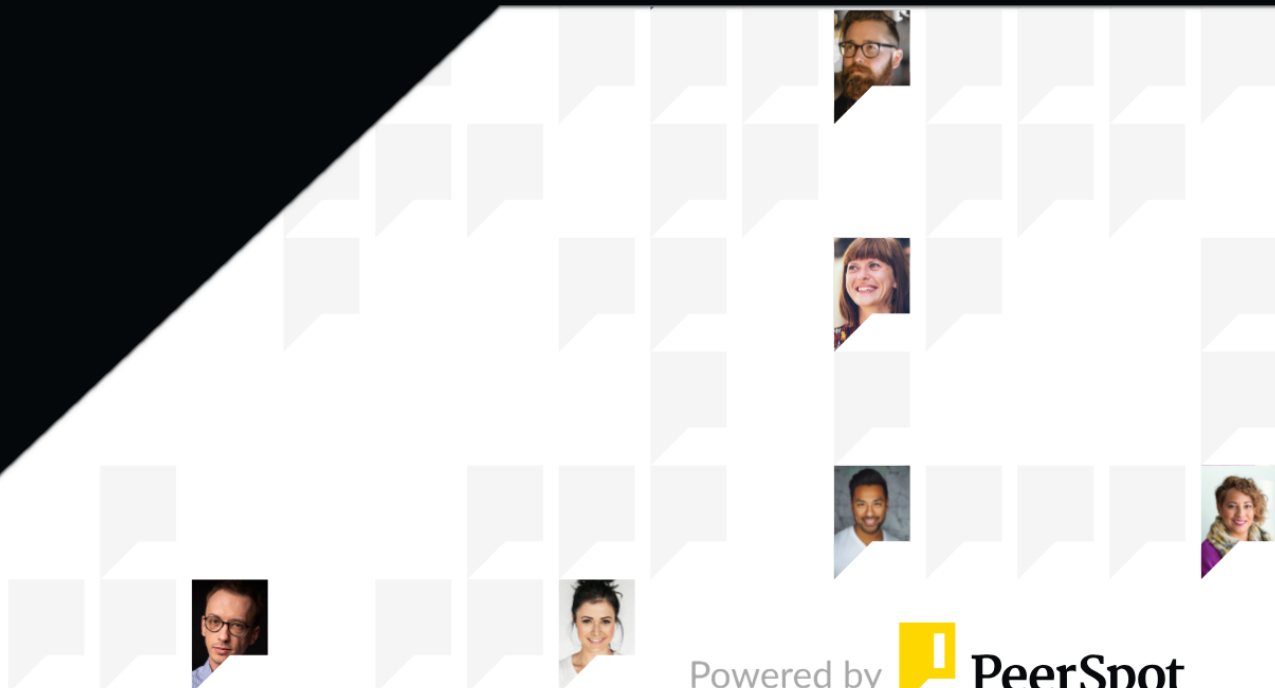


aws marketplace

Cato SASE Cloud Platform

Reviews, tips, and advice from real users



Powered by  PeerSpot



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Product Recap



Cato SASE Cloud Platform

Cato SASE Cloud Platform Recap

Cato Networks is a leading SASE (Secure Access Service Edge) platform, combining SD-WAN and network security to obtain a cloud-native service. Cato Networks optimizes and secures application access for users and identities. The platform delivers a next-generation secure networking architecture that minimizes legacy IT infrastructures' complexity, costs, and risks. The goal of Cato Suite is to connect any user to any application securely and optimally.

Cato Suite runs on a private global network of more than 65 PoPs (points of presence) connected via SLA-backed network providers. The service can connect branches, data centers, users, and clouds. Cato can be deployed in stages to augment legacy network services.

Cato Suite delivers end-to-end route optimization for WAN and cloud traffic. The architecture is self-healing, enabling a high service uptime.

Cato Features

Cato Cloud has a global backbone to deliver a reliable, global network. Here are some key SD-WAN features of Cato Cloud.

- **Optimizes traffic flows:** The Cato Suite can individually optimize traffic flows in the last mile - from the customer's location to the point of presence, and also between PoPs. This feature eliminates the need for internet providers to hand off traffic to each other, avoiding the resulting latency and congestion.
- **Controls and manages bandwidth:** The software-defined overlay is encrypted across the entire cloud infrastructure. This overlay uses application-aware routing, analyzing latency and loss data to choose the best route according to network conditions. These features, like protocol priority marking, enable the system to ensure the performance of real-time applications.
- **Delivers redundancy and failover:** By connecting the points of presence with multiple Tier-1 IPs, Cato builds the redundancy needed to ensure security and highly available service.
- **Cloud-native:** Cato is built as a scalable, resilient, and elastic cloud service.
- **Converged:** The platform converges SD-WAN and network security into a single infrastructure framework.
- **Secures all edges:** Cato Network can secure and optimize traffic from all users, locations, applications, and clouds.

What challenges does Cato Network solve?

- **Migration to SD-WAN**

MPLS (multi-protocol label switching) networks are usually expensive and limited in their

capacity. Cato simplifies migrating to a faster, higher-capacity internet and SASE cloud. Cato SD-WAN appliances enable customers to improve usable capacity and resiliency.

- **Global connectivity optimization**

Customers who suffer from the challenge of high latency and network inconsistency can use Cato to deliver a consistent connection and user experience to access on-premises and cloud applications.

- **Securing branch internet access**

Cato's complete network security stack connects all branch locations to the Cato cloud, therefore protecting all traffic, both internet-bound and WAN, with enterprise-grade, cloud-based security services. This capability avoids having to backhaul internet traffic to a data center or hub or having to implement stand-alone cloud security solutions.

- **Cloud acceleration and control**

Organizations using Cato notice an acceleration of cloud traffic. Cato achieves this by routing all traffic from the edges to the PoP closest to the data center. Because of the close distance between the two, the latency is near zero.

Reviews from Real Users

An IT manager/project coordinator at a healthcare company says that “[Cato is] a cloud-based solution that [integrates well with everything](#). They are the classic SaaS solution.”

Yeong-Gi L., a network engineer at Snetsystems, notes that “[The solution is very stable](#). The scalability is quite good. Technical support was always helpful and responsive. The integration capabilities are not a problem at all.”

"The most valuable feature is that [it also works as a next-gen firewall](#) because it has security features," says Lorenzo S., senior solutions consultant Lead at MDI.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

✓ “I rate Cato SASE Cloud Platform at 9.5 out of 10.”



AjayKollipara

Product Lifecycle manager at Air Spring

✓ “Unified management and internet duplication are our most valuable features. They provide a seamless experience for end users—if one link goes down, they can still work without noticing.”



Alexander Azikov

It Manager at Diamond Braces

✓ “The tool's advantage is that it provides a hassle-free solution that is easy to manage across all customers. For instance, we have a few customers with as few as 50 users, including one with a branch in Vietnam and others with thousands of users.”



GinoMessina

Owner at ITechScout

- ✓ “Additionally, Cato has a global point of presence, which means instead of using other technologies to connect branches and provide access for a retail organization or any organization with branches, we can utilize Cato's backbone. Furthermore, by consolidating different technologies into one solution, there are additional cost savings from that perspective.”



Igmar Rautenbach

Managing Director at Tegra

- ✓ “The solution is a simple WAN solution. We've onboarded the socket on the Cato platform, and it provides connectivity. There is no complex routing.”



Sasikumar Ramachandran

Senior Network Engineer at Irdeto B.V.

- ✓ “The query and the SD-WAN are useful features of the solution.”



Nicky Tham

Evaluator of SD-WAN at Fullerton Health

- ✓ “The main features we use are the firewall and secure web gateway.”



Verified user

Vice President at a tech services company with 1,001-5,000 employees

What users had to say about valuable features:

“The product's most valuable features include advanced firewall capabilities for robust security, a secure gateway for safe data transmission, and next-generation anti-malware for threat prevention. Additionally, the SASE framework integrates well with our operational needs, ensuring comprehensive security and compliance..”

Livin Sunil

Information Security Engineer at M.Tech

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“All features are toggle switches on the platform, making it easy to turn them on and off. It integrates with AI systems, and the dashboard provides insights into faults through an XDR platform. It offers network and security event workbenches, AI history, and summaries of faults. It is scalable for end users across network and cloud sides and saves operational costs..”

AjayKollipara

Product Lifecycle manager at Air Spring

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“Unified management and internet duplication are our most valuable features. They provide a seamless experience for end users—if one link goes down, they can still work without noticing.

It has improved our efficiency because we don't need to configure individual devices, reducing configuration errors. It also provides additional security. Unlike our previous solution, the solution uses certificates to inspect all traffic, effectively blocking malicious content..”

Alexander Azikov

It Manager at Diamond Braces

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“Cato SASE Cloud Platform is a remarkable solution for managing and controlling all aspects of Zero Trust network access functions through its SASE capabilities. It's designed with an exquisite and practical architecture, making it a worthwhile investment for organizations looking to optimize IT spending and streamline management processes. The single SASE cloud engine, known as the space engine, is particularly effective for threat prevention as it integrates critical functions related to network security seamlessly. This engine simplifies the management of flow control, segmentation, threat prevention, and application protection through an intuitive interface, offering a comprehensive solution from a single pane of glass..”

DR. Ovidio MAIURI

Chief Digital Officer at Challenger Stone

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“The Cato SASE Cloud Platform supports my customers' needs for connectivity and security by removing the throttling from the headquarters and putting a firewall in the cloud, instead of having to use a costly MPLS network to perform security inspection on all traffic from various branches. Now, with Cato SASE Cloud Platform solutions, branches no longer need to go to headquarters for inspection; they are picked up from the cloud, which increases efficiency and protection.

“The most useful security feature of Cato SASE Cloud Platform for my customers is the Firewall as a Service (FaaS), which provides a single firewall solution that scales regardless of the size of the enterprise.

“Cato's global SD-WAN capability impacts network performance positively by partnering with global tier-one networks, which increases efficiency, guarantees SLAs, improves speed, and reduces packet losses, making it a more efficient solution compared to traditional IPsec..”

Anas Abdu Rauf

Network Security Engineer , CCIE Certified Engineer at FSD Innovative Technologies L.L.C

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“The tool's most valuable feature is its CASB feature. From my experience with customers, they initially tried the Cato SASE Cloud Platform because they had specific issues that traditional solutions couldn't solve. These issues included connectivity and performance problems from countries like Vietnam, China, and Turkey and challenges with roaming employees. Initially curious and skeptical, they found that the tool addressed these challenges. As a result, it expanded its deployment beyond difficult countries to regions like the UK, Canada, and Europe. Customers appreciate the unified management console and the benefits of a zero-trust network approach to VPN.

The tool's advantage is that it provides a hassle-free solution that is easy to manage across all customers. For instance, we have a few customers with as few as 50 users, including one with a branch in Vietnam and others with thousands of users.

Configurations are more complex for larger companies, such as our largest customer, with around 3000 users across Italy, Turkey, the UK, and Canada. However, even for experienced network professionals familiar with Check Point and Cisco appliances, the tool is straightforward to understand, manage, and configure.

The entire interface has received positive feedback so far. I must highlight the tool's knowledge base, which is comparable to that of other leading products like Netskope. While the sales process may sometimes take longer, adding CASB features in recent years has significantly enhanced its capabilities. Netskope is a more mature product, albeit at a higher price point compared to the solution. .”

GinoMessina

Owner at ITechScout

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Other Solutions Considered

“We looked through Zscaler back in the day. We also considered firewall vendors like Palo Alto and Fortinet. We chose Cato because it had a single vendor..”

MarkThomas

Chief Revenue Officer at Vizst Technology

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“My company previously used MPLS for network service. The decision to switch from MPLS to Cato Networks was made by those at our organization's headquarters in Germany. MPLS was a really good service..”

Daehyun Hwang

Central Domain Administrator at a manufacturing company with 1,001-5,000 employees

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“I compared many solutions because I received an initiative to find one to fit into our market. I asked the industry leaders for POCs, and Cato stood out because of their platform; they were the first in the SASE domain..”

Sureshot

Cybersecurity Consultant at a tech vendor with 10,001+ employees

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“I have worked with solutions from Fortinet and Palo Alto. Cato offers a built-in platform perspective with all features integrated into a single platform, unlike competitors who have acquired various components like SD-WAN or CASB that may run on different platforms..”

AjayKollipara

Product Lifecycle manager at Air Spring

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“I think our headquarters had considered various services like Palo Alto Networks and Cisco, but finally, they decided to use Cato Networks. From what I heard from my colleagues working in our company's finance department, the cost of Cato Networks is slightly lower than its competitors. The setup and deployment phases of Cato Networks are easy..”

Daehyun Hwang

Central Domain Administrator at a manufacturing company with 1,001-5,000 employees

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“The primary reason for switching to Cato SASE Cloud Platform was the ease of connecting branches with SD-WAN. We were in search of a solution, and it offered a very simple and easy-to-implement solution that also proved straightforward to manage. So, we made the switch to the Cato SASE Cloud Platform..”

SasikumarRamachandran

Senior Network Engineer at Irdeto B.V.

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ROI

Real user quotes about their ROI:

“Based on studies from Forrester, our organization has achieved a significant return on investment of approximately 246% within less than six months of deploying Cato..”

Livin Sunil

Information Security Engineer at M.Tech

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“We have seen a return on investment from using Cato Networks. Year over year our costs are down by approximately 10 or 15 percent for maintaining the inner branch network..”

Greg Altman

IT Infrastructure Manager at Strike

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“The SD-WAN functionality improves network connectivity by optimizing traffic and reducing latency, which can lead to a return on investment with cost savings. Specifically, it replaces costly MPLS links with SD-WAN and utilizes an internet-based backbone with intelligent routing, resulting in a cost reduction of 40% to 60%..”

Anas Abdu Rauf

Network Security Engineer , CCIE Certified Engineer at FSD Innovative Technologies L.L.C

[Read full review](#) 

“The ROI is typically achieved within a few months, making it a cost-effective solution. Using Cato as a complete SASE solution or solely for security as a service (SSE 360) provides flexibility and caters to specific business needs. This business model benefits Cato and us as a managed service provider. The ROI from the Cato SASE Cloud Platform has been quite good. While the solution is expensive, Cato's comprehensive management reduces the need for extensive support and expertise..”

DR. Ovidio MAIURI

Chief Digital Officer at Challenger Stone

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“We haven't noticed any measurable ROI outcomes since implementing the Cato SASE Cloud Platform, but we've seen a significant improvement in our internet reliability. Previously, we had many complaints when the internet went down, as there were disruptions when it didn't switch over immediately. Now, we hardly have any issues or tickets related to this. We either notice problems on time and address them with the carrier, or end users usually don't notice any disruptions due to having two network connections. This has increased overall internet reliability across all our sites..”

Alexander Azikov

It Manager at Diamond Braces

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“It is going to give a return on investment. We have AT&T, Comcast, and a couple of others, but AT&T stability was hit or miss, and it would go down. The ability for this system to handle outages on one circuit out of four meant that we didn't have any downtime because of one of our circuits going down or having a performance issue. It kept our network up, whereas our previous solution, even at the cost of it, had to fail over, and even when it failed over, there were manual things you had to do for the other issues, which caused the downtime..”

Verified user

IT Manager at a retailer with 51-200 employees

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Use Case

“We utilize the Cato SASE Cloud Platform for network security, which ensures organized item management and comprehensive security across the entire network. Additionally, it enables appropriate access rights for all network users..”

IgmarRautenbach

Managing Director at Tegra

[Read full review](#) 

“In my company, we use the solution for multiple purposes, including for our employees involved in remote work. Cato Networks is helpful for my company since we need it to connect our headquarters in Germany with our branch office and plant in Korea..”

Daehyun Hwang

Central Domain Administrator at a manufacturing company with 1,001-5,000 employees

[Read full review](#) 

“We mainly use the Cato SASE Cloud Platform to provide internet and increase reliability. We have two links on each site, which gives us network security through the cloud and unified management from one portal. Any changes we make are automatically applied to the on-site device..”

Alexander Azikov

It Manager at Diamond Braces

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“For the past three years, our company has operated as a managed service provider across various continents. We assist clients in choosing the most suitable platforms or managing their existing ones. Our services aim to control costs, optimize IT spending, and effectively streamline necessary IT management processes..”

DR. Ovidio MAIURI


Chief Digital Officer at Challenger Stone

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“It's a turnkey cloud solution for comprehensive patching. The tool has three main use cases. The first one is for remote users, instead of VPNs, they can use zero-trust or SDP technology with the tool. This feature allows high scalability to the user. There are many more functionalities in Cato SASE Cloud Platform than any other traditional VPN service. The product allows deep inspection of every session with varying security engines, including firewall-as-a-service, IPS, next-generation anti-malware, and DLP. The multiple features of the Cato SASE Cloud Platform can be used parallelly. The second use case of the product is the security of public clouds. For instance, if you have applications running on Amazon, Azure, GCP, or OCI, Cato SASE Cloud Platform provides security for the VMs. .”

PabloCousino

Executive VP at Active IT SpA

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“In construction, we have a company in the steel industries, where we are doing the POCs currently, and we have one exchange, Al-Jabr Exchange. We have a few others lined up, but currently, we manage this construction group.

“Basically, we are providing the solutions for industries, such as the manufacturing industry, construction group, and a money exchange group. Additionally, we have another customer lined up, which is RPM, a rapid response team in the medical field.

“My relationship with the Cato SASE Cloud Platform vendor is as a partner..”

Anas Abdu Rauf

Network Security Engineer , CCIE Certified Engineer at FSD Innovative Technologies L.L.C

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup process was straightforward, taking about one to one and a half hours. It involved minimal complexities, handled efficiently by two individuals, primarily myself..”

Livin Sunil

Information Security Engineer at M.Tech

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“The product is very simple to implement. The implementation doesn't take a long time, and the level of effort required is minimal. Even if you have hundreds of sites, onboarding, and deployment are straightforward. I rate it a nine out of ten. It takes less than a day to get a site onboarded. You need two to three resources to handle the deployment. .”

SasikumarRamachandran

Senior Network Engineer at Irdeto B.V.

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“The initial setup of the Cato SASE Cloud Platform is straightforward and can be quickly implemented by an experienced team. Cato SASE Cloud Platform is typically deployed as a software-as-a-service (SaaS) solution. Cato manages its infrastructure, including firewalls and security tools, in its environment. For network access, managed service providers may need to deploy limited hardware, such as access points, at client premises. Cato provides all the tools and services in the cloud, making deployment straightforward for users..”

DR. Ovidio MAIURI

Chief Digital Officer at Challenger Stone

[Read full review](#) 

“The initial setup of Cato Networks is very easy and straightforward.

The solution is deployed on a hybrid cloud.

For deployment, you just plug the cable into Cato's setup box and Cato's suite. The deployment can be done in 30 minutes.

Only one person is needed for the solution's installation..”

Daehyun Hwang

Central Domain Administrator at a manufacturing company with 1,001-5,000 employees

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“The setup and onboarding process is very straightforward – I'd rate it a ten out of ten for ease. We use CatoCloud as our cloud provider. They have points of presence, and we connect to the nearest one to our physical location. All the routing, inspection, and logic for what to route, block, or allow happens in the cloud, not on the local device. Our deployment took a couple of weeks because we installed the sites manually.

If we had a team to help switch locally, it could have been done in a week. The deployment process is straightforward. We set up all the sites in their cloud system; then, they ship the sockets directly to the location or our main office. We connect the device to the internet, it gets activated, we assign it to a specific site inside the cloud, and it's online and ready to use. It's very easy..”

Alexander Azikov

It Manager at Diamond Braces

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“The product has a highly straightforward setup process. Cato SASE Cloud Platform uses a concept of zero-touch. The product utilizes SD-WAN for the network site, boxes, and end devices. As part of the deployment, the end device is placed in the on-prem data center, and all the racks, network, and cybersecurity boxes are replaced with one box, which is the SD-WAN. Followed by the aforementioned step all the LANs from that data center will get connected to the cloud. The VMs in the public cloud will also get replaced by a virtual socket or device that will protect the public-cloud applications. Cato SASE Cloud Platform provides an overview of the enterprise cybersecurity and networking from a single console. The deployment process of Cato SASE Cloud Platform is majorly handled by the vendor. For example, in a retail network with a hundred stories, the network user will need to send a hundred boxes, and the responsible individual of every branch will take the boxes and put them in a rack, following which all connections will be implemented. Only one professional with a knowledge of cybersecurity and networks will be required in the organization in which the product is being implemented. .”

PabloCousino

Executive VP at Active IT SpA

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Customer Service and Support

“Cato Networks supported the technical support team in-house. The product and support team helped us resolve the ticket and prepare. I'm satisfied with their support team..”

Nicky Tham

Evaluator of SD-WAN at Fullerton Health

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“As a partner, I receive very good support from Cato. Their knowledge portal and Cato Academy portal are excellent resources. Features are updated weekly and automatically, which is very convenient..”

AjayKollipara

Product Lifecycle manager at Air Spring

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“We reach out to the support occasionally for minor problems. They're pretty quick, but if an issue needs to be escalated to a higher level, it can take two to three days to get a result..”

Alexander Azikov

IT Manager at Diamond Braces

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“The product has excellent customer support. The support team is available 24/7 and they are able to respond in twenty minutes to a raised ticket. I would rate the tech support a nine out of ten. .”

PabloCousino

Executive VP at Active IT SpA

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“The solution's technical support is available 24/7. Once, we raised a ticket for our customer, and the executive immediately reached us in 10 minutes via Zoom meeting. Further, he solved the problem in the next 20 minutes. I am impressed with their service..”

PabloCousino

Executive VP at Active IT SpA

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“The solution's technical support keeps an eye on our company's network service. If there is anything wrong with our company's network service, the technical support contacts us immediately and gives us good support. The technical support team's speed of response is really good.

I rate the technical support a nine out of ten..”

Daehyun Hwang

Central Domain Administrator at a manufacturing company with 1,001-5,000 employees

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Other Advice

“Cato's user-friendly dashboard has contributed positively to our experience, making it suitable for our current operational needs.

Integrating SD-WAN has significantly optimized our network performance by enabling path selection for optimal traffic routing, WAN optimization through protocol acceleration, and seamless traffic encryption without compromising performance.

I rate it an eight. .”

Livin Sunil

Information Security Engineer at M.Tech

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“We tested the product to see if it worked in our environment, as each setup is different. It works well for us because we have many locations, and it helps greatly with managing all of them. It's an easy solution to connect everything instead of manually managing everything. It can suit small and enterprise businesses, but it might work better for businesses with multiple locations. It could even work for a large corporate building, but it needs to be tested thoroughly.

I rate the solution a ten out of ten. .”

Alexander Azikov

It Manager at Diamond Braces

[Read full review](#) 

“My rating for the Cato SASE Cloud Platform is very high. I've known it since 2015 when it first entered the Italian market, and I appreciate its new philosophy and roadmap. From my feedback, customers are very positive about the product. However, one challenge we face is convincing customers to try the solution, especially when they are already familiar with larger vendors like Palo Alto or Cisco.

Every proof of concept we've conducted so far has been successful. Customers typically start with a trial for a specific pain point, often at one or two branches, and then expand their deployment once they see the benefits.

I rate the overall solution a nine out of ten. .”

GinoMessina

Owner at ITechScout

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“AI is integrated into the Cato SASE Cloud Platform through various security tools like CASB, Kaspersky solution, DLP, and intrusion prevention system. These tools utilize AI to identify anomalies and patterns to enhance security measures. The AI integration in Cato's solution is practical enough for average retail, logistics, and manufacturing clients.

However, additional robust solutions may be necessary for clients in highly regulated sectors or those with more sophisticated security needs. As for incident response times, Cato's competent team continuously updates their AI-based security tools to protect against evolving malware attacks and maintain high security.

I would recommend the Cato SASE Cloud Platform to others. It's a trusted solution in the industry, and Cato is known for reliability and leadership. Various research companies like Forrester, Gartner, and others have recognized Cato as a leader in SASE solutions. Overall, I would rate the SASE solution from Cato an eight out of ten..”

DR. Ovidio MAIURI

Chief Digital Officer at Challenger Stone

[Read full review](#) 

“People will gravitate towards products like Cato SASE Cloud Platform. Moreover, Cato SASE boasts strong founding partners with prestigious market reputations. The technology works; global organizations have been utilizing SASE since its inception. Additionally, it's built on highly scalable technology, making it advantageous for small, mid-sized, and global enterprises.

We're still in the early stages of SASE. At this point, we've conducted some proof of concepts and presentations for customers, preparing to incorporate them into the next budget cycle. Currently, we don't have many SASE customers as we only implemented it about six months ago to raise awareness in the market.

One of the big benefits of the Cato SASE Cloud Platform is its efficiency. Cato can conduct a proof of concept in two days to demonstrate its value. Deploying the product typically takes less than a week. However, the timeline may vary depending on the size of the project. The Cato team also provides resources to support deployment.

Overall, I rate the solution a nine out of ten..”

IgmarRautenbach

Managing Director at Tegra

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“I am also a partner with Cato SASE Cloud Platform.

“Mentioning the bypassing feature and traffic engineering would be fine.

“Currently, I find no need for any small improvements for Cato SASE Cloud Platform, but I have noticed that they implement suggestions rapidly, and although I'm not facing challenges now, I could think of potential additional features in the future, such as improvements in DHCP IP release functionality, which I have already requested.

“To summarize, I recommend this solution for medium to enterprise-sized businesses. I am Mr. Anas Abdul Rauf, working for FSD Innovative Technologies as a network security engineer, and I hold a CCIE certification. I am set to work on [FishOS](#) as the first authorized partner in the GCC region, enabling me to provide further reviews after some months.

“I rate the Cato SASE Cloud Platform a 10 out of 10..”

Anas Abdu Rauf

Network Security Engineer , CCIE Certified Engineer at FSD Innovative Technologies L.L.C

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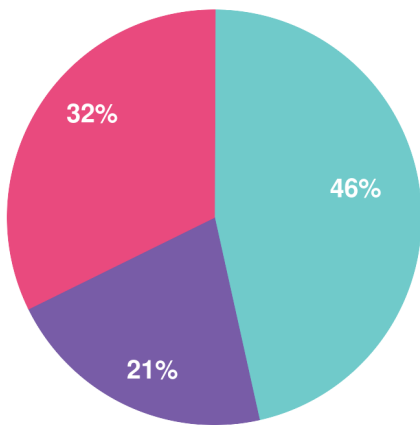
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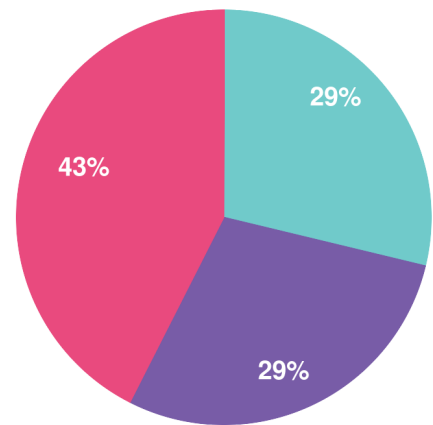
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