

aws marketplace

Dell Data Protection Suite

Reviews, tips, and advice from real users



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Product Recap



Dell Data Protection Suite

Dell Data Protection Suite Recap

Dell Data Protection Suite is a comprehensive data backup and recovery solution known for its robust encryption, seamless system integration, and support for various storage options.

Chosen by many for its proficiency in safeguarding data and ensuring compliance with data protection regulations, Dell Data Protection Suite efficiently manages essential information to ensure minimal downtime. It is celebrated for its reliable backup and recovery features, easy deployment, scalability, and efficient performance under different workloads. The centralized management console is intuitive, making it effective for multiple data protection tasks. However, some users suggest improvements in performance speed, error handling, installation simplicity, and compatibility with newer operating systems. Enhanced technical support, better scalability, cost-effectiveness, simplified complexity, broader platform compatibility, and comprehensive documentation are also areas noted for improvement.

What are the most valuable features?

- **Robust Encryption:** Ensures data security through advanced encryption methods.
- **Seamless Integration:** Easily integrates with existing systems for smooth operation.
- **Reliable Backup and Recovery:** Provides dependable data backup and recovery options.
- **Ease of Deployment:** Simple to deploy across IT environments.
- **Comprehensive Data Protection:** Offers extensive data protection capabilities.
- **Scalability:** Performs efficiently under different workloads.
- **Centralized Management Console:** Intuitive interface for managing protection tasks.

What benefits and ROI should users expect?

- **Data Security:** High-level encryption and data protection.
- **Minimal Downtime:** Efficient management leads to reduced downtime.
- **Compliance:** Helps in meeting data protection regulations.
- **Ease of Use:** Intuitive management tools simplify data protection tasks.
- **Cost Efficiency:** Reliable performance results in better resource management.
- **Scalable Solutions:** Adaptable to evolving IT needs.

In specific industries like finance and healthcare, Dell Data Protection Suite is implemented to ensure stringent data security and regulatory compliance. Manufacturing and retail sectors leverage its scalability and reliability for comprehensive data management and recovery. Its advanced encryption and seamless integration make it a favored choice across various sectors needing robust data protection.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “I recommend this solution because it is the most complete tool in the market, and Dell Data Protection Suite is a faster and excellent solution.”



D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

- ✓ “Dell Data Protection Suite is a comprehensive product with comprehensive tools.”



Amjed Antari

Pre Sales Manager at a tech services company with 51-200 employees

- ✓ “Dell Data Protection Suite has had a very tangible positive impact, as the biggest benefits we have seen are in efficiency, cost savings, and overall resilience.”



D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

- ✔ “The best features that Dell Data Protection Suite offers are strong ransomware protection and reliable backup recovery across different workloads.”



Leo Diaz

Cloud Support at a tech company with 1-10 employees

- ✔ “The essential point is its reliability and fast recovery of information from corporate equipment.”



Verified user

Analista de Infraestructura de TI at a tech vendor with 11-50 employees

- ✔ “Dell Data Protection Suite is a comprehensive suite offering virus-free and ransomware-free data protection.”



Zeeshan AhmedKhan

Director - Sales & Operations at Techtrix System

What users had to say about valuable features:

“Dell Data Protection Suite is a comprehensive suite offering virus-free and ransomware-free data protection. It combines both hardware and software for data security and includes features like compression and deduplication. The suite also provides a high level of encryption for data traveling between primary and disaster recovery sites, ensuring its security..”

Zeeshan AhmedKhan

Director - Sales & Operations at Techtrix System

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“The backup and recovery components are the best features of Dell Data Protection Suite.

Recovery after incidents is fast; however, there are points for improvement.

The encryption and backup components are the most valuable features. It provides detailed reports, centralized management, and increased data security, which simplifies audit and recovery processes. There has been a reduction in operational effort related to backup management, and greater confidence in the recovery of critical information. .”

Verified user

Analista de Infraestrutura de TI at a tech vendor with 11-50 employees

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“The best features that Dell Data Protection Suite offers are strong ransomware protection and reliable backup recovery across different workloads.

“Dell Data Protection Suite has positively impacted my organization by changing my team's approach to backups. We no longer spend hours manually verifying jobs. Immutable backups gave us confidence against ransomware, and faster VM restores improved uptime. Overall, it freed our IT staff to focus on strategic projects instead of firefighting data issues..”

Leo Diaz

Cloud Support at a tech company with 1-10 employees

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“Dell Data Protection Suite's best features include comprehensive backups, recovery, and cyber resilience against ransomware, along with multi-cloud integration.

“The standout capability is its ability to deliver fast, application-consistent restores while maintaining compliance and cost efficiency.

“Dell Data Protection Suite helps streamline tasks by automating policies management, which ensures new workloads are protected immediately without manual configuration necessary, reducing human error. One of the major impacts on the organization is in efficiency, cost savings, and overall resilience. Automatic policies management means new workloads are protected instantly, cutting backup administration times by more than half..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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“Dell Data Protection Suite is the most effective solution for my needs.

“The best features include comprehensive backup recovery across hybrid environments, supporting physical, virtual, and cloud workloads with tools that ensure fast, efficient restores across diverse environments.

“The flexibility in supporting physical, virtual, and cloud workloads has been a real advantage for us. We had a legacy physical database workload running on-premises alongside a newer cloud application in Azure. Traditionally, we would have needed separate tools to protect each environment, which would have meant extra overhead and complexity.

“Dell Data Protection Suite has positively impacted our organization by strengthening resilience, simplifying operations, and reducing downtime. Fast recovery is a key positive outcome, as RecoveryPoint for VMs allows us to restore critical workloads to a clean point in time with snapshots within minutes, minimizing downtime during incidents.

“The accuracy and reliability of the output from Dell Data Protection Suite's AI are generally high, especially concerning anomaly detection and compliance reporting..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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“With the direct integration with PowerProtect Data Domain, we can achieve a 55 to one data reduction or deduplication ratio. The native integration with our backup software, which is included in Dell Data Protection Suite with Data Domain, gives an advantage to customers to deduplicate data, so they will have less space, less data to manage, and a smaller data footprint.

“Dell Data Protection Suite includes multiple tools that help customers achieve their disaster recovery plan, their RPOs and RTOs. First, it includes RecoverPoint for VMs, which is specialized for VMware workloads to do live replication between two sites to achieve an active-active or an active-passive data center. On top of that, in each Data Domain, we have multiple features to have an offsite copy of your backup environment, either by cloud or by replicating to another Data Domain. This can be another domain physically located on the DR site, or it can be a virtual one running on the cloud as well.

“One of the main features about any backup software is the ability to create policies that depend on the customer's requirement, such as how often you need to do backups and how long you need to retain the backup copies. These are flexible options from our dashboard to configure these things so they can comply with customer requirements. Some of the policies may specify that data needs to be retained on the production Data Domain, which is the on-premises Data Domain, for maybe one month. After that, an additional copy needs to be created and replicated to the offsite, which can be retained for maybe one year or two years. This is configurable based on something called data sets.

“Automated workflows mean that from an operational perspective, we have the ability to replicate the data directly from the backup software, which can be Networker or PowerProtect Data Manager. When you create the policy, you can specify that these copies should reside with the first Data Domain, and then you can replicate one of these copies to the DR site, which is managed by our backup software itself. When you do the restore, the software will understand how many copies you have in your first Data Domain on-premises on the production main site, and how many copies are available in the DR site.

“The analytics tool is very important to give us insights about how the device actually behaves. It provides performance metrics, capacity utilization, and the

deduplication ratio. All of this actually gives us telemetry to be collected from the appliances and from the backup tools and sent to the dashboard, which can create alarms and events to the customer to understand what the current utilization of their environment is..”

Amjed Antari

Pre Sales Manager at a tech services company with 51-200 employees

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Other Solutions Considered

“Acronis was also evaluated. Acronis also has a somewhat high cost, but given the package that Dell delivers in its suite, Dell Data Protection Suite was ultimately chosen..”

Verified user

Analista de Infraestructura de TI at a tech vendor with 11-50 employees

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“Before choosing Dell Data Protection Suite, I evaluated other options, such as Veeam Backup and Azure Backup, but I prefer Dell Data Protection Suite because it is a more comprehensive solution..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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ROI

Real user quotes about their ROI:

“Dell Data Protection Suite justifies its ROI in cases of disaster by ensuring data availability and preventing losses in time and data. The solution promptly provides data availability to customers during primary infrastructure issues..”

Zeeshan AhmedKhan


Director - Sales & Operations at Techtrix System

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“The best savings have been in time saved to recover laptops and servers when critical failures occur, whether due to hardware or malware, ransomware, and similar issues. The essential point is its reliability and fast recovery of information from corporate equipment..”

Verified user

Analista de Infraestrutura de TI at a tech vendor with 11-50 employees

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“I have seen a return on investment in terms of money saved and time saved.

“Dell Data Protection Suite has helped save money in several practical ways. Reduced downtime and faster recovery after incidents mean less lost productivity, and restoring a system in hours instead of days translates directly into avoided revenue loss..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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“The ROI normally will be mentioned from the total IT infrastructure. We need this kind of solution to make sure that in case something happens, we are not spending a lot of money to recover the data. If you have the right products in place with data recoverability, data protection strategies, and cyber resiliency strategy, customers can depend on this solution to recover their data rather than spending a lot of time and money paying ransomware to restore their data..”

Amjed Antari

Pre Sales Manager at a tech services company with 51-200 employees

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Use Case

“Dell Data Protection Suite's main use case is comprehensive site backups, recovery, and cyber resilience across on-premise and Azure, as most organizations use it to ensure business continuity, protect against ransomware, and meet compliance requirements..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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“As a reseller and partner of Dell Technologies, I sell and resell whatever Dell offers in Pakistan. I am involved in storage solutions, including products like Powerwall, Compellent, and PowerStore. I also sell servers, desktops, and SD-WAN solutions. Additionally, I am engaged in selling workstations and covering all the segments of lines of business from Dell..”

Zeeshan AhmedKhan

Director - Sales & Operations at Techtrix System

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“Dell Data Protection Suite serves as the main solution in my organization for centralized backup, recovery, and ransomware protection across endpoint, data center, and cloud workloads.

“Most organizations in the group require it to ensure compliance, business continuity, and fast recovery from cyber incidents..”

Leo Diaz

Cloud Support at a tech company with 1-10 employees

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“Dell Data Protection Suite provides comprehensive backup, recovery, and cyber resilience across multi-cloud, virtual, and on-premises environments. My organization relies on it to protect critical workloads for insurance compliance and recover quickly from cyber incidents, such as ransomware or other vulnerabilities.

“During a ransomware incident in the past, my team used Dell Data Protection Suite to validate recovery speeds and resilience. The suite's anomaly detection flagged unusual activity on backup data streams, which helped us confirm that the system would catch early signs of compromise. When we tested recovery, RecoveryPoint for VMs allowed us to roll back to a clean point in time with the snapshot within minutes..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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“I use Dell Data Protection Suite extensively for full disk encryption and protection of corporate data on laptops, access control to sensitive files, and meeting LGPD requirements. In addition, the solution provides corporate backup, recovery after incidents, governance and compliance capabilities.

The main use cases are protection of workstations and notebooks, corporate backup whether of servers, virtual machines, databases, or hybrid environments, recovery after incidents, and governance and compliance.

Dell Data Protection Suite is used for endpoint protection, backup, and meeting compliance requirements. The most valuable features are the encryption and backup components. It provides detailed reports, centralized management, and increased data security, which simplifies audit and recovery processes. There has been a reduction in operational effort related to backup management, and greater confidence in the recovery of critical information. .”

Verified user

Analista de Infraestrutura de TI at a tech vendor with 11-50 employees

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Customer Service and Support

“I would rate the support as eight out of ten. The support quality depends on what kind of problems are happening, which is why it is difficult to comment much on it in general..”

Amjed Antari

Pre Sales Manager at a tech services company with 51-200 employees

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“The support is excellent, with on-ground people and a well-established partner ecosystem providing assistance. Dell requires partners to have technical capabilities and be certified to offer their products..”

Zeeshan AhmedKhan

Director - Sales & Operations at Techtrix System

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Other Advice

“For others looking into using Dell Data Protection Suite, I advise that it is an excellent solution suite for backups and anti-ransomware that includes other excellent tools. I would rate this solution an 8 out of 10..”

Leo Diaz

Cloud Support at a tech company with 1-10 employees

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“Training is essential to avoid operational disasters because these systems are complex and involve core infrastructure processes.

I'd rate the solution ten out of ten..”

Zeeshan AhmedKhan

Director - Sales & Operations at Techtrix System

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“One small but unique detail I appreciate in Dell Data Protection Suite is its self-service restore capability, as it allows data owners to recover files or databases directly from the native interface, while IT still maintains governance and oversight. This balance between autonomy and control is rare in enterprise backup solutions.

“My advice to others looking into using Dell Data Protection Suite is that it is a great solution for saving money and time for the company. Dell Data Protection Suite has had a very tangible positive impact, as the biggest benefits we have seen are in efficiency, cost savings, and overall resilience. I gave this product a rating of eight out of ten..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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“Support takes some time, depending on the contract with Dell. Overall, it is a solution that serves medium and large companies at the enterprise level, and it really solves the problem it proposes to solve. Additionally, it has the Dell brand, which gives the solution positive weight.

It is a solution that has added value and is more suitable for medium and large companies. There is a licensing cost that is somewhat high in my opinion.

Considering environments that already use Dell equipment, and considering medium and large companies that have a budget to invest in this solution, it is indeed worth it. I would rate this solution a nine out of ten. .”

Verified user

Analista de Infraestructura de TI at a tech vendor with 11-50 employees

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“Dell Data Protection Suite's AI governance and security are designed to ensure that automation is both trustworthy and compliant while keeping sensitive data protected. The governance strengths include policy enforcement and continuous compliance rules across workloads, embedding governance into daily operations rather than treating it as a separate audit task.

“When it comes to downtime and recovery speed, even a rough estimate shows a low impact. In one incident where we had a critical VM fail, we were able to restore within RecoveryPoint for VM in under 30 minutes, compared to the four to six hours it used to take with older tools.

“I recommend this solution because it is the most complete tool in the market. Dell Data Protection Suite is a faster and excellent solution.

“I rate Dell Data Protection Suite an eight out of ten..”

D Alvarado

Lider Soporte Cloud at a security firm with 51-200 employees

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“Dell Data Protection Suite is a comprehensive product with comprehensive tools. When you sell it, sometimes customers are not using all the tools, but the customer will have availability of these tools to cover more workloads that cannot be supported by other tools. Dell Data Protection Suite includes PowerProtect Data Manager, Networker, and [Avamar](#). [Avamar](#) is now in flight. We have included all these tools. Avamar specializes for certain workloads where it can perform better on that workload. When we speak about tape outs, we can do it natively with Networker, which is not included by PowerProtect Data Manager and Avamar. If you have workloads with [KVM](#) or Nutanix hypervisor, we have a specified tool for that, and it will be coming to be pre-integrated with PowerProtect Data Manager. We used to have the tool V-Protect, which will now be replaced with PowerProtect Data Manager natively supporting EHP from Nutanix. The whole idea behind it is that the complexity of the backup solutions and the complexity of the data center

is reflected in how you protect this data center. That is why customers may not have one backup software for everything. If you need to integrate with a certain kind of applications with hot backups, image-level backup, and granular restore, customers may need to look at different tools for this. Now they are trying to consolidate whatever they can on PowerProtect Data Manager as the next-generation backup tool.

“This solution requires skills and is not customer installable. Partners or deployment partners need to have the right certification to implement it.

“I would rate this review as a seven out of ten overall..”

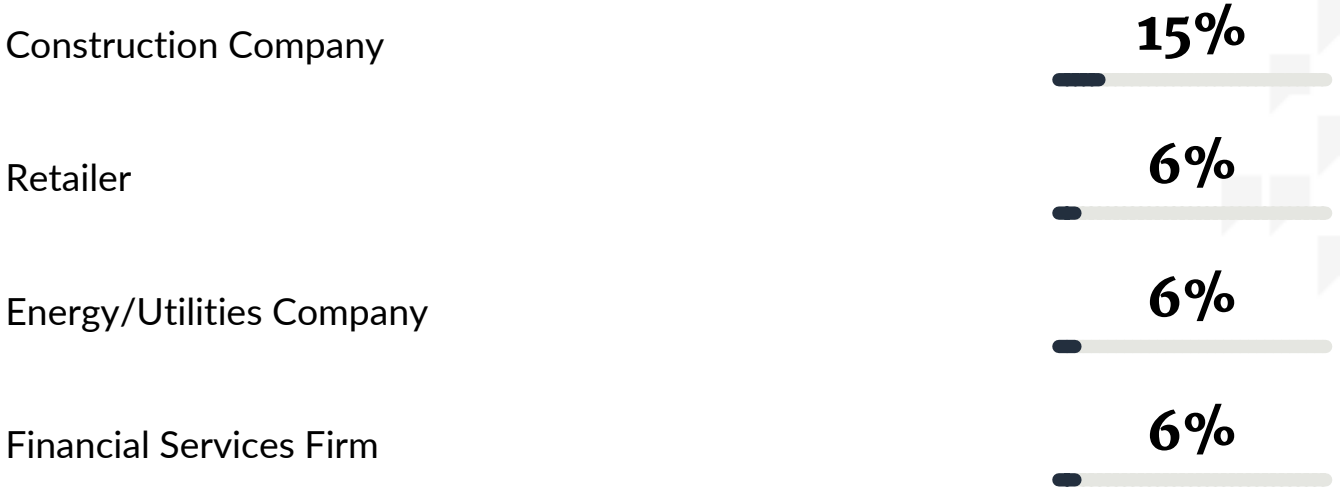
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Pre Sales Manager at a tech services company with 51-200 employees

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Top Industries

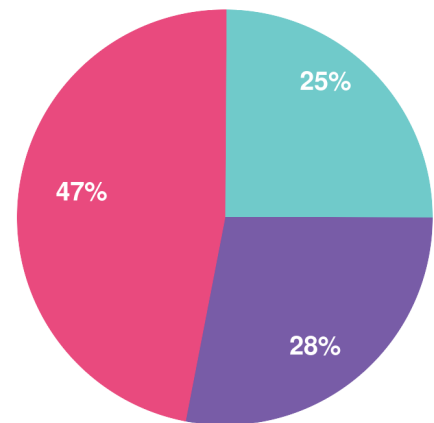
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Company Size

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Large Enterprise Midsize Enterprise Small Business

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