

aws marketplace

CoreStack

Reviews, tips, and advice from real users



Powered by  PeerSpot



Contents

Product Recap.....	3 - 4
Valuable Features.....	5 - 8
Other Solutions Considered.....	9 - 10
ROI.....	11 - 12
Use Case.....	13 - 15
Setup.....	16
Customer Service and Support.....	17
Other Advice.....	18 - 20
Trends.....	21 - 22
About PeerSpot.....	23 - 24

Product Recap



CoreStack

CoreStack Recap

CoreStack® Enterprise Enables You to be agile and eliminate waste while proactively mitigating risks by making your cloud governance intelligent and autonomous. It applies Cloud-as-Code™ approach to govern the four critical components of your cloud

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “My advice for others looking into using CoreStack is that anyone who is looking to optimize their workload cost for public cloud services should start using CoreStack because of the reports and granularity it produces to optimize cost, which will benefit them.”



Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

- ✓ “CoreStack has positively impacted my organization by saving hours of time for reporting—for example, the governance report which my employees used to take at least four hours for one customer, and since I'm sending out 20 reports every month, that equates to 80 hours, thus saving me two man-weeks every month and approximately \$8,000 in pure savings if I estimate \$100 an hour for my architect.”



MandeepSingh4

Senior Vice President at a tech services company with 10,001+ employees



“Currently, I think CoreStack is the best FinOps tool available in the market, which is why we are using it.”



Shivam Singh

Senior Solution Architect at Hitachi Systems India Private Ltd

What users had to say about valuable features:

“The best features CoreStack offers are primarily the recommendations for cost optimization for RDS and EC2 machines.

I have found the recommendations for cost optimization to be accurate and actionable for RDS and EC2 machines. We received multiple recommendations from CoreStack over time that potentially generate cost savings to the workload running in AWS.

CoreStack has positively impacted my organization through the recommendations it provides for cost optimization. It generally tracks on a 30-day basis, and I expect it to generate reports on at least a half-yearly or quarterly basis..”

Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

[Read full review](#)

“At this time, we are widely using CoreStack for cloud cost governance and FinOps level. We have observed that it gives better visibility into how we can get the visibility of our stale resources in our accounts. For example, from AWS, it provides visibility on EBS volumes that are not being used, and it gives recommendations to delete them and save some cost. It also offers visibility on how we can proceed with the RI commitment and savings plan commitment to save some cost as well.

We are using both stale resource detection and RI and savings plan recommendations because we are sharing a regular monthly report from CoreStack to our customers. These two are the main features where we give visibility to the customer on whether there are some resources that are not being used, such as Elastic IPs and EBS, and how we can save cost by committing on compute. This is our regular monthly governance report add-on from CoreStack.

CoreStack has positively impacted our organization by increasing our customer satisfaction..”

Shivam Singh

Senior Solution Architect at Hitachi Systems India Private Ltd

[Read full review](#) 

“The best features that CoreStack offers and stand out for me are definitely their well-architected review because they let you run the well-architected review on all the hyper-scalers, which otherwise would require separate UIs or portals for AWS, Azure, OCI, and Google. CoreStack being a single tool that can run the well-architected review on all four clouds gives us an edge over native tools or other options. The second standout feature is the single pane of glass for multi-cloud cost optimization.

“The single pane of glass for multi-cloud cost optimization helps me day-to-day by bringing a lot of operational excellence; it saves a lot of time because rather than going to each and every account or multi-cloud portal, which takes a lot of time, having everything on a single pane of glass increases efficiency, delivers results in less time, and provides clear reporting that can be shared with the customer in PDF or CSV formats.

“CoreStack has positively impacted my organization by saving hours of time for reporting—for example, the governance report which my employees used to take at least four hours for one customer. Since I'm sending out 20 reports every month, that equates to 80 hours, thus saving me two man-weeks every month. In terms of cost, that's approximately \$8,000 pure saving if I estimate \$100 an hour for my architect. So, \$8,000 a month is at least saved only by reporting, and although things such as customer experience and stickiness are more qualitative, we are certainly saving time and improving customer experience, which overall is pretty good..”

MandeepSingh4

Senior Vice President at a tech services company with 10,001+ employees

[Read full review](#) 

Other Solutions Considered

“Before choosing CoreStack, we did evaluate other options such as Aquila Cloud and AnOps back in 2021, and CoreStack emerged as the more feature-rich and mature solution..”

MandeepSingh4

Senior Vice President at a tech services company with 10,001+ employees

[Read full review](#) 

“Before CoreStack, I used Akila. The reason for switching from Akila was that we were using it for billing services, and we were looking for a FinOps tool, which CoreStack managed to provide with competency in FinOps services. That is one of the reasons we moved from Akila to CoreStack..”

Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

[Read full review](#) 

“We previously used a native solution and opted to switch to CoreStack because we wanted a single pane of glass for multi-cloud management that also encompassed SecOps, CloudOps, and BillOps. The native solution offered fewer features and involved more operational overhead, prompting the switch..”

MandeepSingh4

Senior Vice President at a tech services company with 10,001+ employees

[Read full review](#) 

ROI

Real user quotes about their ROI:

“I have seen a return on investment with CoreStack. It generates value addition on top of the Trusted Advisor report, which saves major effort for our resources. It is absolutely a value addition while looking at bringing down the cost of a workload..”

Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

[Read full review](#) 

“I have definitely seen a return on investment; it is measurable. It has saved hours of time for the reporting, especially the governance report, which my employees needed four hours to prepare for one customer. With 20 reports every month, that's 80 hours saved, equating to two man-weeks per month, or \$8,000 in savings based on a \$100 hourly rate for my architect. Thus, we save a lot of time on reporting, and while customer experience gains are more qualitative, we are improving stickiness and experiences overall, which is pretty good..”

MandeepSingh4


Senior Vice President at a tech services company with 10,001+ employees

[Read full review](#) 

“Retention is a key measure for us because some customers were worried about their increasing cloud costs and cloud spend. They raised concerns about needing to change our partner due to a lack of visibility in cost optimization. We suggested they proceed with CoreStack, and after onboarding it to our offering, within three months, we received positive feedback from customers that we were able to reduce some of their costs. We added reports from CoreStack to our monthly governance and scheduled reports to the customers, which helped us retain some of our key value customers..”

Shivam Singh

Senior Solution Architect at Hitachi Systems India Private Ltd

[Read full review](#) 

Use Case

“My main use case for CoreStack involves using FinOps services primarily for cost optimization for our end customer AWS workload usage.

A specific example of how I use CoreStack for cost optimization is that we monitor CoreStack reports. When CoreStack generates a report to optimize the workload while purchasing cost compute saving options, it can potentially save our customer cost..”

Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

[Read full review](#) 

“My main use case for CoreStack is cloud cost governance and FinOps maturity.

We are using CoreStack for our operations team and we have multiple cloud customers from different hyperscalers. For a specific use case, there is a customer who is using their AWS, Azure, and GCP environment. With this particular tool, we offered them a consolidated overview of CloudOps and FinOps and where they can save cost. We have reduced their cloud spend by 20% with the cost governance and FinOps options available in CoreStack.

Currently, we are using CoreStack for cost governance and FinOps only, but we are trying to integrate Ops Automation and SecOps offerings from CoreStack..”

Shivam Singh

Senior Solution Architect at Hitachi Systems India Private Ltd

[Read full review](#) 

“My main use case for CoreStack is for cost optimization and billing operations, and I'm using it a bit for SecOps and CloudOps, but majorly for FinOps and BillOps.

“A specific example of how I use CoreStack for FinOps or billing operations is for many of our customers who are running their workload on the cloud; whether AWS, Microsoft Azure, OCI, or Google, everyone is looking for continuous cost optimizations. That is one of the reasons we have opted for CoreStack. It gives a detailed review of the account running in AWS, providing recommendations on reserved instances, saving plans, and orphan volumes. It gives extensive details on the FinOps and the cost optimization, which helps us to optimize the workload for the customer, thus giving us stickiness.

“The major thing about my main use case is that we are using CoreStack for BillOps as well, where we give a detailed invoice to the customer with the blended cost, using unblended raw data from AWS and blending it with our margins before sharing the invoices with the customer. While the major use case is FinOps, we also utilize it for BillOps..”

MandeepSingh4

Senior Vice President at a tech services company with 10,001+ employees

[Read full review](#) 

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Since implementing CoreStack, the outcomes and metrics we have seen include quick implementation since it only requires the association of AWS workload accounts. I do not see any challenge with the integration of CoreStack..”

Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

[Read full review](#) 

Customer Service and Support

“CoreStack has positively impacted my organization by saving hours of time for reporting—for example, the governance report which my employees used to take at least four hours for one customer. Since I'm sending out 20 reports every month, that equates to 80 hours, thus saving me two man-weeks every month. In terms of cost, that's approximately \$8,000 pure saving if I estimate \$100 an hour for my architect. So, \$8,000 a month is at least saved only by reporting, and although things such as customer experience and stickiness are more qualitative, we are certainly saving time and improving customer experience, which overall is pretty good.

“We receive wonderful support from CoreStack. We have plenty of content that helps us improve our MSP strategy and achieve customer stickiness, so the support has been pretty good.

“Customer support is wonderful; we have a dedicated account manager, and we can easily reach out to them or to a solution architect. With multiple support avenues aligned to us as a partner, we receive very responsive and helpful support..”

MandeepSingh4

Senior Vice President at a tech services company with 10,001+ employees

[Read full review](#) 

Other Advice

“I would like to add that CoreStack should cover other hyperscalers as well.

I rate CoreStack 9 out of 10 on a scale of 1 to 10. I chose 9 out of 10 because of the few missing features that I am looking for that are not available.

My advice for others looking into using CoreStack is that anyone who is looking to optimize their workload cost for public cloud services should start using CoreStack because of the reports and granularity it produces to optimize cost, which will benefit them.

Overall, I am satisfied with CoreStack. I feel that it is doing phenomenal work. However, it should improve by producing more value addition in its services and offering more granularity toward the reports as outcomes for cost optimization, including bringing in more artifacts toward those reports..”

Manmohan Rao

Associate Vice President at Hitachi Systems India Private Limited

[Read full review](#) 

“We are exploring SecOps and automation features going forward with our operations team so that with a single dashboard we can automate our operational tasks from two different hyperscalers. With CoreStack, we can perform our day-to-day activities without logging into the system.

I advise others looking into using CoreStack to consider it for better cost governance across hyperscalers, for maturing their FinOps offering to customers, and for having a single tool that can assist with SecOps, CloudOps, FinOps, and cost governance. I believe CoreStack is the best tool.

Currently, I think CoreStack is the best FinOps tool available in the market, which is why we are using it. I will come back and update my reviews if I find anything for improvement.

I am giving this review a rating of 8..”

Shivam Singh

Senior Solution Architect at Hitachi Systems India Private Ltd

[Read full review](#) 

“My advice for others looking into using CoreStack is to recognize that it is a wonderful product, and if you choose to use it, leverage its full potential. Do not limit yourself to just FinOps; explore all its features, including BillOps, SecOps, CloudOps, and especially security governance. Evaluate everything across all four hyper-scalers, and you are likely to love it.

“My company does not have a business relationship with CoreStack beyond being a customer; we are not even a reseller. However, we operate in the MSP model, onboarding the product to use CoreStack for our end customers. So while we are customers, we primarily utilize it in a managed services capacity.

“I give this review a rating of eight. We have covered almost everything regarding CoreStack..”

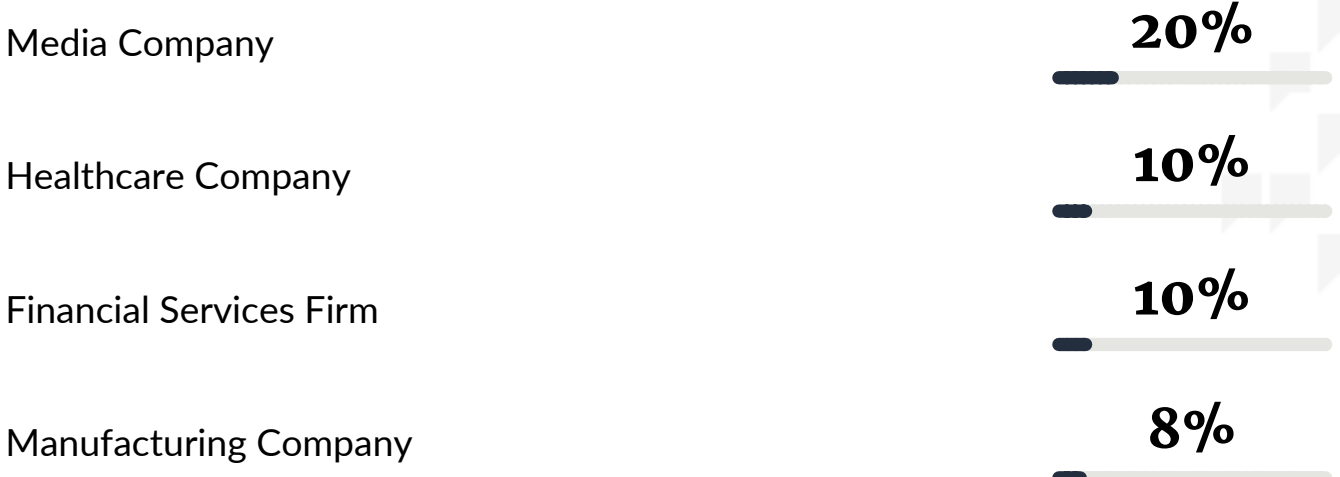
MandeepSingh4

Senior Vice President at a tech services company with 10,001+ employees

[Read full review](#) 

Top Industries

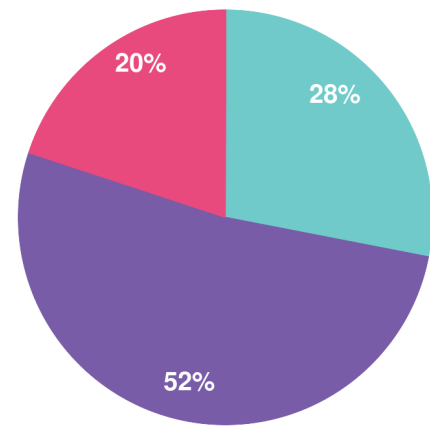
by visitors reading reviews



Company Size

by reviewers

by visitors reading reviews



Large Enterprise Midsized Enterprise Small Business

About this buyer's guide

Thanks for downloading this PeerSpot report.

The summaries, overviews and recaps in this report are all based on real user feedback and reviews collected by PeerSpot's team. Every reviewer on PeerSpot has been authenticated with our triple authentication process. This is done to ensure that every review provided is an unbiased review from a real user.

Get a custom version of this report... Personalized for you!

Please note that this is a generic report based on reviews and opinions from the collective PeerSpot community. We offer a [customized report](#) of solutions recommended for you based on:

- Your industry
- Company size
- Which solutions you're already considering

The customized report will include recommendations for you based on what other people like you are using and researching.

Answer a few questions in our short wizard to get your customized report.

[Get your personalized report here](#)

About PeerSpot

PeerSpot is the leading review site for software running on AWS and other platforms. We created PeerSpot to provide a trusted platform to share information about software, applications, and services. Since 2012, over 22 million people have used PeerSpot to choose the right software for their business.

PeerSpot helps tech professionals by providing:

- A list of products recommended by real users
- In-depth reviews, including pros and cons
- Specific information to help you choose the best vendor for your needs

Use PeerSpot to:

- Read and post reviews of products
- Access over 30,000 buyer's guides and comparison reports
- Request or share information about functionality, quality, and pricing

Join PeerSpot to connect with peers to help you:

- Get immediate answers to questions
- Validate vendor claims
- Exchange tips for getting the best deals with vendor

Visit PeerSpot: www.peerspot.com

PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

reports@peerspot.com

+1 646.328.1944