fairly easy to deploy. The product is highly intuitive from a deployment standpoint. We worked with a consultant from the vendor. The deployment team consisted of five or six people.."

Verified user

Senior Director of Middleware Hosting Technology at a financial services firm with 10,001+ employees

Read full review

"The initial setup was relatively straightforward. It was a pretty easy setup. I wouldn't say it was any more difficult than any other tool that we set up or have used in our environment. It is pretty easy to deploy, then probably just as easy to configure once it was deployed.."

Matthew Koozer

Ict Infrastructure Team Cloud Engineer at a mining and metals company with 10,001+ employees

Read full review

"The initial deployment proved complex due to our extensive environment, encompassing over 23,000 VMs. This necessitated a year-long rollout, overseen by a dedicated team comprising a salesperson and a senior technical expert.."

Dan Ambrose Read full review

Infrastructure Engineer 4 at a tech vendor with 1,001-5,000 employees

"I am not involved in its deployment. In terms of maintenance, there are general updates, and making sure the platform works and you are getting what you need from it.

The deployment model depends on the requirements, but 90% of the time, it is in the cloud. In certain classes, it is deployed in the cloud, managing multiple hybrid infrastructures between the cloud and on-prem. In certain circumstances, it is separated between different sites across the globe.."

Nicholas Diesel Read full review

Solution Architect DC at Natilik

"We did not go with the SaaS offering. We most probably implemented it on-prem. I was not involved in its deployment in this company, but I was involved in my previous company.

I would rate it a seven out of ten in terms of the setup. It is not as straightforward as they say during the sales calls, but most of the complications that we faced were from our side.."

Verified user

Read full review

Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

" Initially, it can be tricky as you have to configure everything. The setup requires a significant level of effort. If there were a way to migrate or import some features or have some preconfigured settings, it would greatly help with the initial setup. It takes three to four months as per standard operation.

We have engineers who are certified in the tools. We have a couple of product managers, but the main source of disruption, or at least delays, is the integration and dependency on other areas. For example, if we want to integrate the CMDB with the monitoring tools we already have in place for each of our different customers, it requires time and dependencies not only on the availability of people but also on the ability to make changes to the environments.."

ERIK LABRA

Read full review

Technical Specialist, consultant at a tech vendor with 10,001+ employees

Customer Service and Support

"Their support was pretty good. There were some very good engineers who helped us. Turbonomic's support is top-notch. When needed, they brought specialists. It was pretty good. I would rate them a nine out of ten.."

Verified user

Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

Read full review

"Their tech support is very responsive. They are part of IBM and not just Turbonomic anymore, so they've grown exponentially over time. But I found, in working with their engineers on the tickets we submitted, that they were very responsive, getting back to us as quickly as they could on the challenges we were having. They have been helpful.."

Verified user

Senior Manager Solution Architecture at a consultancy with 10,001+ employees

Read full review

“If we have any questions or concerns, the account team as well as the product support team are always there and very accommodating to help us. With any problems that we have, even if they are not built into the product, we have worked with them to give them feedback on the product and on how we would like it to work. They have worked with us to help import some of that functionality into the product so it is available, not just for us, but for other customers who use the product as well..”

Matthew Koozer

Ict Infrastructure Team Cloud Engineer at a mining and metals company with 10,001+ employees

Read full review

“ I rate IBM support a ten out of ten. I've never had a problem. We can always reach support, and they know their product well. They can typically answer most questions or get back to me with a solution in a reasonable time. For example, when I asked them about the storage placement issue, they said, "We don't do things exactly the way you want. We understand it and will add that to our list of feature requests." If enough customers ask for it, they'll do it with the storage placement based on IOPS..”

Reviewer:704357

Infrastructure Engineer at a manufacturing company with 5,001-10,000 employees

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Customer Service:

Customer Service/Sales I would rate as 10 out of 10. Sales was tremendous in helping me sell the solution to Management for purchasing.

Technical Support:

Technical Support has not been engaged as of yet..”

Chris Childerhose
Enterprise Architect at ThinkON

Read full review

“Before IBM bought it, the support was fantastic. After IBM bought it, the support became very disappointing.

When Turbonomic was under its own flag, they would hold our hands every step of the way. That included everything from proactive upgrades to the appliance, to recommendations, and best fits for us.

When IBM bought it, we renewed the product for one more year. When I had a license that had expired, I was having such difficulty doing anything on their portal or getting support on the product. Ever since IBM took it over, it doesn't look like we have been getting the support we used to under Turbonomic..”

Verified user
Specialist at a pharma/biotech company with 10,001+ employees

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Other Advice

The sales team was amazing in helping put together a slide deck for me to sell the solution to Management and also were able to negotiate pricing within our budget to help get us on-board.."

Chris Childerhose
Enterprise Architect at ThinkON

Read full review

"I would definitely recommend a trial. It is a very good product, and it is worth its weight. It is something that is invaluable to most customers.

I would rate Turbonomic a nine out of ten.."

Nicholas Diesel
Solution Architect DC at Natilik

Read full review

"I have not seen the new product after IBM acquired it, but based on my experience, I would advise building trust slowly. Whatever recommendations it is giving, first validate them. After the trust is established, you can do more things in terms of implementing recommendations.

My experience with Turbonomic has been good. I would rate it an eight out of ten.."

Verified user
Senior Member of Tech Staff at a manufacturing company with 5,001-10,000 employees

Read full review

"I would rate IBM Turbonomic ten out of ten.

We need to perform regular maintenance due to the frequent release of updates.

I recommend that users review their internal processes and partner with other departments to facilitate company-wide implementation. Collaboration will be crucial, so ensure they have a FinOps practice in place, or establish one if necessary.."

Dan Ambrose
Infrastructure Engineer 4 at a tech vendor with 1,001-5,000 employees

Read full review

"You can easily maintain it once you get into a stable mode with IBM Turbonomic. The operations team that adopted the tool is getting a lot of value from it, making it easier for them to manage and consolidate their work. It doesn't ramp up your AppDV or resource needs but helps improve and optimize them. We are using

fewer people now.

It has a lot of capabilities. We haven't encountered any scalability issues. The way we have implemented it has helped us easily incorporate new customer sets.

There weren't many people with the skills to implement and manage IBM Turbonomic, so we had to develop the team's expertise. However, once we overcame that hurdle, managing it became easier.

Overall, I rate the solution a nine out of ten.."

ERIK LABRA
Technical Specialist, consultant at a tech vendor with 10,001+ employees

Read full review

"It doesn't pick up the entire supply chain automatically. It requires minimal effort in configuration. We have to show a relationship in a sense that this workload is associated with another workload. However, once that relationship is established, the solution helps us manage our business-critical applications by understanding the underlying supply chain of resources.

Our capital expenses are relatively flat. We are not purchasing any new equipment. We are actually in a consolidation process. Everything is getting moved to the public cloud. From an operational perspective, with our workloads being in the public cloud, it has provided us:

1. The ability to identify what we have running in the public cloud and how much it will actually cost us.
2. How we can reduce public cloud operational costs, e.g., what actions can we do to help reduce operational expenses in the public cloud?

It identifies areas where we can delete storage that is not being used. We can address right-sizing workloads that are overprovisioned in the public cloud as well

as logging in long-term commitments with workloads in the public cloud and saving on incidents, on average for us, over 33% or higher for our workloads, as opposed to just paying the pay as you go hourly rate with the provider.

Try to look at things, not just from a cost savings perspective, but also from performance avoidance. We looked at: How do we quantify our spend in the public cloud and how do we avoid our spend in the public cloud? But we always forgot that there were workloads out there that do have performance impacts. So, we counted this as a cost savings and cost optimization tool, but it became so much more than that.

We developed a crawl, walk, run approach. We took some workloads in our public cloud and looked at the business decisions. We took the decisions, then we tested to see what the outcomes were with them. As we went through those actions manually, gained the confidence on how those actions were being made, and what the post impact of that was, that allowed the business to become more confident in the tool. We no longer needed to have meetings to discuss why we were doing what we were doing.

It then became a point of communication. An action would be taken because Turbonomic said it was the right thing to do. Nowadays, it's not even questioned. When I talked to people about trying out Turbonomic and looking at how to adopt it in their workload, I say to look at areas which are current pain points in your environment and see where Turbonomic would fit into that instead of trying to come up with the workloads or use cases to plug into Turbonomic. Instead of trying to figure out what you have or seeing where you could put Turbonomic in your environment, see where your environment fits into Turbonomic. That was the way that we were able to drive adoption much faster and use it, not just as a reporting tool, but also as an orchestration tool as well.

They have some room to grow. I wouldn't give them a perfect 10. I would probably give them an eight and a half or nine (as a whole number)..”

Matthew Koozer
Ict Infrastructure Team Cloud Engineer at a mining and metals company with 10,001+ employees

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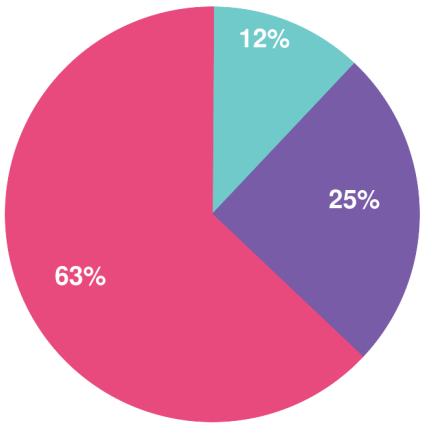

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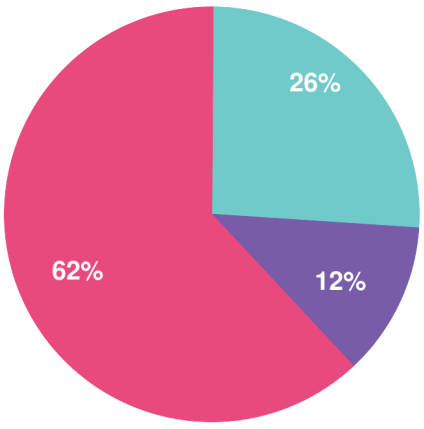

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