aws marketplace

Agiloft Contract Lifecycle Managment (CLM)

Reviews, tips, and advice from real users

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Product Recap

Agiloft Contract Lifecycle Managment (CLM)

Agiloft Contract Lifecycle Managment (CLM) Recap

Agiloft Contract Lifecycle Management (CLM) is designed to streamline contract processes through automation and advanced features, offering a customizable solution for managing contracts efficiently.

Agiloft CLM helps organizations automate and manage contracts, reducing compliance risks and improving efficiency. With its intuitive design, users can create, approve, and manage contracts in a streamlined manner. The powerful workflow automation, detailed analytics, and robust security ensure that contract management is simplified. Integration capabilities with CRM and ERP systems allow for smooth data management across platforms.

What are the key features of Agiloft CLM?

- **Workflow Automation:** Automatically routes contracts through pre-defined processes.
- **Customizable Templates:** Easy-to-use templates for consistent contract creation.
- **Advanced Reporting:** In-depth reporting tools for contract analytics.
- **Audit Trail:** Comprehensive audit trail for increased transparency and compliance.
- **Seamless Integrations:** Integrates with popular CRM and ERP systems.

What benefits can users expect from Agiloft CLM?

- **Increased Efficiency:** Streamlines contract processes, saving time and resources.
- **Risk Reduction:** Reduces compliance risk with automated alerts and reminders.
- **Cost Savings:** Lowers administrative costs through automation.
- **Improved Data Security:** Ensures data security with robust access controls.

Agiloft CLM's adaptability makes it suitable for industries like healthcare, manufacturing, and financial services, allowing these sectors to manage contracts securely and efficiently. Its flexibility supports diverse compliance requirements, making it a versatile tool for contract management.

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Valuable Features

Excerpts from real customer reviews on PeerSpot:

"Agiloft CLM has positively impacted my organization by enabling us to generate and review a contract in ten minutes, which previously took about an hour."

Dishan Patel

Senior Software Engineer at McKinsey and Company

"Agiloft Contract Lifecycle Management (CLM) has positively impacted my organization by improving the lifecycle of contract reviews and approvals, which may have saved some time for the legal team to do other work."

Harihar Jobanputra

Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

"When we launched Agiloft Contract Lifecycle Managment (CLM), it was a much-needed contract management system in my past role, solving a big problem for us in terms of contract intake, negotiation, management, as well as providing a centralized repository that we used as our source of truth for audit purposes, which had a huge impact on us in being compliant."

Verified user

Senior Corporate Paralegal at a manufacturing company with 201-500 employees

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"With Agiloft, everything is organized in one place, with data in tables and our own archival elsewhere in our cloud."

Snehasish Mondal

Senior Software Developer at a tech vendor with 10,001+ employees

"Agiloft Contract Lifecycle Management (CLM) has helped us realize what we were lacking and helped us choose a replacement vendor that was better suited to our needs."

Verified user

Director, Contracts at a non-profit with 11-50 employees

"Safe Horizon has successfully implemented the Agiloft Contract Management System as tailored to meet the specific needs of our organization's contract approval and renewal workflow."

Verified user

Systems Analyst at a tech vendor

"Project HOME has easily recovered its initial capital outlay in the first year from simple centralization and automated approval tracking."

Patrick Farrell

Business Analyst at Project HOME

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What users had to say about valuable features:

"The most valuable features are the contract approval workflow process and the email reminders notifying relevant individuals and departments that contracts are due to be renewed or have expired.."

Verified user
Systems Analyst at a tech vendor

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"The best features Agiloft Contract Lifecycle Management (CLM) offers, in my view, are its possibilities to work well. We just again never fully implemented. The best use that we got out of it was creating and utilizing contract ID numbers that were system generated.

"Agiloft Contract Lifecycle Management (CLM) has helped us realize what we were lacking and helped us choose a replacement vendor that was better suited to our needs.."

Verified user
Director, Contracts at a non-profit with 11-50 employees

Read full review

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"I appreciate that Agiloft CLM provides visibility into contract stages, aids in tracking pending reviews, and highlights contracts awaiting signatures. The best features that Agiloft CLM offers are that it gathers and stores data very well while being more secure and easy to access for my team members. This helps especially in collaboration between departmental team members. Reports are easy to create and run. Agiloft CLM integrates with other products well and automates emails to other departments with relevant information as status changes.

The integration aspect with Agiloft CLM includes DocuSign for electronic signatures, which makes our electronic signature process very seamless. The user interface of Agiloft CLM is intuitive, easy to customize, and navigate for new users.."

Dishan Patel
Senior Software Engineer at McKinsey and Company

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“The best features of Agiloft Contract Lifecycle Management (CLM) include creating a playbook and integrations with the Microsoft tech stack.

The integration with the Microsoft tech stack helped my workflow by ensuring that Microsoft single sign-on is working, along with integration with SharePoint and other Microsoft toolkits such as Microsoft go-to-market solutions and Microsoft Business Online. The playbook creation feature provided a good, easy way to create playbooks for standard agreements, subscription agreements, rental agreements, and contracts.

Agiloft Contract Lifecycle Management (CLM) has positively impacted my organization by improving the lifecycle of contract reviews and approvals, which may have saved some time for the legal team to do other work.

It is hard to estimate time saved for my legal team because when you start using a new tool, the time it takes to learn it and get settled in varies. After everything settled, the review time reduced from three hours to about two hours for contract reviews..”

Harihar Jobanputra
Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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"Agiloft automation is a good feature that stands out to me, and I also appreciate the tables that they provide and the connection from one table to another, as well as the integrations between Adobe for the signing process to Snowflake for the data archival. Additionally, they sometimes provide experts to support you along the way and do the initial setup for your company needs while giving you a period of time where you can approach them for any doubts or any changes that you may need to do. Even after that period expires, you can still reach out to them for additional support, though there is a monetary cost involved. Overall, the experts that they assign you really help you, and the initial setup they do is comprehensive.

"The connection between the tables, for example, which we call Rules and Actions, is the most valuable feature for my team because it helps you move the process from one table to another, bringing together contracts and services within a contract, which is another table. This feature also helps you to connect to and talk to different systems, and there are thousands of connectors available that you can use on your platform. I have not tried their AI capabilities yet, but I attended a workshop from them that offered valuable insights.."

Snehasish Mondal

Senior Software Developer at a tech vendor with 10,001+ employees

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"Some of the best features Agiloft Contract Lifecycle Managment (CLM) offers are the intake where we could create a form based on the contract type that allowed the requester to fill out the details of the specific request, which was very helpful for our legal review, although I did not get to use any of their AI tools.

"Having tailored intake forms positively impacted the speed and accuracy of my legal review process by often preventing rejections where we had to go back to the business to find out more information before we could even perform the legal review. It was very helpful in capturing all of the necessary information upfront so that legal could make a determination and perform the review.

"When we launched Agiloft Contract Lifecycle Managment (CLM), it was a much-needed contract management system in my past role. We did not have anything prior, so it definitely was a tool solving a big problem for us in terms of contract intake, negotiation, management, as well as a centralized repository. We used Agiloft Contract Lifecycle Managment (CLM) as our source of truth for audit purposes, which had a huge impact on us and in being compliant.

"The audit response times definitely saw some significant improvement, as we were able to grant access to some of our auditors to access the system to search for the documents directly. We knew that we had built a really good repository with all of the metadata available in the fields that we had set up, so we did a lot of the pre-work upfront, which definitely caused a huge payoff in the end.."

Verified user

Senior Corporate Paralegal at a manufacturing company with 201-500 employees

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Other Solutions Considered

"I did not previously use a different solution before Agiloft Contract Lifecycle Management (CLM). We were using manual processes, spreadsheets, and email.."

Verified user
Director, Contracts at a non-profit with 11-50 employees

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"We did not switch to a different solution before using Agiloft Contract Lifecycle Management (CLM); when I joined, it was already in place, although I have been familiar with other contract lifecycle tools such as Salesforce's Contract Lifecycle Management, Oracle's CLM tool, and Ironclad CLM tool.."

Harihar Jobanputra
Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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"Previously, we were using a different tool that was slow and not very user-friendly, leading to many problems getting users onto the platform. Many were still trying to sign contracts through email, resulting in lost contracts since our policy requires keeping contracts in our systems for ten years. With Agiloft, everything is organized in one place, with data in tables and our own archival elsewhere in our cloud. Everything is in Agiloft cloud, making data management more streamlined.."

Snehasish Mondal
Senior Software Developer at a tech vendor with 10,001+ employees

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"Regarding Agiloft Contract Lifecycle Managment (CLM)'s AI capabilities, I found its accuracy and reliability of output only moderately acceptable. I only got to test some of that when we were doing an RFP for a new system, and it fell in the middle from what I remember compared to some of the other CLMs at the time, just based on actual contract generation in terms of templates and use of AI for chats and summary responses, as well as surgical redlining.."

Verified user
Senior Corporate Paralegal at a manufacturing company with 201-500 employees

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ROI

Real user quotes about their ROI:

"I have seen a return on investment with Agiloft Contract Lifecycle Management (CLM); since the contract was renewed after a year, it certainly showed value. Regarding time saved, it amounts to about one hour for a legal contract review person, and there are about three people in the company, totaling three hours a day saved.."

Harihar Jobanputra
Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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"Project HOME has easily recovered its initial capital outlay in the first year from simple centralization and automated approval tracking. We can now use the Contract Management Suite as a productivity tool, furthering our returns. As an investment, it's an easy BUY recommendation that will provide stable returns for your organization. It did for us.."

Patrick Farrell
Business Analyst at Project HOME

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"As a developer, I do not possess metrics regarding return on investment, but as a small team with many customers, we have noticed a decrease in the number of tickets related to various issues every month, indicating that things are working as expected. Since finance and pricing mistakes are not tolerated, it is encouraging to see a decline in ticket numbers over the last year, although I cannot provide exact metrics.."

Snehasish Mondal
Senior Software Developer at a tech vendor with 10,001+ employees

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"I have seen a return on investment with Agiloft CLM, as it became easier to maintain contracts and not forget deadlines for renewal. In the IT department, we have not had any automatic contract renewals on worse terms. Onboarding employees to show how contracts work becomes much easier. Creating invoices in ERP became much easier.."

Dishan Patel
Senior Software Engineer at McKinsey and Company

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Use Case

"My main use case for Agiloft Contract Lifecycle Management (CLM) is to help our colleagues in Siemens digitize the contract lifecycle management and automate the contract signing process.."

Snehasish Mondal
Senior Software Developer at a tech vendor with 10,001+ employees

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"My main use case for Agiloft Contract Lifecycle Management (CLM) is that it helps streamline contract management. I appreciate the comprehensive view that Agiloft CLM provides, enabling me to see all contracts at their various stages at a glance through its charts. These features help me tremendously in taking necessary actions promptly. Additionally, Agiloft CLM's ability to track how long each contract has been pending for external review is invaluable. It notes the number of days each contract remains under review, aiding in efficiently managing contracts that are either still under review or have not been signed by both internal and external parties.."

Dishan Patel
Senior Software Engineer at McKinsey and Company

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"My main use case for Agiloft Contract Lifecycle Management (CLM) was for full lifecycle management from start to finish. However, we never really got to full functionality. We did have a consultant that was helping us implement, but it was very choppy and never quite completed and continued at just excessive costs in our opinion. So we ended and never really had full use of Agiloft Contract Lifecycle Management (CLM).

"A specific example of a process or task I tried to manage with Agiloft Contract Lifecycle Management (CLM) is requests. Requests were clunky. Once we got it into the system, the process did not work well for redlining and negotiations. It basically became a document repository and that is really where we used it most. I also never really got the full functionality out of reporting, so I ended up exporting to spreadsheets and using that for metrics.."

Verified user

Director, Contracts at a non-profit with 11-50 employees

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"My main use case for Agiloft Contract Lifecycle Managment (CLM) is contract management, negotiation, and the repository side.

"A specific example of how I used Agiloft Contract Lifecycle Managment (CLM) for contract management or negotiation involves my previous role responsibilities where I reviewed NDAs. We created a workflow where the contract request was submitted into Agiloft, an intake form was completed, and it would flow through to legal for legal review, where I would handle drafting, either populating a template or reviewing third-party paper and sending it back to the requester so that they could reach out to the counterparty. After the negotiation and review took place, I used Agiloft Contract Lifecycle Managment (CLM) to store the signature copy.."

Verified user

Senior Corporate Paralegal at a manufacturing company with 201-500 employees

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"My main use case for Agiloft Contract Lifecycle Management (CLM) includes contract review, submissions, editing the contracts, ensuring that our legal team has a complete repository of all the contracts with terms and conditions, making sure that there are playbooks and templates defined for typical contracts, and finding out anomalies.

A specific contract process where Agiloft Contract Lifecycle Management (CLM) helped me was when it easily picked up payment terms. For instance, if we had a standard payment term of Net 45, and the contract signed with a vendor did not use that, it finds that out. There are many different terms it automatically detects and identifies, notifying the contract administrators. If our policy is to avoid three-year contracts, it flags those and notifies us as the IT leaders. Another example is when the contract language differed from our standard templates, it compares and contrasts and identifies challenges with insurance terms and coverage.."

Harihar Jobanputra
Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"Agiloft has a level of complexity appropriate for its function. It does require a certain amount of training to use the system, and even more in-depth training to administer and customize the system.."

Verified user

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Contract Administrator at a non-tech company with 501-1,000 employees

"My experience with the configuration process for Agiloft CLM is that we did not encounter any challenges. The process was very smooth.

Deploying Agiloft CLM in my environment integrates very effectively.."

Dishan Patel

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Senior Software Engineer at McKinsey and Company

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"Expecting a lot of work and being involved in the setup when Agiloft sets the system for you is my advice to others looking into using Agiloft Contract Lifecycle Management (CLM). Engaging in the beginning helps you understand the platform, and it is important not to focus too much on the basic training offered, as it may not meet your organizational needs. My advice is to be engaged throughout the setup process of your organizational platform from Agiloft.."

Snehasish Mondal

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Senior Software Developer at a tech vendor with 10,001+ employees

"Although it was a new application at Project HOME, the implementation team that supported us was very agile and knowledgable, making the initial voyage into the application an easy one, using a learn-as-you-go method, and we received a training for our users at the end of the implementation.

We had no trouble at all implementing the application and getting used to using it. Agiloft offers a free trial version (that is maintained as a test environment into the future with your live environment) to fiddle with, and there are plenty of docs and video tutorials to peruse. Our team took to the app fairly quickly as it is straightforward and easy to understand and setup.."

Patrick Farrell

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Business Analyst at Project HOME

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Customer Service and Support

"The customer support for Agiloft is represented by a couple of experienced individuals who assist us, though their support tool for raising queries or tickets for addressing problems could use improvement. It is neither great nor bad, but there is room for growth.."

Snehasish Mondal
Senior Software Developer at a tech vendor with 10,001+ employees

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"We had engaged the professional services of Agiloft Contract Lifecycle Management (CLM) for our project and hypercare post-go-live, so customer support engagement was minimal to none during that period. Post-go-live, we did not have to contact customer support much, as it was all through professional services.."

Harihar Jobanputra
Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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"My experience with customer support for Agiloft Contract Lifecycle Management (CLM) was not the best. When we were tired of interacting with the consultant, we tried reaching out to customer support through our IT office, and we were given support in a different country, which is difficult for us using government US government contracting. However, they did help somewhat.."

Verified user
Director, Contracts at a non-profit with 11-50 employees

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Customer Service:

Customer service is excellent; ticket and phone support, prompt responses. Depending on your implementation schedule, you may have hours left over that can be used for solving issues when you first go live, when users are first learning the application.

Technical Support:

Excellent technical support! Agiloft technical, support, and sales staff are extremely well-versed in all facets of the Contract Management Suite. You will experience rapid and accurate technical assistance, basically on any part of the suite.."

Patrick Farrell
Business Analyst at Project HOME

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Other Advice

"My advice to others looking into using Agiloft Contract Lifecycle Management (CLM) is to focus on integrations, focus on outcomes, and not just the template. Focusing solely on the legal aspect will not yield the desired results; it is important to look at a complete end-to-end process. I have rated this review seven out of ten.."

Harihar Jobanputra
Director, IT Business Partner - G&A Systems at Crinetics Pharmaceuticals

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"My advice to others looking into using Agiloft CLM is that it is very useful, especially for contracts. Agiloft CLM is very useful for contract management, as it is designed to be. I appreciate the new interface very much as it appears much more modern now and is easy to manage documents that are not contracts.

As our company grows, the number of contracts grows almost exponentially. Agiloft CLM allows us to handle them easily without having to reorganize old contracts, saving considerable time. The implementation was relatively easy, and I have not had any issues with their support. I would rate this product five out of five stars.."

Dishan Patel
Senior Software Engineer at McKinsey and Company

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"My advice to others looking into using Agiloft Contract Lifecycle Managment

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(CLM) is to ensure during the RFP stages that you factor in the updates and make sure that you are eligible for those and it is included in your package so that you can take full advantage of the software and its new capabilities, especially based on the roadmap. When I stopped using the system in September 2025, there were no AI enhancements, and some of the other CLMs that are on the market definitely have had upgrades, which we had to pay for. Unfortunately, the updates did not come through with our current licensing that we had. Without the use of AI, I felt that the system put us behind in terms of other enterprises that were using a contract management system. I rate this product a seven overall.."

Verified user
Senior Corporate Paralegal at a manufacturing company with 201-500 employees

Read full review

"Agiloft has been an excellent partner for Project HOME. We chose Agiloft because of their robust and extendible solution, and because the company is relatively small. We determined that the company size would allow a more fluid relationship, and we were right. Also, Agiloft's contract app is seasoned and has been tested in the marketplace for a number of years.

And two final things: Talk to your sales rep if you have any questions; they are super-available to help you decide. And the demo we received was recorded (screen/audio), which allowed us to very easily review the features we saw. No other vendor provided this nifty angle.."

Patrick Farrell
Business Analyst at Project HOME

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"Based on my experience with Agiloft Contract Lifecycle Management (CLM), we

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looked for a simpler solution, one that is not the full contract lifecycle management system, but the current system that we use uses AI and implements workflows that streamline the process.

“Regarding Agiloft Contract Lifecycle Management (CLM)'s AI capabilities, I think its governance and security worked. Regarding Agiloft Contract Lifecycle Management (CLM)'s AI capabilities, I am unable to comment on its accuracy and reliability of output.

“My advice to others looking into using Agiloft Contract Lifecycle Management (CLM) is to understand your needs before you buy. It may not be worth the purchase price. I would rate Agiloft Contract Lifecycle Management (CLM) overall as a three out of ten..”

Verified user
Director, Contracts at a non-profit with 11-50 employees

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Construction Company	7%

Company Size

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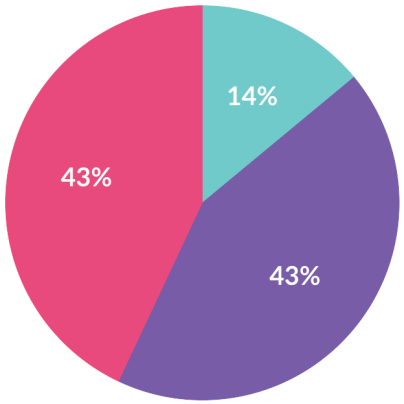

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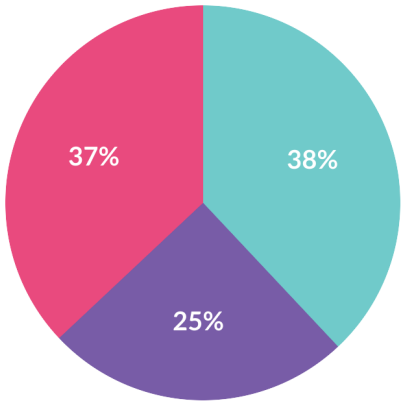

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