

aws marketplace

Airbyte Cloud

Reviews, tips, and advice from real users



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Product Recap



Airbyte Cloud

Airbyte Cloud Recap

Airbyte Cloud is a modern data integration platform that facilitates seamless data movement across applications and warehouses with user-friendly features and robust connectors.

Airbyte Cloud offers an adaptable approach to data integration, designed to handle large-scale data synchronization efficiently. It supports various environments, providing reliable and fast data transfer. Users benefit from its open-source foundation, offering flexibility and innovation. Its architecture allows developers to create custom connectors, making it highly customizable to meet specific data movement needs.

What are the crucial features of Airbyte Cloud?

- **Open-Source Flexibility:** Leverage an open-source model for customizable solutions
- **Pre-built Connectors:** Access a wide range of connectors for seamless data integration
- **Custom Connector Creation:** Design and implement connectors tailored to unique data flow requirements
- **Advanced Scheduling:** Automate data transfers with scheduled synchronization
- **Error Monitoring:** Effective tracking and error logging for uninterrupted workflows

What benefits or ROI should users expect?

- **Reduced Integration Costs:** Optimize expenses with efficient data synchronization processes
- **Improved Data Accuracy:** Enhance data reliability through effective integration
- **Scalability:** Easily adapt to increasing data volumes with scalable infrastructure
- **Faster Deployment:** Speed up implementation timelines with pre-built features

Airbyte Cloud is utilized in sectors such as e-commerce, where quick access to real-time data is essential for inventory management, and in financial services, enabling seamless transactions and accurate data analytics. Its flexibility supports environments demanding high agility, driving transformation with minimal disruptions.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Airbyte Cloud has positively impacted my organization by reducing the manpower required for managing the underlying resources of a data sync.”



ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

- ✓ “My advice to others considering Airbyte Cloud is that they should use it because it is very helpful and saves a lot of time in managing day-to-day tasks.”



Abhays Singh

Sr. executive at Mindlance

- ✓ “Since using Airbyte Cloud, we save approximately seventy to seventy-five percent of the time our data team was spending on manual data preparation.”



Tanisha .

Product Manager Intern at a agriculture with 11-50 employees

- ✓ “Airbyte Cloud has impacted us very positively in the perspective of faster time to data for analytics teams.”



Kajal Sharma

SDET-2 at Highlevel

- ✓ “One significant benefit for us is reducing the amount of custom pipeline maintenance.”



Umarmalik Farooq

Senior Software Engineer at a tech vendor with 11-50 employees

- ✓ “Airbyte Cloud has positively impacted our organization by being very helpful and speeding up our work environment.”



Bhaglal Kapar

DevOps/Cloud Engineer at a manufacturing company with 51-200 employees

- ✓ “The best features Airbyte Cloud offers are the pipelines we are building, which are seamless and just a drag and drop, no-code, low-code platform.”



Verified user

Data Engineer at a tech vendor with 51-200 employees

What users had to say about valuable features:

“The best features Airbyte Cloud offers are the pipelines we are building, which are seamless and just a drag and drop, no-code, low-code platform. This is the most liked feature I have seen in Airbyte.

“This definitely saves time and it is also easy for anyone to pick up the skill and develop the pipelines, impacting my daily workflow positively.

“Airbyte Cloud has positively impacted our organization by making our daily tasks much easier. It helped with faster reporting and it saved the team's time to develop and build the ETL pipelines, which are specific outcomes and metrics I can share..”

Verified user

Data Engineer at a tech vendor with 51-200 employees

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“Airbyte Cloud has impacted us very positively in the perspective of faster time to data for analytics teams. Earlier, getting a new data source into the warehouse required engineering effort, custom scripts, and testing cycles. Now with Airbyte Cloud, new sources could be connected in hours instead of days or weeks. Analysts and product teams got access to fresh data much faster, and this improved decision-making speed, especially for campaign tracking and product usage metrics.

“I can estimate how much time I saved with Airbyte Cloud. Before Airbyte, building a new ingestion pipeline typically took three to seven days. This included coding, testing, debugging, and deployment coordination. With Airbyte Cloud, most standard connectors were ready in a few hours to one day. My involvement shifted mostly to validation rather than setup. Earlier, full regression on data pipelines often took one to two days per release cycle because we had to validate full data sets and debug integration issues manually. Now, we moved to delta-based testing. Most validation cycles came down to a few hours per pipeline run. Faster failure detection reduced debugging time significantly..”

KajalSharma

SDET-2 at Highlevel

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The best features Airbyte Cloud offers include the centralization of data for analytics by combining data from SaaS tools, databases, and APIs into one place. It enables production models, BI reporting, and ML use cases. Airbyte Cloud has a huge connector ecosystem with over 600 connectors across SaaS tools, databases, apps, and platforms that can be integrated. Faster integration requires less engineering work. Automation and reliability are significant features, allowing me to schedule syncs daily with auto-retry, logging, and alerting capabilities. Incremental updates such as CDC for efficiency are available. Airbyte Cloud is a managed cloud solution with no infrastructure worries, as everything is managed. It is customizable, and the significant difference is that we have full control. It is also more cost-effective than competitors.

Airbyte Cloud has positively impacted my organization by reducing the manpower required for managing the underlying resources of a data sync. It directly performs the job that a database engineer would do by managing a huge connector ecosystem with over 600 connectors across SaaS tools and databases, enabling faster integration. Whenever new data arrives, it automatically syncs to the destination source without requiring any engineer to manually copy or replicate the data. This approach helps our organization significantly. .”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“The best features Airbyte Cloud offers are the huge connector library, automatic schema change detection, and scheduling and synchronized frequency control. The transformation support with dbt integration, and the clear monitoring dashboards that show sync status and error every time are also notable.

Definitely the pre-built connectors have been the most valuable feature for my team, and it has made my workflow easier. As a product manager intern, I don't have deep engineering resources to build custom data pipelines from scratch. Having a ready-made connector for tools such as Google Sheets, PostgreSQL, HubSpot, and various API tools means I can set up a new data pipeline in under one hour without writing a single line of code. The self-service capability has been incredibly empowering for the product team specifically.

Airbyte Cloud has positively impacted our organization by directly improving our product decision-making speed. Before, we were making feature decisions based on gut feelings or out-of-date weekly reports. Now we have nearly real-time data flowing into our dashboards, and we can see exactly how farmers are using our app, which drone features are being used the most, and where the drop-offs happen. This has made our product roadmap more evidence-based..”

Tanisha .

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Product Manager Intern at a agriculture with 11-50 employees

“The best features Airbyte Cloud offers are security features, including authentication, encryption, and enterprise controls. It has authentication with SSO support and role-based access. The encryption covers data in transit and data at rest, while enterprise controls help with governance, access management, and audit capabilities.

“Airbyte Cloud has positively impacted our organization by reducing the time and effort required for our daily tasks. It decreases the cost for the company and has streamlined our daily work. Before using Airbyte Cloud, we received requests such as pulling data from Salesforce or Azure, syncing Jira tickets to Power BI, or moving PostgreSQL data to Snowflake. After we started using Airbyte Cloud, meeting business requirements became much easier. With Airbyte Cloud, we can select the source, choose the destination, and configure the sync schedule, all of which can be done in minutes. It is truly time-saving and has improved the traditional approach; previously, tasks took two to five days, but now with Airbyte Cloud, they are completed within 30 minutes to one hour..”

Abhays Singh

Sr. executive at Mindlance

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“One significant benefit for us is reducing the amount of custom pipeline maintenance. Once the sync is configured in Airbyte Cloud, we do not have to maintain scripts or connectors ourselves, simplifying the process of keeping Postgres and Snowflake in sync reliably. It also helps with onboarding new data sources faster; instead of writing custom ingestion logic, we can set up a connector and validate the schema in Snowflake, which speeds up getting data into analytics.

“The best features I found most useful were the large number of pre-built connectors, the managed scheduling for syncs, and the ability to monitor sync status and failures through the UI without needing to maintain infrastructure. The connector ecosystem is probably the biggest advantage, especially for Postgres and common SaaS tools. The scheduling and retry handling reduce the operational work, and the UI makes it easy to see failed syncs and debug issues without digging into manual logs.

“The connector ecosystem has helped mainly by reducing engineering time when adding new sources. For example, when we needed to bring in additional Postgres tables and a couple of SaaS sources, we did not have to write custom ingestion logic. We could just configure existing connectors and focus on schema mapping in Snowflake. The UI made it easier to quickly see sync status and failures without digging into logs or infrastructure. If a sync fails, we can immediately see which connector has failed and roughly why, such as authentication issues or schema changes, and then decide whether to retry or adjust configuration..”

Umarmalik Farooq

Senior Software Engineer at a tech vendor with 11-50 employees

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Other Solutions Considered

“Previously, we did not formally migrate from another dedicated ELT tool. Before Airbyte Cloud, the ingestion workflows were custom script-based. Airbyte Cloud replaced a set of in-house or script-driven pipelines instead of a commercial tool..”

Umarmalik Farooq

Senior Software Engineer at a tech vendor with 11-50 employees

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“Airbyte Cloud compares favorably to other data integration tools I have used or evaluated, as it is more smooth and manageable, and you can set it up on your own without a developer..”

Tanisha .

Product Manager Intern at a agriculture with 11-50 employees

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“I was not directly involved in the structured evaluation of multiple ELT tools. The move towards Airbyte Cloud was mainly driven by the need to reduce maintenance on custom ingestion pipelines and move to a managed solution..”

Umarmalik Farooq

Senior Software Engineer at a tech vendor with 11-50 employees

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We used Fivetran earlier, which offers similar features but resulted in significantly higher costs. We observed a 30 to 70 percent cost reduction compared to Fivetran. We have achieved much greater efficiency from a financial perspective, and the sync frequency is higher. Many manual or human resources have been reduced as a result.

We switched from Fivetran due to price constraints. .”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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ROI

Real user quotes about their ROI:

I have observed a return on investment with 30 to 70 percent of costs saved. Due to faster sync capabilities, there is a reduced need for data engineer resources. Nearly 20 percent of human manual work has also been saved.

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“From my perspective as a user, the main benefit was reducing engineering time spent maintaining custom ingestion pipelines and lowering operational overhead around data syncs, which indirectly contributes to efficiency. I cannot quantify this in terms of financials, but the time saved on pipeline maintenance and troubleshooting was the most noticeable practical benefit..”

Umarmalik Farooq

Senior Software Engineer at a tech vendor with 11-50 employees

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“Since using Airbyte Cloud, we save approximately seventy to seventy-five percent of the time our data team was spending on manual data preparation. That is roughly six to eight hours per week recovered. For a lean startup team, that is significant. We also avoid hiring a dedicated data engineer for pipeline maintenance, which has saved us a significant salary. Airbyte Cloud essentially covers that function at a fraction of the cost..”

Tanisha .

Product Manager Intern at a agriculture with 11-50 employees

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“I can provide some specific metrics: before using Airbyte Cloud, one task would take two to five days, but now it can be completed within one hour, which saves a significant amount of time. It also reduces our effort spent on things such as API updates, version updates, and authentication changes, which used to take considerable time. After using Airbyte Cloud, the engineering team spends less time maintaining integrations because Airbyte Cloud maintains many connectors for us..”

Abhays Singh

Sr. executive at Mindlance

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Use Case

“My main use case for Airbyte Cloud is managing an OLTP database. We had our OLTP database in Oracle, and we were moving daily data from Oracle to Redshift, which is our OLAP database, for our dashboarding and analytics requirement..”

Verified user

Data Engineer at a tech vendor with 51-200 employees

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“Our main use case for Airbyte Cloud is consolidating data from multiple sources: drone flight logs, RTs, soil sensors, weather APIs, mobile app backends, and CRM tools, all into one central data warehouse. As a product team, we use the unified data to track product usage patterns, monitor field performance, and make better decisions about future priorities.

We had a specific challenge where our drone data was stored in one database, farm engagement data was in another system, and weather data was coming from a third-party API. Our data analysts were manually downloading and combining this data every week, which was error-prone and slow. I helped implement Airbyte Cloud to automate all three data pipelines in our BigQuery warehouse within a two-week setup. Our analysts had a single source of trust, updating automatically every hour, and the weekly manual data merge process was completely eliminated..”

Tanisha .

Product Manager Intern at a agriculture with 11-50 employees

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“I have been using Airbyte Cloud for the last year. I have mainly worked with Airbyte Cloud in the context of data integration organization workflows. My involvement has included validating data pipelines, monitoring sync jobs, troubleshooting data discrepancies, and ensuring data quality between source and destination systems.

“I can describe how the incremental data extraction feature of Airbyte Cloud impacted my daily workflow. Before Airbyte, a lot of our validation effort was around full dataset comparisons, which was slow and expensive. Once we moved to Airbyte Cloud with incremental syncs, the workflow shifted. Instead of revalidating entire tables, I focused on delta-based validation, only validating new and updated records. I built SQL checks around max timestamp tracking, primary key plus updated at comparisons, and row count deltas per sync run. It also meant I had to think more about data consistency over time, not just snapshot correctness..”

KajalSharma

SDET-2 at Highlevel

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“My main use case for Airbyte Cloud is ELT data ingestion into Snowflake. I use Airbyte Cloud to extract data from Postgres and a few SaaS sources, then load it into Snowflake for analytics and reporting. The Postgres to Snowflake sync is the core pipeline, mostly for operational data replication. For SaaS sources, it is more for consolidating business data into a single warehouse so downstream data dashboards and queries can run consistently.

“A typical example is our Postgres to Snowflake sync. We configure Airbyte Cloud to run scheduled syncs for specific tables that contain transactional data. Once set up, it runs automatically in batch mode, and I mainly monitor sync status and handle occasional schema changes or failed sync retries. On a day-to-day basis, it is not heavy manual work. Most of the time it involves checking that syncs are healthy, reviewing logs when something fails, and adjusting sync configurations if there are changes in source schema..”

Umarmalik Farooq

Senior Software Engineer at a tech vendor with 11-50 employees

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Airbyte Cloud's main use case for our organization is enabling our data analytics team to collect all datasets from multiple data sources into a single warehouse or data lake.

A specific example of how my data analytics team uses Airbyte Cloud is by obtaining datasets from various sources, such as logs and metrics from multiple sources. These sources need to be managed centrally through a system that functions as a data warehouse or lake, which Airbyte accomplishes. Airbyte Cloud extracts data from applications and databases, such as Salesforce, Stripe, and APIs, and loads them into destinations such as Snowflake, BigQuery, and Redshift. Airbyte Cloud collects our data and keeps it synced automatically to multiple destination sources.

“Airbyte Cloud functions as a data pipeline engine for a modern data stack. .”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient

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“My main use case for Airbyte Cloud is to move data automatically from multiple source systems into a centralized data platform for analytics, reporting, AI, and business intelligence. Airbyte Cloud is primarily used for data warehouse ingestion, moving data from business applications and databases. It also has business benefits such as providing a single source of truth, faster reporting, and better decision making. Additionally, it supports real-time or near real-time data using CDC, and Airbyte Cloud copies only changed data, which covers the main use cases from our side.

“A quick example of a workflow with Airbyte Cloud is very simple: it starts with the source system, then data extraction, followed by Airbyte Cloud processing, data transformation, and ending with the destination system, along with monitoring and alerts. The detailed workflow includes connecting to the source, configuring the source connector, and then Airbyte Cloud connects using hostname, database name, username, and password. After that, Airbyte Cloud scans the database and discovers tables automatically. During every run, it copies all data for small database datasets, and it copies only new or modified records. The most common production use case is change data capture, which reads database transaction logs and captures inserts, updates, and deletes. Next, we select the destination and configure the frequency, then Airbyte Cloud automatically runs the pipeline. Finally, Airbyte Cloud continuously tracks sync success, sync failure, records processed, data volume, and duration..”

Abhays Singh

Sr. executive at Mindlance

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

I'm not sure if we purchased Airbyte Cloud through the AWS Marketplace because that is purchased by our manager. My experience with pricing, setup cost, and licensing is that so far it is straightforward, and I do not feel any difficulty.

Bhaglal Kapar

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DevOps/Cloud Engineer at a manufacturing company with 51-200 employees

“The experience of integrating Airbyte Cloud into our existing tech stack was much smoother than I expected, especially considering how complex our tech stack is at Adarsh Human. We have a fairly diverse setup, using PostgreSQL for our core application database..”

Tanisha .

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Product Manager Intern at a agriculture with 11-50 employees

“My experience with pricing, setup cost, and licensing for Airbyte Cloud has been positive; it reduces the pricing for our organization, and the setup cost was not too high. It is easy to use and beneficial from a cost perspective. I already mentioned that before using Airbyte Cloud, some tasks needed two to five days, but after using Airbyte Cloud, they only take 30 minutes to one hour, significantly saving our time..”

Abhays Singh

Sr. executive at Mindlance

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Customer Service and Support

The customer support is actually good because we have an agent first, and then connect through the support with the tickets, so that is also very fast.

Bhaglal Kapar

DevOps/Cloud Engineer at a manufacturing company with 51-200 employees

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“I don't have much information about customer support because we haven't needed it. However, when we initially used Airbyte Cloud, customer support was very helpful..”

Abhays Singh

Sr. executive at Mindlance

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Other Advice

“I recommend Airbyte Cloud's self-hosted solution if needed, and only if you require the features of Airbyte Cloud, you can opt in for Airbyte Cloud. I gave this review a rating of eight..”

Verified user

Data Engineer at a tech vendor with 51-200 employees

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“My main advice would be to start small with well-defined use cases, such as a single Postgres to Snowflake pipeline, and validate reliability and schema handling before expanding to more sources. I would rate this solution an eight out of ten..”

Umarmalik Farooq

Senior Software Engineer at a tech vendor with 11-50 employees

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My advice for others considering Airbyte Cloud is that it is cost-effective and syncs faster than traditional engineering approaches.

I rate Airbyte Cloud nine out of ten because I generally do not give perfect scores, as the technology is still evolving and still has some bugs in the user interface. Additionally, there is a lack of documentation for new users to understand the product quickly and utilize its functionality and features properly. My overall rating for this review is nine out of ten. .”

ParthasarathyT

Senior Associate Infrastructure at Publicis Sapient


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“I gave it a seven because I see gaps. Airbyte Cloud's UI and UX becomes harder to manage at scale, and observability is not deep enough for complex debugging. Alerting and testing workflows are not fully mature, and schema evolution and connector consistency can be uneven. Airbyte Cloud is excellent for fast, low-effort data ingestion, but still requires external validation and observability layers for enterprise-grade reliability.

“Airbyte Cloud's AI capabilities are still mostly assistive rather than fully autonomous. When we talk about accuracy and reliability of output, it is important to separate two things: the data pipeline output and any AI-assisted suggestion or automation features. Airbyte Cloud is highly accurate and reliable for data ingestion in standard use cases, but its correctness guarantees are limited to pipeline execution. Teams still need external validation layers to ensure end-to-end data integrity. I rated this review a seven overall..”

KajalSharma

SDET-2 at Highlevel

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“Airbyte Cloud is already a good application and does not need improvement.

The learning curve for new users on our team is very easy to understand. It does not require coding skills to implement it, and users can use it very easily.

I would describe the documentation and resources provided by Airbyte Cloud as awesome. Their connectivity and core scale are good, and the complex parts, such as connectivity to IoT and APIs, are well documented. For a product intern such as myself who needs coordination and does not have deep developer skills, Airbyte Cloud made everything very manageable.

My advice for others looking into using Airbyte Cloud is that if they have multiple data flows, this is a great application and a great product for connectivity and all types of data in one system. Airbyte Cloud provides more complex customized IoT and API solutions, and I believe everyone should use Airbyte Cloud. I rate this product an eight overall..”

Tanisha .

Product Manager Intern at a agriculture with 11-50 employees

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“Airbyte Cloud has a huge connected ecosystem and it is open-source, which means everyone can use it. Furthermore, it features strong CDC support, making it excellent for modern data stacks.

“The learning curve for new users adopting Airbyte Cloud is easy; it does not require much training. However, if someone is new to this tool, they may need some training, but not extensively. It is very easy to use.

“The Airbyte Cloud connector ecosystem is broad enough for our needs, so I don't wish for any additional connectors.

“The documentation and community support for Airbyte Cloud are helpful; they have been beneficial when we run into issues.

“When handling large data volumes or high-frequency data transfers, we need to monitor to ensure correctness. Generally, it works well after monitoring, but we cannot fully rely on it for large data, so we believe it is essential to monitor from our side.

“Airbyte Cloud's ease of integration with other tools or platforms is very good, as it is extremely useful for our needs due to its security features. It is positioning itself to become a data and context layer for AI agents by connecting business systems and making unified data available for AI applications.

“Airbyte Cloud's AI capabilities are very much secure. The accuracy and reliability of Airbyte Cloud's AI output are considerable; it is scalable and reliable, but on large-scale operations, some users have reported that large self-hosted deployments require tuning and operational expertise. Therefore, while it is reliable, it has limitations in large-scale scenarios.

“My advice to others considering Airbyte Cloud is that they should use it because it is very helpful and saves a lot of time in managing day-to-day tasks. Everyone should take advantage of Airbyte Cloud. I would rate my overall experience with Airbyte Cloud an 8 out of 10..”

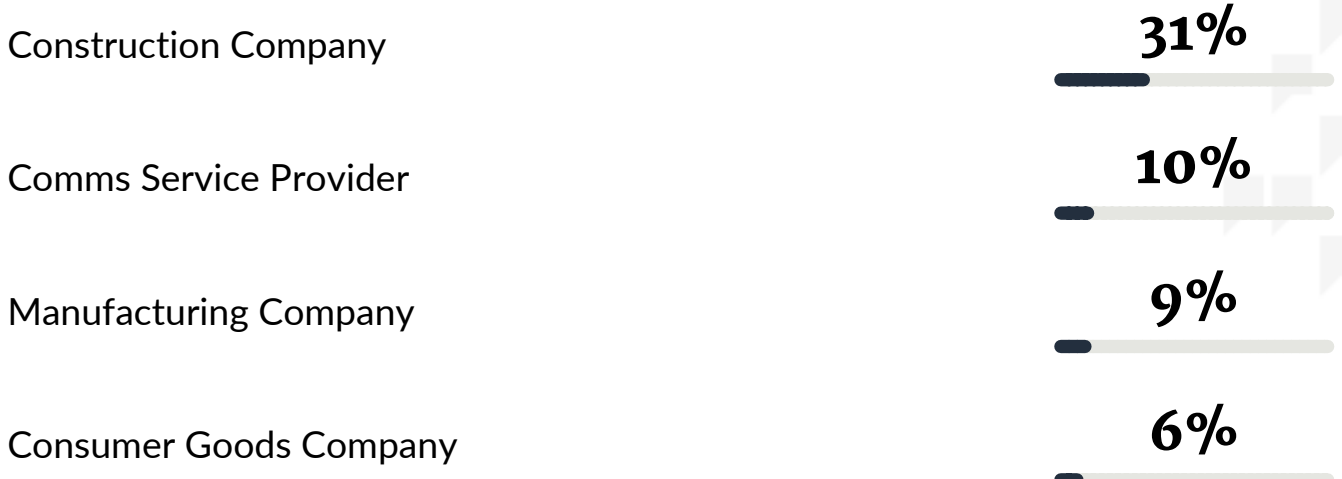
Abhays Singh

Sr. executive at Mindlance

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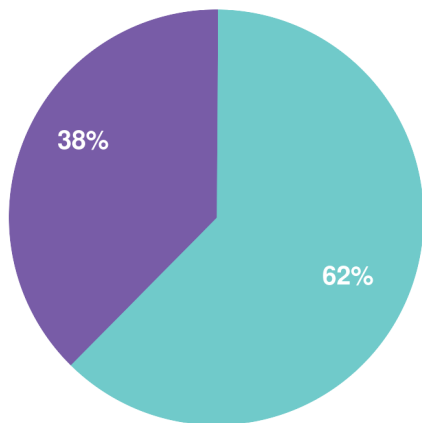
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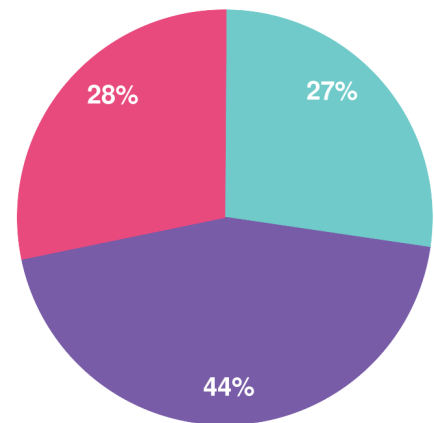


Company Size

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Large Enterprise Midsized Enterprise Small Business

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