

aws marketplace

Tenable Nessus

# Reviews, tips, and advice from real users



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# Product Recap



Tenable Nessus

# Tenable Nessus Recap

Tenable Nessus enhances cybersecurity by detecting vulnerabilities with comprehensive scanning, user-friendly dashboards, and automated reporting, providing value in asset management, configuration audits, and compliance.

Providing real-time monitoring and ease of use, Nessus stands out with its integration capabilities, predictive prioritization, extensive plugin system, and cost-effectiveness. It supports vulnerability assessments for networks, applications, and devices, offering detailed reports for continuous security improvement. Nessus' capabilities extend across on-premise and cloud deployments, aiding compliance and remediation processes while aligning with security standards. While robust, it could benefit from enhanced cloud capabilities, improved scanning accuracy, and more flexible licensing options.

## What are the standout features of Tenable Nessus?

- **Comprehensive Scanning:** Covers platforms for in-depth vulnerability detection.
- **User-Friendly Dashboards:** Simplifies monitoring with intuitive interfaces.
- **Automated Reporting:** Streamlines data presentation and dissemination.
- **Integration Capabilities:** Connects seamlessly with other tools for enhanced functionality.
- **Predictive Prioritization:** Focuses on vulnerabilities with the greatest impact potential.

## What benefits and ROI should users expect when evaluating Tenable Nessus in reviews?

- **Cost-Effectiveness:** Provides strong value for investment in anomaly detection.
- **Real-Time Monitoring:** Keeps security threats in check continuously.
- **Asset Management:** Aids in tracking and securing organization-wide assets.
- **Detailed Reporting:** Offers clear insights into compliance and security posture.

Tenable Nessus is implemented widely across industries for internal and external vulnerability assessments and management, aiding organizations in scanning servers, workstations, and network devices. Benefiting sectors prioritize security within their unique environments, leveraging Nessus for its thorough reports and compliance assurance.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “The main benefits I get from Tenable Nessus are complete asset inventory and comprehensive attack surface management, allowing us to prioritize vulnerabilities based on risk, focusing on true risk and threat path analysis.”



**MohammedJaffir**

Founder at CIPHERROOT

- ✓ “The solution provides time saving and cost saving benefits.”



**Kayhan Kayihan**

Co-Founder at RSU Consultancy

- ✓ “For me, the key value is the ease of use and integration with SIEMs because it has built-in integrations with IBM QRadar and others.”



**Verified user**

Freelancer And CEO at a tech vendor with 1-10 employees

- ✓ “The best features of Tenable Nessus include its compatibility with other applications such as SIEM and other apps, allowing Tenable Nessus to work smoothly with them.”



**Nuki Agustino Wono**

Senior Security Consultant at ITSEC Asia

- ✓ “The scanning and reporting features are the most valuable aspects of Tenable Nessus.”



**HarshBhardiya**

SOC Engineer at a outsourcing company with 10,001+ employees

- ✓ “Vulnerability assessment is the most valuable feature in Tenable Nessus, as it provides brief details regarding the vulnerability issues we have in our network.”



**Verified user**

CIO at a insurance company with 201-500 employees

- ✓ “The value that Tenable Nessus brings to my company is significant because we can see risks; it is also good to see the pages risk and system risks, and it saves money.”



**Gintaras\_Navickas**

Cyber Security Officer at Gudu

## What users had to say about valuable features:

The best features of Tenable Nessus include its compatibility with other applications such as SIEM and other apps, allowing Tenable Nessus to work smoothly with them. That's the best for Tenable Nessus, but for the speed of scanning, it falls behind Rapid7 Metasploit.

The reporting feature in Tenable Nessus is very good, and it's easier to understand than Rapid7..”

**Nuki Agustino Wono**

Senior Security Consultant at ITSEC Asia

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“Vulnerability assessment is the most valuable feature in Tenable Nessus, as it provides brief details regarding the vulnerability issues we have in our network.

“The reporting feature in Tenable Nessus is frequently used. We collect detailed reports that provide information regarding IT topology, such as which IP addresses have breaches. We separate our network and peripheral devices, and looking at the report helps us identify threats. Then we mitigate those threats, and our audit team monitors that we have completed it in the correct way..”

**Verified user**

CIO at a insurance company with 201-500 employees

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“I would not personally speak to what I like about Tenable Nessus, because I think the only reason many customers are using it is because it is well-known and they have received directives from their companies or mother companies. For me, the key value is the ease of use and integration with SIEMs because it has built-in integrations with IBM QRadar and others. Tenable Nessus is typically a widely integrated tool within the existing security ecosystem. It is part of the security policy that customers have implemented, so it does provide positive impact and is beneficial to use Tenable Nessus..”

**Verified user**

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Freelancer And CEO at a tech vendor with 1-10 employees

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“Tenable Nessus allows me to set up automated scans and they do everything automatically. They also generate reports automatically for me.

“I have used the Configuration Auditing feature of Tenable Nessus, which helps me by identifying security gaps. I found issues such as needed upgrades for the operating system and other things.

“The integration capabilities of Tenable Nessus with my security ecosystem are friendly. It needs to be configured with a virtual machine and on-premise installation..”

**Gintaras\_Navickas**

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Cyber Security Officer at Gudu

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“The functions or features of Tenable Nessus that I have found most valuable are vulnerability detections, which I really appreciate.

“We are working with the configuration auditing feature of Tenable Nessus, and it is quite useful for my operations.

“The reporting function of Tenable Nessus is useful, but it needs more features and more capabilities.

“The prioritization in Tenable Nessus based on risk impact is very useful, though it's not the best capability because there are other products in Tenable that provide more detailed risk management and prioritization based on risk. However, as a standalone product, it's an interesting feature and a strong capability..”

**Joao Manso**

CEO at a tech services company with 11-50 employees

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“I mostly use the configuration audit feature for the audit configuration as a scan policy, and I will use it for credential audit, which helps me scan credentials access such as local administrator or root access, performing a deeper and more accurate check of local configuration settings and file systems, making it a highly recommended feature.

“Regarding integration capabilities, we can integrate Tenable Nessus with SIM tools such as Splunk, IBM QRadar, and Azure Sentinel, as well as with ticketing systems such as ServiceNow, Jira, and Slack. There is no complexity as it is very easy to integrate everything.

“In terms of the reporting feature, while vulnerability scanning can throw some false positives, Tenable Nessus has very few, achieving a reduction of 75% to 80% false positives with manual analysis needed. We can generate standard Nessus reports that typically include host summaries and vulnerabilities by host and plugin, alongside solutions and remediation recommendations.

“The main benefits I get from Tenable Nessus are complete asset inventory and comprehensive attack surface management, allowing us to prioritize vulnerabilities based on risk, focusing on true risk and threat path analysis..”

**MohammedJaffir**

Founder at Cipheroot

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# Other Solutions Considered

“Previously, we used a Fortinet solution that also scanned source code. We switched to Tenable Nessus as our source code scanning needs had been outsourced, and we found Nessus to be fast and effective, offering remediation and mitigation components..”

**HarshBhardiya**

SOC Engineer at a outsourcing company with 10,001+ employees

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“While Tenable offers a robust solution, the main competitor, Qualys, has some unique features. However, Tenable has a larger market share, indicating that it has undergone extensive testing and development based on customer feedback..”

**CLAUDIO SANTOS**

Operation Director at GLOBALIP

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“We chose Tenable Nessus because we primarily rely on open-source products as a publicly funded institution. About ten years ago, we conducted research to determine the best option, and at that time, it stood out as the preferred choice..”

**Dobrisa Dobrenic**

Assistant Director for Computing and Network infrastructure at SRCE

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“When comparing Tenable Nessus with competitors, I consider Rapid7 and OpenVAS from Greenbone. For web application vulnerability scanning or combined scanning, I go with Tenable Nessus, but if I only want to scan networks and servers, I definitely choose OpenVAS..”

**MohammedJaffir**

Founder at Cipheroot

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“The main competitors in the market for Tenable Nessus are Rapid7 and Qualys, with Rapid7 being the more competitive solution against Tenable Nessus.

“When comparing Tenable Nessus and Rapid7, I find Tenable Nessus much better for my use case because it is very strong..”

**Joao Manso**

CEO at a tech services company with 11-50 employees

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“We considered some IBM products, Rapid7, and a Microsoft solution before choosing Tenable Nessus. At this moment, we are accustomed to Tenable Nessus, so we don't have any plans to change it now or in the near future.

“We are currently working with Tenable Nessus, and our renewal time is not close, so we haven't considered any alternatives.

“I haven't considered the pricing of Tenable Nessus yet because our renewal is in about six months. We will think about that later.

“I would recommend trying Tenable Nessus as it's a good solution.

“I am a customer and the CIO of a financial institution.

“We did not purchase our Tenable products on AWS Marketplace; we obtained it from Omega Exim Limited, one of our vendors in the Bangladesh Marketplace.

“On a scale of 1-10, I rate Tenable Nessus an 8..”

**Verified user**

CIO at a insurance company with 201-500 employees

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# ROI

Real user quotes about their ROI:

“The ROI from Nessus is good – it allows us to proactively discover vulnerabilities and deploy patches before the worst-case scenario happens. I would rate the ROI five out of five..”

**Dr Trust Tshepo Mapoka**

Senior Cybersecurity Consultant at CIA Botswana

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“The project in which I have been using it, it has been great because we satisfy a very crucial requirement. We have brought around vulnerability management, so it's really good ROI for what we have..”

**RallisFarfarakis**

Principal Security Architect at a tech vendor with 10,001+ employees

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“Without Nessus, we would have had a lot more vulnerabilities which would have opened the doors to potential attacks. And attacks would have cost the company a lot more money..”

**John-Kang**

Senior Systems Administrator at Government Scientific Source, Inc.

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“We are fulfilling our goals and able to deliver on the requirements that we have. It's hard for security to be a real ROI. We need to do vulnerability scanning, we need to know where the issues are and we need to be able to fix them. It is doing that..”

**Verified user**

Security Architect at a logistics company with 10,001+ employees

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“It is difficult to show or rate ROI from a security standpoint, it is similar to having car insurance. When there are vulnerabilities out there, we can quickly look because we're scanning all the time at what our vulnerabilities are. Tenable Nessus is used for keeping our infrastructure safe..”

**Bryan Evans**

Security Analyst at PJM Interconnection

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# Use Case

The typical use case for Tenable Nessus is mostly for the white-box scanner because Tenable Nessus is a vulnerability assessment and vulnerability management tool. I use it for the white-box scanner, which operates inside the firewall, not the black box.

**Nuki Agustino Wono**

Senior Security Consultant at ITSEC Asia

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“For my use case, I will use Tenable Nessus for my vulnerability assessment. It is a very powerful vulnerability scanning tool with comprehensive coverage, accuracy, and actionable intelligence..”

**MohammedJaffir**

Founder at Cipheroot

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“I mostly work with the cloud version of the product. Based on my customers' experience, they mostly use Microsoft Azure. My customers utilize a hybrid cloud setup where we use on-premises and cloud solutions because we have air-gapped customers who have no other option than to use on-premises. The customers who have cloud access and are open to using cloud solutions are using Tenable One, which is a cloud-based solution..”

**Verified user**

Freelancer And CEO at a tech vendor with 1-10 employees

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“We are using Tenable Nessus Professional. We are not using Security Center and other Tenable products. For penetration test suites, we are using Tenable Nessus solution for the first step of our penetration testing..”

**Kayhan Kayihan**

Co-Founder at RSU Consultancy

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“I want to upgrade Tenable Nessus because I don't have a license, but I worked with it before. It was only for one month. We just don't have a license, but I worked for two years with this product.

“I have worked with Tenable Nessus in the last month.

“I used Tenable Nessus in government..”

**Gintaras\_Navickas**

Cyber Security Officer at Gudu

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“We are using Tenable Nessus for web security and scanning. We collect detailed reports that provide information regarding IT topology, such as which IP addresses have breaches. We separate our network and peripheral devices, and looking at the report helps us identify threats. Then we mitigate those threats, and our audit team monitors that we have completed it in the correct way.

“We are doing vulnerability assessment and network scanning separately, and it's not integrated with our whole SOC or SOC solution. It's not fully integrated because different teams are performing different types of work.

“We are using a SOC Automation System for web application scanning, which is one of the IBM products..”

**Verified user**

CIO at a insurance company with 201-500 employees

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# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Setting up Tenable Nessus is easy. It took about three hours to deploy Tenable Nessus, with approximately 30 minutes for downloading and another two hours for configuration and installation..”

**Gintaras\_Navickas**

Cyber Security Officer at Gudu

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“The installation was straightforward, with documentation guiding the process. The challenge was in configuring the server for full network access, which was not difficult but time-consuming..”

**HarshBhardiya**

SOC Engineer at a outsourcing company with 10,001+ employees

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“The initial setup for Tenable Nessus is very simple compared to Greenbone, as it is based on a license. There are three kinds of licenses: essential, professional, and enterprise. After purchasing the license from [tenable.com](https://tenable.com), we just download it to our system and enter the key to begin vulnerability scanning..”

**MohammedJaffir**

Founder at Cipheroot

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“The complexity of deploying Nessus largely depends on the customer's operational environment. If the environment has diverse systems, implementation may be more complex, while a more uniform system allows for easier setup.

The timeline for implementation could range from one week to several months based on these factors..”

**CLAUDIO SANTOS**

Operation Director at GLOBALIP

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“Nessus is quite easy. It is quite easy to deploy, quite easy for my team to use this software for vulnerability scanning. So it is very easy.

I would rate my experience with the initial setup a nine out of ten, with ten being easy.

It took one to two hours..”

**Amit Beniwal**

Project Manager at Al Hassan LLC

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“The initial setup of Tenable Nessus is very easy. You can get the application's installation file and implement it faster than ManageEngine, making it a simple process. I rate the initial setup of Tenable Nessus a nine out of ten.

The solution is deployed on an on-premises model.

With Tenable Nessus, you have a file, and you just need to install it. In the on-premises model of the solution, you have a dashboard or console that you go to, which is like an internal website that you have set up so that you can get access to the on-premises version of the product..”

**Sereyreach Dy**

Security Infrastructure Engineer at NP Secure Co.,Ltd

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# Customer Service and Support

“The support has been really cooperative. Whenever any issue arises, we contact the support, and they are always there for us. The support is pretty good..”

**MuhammadMurtaza**

Information security engineer at Cyberisk

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“We haven't contacted Tenable Nessus for assistance or questions because we haven't encountered any serious issues, and we are generally satisfied with the product..”

**Dobrisa Dobrenic**

Assistant Director for Computing and Network infrastructure at SRCE

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“The technical support from Tenable is adequate. When a customer opened a ticket, they did not reach out to us directly. I know that they opened the ticket but did not get back to us, so I believe the ticket was resolved; otherwise, they would have informed us..”

**Verified user**

Freelancer And CEO at a tech vendor with 1-10 employees

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“We have technical support enabled with our licensing for Tenable Nessus. We have only called twice for technical support, and the service was brilliant. We received support within one to three hours..”

**Verified user**

CIO at a insurance company with 201-500 employees

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“For the solution's technical support, our company directly seeks help from the solution's vendor in Vietnam or Singapore, who are very responsive. I rate the technical support an eight out of ten..”

**Sereyreach Dy**

Security Infrastructure Engineer at NP Secure Co.,Ltd

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“The technical support team is good. But one drawback is that they must give more attention to small customers. We had only ten licenses in the professional mode, one of the cheapest.

So we found it easy to get attention and always found the solution..”

**Jerome TOUTEE**

Former Employee of Orange Business Services as Head of Security Engineering at a comms service provider with 5,001-10,000 employees

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# Other Advice

I rate Tenable Nessus an eight. It is usable in any organization that needs a vulnerability assessment tool. However, the pricing increases have made us reconsider renewing it. The tool could benefit from features that allow for more automation and integration, especially in retrieving asset lists and port flow data. Overall, I give it a rating of 8 out of 10.

**David Heed**

Security Center Coordinator at a comms service provider with 1-10 employees

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“The solution is not perfect, but it is okay. I am both a customer and have a partnership with Tenable. Quick scan is good and sufficient for our needs. The solution is very easy to use. We are deploying it in our organization.

“On a scale from one to ten, I rate Tenable Nessus a seven out of ten..”

**Kayhan Kayihan**

Co-Founder at RSU Consultancy

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“We are using multiple products from Tenable Nessus.

“I can recommend Tenable Nessus for small and mid-size enterprises, as these companies need a different solution.

“On a scale of 1-10, I rate Tenable Nessus a 9..”

**Joao Manso**

CEO at a tech services company with 11-50 employees

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“Tenable Nessus is very costly compared to OpenVAS and sits on the higher side.

“My preferred purchase process for Tenable Nessus is to buy any license directly with Tenable and not through any vendor.

“Tenable Nessus is famous, and everyone is using it. On a scale of one to ten, I rate Tenable Nessus a 10..”

**MohammedJaffir**

Founder at Cipheroot

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“We are not using Tenable Nessus internally; we are only providing it to our customers. The implementation of Tenable Nessus depends on the scenario and is straightforward for us. The implementation process does not take much time for me personally. However, it typically requires at least one day because you need to fine-tune the configuration, as it is not simply setting it up; troubleshooting and fine-tuning also take time. For a simple implementation that is not distributed or large-scale, it usually takes about one day. When we find something in Tenable Nessus, we use automation to help us with that, combining it with automation. For

me, this approach is acceptable. My customers do not appear to utilize Tenable Nessus' configuration auditing feature. I have used the reporting features with Tenable Nessus where customers conduct scheduled vulnerability scans plus default scans for CVEs, and they have reporting scheduled to send all reports to the CSOs. As the partner rather than the end user, I do not deal with tickets frequently. I rate the support from Tenable at eight out of ten. I give this review an overall rating of nine out of ten..”

**Verified user**

Freelancer And CEO at a tech vendor with 1-10 employees

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“I use Tenable Nessus on-premise because we have a special network, and we use it for on-premise because some systems cannot go online. I don't want external parties to know about these issues.

“I scan with Tenable Nessus and get information about issues, then send it to IT people for confirmation and repair.

“Tenable Nessus is a scalable solution for my environment. We had two users working with Tenable Nessus.

“My rating for technical support is 10 out of 10.

“I can recommend Tenable Nessus as an issue-finding tool.

“I have not evaluated any other tools before working with Tenable Nessus for vulnerability management.

“My overall rating for Tenable Nessus is 10 out of 10..”

**Gintaras\_Navickas**

Cyber Security Officer at Gudu

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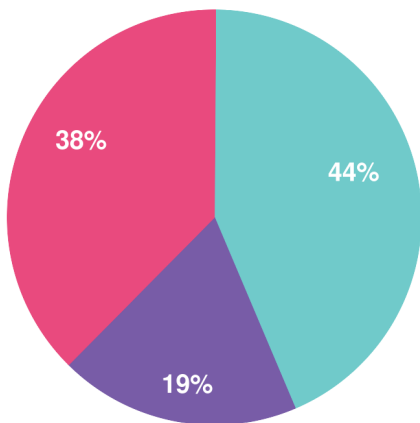
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Computer Software Company

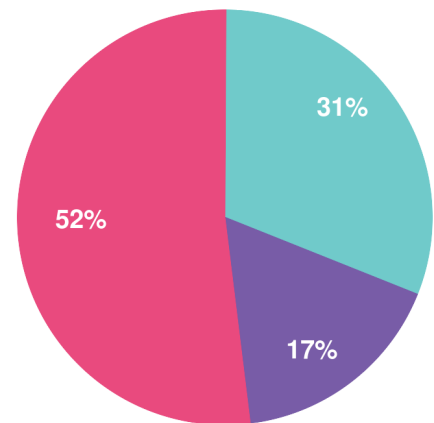
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# Company Size

by reviewers



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## PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

[reports@peerspot.com](mailto:reports@peerspot.com)

+1 646.328.1944