

aws marketplace

Dell PowerProtect Cyber Recovery

# Reviews, tips, and advice from real users



Powered by  PeerSpot



# Contents

- Product Recap..... 3 - 4
- Valuable Features..... 5 - 8
- Other Solutions Considered..... 9 - 10
- ROI..... 11
- Use Case..... 12
- Setup..... 13
- Customer Service and Support..... 14 - 15
- Other Advice..... 16 - 20
- About PeerSpot..... 21 - 22

# Product Recap



Dell PowerProtect Cyber Recovery

# Dell PowerProtect Cyber Recovery

## Recap

Dell PowerProtect Cyber Recovery delivers advanced data protection and cyber resilience by isolating critical data to secure it against cyber threats.

Dell PowerProtect Cyber Recovery leverages an isolated recovery vault to ensure critical business data remains secure and recoverable even during cyberattacks. Its AI-driven analytics validate data integrity, allowing confidence in the reliability of backups. This approach facilitates rapid restoration of operations, helping maintain business continuity amidst cyber threats.

### **What are the most important features of Dell PowerProtect Cyber Recovery?**

- **Isolated Recovery Vault:** Ensures that vital data remains intact and untampered with.
- **AI-based Analytics:** Validates data integrity to maintain backup reliability.
- **Rapid Data Recovery:** Enables swift restoration of business functions post-cyberattack.

### **What benefits or ROI should be considered in reviews for Dell PowerProtect Cyber Recovery?**

- **Enhanced Cybersecurity:** Provides robust defense against ransomware threats.
- **Improved Data Resilience:** Ensures data is secure, recoverable, and available when needed.
- **Operational Continuity:** Supports fast restoration of operations after an incident.

Industries such as finance, healthcare, and government benefit significantly from Dell PowerProtect Cyber Recovery. These sectors require stringent data protection and are vulnerable to cyber threats. By implementing Dell's solution, they enhance data security and ensure operational continuity, mitigating risks associated with cyberattacks.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Having used Dell PowerProtect Cyber Recovery for four years, I can say it has helped my business significantly, especially compared to when we were using NetWorker, which was a pain in the ass.”



**Sven Van Baekel**

System Administrator at De Persgroep Publishing

- ✓ “The biggest return on investment for me when using Dell PowerProtect Cyber Recovery is that if we had an attack, we would be able to recover in hours instead of weeks or months, which is a lot of risk reduction.”



**Verified user**

Global Head, Storage at a financial services firm with 1,001-5,000 employees

- ✓ “One of the key advantages of Dell PowerProtect Cyber Recovery is the isolation capability, which is very important, along with the intelligence that occurs through analytics taking place inside the vault.”



**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees



“The benefit to my company is that our backup workloads are protected, and that is the best feature.”



**Verified user**

Data Protection Architect at a energy/utilities company with 1,001-5,000 employees

What users had to say about valuable features:

“The best features that I like about the solution are the integration with VMware, which is a real plus. Additionally, I think the data domains are incredible. It helps my IT infrastructure be more secure mainly because we have replication of the backups on two physical sites, which is a plus..”

**Sven Van Baekel**

System Administrator at De Persgroep Publishing

[Read full review](#)

“The feature I like the most about Dell PowerProtect Cyber Recovery is that we get top-of-the-line cyber attack scanning, and we get total retention locking on our media.

“The benefits of those features for our company are that we know we can recover from a cyber attack at any time..”

**Verified user**

Global Head, Storage at a financial services firm with 1,001-5,000 employees

[Read full review](#) 

---

“What I appreciate most about Dell PowerProtect Cyber Recovery is its air gap functionality.

“The main function of cyber recovery, which I find important, is the air gap protection, and that is the most important capability we are using against ransomware protection.

“The benefit to my company is that our backup workloads are protected, and that is the best feature..”

**Verified user**


Data Protection Architect at a energy/utilities company with 1,001-5,000 employees

[Read full review](#) 

“One of the key advantages of Dell PowerProtect Cyber Recovery is the isolation capability, which is very important, along with the intelligence that occurs through analytics taking place inside the vault. The second advantage is immutability. I have two main benefits from deploying Dell PowerProtect Cyber Recovery: early detection in case of an attack and fast restoration. With early detection, if ransomware attacks occur, the analytics in the vault will analyze data and identify threats early once they are detected. This ensures that attackers will not remain inside the customer network for an extended period. The second advantage is restoration, as I can guarantee that the data inside the vault will be clean and can be restored quickly using a golden copy that has been identified as clean. Unlike in normal backup scenarios where there might be hundreds of backups with no certainty about which one is clean, we have a clean backup copy already identified for quick restoration. Additionally, by creating a clean room, I can restore critical VMs directly from there, allowing for faster restoration rather than waiting to clean the infrastructure first..”

**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees

[Read full review](#) 

# Other Solutions Considered

“We did not consider any other solutions before choosing Dell PowerProtect Cyber Recovery because we are currently using the Dell backup solution, and it is the most aligned with the CRS. We never used any other solutions before this and directly implemented the CRS..”

**Verified user**

Data Protection Architect at a energy/utilities company with 1,001-5,000 employees

[Read full review](#) 

---

“Having used Dell PowerProtect Cyber Recovery for four years, I can say it has helped my business significantly, especially compared to when we were using NetWorker, which was a pain in the ass. PowerProtect Data Manager is far better than our previous solution..”

**Sven Van Baekel**


System Administrator at De Persgroep Publishing

[Read full review](#) 

“In my company, we have used competitors like Rubrik, Cohesity, and Acronis, but I do not engage much with them. Dell PowerProtect Cyber Recovery has the most complete vision on this topic, and the NIST certification ensures 100% data isolation compared to other vendors..”

**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees

[Read full review](#) 

---

“At the moment, I am not comparing Dell PowerProtect Cyber Recovery with other vendors because I still have a license for the next two years, but in my previous job, I used Veeam, and to be honest, the bare-metal recovery of Veeam is better. The VMware integration is really good in PowerProtect Data Manager, but the bare-metal recovery is a little bit not straightforward..”

**Sven Van Baekel**

System Administrator at De Persgroep Publishing

[Read full review](#) 

# ROI

Real user quotes about their ROI:

“It is possible to observe ROI with Dell PowerProtect Cyber Recovery because the costs incurred from paying ransoms or decrypting data will be much higher than the solution price itself, providing customers with confidence in their last line of defense..”

**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees

[Read full review](#) 

---

“The biggest return on investment for me when using Dell PowerProtect Cyber Recovery is that if we had an attack, we would be able to recover in hours instead of weeks or months, which is a lot of risk reduction..”

**Verified user**

Global Head, Storage at a financial services firm with 1,001-5,000 employees

[Read full review](#) 

# Use Case

“My main use cases for Dell PowerProtect Cyber Recovery involve all the backups, typical workload, and backup workloads as we are moving to cyber recovery..”

**Verified user**

Data Protection Architect at a energy/utilities company with 1,001-5,000 employees

[Read full review](#) 

---

“Clients primarily use Dell PowerProtect Cyber Recovery to ensure they can restore from any ransomware attacks, creating a form of protection that guarantees customer restoration in the event of a ransomware incident..”

**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees

[Read full review](#) 

# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The deployment was straightforward, so I had no problems with that. It took about two days for the deployment. This includes the installation of the data domain..”

**Sven Van Baekel**

System Administrator at De Persgroep Publishing

[Read full review](#) 

---

“The deployment procedure for Dell PowerProtect Cyber Recovery requires some skills. I cannot say it is complex, but it does require some certified resources to perform efficiently..”

**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees

[Read full review](#) 

# Customer Service and Support

“For customer support from Dell, I would rate them nine points out of ten due to the crucial role they play in projects, helping customers restore their data..”

**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees

[Read full review](#) 

---

“Dell's support and customer service are excellent, which I would rate as five out of five. We have an account manager for enterprise solutions and local on-site support with a resident engineer positioned on-site..”

**Verified user**

Data Protection Architect at a energy/utilities company with 1,001-5,000 employees

[Read full review](#) 

---

“On a scale of one to ten, I would rate the technical support a seven or eight. You can give them eight because every time I have a call, they have a solution, so there is no problem with that..”

**Sven Van Baekel**

System Administrator at De Persgroep Publishing

[Read full review](#) 

“Technical support has been pretty good; however, I would like to see better integration with Dell support and the third-party integration for the scanning part of it, specifically Index Engines, but we are getting there.

“I would rate the support a six out of ten..”

**Verified user**

Global Head, Storage at a financial services firm with 1,001-5,000 employees

[Read full review](#) 

## Other Advice

“Before we start, my only question is that we are only using the [Data Protection Manager](#), so not the full suite.

“The users using the backup solution mainly consist of me and my colleague. We have integrated it into VMware, so users can restore or take backups of their own VMs, but I am not sure how many are using it because the backups are automatic, and for restores, I think some of them are using them.

“I would certainly recommend this product for the backup of the VMs, but for the bare metal, I recommend it a little bit less. Overall, I give this solution a rating of eight..”

**Sven Van Baekel**

System Administrator at De Persgroep Publishing

[Read full review](#) 

“The administrative interface of Dell PowerProtect Cyber Recovery is user-friendly.

“The ability of Dell PowerProtect Cyber Recovery to automate data recovery tasks is effective. Once a problem arises, I can restore the data directly inside the VMs in the vault due to having a clean space available.

“I work with data encryption in Dell PowerProtect Cyber Recovery, which is very important to ensure that only the right authorized persons are accessing the data, a very important feature for our customers.

“Even though I believe bundles for SMB customers and AI improvements could be developed, I still give it maximum points. I give this product a review rating of 10..”

**Amjed Antari**

Pre Sales Manager at a tech services company with 51-200 employees

[Read full review](#) 

“Beyond just Dell PowerProtect Cyber Recovery, our company is an enterprise user of the complete Dell solution, including [PowerProtect Data Domain](#), [PowerProtect Data Manager](#), [PowerMax](#), [PowerStore](#), and [VxRail](#) solutions. All of our products and storage systems are from Dell.

“If companies are using the [PowerProtect](#) solutions, such as [PowerProtect Data Domain](#) and [NetWorker](#) or PPDM, then it is beneficial to connect with Dell PowerProtect Cyber Recovery for ransomware protection.

“I would rate this review an 8 out of 10..”

**Verified user**

Data Protection Architect at a energy/utilities company with 1,001-5,000 employees

[Read full review](#) 

“My impression of the administrative interface of Dell PowerProtect Cyber Recovery is that it is very user-friendly and pretty intuitive.

“Regarding the solution's ability to automate data recovery tasks, we have not had to do mass recoveries yet, but we know we can do it with the tool and we do restores out of Networker.

“Dell PowerProtect Cyber Recovery is absolutely able to protect our company's critical data.

“We know how it protects our critical data because we are watching it all the time; it is locking snapshots, protecting and isolating our backups, and we know our backups are there if we need to recover.

“We are using the recent feature addition for enhancing data encryption.

“As far as I know, the feature has been good because it encrypts the data.

“My advice for someone or some company that is considering the solution is to understand the manpower involved because it does require a lot of attention; it does not run by itself. Once it is set up, it does run, but it requires quite a bit of admin.

“I would rate this product an eight out of ten overall..”

**Verified user**

Global Head, Storage at a financial services firm with 1,001-5,000 employees

[Read full review](#) 

# About this buyer's guide

Thanks for downloading this PeerSpot report.

The summaries, overviews and recaps in this report are all based on real user feedback and reviews collected by PeerSpot's team. Every reviewer on PeerSpot has been authenticated with our triple authentication process. This is done to ensure that every review provided is an unbiased review from a real user.

## Get a custom version of this report... Personalized for you!

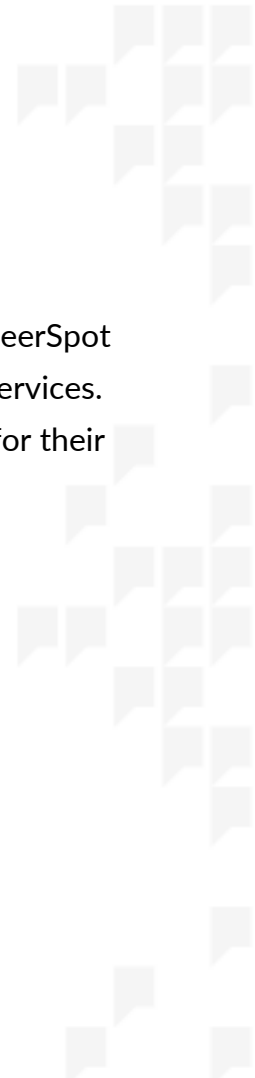
Please note that this is a generic report based on reviews and opinions from the collective PeerSpot community. We offer a [customized report](#) of solutions recommended for you based on:

- Your industry
- Company size
- Which solutions you're already considering

The customized report will include recommendations for you based on what other people like you are using and researching.

Answer a few questions in our short wizard to get your customized report.

[Get your personalized report here](#)



# About PeerSpot

PeerSpot is the leading review site for cloud, AI, and business software. We created PeerSpot to provide a trusted platform to share information about software, applications, and services. Since 2012, over 22 million people have used PeerSpot to choose the right software for their business.

PeerSpot helps tech professionals by providing:

- A list of products recommended by real users
- In-depth reviews, including pros and cons
- Specific information to help you choose the best vendor for your needs

Use PeerSpot to:

- Read and post reviews of products
- Access over 30,000 buyer's guides and comparison reports
- Request or share information about functionality, quality, and pricing

Join PeerSpot to connect with peers to help you:

- Get immediate answers to questions
- Validate vendor claims
- Exchange tips for getting the best deals with vendor

Visit PeerSpot: [www.peerspot.com](http://www.peerspot.com)

## PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

[reports@peerspot.com](mailto:reports@peerspot.com)

+1 646.328.1944