



Rapid7 InsightVM

Reviews, tips, and advice from real users



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Product Recap



Rapid7 InsightVM

Rapid7 InsightVM Recap

Rapid7 InsightVM is a comprehensive vulnerability management platform that protects your systems from attackers and is easy to scale. The solution provides easy access to vulnerability management, application security, detection and response, external threat intelligence, orchestration and automation, and more. Rapid7 InsightVM is ideal for security, IT, and DevOps teams, helping them reduce risk by enabling them to detect and respond to attacks quickly.

Rapid7 InsightVM Features

Rapid7 InsightVM has many valuable key features. Some of the most useful ones include:

- **Automated containment:** With this feature, you can decrease exposure from vulnerabilities by automatically implementing temporary (or permanent) compensating controls via your network access control (NAC) systems, firewalls, and endpoint detection and response tools.
- **Policy assessment:** Rapid7 InsightVM offers pre-built scan templates for common compliance requirements. The solution helps you take clear, actionable steps to compliance once you have assessed your risk posture. In addition, Rapid7 InsightVM's Custom Policy Builder allows you to modify existing benchmarks or create new policies from scratch.
- **REST API:** Rapid7 InsightVM REST API is easy to use and was built to easily automate virtually any aspect of vulnerability management, from data collection to risk analysis.
- **Live dashboards:** Rapid7 InsightVM includes dashboards that are live and interactive by nature. The live dashboards enable you to create custom cards and full dashboards for anyone in your organization and allow you to track progress of your security program.
- **Automation-assisted patching:** Rapid7 InsightVM's automation-assisted patching gives you the autonomy to make key decisions in your patching process, such as your approval to apply certain patches to certain vulnerabilities.
- **Real risk prioritization:** Rapid7 InsightVM makes it simple to know which vulnerabilities need to be prioritized and where your riskiest assets lie.
- **Goals and SLA's:** This feature enables you to make and track progress toward your goals and service level agreements (SLAs) at an appropriate pace.

Rapid7 InsightVM Benefits

There are many benefits to implementing Rapid7 InsightVM. Some of the biggest advantages

the solution offers include:

- **Attack surface monitoring for maintained visibility:** By leveraging attack surface monitoring with Project Sonar (a Rapid7 research project that regularly scans the internet to gain insights into global exposure to common vulnerabilities), you can gain more control of all of your external-facing assets, both known and unknown.
- **Container security:** Rapid7 InsightVM integrates with your CI/CD tools, public container repositories, and private repositories to assess container images for vulnerabilities during the build process even before they are deployed.
- **Lightweight endpoint agent:** Rapid7 InsightVM unifies data so you only need to install a single agent for continuous vulnerability assessment, incident detection, and log data collection.
- **Easily assign and track remediation duties:** Using Rapid7 InsightVM, IT and security teams can assign as well as track remediation duties without having to deal with remediation reports, complex spreadsheets, or back-and-forth email tags.
- **Integration with cloud services and virtual infrastructure:** Rapid7 InsightVM provides full visibility into risk across your physical, virtual, and cloud infrastructure.
- **Integrated threat feeds:** Rapid7 InsightVM is designed with integrated threat feeds, giving you a dynamic view that shows you which threats are most relevant to your environment, enabling you to better protect against current, impending threats so you can react quickly to critical vulnerabilities.

Reviews from Real Users

Below are some reviews and helpful feedback written by PeerSpot users currently using the Rapid7 InsightVM solution.

An owner at a tech services company says, "I liked the dashboard on it. [I could customize my dashboard with different widgets and different heat maps.](#)"

PeerSpot user Kimeang S., Technical Consultant at Yip Intsoi, mentions, "The most important aspect of the solution is that [it rarely gives false positives](#), especially compared to other products. It provides very clear reports for our IT teams to look at."

A Director of Information Technology at a government explains, "The main functionality of [identifying item endpoints that weren't properly patched or had vulnerabilities](#) is the solution's most valuable feature."

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“The most valuable feature of the Rapid7 InsightVM solution is the Live Risk Score.”



FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems



“With Rapid7 InsightVM, the deployment process is more user-friendly.”



Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees



“Customers are generally satisfied and do not ask for drastic price reductions during renewals.”



SohailHyder

Head of Cyber Security at Super Secure



“The connectivity provided by Rapid7 InsightVM is valuable.”



Verified user

0 at a tech vendor with 5,001-10,000 employees



“InsightVM has a very organized GUI with ease of use.”



Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees



“The most valuable features of the solution are the agent and the scanning.”



Danny_Hermanus

IT Manager at Hermanus Investments, LLC



“The remediation project is a pretty effective because it allows us, as clients or countries, to choose specific assets and set limitations on them for a certain period which allows us to track and follow up on those limitations. However, when it comes to real-time monitoring and live dashboards, InsightVM doesn't quite fit the bill. It's not a real-time solution and is not instant.”



Christian Kyony

Senior Security Engineer at DRS

What users had to say about valuable features:

“The agentless scan in Rapid7 InsightVM is effective and represents the functionality I primarily work with. The risk scoring system in Rapid7 InsightVM is another valuable feature. When comparing to the main competitor QualysGuard, Rapid7 InsightVM is more preferable for me..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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“InsightVM has a very organized GUI with ease of use. The vulnerability scans are reliable, and the credential scan is a beneficial feature. The solution is efficient and trustworthy. It's based on the CVSS risk scoring system, which is well-recognized and effective. The integration capabilities through APIs allow easy integration with existing security infrastructure..”

Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees

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“We started with a couple of Rapid7 products, including Rapid7 InsightVM, and it runs quite fine with our customers. Although some customers raised issues, we resolved them with our technical team. Customers are interested in this product as it helps heighten their cybersecurity posture. Aside from technical challenges, the products offer comparable packages and services to other vendors in the market, such as Tenable..”

SohailHyder

Head of Cyber Security at Super Secure

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“The most valuable feature of the Rapid7 InsightVM solution is the Live Risk Score. It provides dynamic Live Risk Scoring of the assets. Vulnerabilities can be classified between most critical and less critical vulnerabilities, which are dynamically updated in their dashboard. This is the most interesting and valuable feature from my perspective.

It provides different compliance reports regarding PCI DSS, GDPR, and HIPAA. For compliance, it is a good solution for customers, and in this domain there is no improvement required for Rapid7 InsightVM..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“The connectivity provided by Rapid7 InsightVM is valuable. We have integrated our SIEM solutions and antivirus with each other through Rapid7. It allows for a lifecycle connection among different solutions. We are using it with CMDB for tagging critical devices. However, the primary purpose remains running vulnerability scans..”

Verified user

[Read full review](#) 

0 at a tech vendor with 5,001-10,000 employees

“The most valuable features of Rapid7 InsightVM for me are creating dynamic asset tags, generating reports, and deploying the agent. The agent scans assets every four hours, providing real-time data on any devices. Although there weren't any significant new features compared to our previous tool, having both SIEM and vulnerability management handled by one tool made things easier. We could gather logs from different devices and cloud sources, and perform detailed investigations without switching tools.

I haven't worked with the automation capabilities of InsightVM. For remediation prioritization, we check the vulnerability, search for solutions on open platforms, and work with different teams to apply patches after proper testing. Currently, we don't have any AI or ASM projects assisted by InsightVM

.”

Rajat-Srivastava

[Read full review](#) 

Cyber Security Engineer at Unemployed

Other Solutions Considered

“I have experience with the Rapid7 VMDR solution – not with other solutions. I am exploring the differences between these solutions for customer pitches..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“My first tool was QualysGuard, which had more than 100,000 users. QualysGuard is more technical and problematic when implementing things, making it not as easy to use as Rapid7 InsightVM..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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“QualysGuard is more challenging if you are not proficient in technical or environmental aspects, making deployment difficult. With Rapid7 InsightVM, the deployment process is more user-friendly..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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“I also work with Tenable. In my opinion, Tenable is preferable because it offers fast updates in terms of its vulnerability database and allows for extensive customization. The ability to customize audit files is a significant benefit..”

Mahmoud Elhamaymy

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Professional services team lead at a tech services company with 1,001-5,000 employees

“I have recommended Tenable Nessus, which I used at Bitdefender and in previous roles. Tenable Nessus offered a pay-per-asset option that I found economical..”

Verified user

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0 at a tech vendor with 5,001-10,000 employees

“In the Pakistan region, there are multiple customers using Rapid7 InsightVM solution, including Rapid7 Nexpose. Nexpose and InsightVM are the same solution, with the difference being cloud versus on-premises versions. The on-premises version is called Nexpose, and the cloud version is called Rapid7 InsightVM solution. Their functionalities are almost the same. In Pakistan, I have deployed this solution in more than 15 organizations, and approximately 30 plus organizations are using this solution in total..”

FurqanLatif

[Read full review](#) 

Senior Manager - Pre-Sales at Trillium Information Security Systems

ROI

Real user quotes about their ROI:

“Having a vulnerability scanner has saved us from cyber attacks a number of times, so we've gotten good ROI from Insight VM. I'd rate our ROI as five out of five..”

Kjell Morkeng

Head of Cyber security analysis at DNV Poland Sp. z o.o.

[Read full review](#) 

“The return on investment is something the customers evaluate themselves. Since it is a subscription-based service, they do not own hardware, and it fits within their budgetary requirements..”

SohailHyder

Head of Cyber Security at Super Secure

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“The product has helped with cost-savings. The tool is used to manage areas like updating and monitoring everything. It is good to have an outstanding cybersecurity defense system instead of having to fix a problem when somebody has to deal with high vulnerabilities due to ransomware..”

Danny_Hermanus

IT Manager at Hermanus Investments, LLC

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Use Case

“We are resellers of Rapid7 InsightVM in this market. We typically recommend it to banks and manufacturing groups interested in enhancing their cybersecurity..”

SohailHyder

Head of Cyber Security at Super Secure

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“I find Rapid7 InsightVM pretty useful since we are running it on every asset our company has. We are conducting authenticated scans. This is not just getting exposure from outside, but understanding vulnerabilities internally..”

Verified user


0 at a tech vendor with 5,001-10,000 employees

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“We are working in a region where all the regulations require security solutions to be implemented as on-premises solutions. We cannot use any cloud providers or vendors proposing services in a SaaS model. We use InsightVM as an on-premises solution for vulnerability management practices..”

Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees

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“We mainly use it for vulnerability management, generating monthly reports to address and resolve vulnerabilities. The main use cases involve receiving alerts based on predefined settings by Rapid7, investigating these alerts to understand their causes, and performing fine-tuning activities.

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Rajat-Srivastava

Cyber Security Engineer at Unemployed

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“The main use case is the vulnerability assessment of their assets. Assets include Windows or Linux platforms. This is the only use case. They want to highlight and identify vulnerabilities in their platform to remediate them. For the remediation part, they want to integrate their IT teams with the Rapid7 InsightVM platform so their IT team can get insights into the vulnerabilities, remediate them, and update over the same platform. These are the functionalities of their Rapid7 InsightVM solution..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“We are still using Rapid7 InsightVM.

“I personally still use Rapid7 InsightVM.

“We use Rapid7 InsightVM for vulnerability scanning. It supports both agent-based and agentless scanning, which is part of our vulnerability management strategy..”

Anusha Sadasivani

Enterprise Security Architect at a energy/utilities company with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“Initial setup is very easy as this is a cloud solution. We just need to create the account and use it for integration with other assets. I would rate the initial setup nine out of ten..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“Implementing InsightVM was straightforward. Setting it up to scan external networks at the perimeter was effortless; I just needed to create a cloud account and start using the solution. For internal network scanning, I installed the software on my notebook, which took about five to ten minutes for a single version setup, but it is important to note that it doesn't support Windows platforms..”

Andrei Bigdan

Executive Manager at B2B-Solutions LLC

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“As for deployment time, it varies based on the size of the organization and network sensitivity. For example, in a bank, scans might only happen at specific times, like during the night. Generally, deployment can be quick, but there are many factors to consider. You install the console and the scan engine, and then configure them based on network complexity. Scans themselves take less than 20–30 minutes, but the non-technical aspects, like setting up profiles and firewall rules, can take more time. I would rate it 8 out of 10. .”

Christian Kyony

Senior Security Engineer at DRS

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“The product's initial setup phase was very easy.

The solution can be deployed in a few hours. The time required depends on the scale of the deployment. If there are 1,000 or 10,000 deployments to be done, then it takes time. If the customer provides a Q&A to calculate the design of the network, then the process becomes easier. If the customer does not know about their network, then the deployment process takes time since our company has to discuss several things with them before starting the process..”

Hiroshi Watanabe

Marketing Expert at J's communication

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“The initial setup is not so complex. It is quickly deployable configurable and integrated with your existing setup.

The common process for Rapid7 InsightVM involves comparing it against their standard procedures to ensure compliance with the required licenses and resources. Users download the necessary files and initiate/reactivate licenses. Certain configurations are also set up. This process typically takes two to three days for the department, but we usually allocate a week for completion.

Our team feels enabled enough after completing the training session on Rapid7 InsightVM. We conduct our tests independently, and whenever we need support, we seek assistance directly from Rapid7. This process isn't overly complex or time-consuming. We ensure thorough preparation by gathering all necessary information, addressing internet concerns, and informing the customer. Once fully prepared, we proceed forward..”

SohailHyder

Head of Cyber Security at Super Secure

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“As I had managed the tool's initial setup phase in my previous company, it would be easy for me. For the first-time user of the app, I think because the tool has an onboarding process, it should be very straightforward.

Regarding the product's deployment phase, I have all the instructions from Dell, and I can do everything by myself based on the documentation. The process may take a long time because I need to fix an appointment with Rapid7's team to start the onboarding process. Sometimes, it took at least four weeks to have an appointment. After I have an appointment, during the onboarding, the tool's team just does the syncing part, and then I follow all the steps to make sure everything is in place.

The solution is deployed on a combination, so even though the solution is deployed on the cloud, we have a console, so it is on-premise. It's like a combination consisting of a console and a cloud. Rapid7 has its own cloud.

The solution can be deployed in a month..”

Danny_Hermanus

IT Manager at Hermanus Investments, LLC

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Customer Service and Support

“Customer service needs significant improvement. There are delays in support response times, and support is not available promptly, especially when issues are escalated to another region..”

SohailHyder

Head of Cyber Security at Super Secure

[Read full review](#) 

“The customer service deserves an eight out of ten rating. The only issue is the response time, likely due to the time region differences. Sometimes support requests coincide with holidays in their support region, causing slight delays..”

Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees

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“I rate the technical support an eight out of ten.

Sometimes when I submit a case to Rapid7's support team, it takes them a very long time to provide a resolution. It is not very smooth..”

Danny_Hermanus

IT Manager at Hermanus Investments, LLC

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“In the past, the support offered for the product was good. Unfortunately, over a period of time, the support offered has become poor.

I rate the technical support a four to five out of ten..”

Hiroshi Watanabe

Marketing Expert at J's communication

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“I haven't interacted with Rapid7's technical support.It is crucial for tech support to resolve issues as quickly as possible, ideally available 24/7. Even if the support is good, there's always room for improvement, so I would rate them around a five because every company can improve..”

Verified user

0 at a tech vendor with 5,001-10,000 employees

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“I cannot comment specifically regarding the support part because I have never needed Rapid7 support for the InsightVM solution as it is very stable. There were no bugs or specific problems that required raising a support ticket. Their support appears good, and some of their representatives are in direct contact with me through phone numbers. Their support seems good, but I cannot provide a specific rating..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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Other Advice

“I would rate Rapid7 InsightVM a six out of ten. Improvements in support responsiveness are crucial. Customers like Habib Bank faced delays, leading them to switch to other vendors. Addressing these support issues could enhance the product's effectiveness..”

SohailHyder

Head of Cyber Security at Super Secure

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“I rate InsightVM an overall eight out of ten. It is a reliable product, and I can recommend it to other users. The integration with existing infrastructure is achievable, and with a little talent in coding, you can achieve the integration easily..”

Mahmoud Elhamaymy

Professional services team lead at a tech services company with 1,001-5,000 employees

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“Overall, I would recommend Rapid7 InsightVM to others. My advice would be to first understand your requirements and infrastructure before implementing the product. I would rate InsightVM as an eight.

.”

Rajat-Srivastava

Cyber Security Engineer at Unemployed

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“Currently, there is no AI embedded in the solution available on the website. According to Rapid7, they are working on the [Sonar](#) project and will soon launch this project to enhance their AI capability in the solution.

My overall rating for Rapid7 InsightVM is seven out of ten..”

FurqanLatif

Senior Manager - Pre-Sales at Trillium Information Security Systems

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“Rapid7 InsightVM fits into our organization's overall security posture in a critical manner.

Most of the features of Rapid7 InsightVM are helpful for identifying and managing vulnerabilities. The reporting part is very useful.

The live monitoring feature in Rapid7 InsightVM has enhanced your security measures in a very critical manner. With Rapid7 and InsightVM, the measurements are critical because we are based on the report, so we know exactly what endpoint or device needs to be patched. Based on the agent and report, we can identify what device we need to handle critically based on the priority.

My company does not have to meet any compliance requirements. In the previous company, there was a need to meet some compliance requirements.

The tool is easy to implement, but you need to have a team to work, and keep it up to date. I wouldn't recommend it for one or two people.

I recommend the product to others.

The product is more suitable for enterprise-sized businesses.

I think the tool doesn't have an AI feature.

I rate the overall tool a nine out of ten..”

Danny_Hermanus

IT Manager at Hermanus Investments, LLC

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“My company uses Rapid7 InsightVM to identify and assess vulnerabilities.

The product has improved our company's vulnerability remediation process. The tool finds vulnerabilities by scanning devices and networks. The solution is also useful in the area of database scanning.

The product area I find to be valuable in vulnerability management workflow stems from many aspects, like reporting, which is very useful. Rapid7 InsightVM's integration with Jira is also very effective and useful for end users. The coverage of the vulnerability offered by the product is very good. The GUI for Japanese users is good.

The product's integration capabilities have improved my company's security posture, as many other systems can be integrated with it. The export feature of the product helps users deal with other products like ServiceNow or Splunk.

The product is more useful for scanning than for its real-time visibility, but I can say that its functionalities come very close to real-time features. The product scans every six hours.

In large and diverse environments, the performance and the scalability of the product are not bad.

The product is easy to understand, making it good for companies that doesn't have much expertise in the area of security. It is an easy to use product. The product also provides a GUI in Japanese, while taking care of the reporting part efficiently, making it very convenient for the end users in Japan.

I rate the product's capacity to offer ease of use an eight out of ten.

I rate the overall tool a six to seven out of ten..”

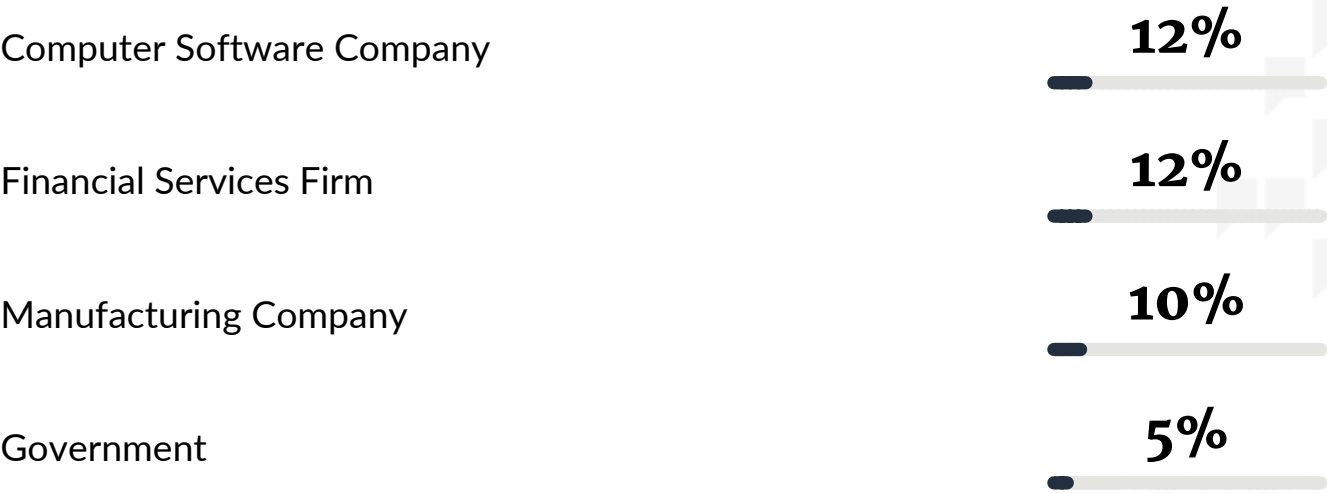
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Marketing Expert at J's communication

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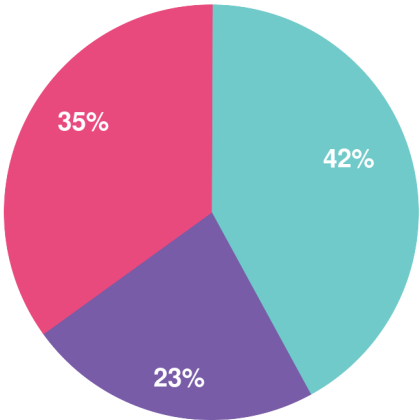
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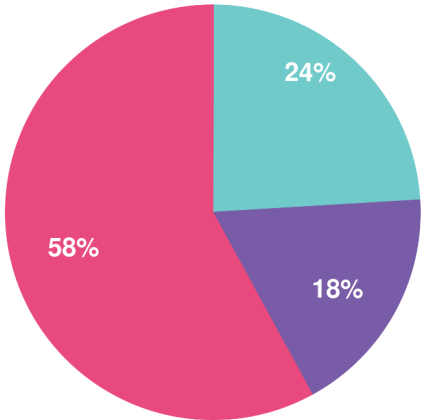


Company Size

by reviewers



by visitors reading reviews



Large Enterprise Midsize Enterprise Small Business

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