



**Rapid7 InsightCloudSec**

# Reviews, tips, and advice from real users



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# Product Recap



Rapid7 InsightCloudSec

# Rapid7 InsightCloudSec Recap

Rapid7 InsightCloudSec is a comprehensive CSPM tool catering to cloud security across Docker and Kubernetes workloads, ensuring rigorous data classification and protection, focusing on AWS and Azure platforms.

Organizations leverage Rapid7 InsightCloudSec for securing cloud environments, integrating smoothly into Kubernetes settings for extensive security oversight. This tool addresses data protection with governance and access controls, providing centralized visibility and alert mechanisms. Users depend on its threat detection capabilities, easing data security management on AWS and Azure. The platform integrates automated processes and agentless scanning to foster an understanding of cloud security dynamics. Enhancements in CNAPP management and more intuitive interfaces could further streamline its use.

## What are the most important features of Rapid7 InsightCloudSec?

- **Security Frameworks:** Offers structured systems to enforce security policies across cloud environments.
- **Agentless Scanning:** Provides insights without deploying agents, simplifying operations.
- **Automation:** Streamlines routine security tasks, enhancing efficiency.
- **Centralized Visibility:** Uses dashboards and alerts for comprehensive monitoring.
- **Vulnerability Management:** Identifies threats with a comprehensive database.

## What ROI should users look for in reviews?

- **Improved Data Security:** Enhanced protection across multiple cloud platforms.
- **Compliance Facilitation:** Helps meet regulatory standards effortlessly.
- **Operational Efficiency:** Reduces workload with automation and intuitive tools.
- **Threat Prevention:** Proactively manages vulnerabilities.

In financial sectors, Rapid7 InsightCloudSec is critical for safeguarding sensitive information and ensuring compliance. Healthcare industries use it to protect patient data, adhering to strict regulatory standards. E-commerce businesses appreciate its ability to secure transaction data while maintaining service availability through reliable threat detection and mitigation strategies.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:



“ICSE is cheaper compared to other tools and has a pleasant user experience with good support.”



**ChennaRao Vemula**

Senior Cloud Security Engineer at a educational organization with 10,001+ employees



“Agentless scanning is a possible use with Rapid7 InsightCloudSec.”



**Verified user**

Security Architect/Staff Engineer at a consultancy with 10,001+ employees



“It runs every hour and has been reliable since I started.”



**Roy Jones**

Cloud Architect at SofLabTech

- ✓ “The tool's most valuable feature is workload protection for Kubernetes and container security. It has agents that identify bugs or lack of security on runtime containers.”



**Priynk Pathak**

Cyber Security - Cloud Platform Security Engineer at FIL

- ✓ “I find the security frameworks and security tools valuable. I think they're good in the infrastructure of the code security. They are also good at threat protection.”



**Verified user**

IT Security & Operations Manager at a wholesaler/distributor with 5,001-10,000 employees

- ✓ “The tool provides centralized visibility through dashboards and alerts, allowing customers to receive reports on cloud vulnerabilities and security posture. Rapid7 InsightCloudSec provides customers with a robust understanding of cloud security.”



**Verified user**

Managing Director - India & SAARC at a tech services company with 11-50 employees

What users had to say about valuable features:

“ICSE is cheaper compared to other tools and has a pleasant user experience with good support. It has powerful API calls for collecting data from the cloud, which stands out when compared to other solutions..”

**ChennaRao Vemula**

Senior Cloud Security Engineer at a educational organization with 10,001+ employees

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“Agentless scanning is a possible use with Rapid7 InsightCloudSec. You do not deploy the agents within your workload or to the cloud resources, which is an advantage. I also think there's an automation feature available within Rapid7 ICS, which is good..”

**Verified user**

Security Architect/Staff Engineer at a consultancy with 10,001+ employees

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“The tool provides centralized visibility through dashboards and alerts, allowing customers to receive reports on cloud vulnerabilities and security posture. Rapid7 InsightCloudSec provides customers with a robust understanding of cloud security.

As many customers are transitioning from on-premises to cloud environments, it is crucial to enhance security posture. It offers insights into data location, vulnerabilities, and overall security measures for cloud-based workloads.

The solution's most valuable features include its intelligence platform and ability to provide a holistic view of organizational threats. It offers visibility across various environments, including cloud and on-premises, as well as applications and external sources.

The real-time threat detection capability operates more near real-time rather than instantaneously. However, the tool proactively identifies vulnerabilities before they become known to the respective vendors. The solution offers a vast database of vulnerabilities and international threat exposure to recognize attack signatures.

Customers have successfully addressed compliance issues using the policy engine. For example, they utilize a comprehensive database with 150 attack scenarios. Additionally, it offers tools for endpoint reduction, encryption, and response, as well as to capture vulnerabilities and facilitate vulnerability disclosure.

The tool's integration capabilities are extensive and widely utilized by many customers. Technically, partners are fully capable of integrating it. Additionally, it has a team in India that can support customers with integration. Overall, their strong partner channel network ensures effective integration of the product into existing networks..”

**Verified user**

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Managing Director - India & SAARC at a tech services company with 11-50 employees



# Other Solutions Considered

“My current organization has been using Rapid7 for some time. They chose it for RISO compliance, and because the sales team was good, I guess. They have it in place now, so I have to work with it. They're moving their workloads to Kubernetes, and that's why they hired me. I can work with anything, and Rapid7 wasn't too hard to patch, except for the toleration issue.

I got it running last week, and I'm waiting for a meeting soon to see if they're happy with it. If so, we'll move it through the various environments and get it running everywhere..”

**Roy Jones**

Cloud Architect at SofLabTech

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“We looked at a couple of other CASB solutions like Proofpoint CASB and Microsoft's CASB solution. We went ahead and selected DivvyCloud because we were already a Rapid7 user and a customer in relation to managing detection and response.

My goal was to try to limit the number of different tools and keep tools consistently in one framework. That's kind of one of the reasons why we selected DivvyCloud. .”

**Verified user**

IT Security & Operations Manager at a wholesaler/distributor with 5,001-10,000 employees

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# ROI

Real user quotes about their ROI:

“Security is one of those things where you cannot always value the return on investment unless there is a breach or some ransomware. However, it provides a good security posture and helps handle misconfigurations and day-to-day remediations..”

**ChennaRao Vemula**

Senior Cloud Security Engineer at a educational organization with 10,001+ employees

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# Use Case

“The organization I'm currently contracting for uses it for their estate. They're using Kubernetes and moving their entire estate into it, so I'm getting Rapid7 running in Kubernetes..”

**Roy Jones**

Cloud Architect at SofLabTech

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“In India, most customers currently focus on cloud security solutions. Particularly, they are concerned about data security for their workloads on AWS and Azure platforms. These are the things we encounter from customers..”

**Verified user**

Managing Director - India & SAARC at a tech services company with 11-50 employees

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“We initially wanted to implement CSPM a couple of years back. We did the market research, performed analysis, understood the strengths, and so on. Then we implemented this tool within our environment as a part of CSPM..”

**Verified user**

Security Architect/Staff Engineer at a consultancy with 10,001+ employees

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“We use DivvyCloud to monitor our workloads in Docker and Kubernetes. From a security classification point of view, we use it to ensure that the workloads are protected. This ties into our DLP. We have a DLP policy and then a data classification.

The data is classified as critical, private, and privileged. We also have policy controls that allow whoever the users are to gain access to these cloud resources. We use that tool to provide the framework and also the governance..”

**Verified user**

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IT Security & Operations Manager at a wholesaler/distributor with 5,001-10,000 employees

# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Rapid7's deployment was not that complex. There are a lot of requirements, and the requirements vary as time passes. But once you deploy the solution and start using it, you'll discover which features are good and which could be improved. I rate the deployment a three out of five..”

**Verified user**[Read full review](#) 

Security Architect/Staff Engineer at a consultancy with 10,001+ employees

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“We have been comfortable with the tool's deployment process. Maintaining it isn't too difficult. The retention rate for renewals has been pretty high, indicating customer satisfaction. The solution seems to be maintaining performance well. The attention data is high compared to other vendors, suggesting clients use it. They're also investing in more customer success managers to improve retention and usage. Overall, maintenance seems to be well-managed..”

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Managing Director - India & SAARC at a tech services company with 11-50 employees

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“The initial installation was a little difficult, but we're using that as a template. However, prior to deploying that tool, we ensured that all of our workloads followed a standard framework for building out those containers and those workloads in the cloud.

Technical support was able to assist us with this template, but it was a little bit of a challenge initially. However, now we're able to use that and fairly easily retrofit that onto new workloads. It took us less than two months to deploy this solution. But we're still developing the policies that go behind that and should be completed by late September..”

**Verified user**

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IT Security & Operations Manager at a wholesaler/distributor with 5,001-10,000 employees

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“It took me a couple of days. I had to patch a problem with taints on our nodes in our AKS cluster. I had to write a custom patch to get Rapid7 to run on those nodes. I emailed Rapid7 support, but they didn't have any documentation on how to patch it. I was disappointed as I thought this would be a common issue.

I resolved it myself. It wasn't difficult, but I assumed they would have already solved it. Using taints to allocate or deny access to workloads is common in production Kubernetes clusters for security.

Overall, it seems pretty good. The dashboard and information from Rapid7 are useful and interesting. It compares well with Sentinel and Defender for Containers. I haven't done a feature comparison yet..”

**Roy Jones**

Cloud Architect at SofLabTech

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# Customer Service and Support

“The solution does offer support across other regions, but they currently lack a local support center in India. Improving this aspect would certainly be beneficial. .”

## Verified user

Managing Director - India & SAARC at a tech services company with 11-50 employees

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“I'm not impressed with their support right now. Their support model is not really good. They have a portal or forum, and we did have some dialogue with them on the initial setup. .”

## Verified user

IT Security & Operations Manager at a wholesaler/distributor with 5,001-10,000 employees

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“It wasn't good, but the response was fast.

The response was "we don't know, and we'll put this to the development team." That was about three or four days ago. I haven't received further communication. The last reply was on July 5th, 2024.

But, the fast reply alone deserves some credit. They replied in about three or four hours. But the reply itself wasn't very helpful. It was just "we don't know." At least they replied and let me continue with my own solution..”

**Roy Jones**

Cloud Architect at SofLabTech

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## Other Advice

“It depends on the use case. If someone is looking at CSPM within budget, this ICS would be a good choice. If needing more features, then Prisma is good.

I'd rate the solution eight out of ten..”

### ChennaRao Vemula

Senior Cloud Security Engineer at a educational organization with 10,001+ employees

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“ I'm not the end-user, just the deployer.

From the deployment aspect, I'd give it a five out of ten. The support was good, and it was easy to deploy myself..”

### Roy Jones

Cloud Architect at SofLabTech

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“I would advise new users to have all their ducks in a row first. It would be best to have all your governance and framework policies built ahead of time regarding how you will deploy it. I think it's very difficult to deploy a solution without knowing what your internal processes are going to be. That's kind of a mistake that we've made in the past and continue to make.

On a scale from one to ten, I would give DivvyCloud an eight..”

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IT Security & Operations Manager at a wholesaler/distributor with 5,001-10,000 employees

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“We need to stand parallel to our competition, meeting the market and user demands. We should ensure the tools we leverage within our environment are up to the market.

Apart from Rapid7 ICS, there are a lot of other tools available in the market which are also agentless. Most other solutions work on the API level, where you use the API to integrate them and perform the scans.

As for privileged access in Rapid7, you sometimes require privileged access to perform automatic remediations, which could be something that most customers are not comfortable with since they would not want someone outside their company to grant privileged access.

Considering Rapid7 ICS' shortcomings, Rapid7 is working on the same. But there are a lot of other competitors in the market providing better features. When it comes to keeping an eye on PII data, which is very sensitive, Rapid7 ICS does not detect if it is in the cloud resources. But other vendors' products could detect that. That feature is based on which one can compare Rapid7 with other tools.

People are still in the phase of developing most of the features. They might have

Rapid7's documentation with them, but those require some prerequisites if you want to understand them. If you're a vendor and do not know anything, you must learn some things without directly jumping to the documentation part.

Rapid7 ICS is good, considering the number of features they provide. But that depends on your and the company's requirements. If the company just wants a tool that acts as a CSPM, Rapid7 ICS can be helpful. But if the company wants to not only buy a CSPM tool but wants a CSPM-cum-CNAPP, Rapid7 ICS is lacking in those areas.

There are a lot of pros and cons, but Rapid7 ICS is doing well as of now.

I rate the solution a six out of ten..”

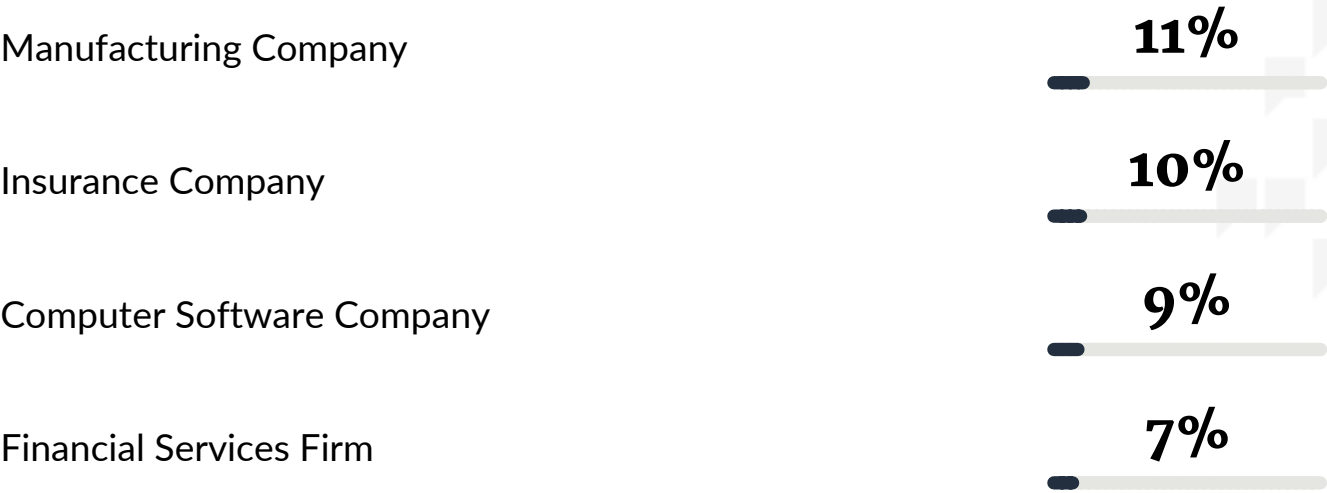
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# Top Industries

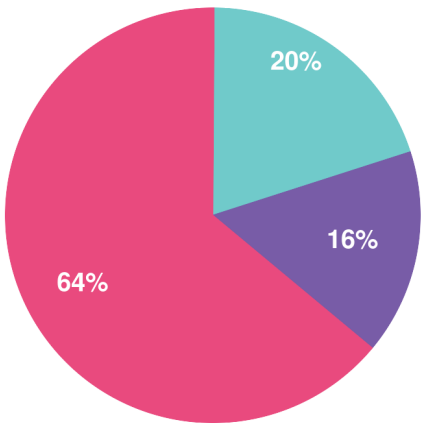
by visitors reading reviews



# Company Size

by reviewers

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 Large Enterprise       Midsized Enterprise       Small Business

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