



**VMWare Tanzu CloudHealth**

# **Reviews, tips, and advice from real users**



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# Product Recap



VMWare Tanzu CloudHealth

# VMWare Tanzu CloudHealth Recap

VMware Tanzu CloudHealth, formerly known as VMware Aria Cost Powered by CloudHealth, is a specialized cloud management platform tailored for Multi-Cloud Cost Optimization. It offers comprehensive visibility into cloud spending across various providers, enabling users to identify areas for optimization and make informed resource allocation decisions. With features like reserved instance management, resource rightsizing, and automated cost governance policies, it facilitates financial management for optimal cost efficiency. Beyond cost optimization, Tanzu CloudHealth enhances cloud operations through workload optimization and governance automation, catering to multi-cloud environments encompassing public, private, and hybrid clouds. Its primary focus remains on enabling organizations to effectively manage and reduce cloud expenditures while supporting operations across diverse cloud platforms.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:



“We use dashboards quite heavily, but one of the features that have really stood out is some of the policies we've created to alert us of particular situations.”



**Steve Staten**

Cloud Advisor Specialist at Converge Technology Solutions Corp



“The most valuable thing I have found is the cost saving recommendations”



**Vishnu Mohan**

Service Delivery Manager Cloud and DCO at a healthcare company with 10,001+ employees



“The solution is useful for cloud transparency and visibility in reports and dashboards that I have generated, especially the pre-populated dashboards.”



**SaniyaJeswani**

Finance consultant at Accenture



“The solution is good for cloud cost management.”



**Verified user**

Director Cloud Program & Platform Strategy at a tech services company with 1,001-5,000 employees



“The pricing is rather competitive right now.”



**Verified user**

Delivery Manager at a computer software company with 501-1,000 employees



“The product is easy to use in terms of monitoring all the environments. It works for multiple clouds.”



**UlfWernersson**

Senior Infrastructure Consultant at Real Time Services AB



“It's stable. For report presentation, it's been fast.”



**Khar Yeow Phang**

Solution Architect at a tech vendor with 10,001+ employees

## What users had to say about valuable features:

“We are able to create an internal price of the product that we can then sell to clients. We get the cost plan at a good discount and then resell it with a mark up to our enterprise-level clients. This flexibility in pricing is one of the solution's best features..”

**Lorna Liu**

Product Manager at a comms service provider with 11-50 employees

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“This solution is fast and very easy to understand, even if you are not a technician. You can use it very easily with the dashboard. Overall, it's very easy to start using it.

For me, I think that it is one of the most complete products available now.

It's an extremely good product. You can use it on-premises or on the cloud..”

**UlfWernersson**

Senior Infrastructure Consultant at Real Time Services AB

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“Technical support is very good.

The solution is very good as an infrastructure as a service.

The product offers very good visibility.

The solution is good for cloud cost management..”

**Verified user**

Director Cloud Program & Platform Strategy at a tech services company  
with 1,001-5,000 employees

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“The cost and performance optimization reports are the most valuable aspect of  
the solution.

The initial setup is straightforward.

The solution can scale.

We find the product to be stable.

The pricing is rather competitive right now..”

**Verified user**

Delivery Manager at a computer software company with 501-1,000  
employees

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# Other Solutions Considered

“We had our own in-house data warehousing tool. There was definitely an improvement in implementing CloudHealth. We have been in touch frequently to understand the solution better..”

**Vishnu Mohan**

Service Delivery Manager Cloud and DCO at a healthcare company with 10,001+ employees

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“Compared to AWS, the historic data on CloudHealth is a lot more helpful. From the AWS perspective, I think the historic data is not able to give us the full set of data. It would make a difference if we could automate the reports when we wanted to..”

**Khar Yeow Phang**

Solution Architect at a tech vendor with 10,001+ employees


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“We were looking at Apptio Cloudability however the pricing was the determining factor. Apptio Cloudability has better granular visibility of data that is missing in CloudHealth..”

**Vishnu Mohan**

Service Delivery Manager Cloud and DCO at a healthcare company with 10,001+ employees

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“I also have experience with Central ITCS, which I've used for a few months. Both the products have a good amount of features and functionality. Which is better depends upon what kind of usage your end customer needs. For example, if I'm a startup and I'm not interested in a lot of features, CloudHealth is a good option. If I'm only interested in a couple of features, then I may go with Central ITCS. .”

**Verified user**[Read full review](#) 

Delivery Manager at a computer software company with 501-1,000 employees

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“I have compared the solution to other products. I would say that Cloud Health has tremendous scope, and is on many clouds, including Google Cloud, Amazon, AWS, and Azure. It may even be on Oracle soon. Its scope is great and it's a very adaptable solution. It employs its features more effectively than other options in the market. .”

**Verified user**[Read full review](#) 

Delivery Manager at a computer software company with 501-1,000 employees

# Use Case

“I use the solution daily, multiple hours a day to identify possible savings by analyzing the various displays as well as the policies for possible cost savings for our customers..”

**Steve Staten**

Cloud Advisor Specialist at Converge Technology Solutions Corp

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“We primarily use the solution for some kind of customer management, to monitor health conditions in a GCP. We also provide the A-Labs Asia GCP services to our enterprise client..”

**Lorna Liu**

Product Manager at a comms service provider with 11-50 employees

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“I am using CloudHealth for my data and different operational activities. The solution creates reports for different projects. It provides understanding and transparency into the cloud costs. I get the costs at 4,000 aggregate and at the resource ID level. CloudHealth also provides analysis of the transfer service per account..”

**SaniyaJeswani**

Finance consultant at Accenture

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“Primarily, the end-user gets a perspective of their cloud usage and up-to-date billing. That's one use case.

On top of that, there are multiple reports which I use daily, to track usage or to lay out performance optimization and cost optimization..”

**Verified user**

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Delivery Manager at a computer software company with 501-1,000 employees

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“I started looking into this solution because we needed something more to simplify and help manage if you have different vendors with cloud solutions. We looked at the price, as well as what should replace certain things in an easier way that was fast and easy.

We use this solution to see how it can create dashboards for different parts of the world..”

**UlfWernersson**

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Senior Infrastructure Consultant at Real Time Services AB

# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup of CloudHealth is a medium level of difficulty. It is API integrated. It is still easier when compared to other solutions, but still challenging to get access to because you need to collaborate with multiple teams within the organization..”

**SaniyaJeswani**

Finance consultant at Accenture

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“The initial setup is a simple process. For any technical person, if the steps are provided, it's very easy. There isn't too much complexity involved.

Maintenance is not a big concern for the end-users as it is a cloud-based service. Updates, for example, happen automatically and any new features, et cetera, are announced ahead of time. .”

**Verified user**

Delivery Manager at a computer software company with 501-1,000 employees

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“The initial setup is very easy, however, we need to get our enterprise customer to be migrated into our organization. That's the difficult thing, due to the fact that our enterprise clients have their own organization admin in each public cloud. It's very difficult to convince our enterprise clients to switch over.

However, once they agree, the migration and necessary processes are very easy.

Deployment, however, is a bit complex. It's not easy to deploy it in a quick way, due to the fact that we have to build an integration between CloudHealth to our telecom billing systems. That's difficult. The telecom billing system is very complicated..”

**Lorna Liu**

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Product Manager at a comms service provider with 11-50 employees

# Customer Service and Support

“We've reached out to technical support in the past and were very satisfied with the results. they have been great. They're very responsive and knowledgeable..”

**Lorna Liu**

Product Manager at a comms service provider with 11-50 employees

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“We've actually had to engage with technical support a few different times. Whether it's just configuring customer accounts correctly or troubleshooting, it's always been very good. There was a little bit of a hiccup during the transition when VMware was acquiring CloudHealth where I think there were just some of the procedural and operational processes where we had some account managers change.

When we reached out to the technical account manager that we were assigned at the time, he had been shuffled around a bit. We were routed from one person to another and had to keep getting people up to speed. However, that got ironed out. .”

**Verified user**

Director Cloud Program & Platform Strategy at a tech services company with 1,001-5,000 employees

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“We are deeply connected to VMware here in the North of Europe. We have reached the highest partner level and we work with a consulting group sometimes.

The technical support is extremely good. Also, some of the vendors, for example, Veeam and some others are knowledgeable, with a good understanding of VMware. Even if you work with HP. Now, the VMware support is through HP.

The type of support depends on your environment. If you work with other hypervisors, you have the same and they are good to help you with issues.

The community for these types of vendors is also very helpful..”

**UlfWernersson**

Senior Infrastructure Consultant at Real Time Services AB

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# Other Advice

“If they are not looking to use role-based access and they are just looking for cloud management, CloudHealth will do the job, but if it is specifically for rule-based access, they should consider other options. I would rate CloudHealth an eight out of ten..”

**Vishnu Mohan**

Service Delivery Manager Cloud and DCO at a healthcare company with 10,001+ employees

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“I give the solution an eight out of ten.

We have a multi-tenancy deployment of 30-plus clouds. We have plans to increase the usage in the future.

In order to get the full effect of the solution's capabilities, it needs to be used on a daily basis..”

**Steve Staten**

Cloud Advisor Specialist at Converge Technology Solutions Corp

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“We're an end-user of the product.

We are using the latest version of this solution.


I would recommend this product for people who are more established in this cloud business and would like to help their end customers in optimizing for faster performance.

I'd rate the solution at a nine out of ten..”

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**Verified user**

Delivery Manager at a computer software company with 501-1,000 employees

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“CloudHealth is VMware and has a good product team. The features keep growing. They have even included GCP. As far as a feature and product solution, it is one of the most widely used CNPs, I believe, after Apptio Cloudability.

Also, because the solution is with VMware, most GSIs are already partnered with VMware, so you get support.

I rate the solution an eight and a half out of ten overall..”

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**SaniyaJeswani**

Finance consultant at Accenture

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“We're CloudHealth partners and resellers of the solution.

I'm not sure which version of the solution we're using, however, I do believe it to


be the most updated version.

New users need to be aware if they decide to go with this solution, that the migration won't exactly be easy.

I'd rate the solution eight out of ten overall..”

**Lorna Liu**

Product Manager at a comms service provider with 11-50 employees

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“We're a reseller. There are two different models. We're a reseller of CloudHealth. We're a reseller of Dell. We're a reseller of VMware. We also use those products internally.

We use it daily. It's one of our core tools within our Zones Cloud Platforms tool bag, when we're looking at how we help customers optimize their cloud spend across their Azure and AWS environments today.

It's a cloud-native application.

In terms of CloudHealth, I have not dug underneath the covers as to where do they actually host it. CloudHealth just got bought by VMware about six or eight months ago, or maybe almost a year ago now. I'm pretty sure that they built on a public cloud. I'm just not sure which public cloud they actually built it on.

I would advise new users to get a demo, take a look at it, dig into some of the analytics and the reporting. It's really one of those tools that you'd need to have hands-on time with. You can go through the presentations, you can look at the high level, but you really need to have a public account, an AWS account, a Google account, an Amazon account, and then tie that to your CloudHealth environment during the demo, or during your proof of concept. When you test, you can make

changes in your environment and see how it replicates and how CloudHealth presents that data back to you. That real-time reviewing and seeing the cause and the effect is what really helps you understand what the platform can do. And it helps you have a better understanding of its features and capabilities and how in-depth the reporting and the analytics are compared to a CloudCheckr or other third-party applications that are out there. The last piece I'd also throw out there is that one of the biggest challenges I think that people are having right now, when it comes to a CloudHealth or a cloud cost analytics product, is that most of the independents have been acquired. There was a product called Cloudyn. That got bought by Microsoft. Now Cloudyn's baked into Azure in what they call Azure Cost Management. Google's acquired a couple of companies over the years, and they have their Google Cloud Cost Management and multi-cloud orchestration and all this fun stuff. CloudHealth got bought by VMware. CloudCheckr is one of the only ones that's still independent in that cloud cost management space. Outside of that, there's some smaller niche players, however, it's getting hard to find an independent. You pretty much have to go and buy one of these products from VMware.

I'd rate the solution at an eight out of ten.

If they can start to improve how they work across other SaaS applications – not just infrastructure as a service – they would get higher marks. If I rated them just from an infrastructure as a service play, I'd probably put them at a nine or a 9.5 simply due to the fact that they do a really, really good job in that space. However, it's a bit of a niche. It's an important niche and it really is helpful in that specific spot, however, it leaves me having to want to find another tool to do the other half of the job and where ideally if it was one tool, I'd take that eight up to a nine and a half. As it is, right now, I rate it as an eight as it doesn't give me all of that features. I have to use multiple tools to get the end result I'm looking for..”

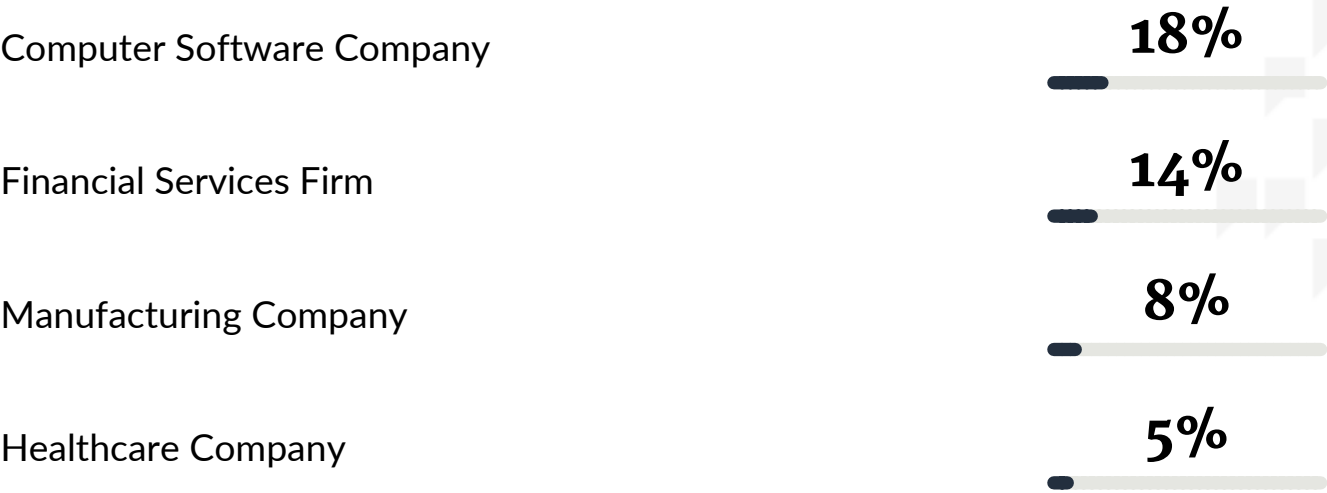
**Verified user**

Director Cloud Program & Platform Strategy at a tech services company  
with 1,001-5,000 employees

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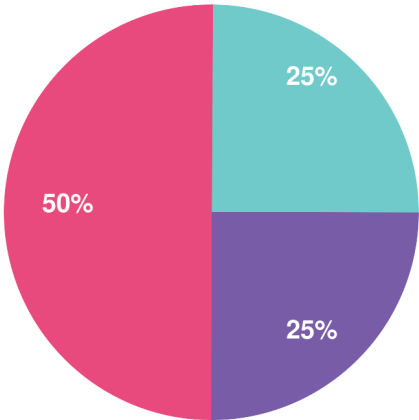
# Top Industries

by visitors reading reviews

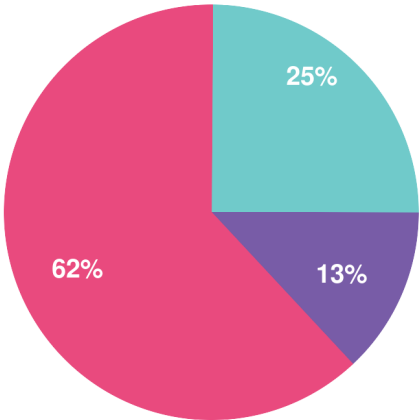


# Company Size

by reviewers



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Large Enterprise      Midsized Enterprise      Small Business

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