aws marketplace

Varonis Platform

Reviews, tips, and advice from real users






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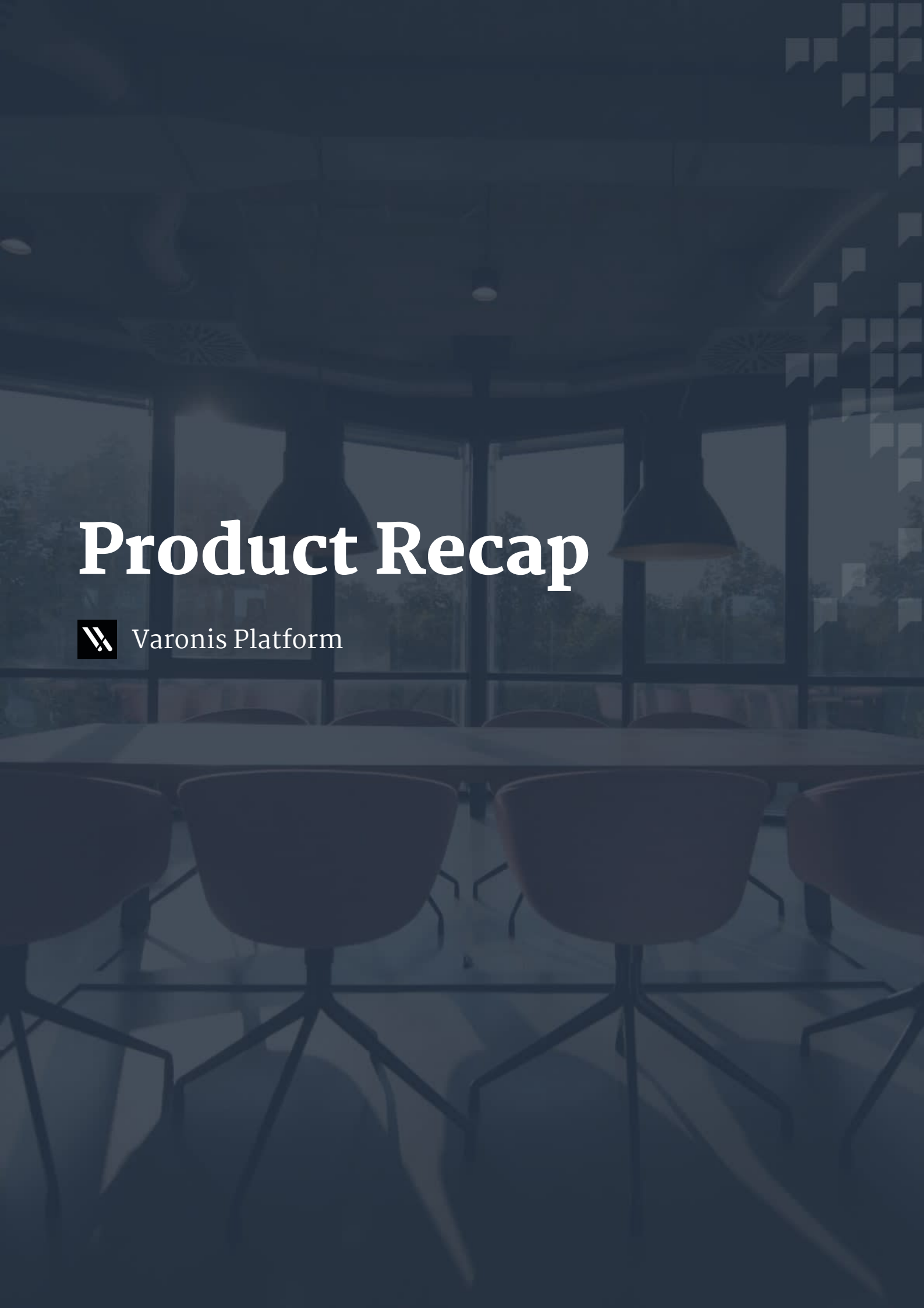

Product Recap

Varonis Platform

Varonis Platform Recap

Varonis Platform specializes in network security and data monitoring with modules for alerting, data classification, and access management, benefiting environments like Microsoft 365.

Varonis is designed to secure data by auditing and tracking data movement. It leverages data alert and classification modules to identify and manage sensitive information. The platform enhances network security by alerting users to unexpected data modifications and deletions, crucial for effective data loss prevention. It supports unstructured data management, ensuring proper data access and permission controls. Known for its 24/7 support, Varonis offers comprehensive analytics and unified reporting, helping prevent data overexposure and facilitating compliance efforts.

What are the key features of Varonis Platform?

- 24/7 Support: Provides round-the-clock assistance.
- Data Monitoring: Tracks data activities efficiently.
- Unified Reporting: Consolidates data access reports.
- Data Classification: Identifies sensitive data effectively.
- Permission Management: Simplifies managing access rights.
- Behavior Analytics: Detects abnormal behavior patterns.

What benefits should be highlighted in user reviews?

- Enhanced Security: Improves data protection measures.
- Compliance Support: Assists in meeting compliance standards.
- Data Transparency: Offers clarity in data access activities.
- Access Control: Ensures proper access to data.
- Centralized Remediation: Eases remediation procedures.

Varonis Platform is widely utilized in industries needing stringent data confidentiality and management, such as finance and healthcare, for tracking data modifications and unauthorized access. Enterprises deploy it to manage permissions within large datasets, benefiting Microsoft 365 environments. While Varonis requires enhancements in cloud integration, the current deployment is often based on-premises, with attention to addressing the security needs and effective data handling for critical infrastructure.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- "Varonis offers robust data access governance, allowing us to understand which sensitive data exists and who has access to it."

KumarVivek

Cyber Security Senior Engineer at a manufacturing company with 10,001+ employees

- "I also appreciate the reporting feature, which allows for the extraction of various reports based on specific needs. These reports can be used for audit purposes, such as tracking changes in file locations or deletions."

Lovekesh Malik

Information Security Specialist at MindTree

- "The solution's classification engine is highly configurable and efficient."

Herman Pienaar

Senior Security Consultant at Intalock Technologies

"The telemetry to capture everything and the reports are very easy to configure without having a developer degree."

Frederic Delos

Senior Cloud Engineer at a financial services firm with 10,001+ employees

"The solution has significantly improved data security and compliance posture by allowing us to track and monitor activities. We can see who accesses data and when files are created and understand what's happening in our environment."

Verified user

Director of Cyber & Information Security at a government with 10,001+ employees

"There's also a 90-day policy where if a user is not using the warehouse, it will automatically delete that username."

ROHIT CHAURASIYA

Analyst at HCL Technologies

"The solution ensures that users have not accidentally shared sensitive information with the wrong people or too many people."

Ari De Wit

Head of Technology at a construction company with 201-500 employees

What users had to say about valuable features:

"The most important feature is remediation. In remediation support, there is no group permission. We'll go ahead and remediate the access from the Dell folder to the parent folder.."

Arun Gowda K
Security Analyst at NTT DATA

Read full review

"The solution ensures that users have not accidentally shared sensitive information with the wrong people or too many people. It monitors whether users have mistakenly shared something with an external party, the entire organization, or their personal Google account.."

Ari De Wit
Head of Technology at a construction company with 201-500 employees

Read full review

"We can check modify permissions and file removals, and connect the Varonis Data Security Platform to our storage systems like NetApp.

When we add a filer to Varonis, there's a policy that automatically connects the SVM or CIFS shares. That's good. We can automatically add these without changes.

We can easily check logs and find out who modified a file or folder.."

ROHIT CHAURASIYA
Analyst at HCL Technologies

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"Varonis offers robust data access governance, allowing us to understand which sensitive data exists and who has access to it. It also allows us to manage access permissions. It is effective in threat management, discovery, classification, access integration, and access governance.

Varonis is excellent for scanning unstructured data sources like file shares, OneDrive, SharePoint, Azure Blob Storage, and S3s.."

KumarVivek
Cyber Security Senior Engineer at a manufacturing company with 10,001+ employees

Read full review

"The most valuable feature, in my opinion, is that it serves as a central repository where you can see all of your file servers from the GUI. There are two interfaces: the web version and the graphical user interface (GUI) available on local machines.

Another valuable feature is the ability to easily apply restrictions through Varonis, without having to manually configure permissions on individual servers. You can remotely register, block, or enable server or file permissions from one central location. This can be done in bulk as well.

I also appreciate the reporting feature, which allows for the extraction of various reports based on specific needs. These reports can be used for audit purposes, such as tracking changes in file locations or deletions.

Additionally, Varonis offers data classification capabilities. You can manually create classifications and categorize data accordingly. After a short processing time, you have visibility into where specific types of data are located.

There are many other aspects of Varonis worth mentioning, as I learn something new about it every day. However, I have now transitioned to the Microsoft platform and primarily work with Power BI, so my Varonis usage is limited these days.."

Lovekesh Malik
Information Security Specialist at MindTree

Read full review

“The most effective feature for me is its ability to identify sensitive areas, allowing you to drill down into the sensitive data, provided you have access, to determine whether it's a false positive or a true positive.

That's the best thing for me, out of all of it. It's got everything, like other ones, but I like to be able to look at something if I'm doing forensics on the alert and say, "Okay, do I really need to do something with this?"

For example, we don't want sensitive data in our OneDrive. So it identifies the sensitive data that's possibly in the OneDrive. And what I can do is look at it and identify whether it's actually sensitive data in Datalert or whether it looks like sensitive data, but I know it's a false positive.

If it is a false positive, I can basically say ignore this pattern based on X, Y, and Z, you know, whether it's Redjax or keyword proximity. So I like that.

With other tools, I gotta go through a whole process because it's a little bit more complex.

Here, I can tag it and bag it in one shot. And the next good time I scan, it slips over it. So it helps in that..”

Frederic Delos

Senior Cloud Engineer at a financial services firm with 10,001+ employees

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Other Solutions Considered

"There have been instances where a company did not renew the Varonis license due to its high cost. In such cases, they may switch to other tools that are cheaper, despite Varonis's capabilities.."

KumarVivek
Cyber Security Senior Engineer at a manufacturing company with 10,001+ employees

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"We actually use this to support our customers and we evaluated a number of different products. I was very familiar with it. I knew I would get support. It handles things in a different way than other similar products.."

Verified user
Senior Engineer at a tech services company

Read full review

"There isn't really any single product that competes with their whole suite, but Symantec probably comes closest as a direct competitor. The Datalert solution was so easy to set up, configure, and customize. It was just a better solution for us.."

Verified user
Senior Engineer at a tech services company

Read full review

"I'm just comparing and contrasting ManageEngine Log360 and Varonis DatAlert. Log360 seems to do a little bit a better job on user-based awareness for running reports, and DatAlert seems to be doing a little bit better job on file share awareness. Log360 seems to actually be a full scene, and Varonis seems to integrate with scenes.."

Verified user
IT Security Admin at a university with 51-200 employees

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"Varonis and Microsoft's solutions, particularly in data classification and protection, complement each other.

Microsoft's offerings, especially if included in an E5 license, provide a comprehensive and cost-effective solution. Varonis excels in classification and integration with Microsoft's tools but is generally more expensive.."

Herman Pienaar
Senior Security Consultant at Intalock Technologies

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ROI

Real user quotes about their ROI:

"The ROI can be high initially, especially if the platform is used for significant remediation tasks. Over time, as automation tasks become routine, the perceived ROI may diminish. The expanding feature set and competition from other solutions may also impact the ROI.."

Herman Pienaar
Senior Security Consultant at Intalock Technologies

Read full review

"Sometimes I feel it's worth what I'm paying for, but with the advent of cloud computing, there are other tools in the market, like Proofpoint and some IBM tools like Guardian, that are actually better than Varonis.."

Lovekesh Malik
Information Security Specialist at MindTree

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“The example I used with the hospital gives a very clear picture of the ROI. It would have cost them $300,000 to purchase and deploy the product. Instead, it cost them $10 million to recover their data, and then they brought the product anyway. Everyone is going to get hit. If you look at all the others out there, they've all invested in firewalls and web security. They are after data and access to it. Everyone is going to get hit, one way or another. You can't keep on without it..”

Verified user

Senior Engineer at a tech services company

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Use Case

"We use the product for auditing, and keeping track of shares. It ensures proper access control and monitors file creation, access by relevant users, and productivity analytics.."

Verified user
Director of Cyber & Information Security at a government with 10,001+ employees

Read full review

"The main use cases are for its data alert, data advantage, and data classification modules. It allows us to keep track of the data motion, and ensure data security.."

Verified user
Supervisory IT Specialist at a government with 10,001+ employees

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"We use the solution's data alert, data advantage, and data classification modules. Its use case is similar to DLP. It helps to ensure that people don't move data to places they are not supposed to. ."

Verified user
Supervisory IT Specialist at a government with 10,001+ employees

Read full review

"It includes activity monitoring, sensitive data threat detection, and discovery, all of which fall under the 10101 Umbrella. Additionally, because of unstructured data, there's overexposed access.

We use the tools that come with it, such as data classification and real-time active alerting.."

Frederic Delos
Senior Cloud Engineer at a financial services firm with 10,001+ employees

Read full review

"Customers use the product to identify sensitive information, correlate it with access permissions, and utilize its automation engine for remediation. It includes fixing broken permissions and managing global access. In healthcare settings, the data privilege module allows for implementing the least privilege and simplifies permission management. It also provides effective data alerting and reporting for both on-premises and cloud environments like Microsoft 365.."

Herman Pienaar
Senior Security Consultant at Intalock Technologies

Read full review

"The primary use case for Varonis Platform is data discovery, specifically for discovering sensitive data in our organization to protect it. We are looking for a solution that can scan our repositories to identify sensitive data and classify it as restricted or confidential based on our information security policy.

Additionally, we are considering its use for data security and risk assessment and managing and monitoring user activities and access permissions.."

KumarVivek

Cyber Security Senior Engineer at a manufacturing company with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup was a bit complex. The average user wouldn't be able to do it.

Deployment took between a week or two. The filtering, the fine-tuning; all of that takes a while. Plus, there is ongoing fine-tuning that has to take place after the initial setup. .”

Verified user

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Senior Security Engineer at a insurance company with 10,001+ employees

“The initial setup is not difficult since Varonis is a Windows-based setup. However, configuring a data source for scanning requires many access permissions, which can raise concerns about data safety. Varonis needs many access permissions compared to its competitors..”

KumarVivek

Read full review

Cyber Security Senior Engineer at a manufacturing company with 10,001+ employees

"The installation is relatively straightforward, but estimating the duration for remediation tasks can be challenging. The setup involves adding targets and basic configuration, which typically takes between seven days to two weeks. Ongoing engagement is crucial to ensure the platform remains effective and provides value.."

Herman Pienaar
Senior Security Consultant at Intalock Technologies

Read full review

"The initial setup is easy. It is a good tool to manage storage and get snapshot backups.

For Varonis deployment it takes almost three to four hours.

The software updates automatically. We can check it in the manager. ."

ROHIT CHAURASIYA
Analyst at HCL Technologies

Read full review

“The initial setup is straightforward. I would rate my experience with the initial setup a five out of ten only because I wasn't used to it. I've worked with IBM Guardian and BigFix before.

Since I was really familiar with those two products, as a consultant, I could install them in less than a week as long as I had all the configuration requirements done. Most of its configuration requirements. Other than that, it's straightforward in installations..”

Frederic Delos

Read full review

Senior Cloud Engineer at a financial services firm with 10,001+ employees

“Deployment isn't really a hard task. Like any other tool, it involves a setup file and a set of instructions. The account used for setup must be an administrative account, and the servers you want to connect to Varonis should have access.

It can be a bit tricky if you have an organization with two separate forests and you want to join both sets of servers under one shadow account. However, there's a solution for that. You can use two accounts simultaneously by setting them up manually, instead of relying on the automatic process. But aside from that, everything else is straightforward.

Deployment model:

Earlier, when I started with it back in 2018, it was on-premises. After the introduction of the GDPR, our organization asked us to assess our data, segregate it, and classify it. For this purpose, we acquired Varonis, and at that time, we had on-premises servers. We deployed the Varonis client on one of our servers and connected all other file servers to it to manage the data..”

Lovekesh Malik

Information Security Specialist at MindTree

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Customer Service and Support

“Their technical support is very good. They have full, 24/7 access to engineers. You're not just dealing with a help desk type person. They have almost immediate escalation. .”

Verified user
Senior Engineer at a tech services company

Read full review

“There is a specific portal where you raise a regular ticket. Someone from the team would then contact you, and you work with them to get the issue fixed.

Plenty of times, issues were fixed within one or two days. However, there were times when no one could find a solution, and I was passed from one team to another. While this might have been due to a genuine issue, from a customer perspective, it wasn't helpful. I had to delay project activities because of the lack of support..”

Lovekesh Malik
Information Security Specialist at MindTree

Read full review

Other Advice

"I would recommend Varonis to other businesses if their budget allows for it, as it offers great features and capabilities. Varonis suits companies focusing on unstructured data scanning, whereas competitors might be more suited for structured data.

I rate the overall solution as eight out of ten.."

KumarVivek
Cyber Security Senior Engineer at a manufacturing company with 10,001+ employees

Read full review

"I would like to recommend it. In one tool, we can see everything. We can check 180 days of files and see if anyone has made changes.

There's also a 90-day policy where if a user is not using the warehouse, it will automatically delete that username.

Overall, I would rate the solution a nine out of ten. ."

ROHIT CHAURASIYA
Analyst at HCL Technologies

Read full review

"Data protection means that when we restrict access to a group, such as for JetPass access, only those who need it will have support. If only you need access, we will ensure that only you can access it and no one else. In the future, if others need

access, they can get approval from the concerned owners to activate it. This way, we can effectively protect the data.

With Active Directory, we can improve the remediation process. If a permission group is mapped, it can be cross-checked with Active Directory. We can ensure accuracy and proper access control.

Suppose a customer asks for access to a folder. In that case, we need to ask for the required level of access, such as read-only, write access, or download permissions. Based on this information, we will gather the necessary details and process the request accordingly.

I recommend the solution.

Overall, I rate the solution a nine out of ten.."

Arun Gowda K
Security Analyst at NTT DATA

Read full review

"First, you need to understand your infrastructure. If you plan to onboard Varonis on-premises, you must check your local environment and its design, especially the Active Directory setup. You need to know if users, servers, and machines are in the system and whether there's one account or multiple accounts for monitoring and reporting. These are some basic things to understand before onboarding.

Once you start onboarding your servers, you might encounter various issues, and you'll need privileged access to fix them. You also need to understand the nature of your business, the level of restrictions you want to implement, and the type of data you'll be dealing with. This understanding will help you segregate and classify your data based on sensitivity levels, such as confidential or highly confidential.

You need some basic IT skills to use Varonis. It's not extremely difficult, but it's not plug-and-play either. There are technical aspects you need to understand, such as how it works and how things will fall into place.

Overall, I would rate the solution a six out of ten because there are multiple competing products in the market, and Varonis lags behind in some areas..”

Lovekesh Malik
Information Security Specialist at MindTree

Read full review

“The solution's classification engine is highly configurable and efficient. It provides good reporting and visualization, which is superior to previous tools like Microsoft's. The platform's data alerting capabilities and automation features for managing broken permissions are particularly notable.

It offers robust automation capabilities, including global permission repair, broken access repairs, and data transport engine features for archiving and migration. The automation tools are useful for managing permissions and performing cleanup tasks efficiently.

It provides strong reporting capabilities that help customers adhere to regulations and maintain compliance. Automating reporting is beneficial for maintaining robust governance, risk, and compliance (GRC) posture.

It does incorporate some AI elements, particularly in its data alerting module. However, AI integration has yet to be the primary focus of my implementations. AI is expected to play a larger role in future enhancements.

I recommend Varonis, particularly its effectiveness in performing data security remediation tasks. Despite its high cost, it is valuable for its capabilities and the lack of impact on end users.

Overall, I rate it a nine out of ten..”

Herman Pienaar
Senior Security Consultant at Intalock Technologies

Read full review

“We chose the solution because of its capabilities. Varonis did a proof of concept for us, giving us some very useful results. We thought the tool worked well and decided to use it. Varonis Platform is worth investigating, but users should also look at competitors in case they've caught up or if they are cheaper.

We have the tool alerting us to particular types of information. It looks for PII, credit card numbers, passport numbers, driver's licenses, etc. It also looks for passwords, which is really useful because people like to collect passwords and protect their documents. It flags those things, and we can have it immediately close off the sharing of files like that. We can also have it alert us, and we can follow up with the user.

The solution makes me more comfortable knowing that we have a safety net when people make mistakes. Earlier, we didn't know what people were doing with their data. We always wondered if people were sharing too much and if we were holding information we shouldn't be holding at all. We had no idea about those things. Varonis Platform lets us know the answers to those questions.

The onboarding provided helps new users try using the Varonis Platform. The tool is probably not very easy to figure out on your own, but the training provided is good.

Overall, I rate the solution an eight out of ten.."

Ari De Wit
Head of Technology at a construction company with 201-500 employees

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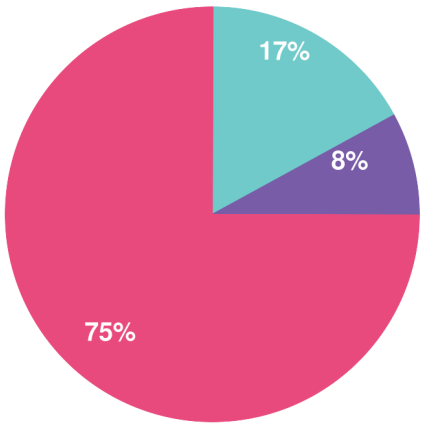
Company Size

by reviewers



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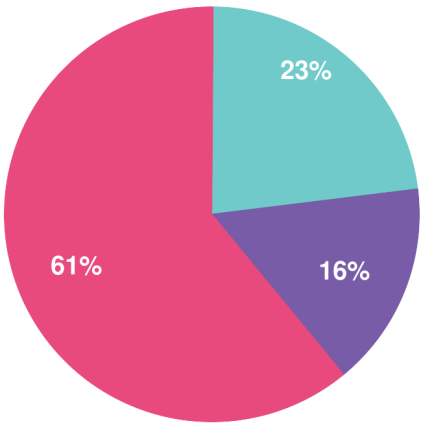

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