aws marketplace

SecurityScorecard

Reviews, tips, and advice from real users






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Product Recap

SecurityScorecard

SecurityScorecard Recap

SecurityScorecard provides comprehensive cybersecurity insights with features such as notifications for score changes and configurable reporting, supporting team collaboration. It emphasizes multi-factor authentication and continuous monitoring for improved risk assessments.

SecurityScorecard specializes in assessing third-party cybersecurity risks, enhancing security posture, and analyzing exposed data. It offers automated information gathering and vendor reports, aiding in vulnerability assessments for supply chain risk management. Users value the Attack Surface Index and recommendations for security improvements, though faster technical response times and better cost-effectiveness, especially in Brazil, are desired. Enhancements such as app scanning and more efficient vulnerability management could expand its capabilities.

What are the key features of SecurityScorecard?

- Score Change Notifications: Alerts for immediate awareness of security rating changes
- Configurable Reporting: Customizable reports for different stakeholders
- Team Collaboration: Tools to facilitate collaborative assessments and decision-making
- Multi-Factor Authentication: Enhanced security for user logins
- Continuous Monitoring: Ongoing evaluation of cybersecurity posture
- Third and Fourth-Party Analysis: In-depth assessment of supply chain risks
- Threat Intel Integration: Incorporation of real-time threat intelligence

What benefits or ROI should users expect?

- Improved Risk Management: Enhanced visibility of cybersecurity risks
- Supply Chain Protection: Identification and management of third-party vulnerabilities
- Operational Efficiency: Automated data collection and analysis streamline workflows
- Cost-Effectiveness: Potential reduction in security management costs
- Comprehensive Threat Visibility: Access to integrated threat intelligence

SecurityScorecard is utilized in industries for managing third-party cybersecurity threats by providing detailed vulnerability assessments and automated reporting. Its implementation aids supply chain risk management and enhances industry-specific security strategies, with room for improvement in technical response times and dark web intelligence inclusion.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- "Fortify Data offers attack surface capabilities that identify vulnerabilities, exposed ports, and dark web information."

Verified user

Regional Director at a tech services company with 51-200 employees

- "One of its most effective features for risk identification is its enterprise-ready automation for third-party risk measurements."

Hadar Eshel

Co-Founder and CEO at Cloudway

- "With SecurityScorecard, the most valuable feature is the ability to identify if third parties or vendors have digital threats that may impact our company. It also scans all internal domains and IPs to find vulnerabilities in the digital landscape. The continuous monitoring capabilities have been beneficial by providing ongoing assessments of potential risks."

Antonio Scola

Owner at SUNLIT TECHNOLOGIES

"I rate the product's initial setup phase a nine on a scale of one to ten, where one is a difficult setup phase, and ten is an easy setup process."

Jai Prakash Sharma

Vice President, Technology Operations at InfoEdge India Ltd

"The solution helps identify our environment's vulnerabilities."

Rob Hussey

System Administrator at OnShift

"With its automated approach, nothing is missed on the IPs your organization is related to."

Steffen Hornung

Administrator at Neuberger Gebäudeautomation GmbH

"The initial setup takes just a couple of days and doesn't require any installation."

Verified user

Presales at a tech services company with 1-10 employees

What users had to say about valuable features:

"Fortify Data offers attack surface capabilities that identify vulnerabilities, exposed ports, and dark web information. It also provides breach disclosure information and has the capability for internal vulnerability scanning, which is helpful for a comprehensive risk assessment. It combines threat intel data with vulnerability information to increase risk ratings and provides insights into third-party supply chain risks.."

Verified user
Regional Director at a tech services company with 51-200 employees

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"You can have notifications for changes in your score. It really helps to not have to come back every now and then to look score changes up.

I also like the report options in place. They could be more configurable but there will always be disagreement on reporting options.

You can also invite team members to help solve problems.

It's good for a security solution. You can protect your logins with MFA.We use the findings as a means to keep third parties up-to-date by forwarding reports to them so they can see we are able to track every vulnerability.."

Steffen Hornung
Administrator at Neuberger Gebäudeautomation GmbH

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ROI

Real user quotes about their ROI:

"The biggest benefit is visibility, allowing organizations to understand their risks, vulnerabilities, and potential threats. It helps executives make effective decisions on mitigating or accepting risks.."

Verified user
Regional Director at a tech services company with 51-200 employees

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"The best ROI with SecurityScorecard is when the end user identifies that their vendors or third parties have digital threats that need to be addressed promptly. Preventing digital threats and data leakage from vendors and partners is the best ROI. ."

Antonio Scola
Owner at SUNLIT TECHNOLOGIES

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“Determining the return on investment (ROI) for SecurityScorecard or similar products can be complex and organization-specific. Measuring ROI in this context involves assessing the tool's effectiveness in mitigating risks and preventing potential breaches. However, it's challenging to quantify the precise impact because successfully addressing vulnerabilities may prevent security incidents that would otherwise go unnoticed. For instance, one of our clients shared a story about discovering their data on the dark web, highlighting the importance of proactive security measures.

While achieving 100% vulnerability mitigation is ideal, it takes time to ascertain how many potential breaches are prevented. Nevertheless, given the increasing reliance on online services and the critical need for robust security measures, the significance of third-party risk management must be balanced. Ultimately, while the ROI of SecurityScorecard may be challenging to measure, its role in enhancing security posture and mitigating potential risks is invaluable in today's digital landscape..”

Hadar Eshel
Co-Founder and CEO at Cloudway

Read full review

Use Case

“I primarily use Fortify Data for financial organizations. It combines attack surface capabilities with dark web information and breach disclosure information to assess vulnerabilities and risks. It also offers internal vulnerability scanning capabilities to provide a comprehensive risk assessment..”

Verified user
Regional Director at a tech services company with 51-200 employees

Read full review

“SecurityScorecard performs deep analysis over the exposed view of data. It creates an external IT assessment of the company in terms of domain and vendor reports. Essentially, it scans the company's landscape, trying to find vulnerabilities and exposed data that may cause digital risks..”

Antonio Scola
Owner at SUNLIT TECHNOLOGIES

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“We were asked by a customer to respond to issues raised on the platform regarding our security score.

We are using the free offering at the moment. For something that was not part of our selection, I would like to have more features available. In that context, the paid subscription is pricey for an organization of our size.

As the approach is widely automated information gathering, there is a wide gap from free to paid which makes it hard for smaller organizations to get better security awareness. There is always the notion that a breach is expensive, however, that does not mean vendors can collect anything they like in terms of pricing. It has to be reasonable.

They freshly introduced Attack Surface Index where you can search for specific software in their database. The free tier got a bunch of requests for free to get a feel of the feature. It was very nice to snoop around to find out who has which vulnerability listed or how many vulnerable exchange boxes are out there in France still running on Exchange 2013. The feature went into paid tier after a period. .”

Steffen Hornung
Administrator at Neuberger Gebäudeautomation GmbH

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“I rate the product's initial setup phase a nine on a scale of one to ten, where one is a difficult setup phase, and ten is an easy setup process.

The solution is deployed on a multi-hybrid cloud.

The solution can be deployed in hardly two or three hours. .”

Jai Prakash Sharma

Vice President, Technology Operations at InfoEdge India Ltd

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“The initial setup of SecurityScorecard is very easy because it's a SaaS solution. Deployment time depends on the number of companies to be monitored; for fifteen to thirty companies, it might take two or three days, or up to a week.

The vendor helps users deploy the solution and set up functionalities, making it straightforward. Usually, three to four people are involved. The vendor assigns a Customer Success Manager to the end user, who acts as the focal point for support, new questions, and functionalities..”

Antonio Scola

Owner at SUNLIT TECHNOLOGIES

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Customer Service and Support

“I would rate them about a six or seven. There are areas for improvement in response times and overall support. They are not a substantial company and are constantly improving, however, they need better organization to support their customer volume..”

Verified user
Regional Director at a tech services company with 51-200 employees

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“They work pretty fast and have full knowledge of the solution. Personally, I've never had a problem with them. Sometimes there's a little delay because they need to investigate further, but overall, I'm pleased with their support..”

Antonio Scola
Owner at SUNLIT TECHNOLOGIES

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“It's not the most responsive technical support so far. Most issues are not fixed in an hour. Users shouldn't expect confirmation to be there at that time. If you expect 1-3 days you are well-positioned with a no-fee service.

The response quite improved on most inquiries over the last year..”

Steffen Hornung
Administrator at Neuberger Gebäudeautomation GmbH

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Other Advice

“Overall, I would rate SecurityScorecard as a seven out of ten.

It is a good product yet somewhat generic in its capabilities. It has partnered well for third-party capabilities, but newer products are incorporating more AI functionalities..”

Verified user
Regional Director at a tech services company with 51-200 employees

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“Don't expect answers for closing issues right away. There are still people involved who re-check the issues for proper fixes and if your explanation for "that's no issue" is acceptable.

Resolve time improves if you state a link to sites that proof your changes like https://redirect-checker.org/ or https://httpstatus.io/.Just like with AI, context enriches the issue for the one handling it, making it easier to speak of the same things, which is not always easy.Look for integrations into other systems. Maybe you can tap into your XDR for Securityscorecard to get more data and have a better view of your exposure..”

Steffen Hornung
Administrator at Neuberger Gebäudeautomation GmbH

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“Our organization relies on numerous SaaS services for critical business functions,

such as CRM and monitoring solutions. In a hypothetical scenario where a security breach occurs in the CRM database, potentially exposing our data and our clients, SecurityScorecard proves invaluable. It provides a security score, typically a percentage, based on extensive data collection from various sources, including the dark web and social networks. Let's say our CRM solution receives a security score of 78%, indicating a relatively safe status according to the information gathered by SecurityScorecard.

One of its most effective features for risk identification is its enterprise-ready automation for third-party risk measurements. Additionally, it provides valuable insights into vulnerabilities within an organization, utilizing tools such as CVE details. For instance, it can assign a score based on vulnerabilities detected, such as 60%, and specify each vulnerability by its identifier. It offers scalability and can handle large volumes of real-time data.

The continuous monitoring feature significantly enhances the ability to manage risks by providing real-time data collection on suppliers. We can observe fluctuations in their security levels over time, sometimes even every month. We can create alerts for high-risk situations, enabling organizations to respond promptly to potential security threats or vulnerabilities identified within their supplier network.

The product's security ratings are helpful. While there may be occasional false positives, it does not function as a scanning solution. Instead, it presents the same information that hackers could potentially exploit.

While I haven't worked with other cybersecurity rating solutions, I can attest to its strengths based on my experience. One notable advantage is their extensive data collection capabilities, surpassing many competitors in the market. They gather a wide range of information, resulting in a vast database that includes many suppliers or companies. It is easy to integrate with other tools.

I rate it a nine out of ten..”

Hadar Eshel
Co-Founder and CEO at Cloudway

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“SecurityScorecard has improved our company's vendor risk assessment process since it basically gives us the comparison of the competitors and certain vulnerabilities which we can report from an external view or a third party view, giving us an improvement area to work on, which might we might not have focused a lot, or maybe it might be overlooked upon by us. SecurityScorecard helps our company get better scores. The tools help fix the vulnerabilities, which in turn improves scores, making it a valuable product for us.

A scenario where SecurityScorecard enabled better decision-making for IT projects includes an incident involving a couple of domain names that my company used to use in the past since sometimes we see that some applications were replicated. My company forgot to clean up the DNS names. Once my company gets to know from SecurityScorecard that our application has vulnerabilities, I may not have renewed the certificate considering that the application is no longer in use, owing to which our company might lose track of it, during which SecurityScorecard helps us to do the cleanup. There are many places where the right certificates are not installed, or maybe there is a small application vulnerability, which the tool can catch from the external view. This can be let known to our company since there is an action we take to fix such areas.

Our company operates in the online classified market.

The features of SecurityScorecard that are the most beneficial for security monitoring are the reports generated with the help of external audit and vulnerability assessment.

The platform's grading system helps prioritize our company's security concerns since it helps us in the area of scores and provides the competition score. The tool also provides recommendations to improve the scores, which is helpful.

In the identification of potential threats, SecurityScorecard helps our organization since it does black box analysis. With the black box analysis, the tool helps us in the area of external websites where we cannot do many things directly, after which the tool shares an unbiased status with our company.

SecurityScorecard's reporting capabilities support our company's compliance initiatives since it has a dashboard with credentials through which we can get the

vulnerabilities reported. The product should provide an option so that it has the ability to fix the reported vulnerability at the same time that it is reported by allowing users to raise a ticket directly with SecurityScorecard's team. After the aforementioned steps are followed, SecurityScorecard can conduct a scanning process and add up the score, which basically gives me the complete trend by allowing me to say last month's trend versus the current month's trend or maybe the last scan versus the current month's scan.

I would tell those who plan to use the solution that it is a straightforward product to use.

I rate the product a nine out of ten.."

Jai Prakash Sharma
Vice President, Technology Operations at InfoEdge India Ltd

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by visitors reading reviews

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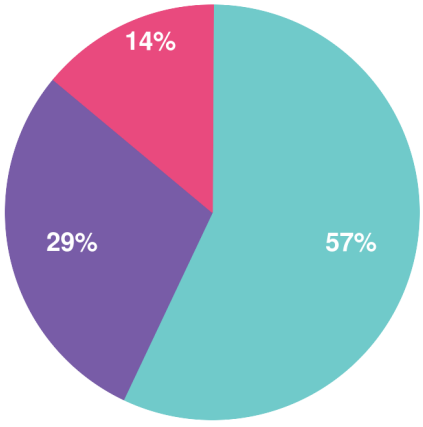
Computer Software Company	13%
Manufacturing Company	11%
Insurance Company	7%

Company Size

by reviewers



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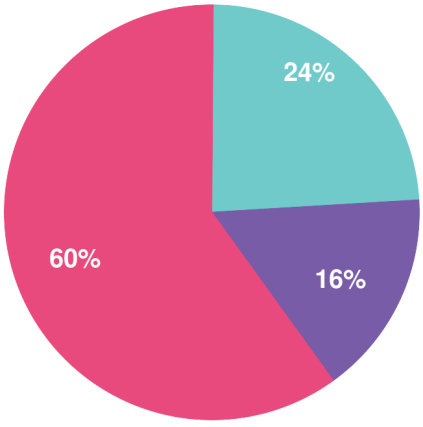

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