

aws marketplace

Qumulo

Reviews, tips, and advice from real users



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Product Recap



Qumulo

Qumulo Recap

Qumulo offers an efficient and reliable file-sharing platform with real-time analytics and seamless integration with major cloud services, ensuring ease of use and high IO speed for storage needs.

With its focus on file sharing, real-time analytics, and reliability, Qumulo allows for smooth operations, ease of use, and resilience. It boasts integration with AWS and Google Cloud, providing enhanced functionality with a strong operational cost-to-complexity ratio. Despite requests for software upgrades and better support for certain protocols, it remains a competitive choice for centralized media storage and object-based storage solutions.

What are Qumulo's most important features?

- **File Sharing:** Offers seamless file sharing capabilities.
- **Reliability:** Ensures stable and dependable operations.
- **Ease of Use:** Designed with user-friendly interfaces.
- **Real-Time Analytics:** Provides immediate insights and data analysis.
- **No Downtime Updates:** Supports upgrading without interruptions.
- **Failover Capability:** Allows disaster recovery operations.
- **Cloud Integration:** Compatible with AWS and Google Cloud.

What benefits or ROI should users look for?

- **Enhanced Performance:** High IO speed in storage systems.
- **Cost Efficiency:** Benefits from operational cost-to-complexity ratio.
- **Data Insights:** Detailed analytics on processes and usage.
- **Integration Potential:** Easy integration with cloud and backup platforms.

Organizations in marketing and entertainment industries rely on Qumulo for managing files, media storage, and archiving needs. On-premises deployments are common for centralized media storage, facilitating object-based storage for videos, images, and office data support. The solution appeals to solution providers and resellers seeking market presence with application versatility.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Overall, I would rate Qumulo a nine. I appreciate that it does snapshots, and you could use replication.”



Esther Sultaana

Storage Consultant Storage at a tech vendor with 10,001+ employees

- ✓ “Overall, it is a solid tool that works very well on-premises and in cloud environments.”



Esther Sultaana

Storage Consultant Storage at a tech vendor with 10,001+ employees

- ✓ “One of the best things I love about Qumulo is the performance and the support available.”



Verified user

System Administrator at a consultancy with 51-200 employees



“The most valuable features of Qumulo are its rolling updates and all-day availability.”



Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees



“The most valuable features of Qumulo are the ease of management and special permissions that are quick to enable. The overall performance of the solution is good.”



Jakub Reda

IT Specialist Server Operations at DSD



“The most valuable feature of Qumulo is the ability to share files and reliability.”



VinceVitro

Senior Storage Architect at a healthcare company with 1,001-5,000 employees



“It is a very stable product. I never faced any issues.”



Verified user

Streaming Engineer at a retailer with 51-200 employees

What users had to say about valuable features:

“The data protection algorithm to protect the data between the nodes has been the most valuable feature. The integration with backup platforms such as Veeam and Veritas has also been valuable..”

Verified user

Ejecutivo de cuentas at a computer software company with 51-200 employees

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“The most valuable features of Qumulo are its rolling updates and all-day availability. No failover is available in Qumulo by default, but we discussed it with our Qumulo contact and enabled a failover. If we have a disaster with our file server, nothing is recoverable. However, with Kumolo, we have a failover and a second cluster standing dormant..”

Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees

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“The most valuable feature is real-time analytics. The data that you receive from the storage, such as the IOPS, is an essential feature. This is the main competitive advantage against the other products on the market.

Qumulo can be integrated with AWS or Google Cloud..”

Verified user

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Product Manager at a tech services company with 10,001+ employees

“One of the best things I love about Qumulo is the performance and the support available. They are easy to reach, and you can send them a Slack message with Level 3 engineers available to help you within seconds.

“We use Qumulo on a day-to-day basis, and there are no specific examples of how it stood out, but it is robust, and we did not have any problems, and no problems is a good sign in IT.

“Qumulo can do many more things, and the team at Qumulo is also adding new features and capabilities to it..”

Verified user

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System Administrator at a consultancy with 51-200 employees

“Qumulo has improved the way my organization functions in several ways. One of the biggest improvements was authentication, which is a security feature for SMB and FTP. We set up the clusters for Qumulo, and the main spaces are accessed seamlessly for Windows and Linux, which we were using it for. That layer of authentication was great. Depending on who you are working with, we were using either standard LDAP or another directory. I work with a number of different compute end users in connecting the data files. For example, with it being a NAS, we were able to move beyond traditional NAS limitations. Different groups could access these files and authenticate through Active Directory, Windows, Mac, or Linux, and the security feature really helped a lot as far as authentication.

“The most valuable feature in Qumulo is the scaling feature, as Qumulo file data platform is optimized for scale, so we could support petabytes of data, billions of files, millions of operations, and thousands of users..”

Esther Sultaana

Storage Consultant Storage at a tech vendor with 10,001+ employees

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“The best features Qumulo offers include linear scale-out, real-time analytics, multi-protocol cloud-native replication for AWS and Azure, API-driven management, and snapshots and replication, which are particularly useful in the healthcare industry and other sectors in media and entertainment.

“Real-time analytics in Qumulo help me see what is going on within the environment, keeping me ahead of things.

“You can use Qumulo SQS, cluster deployment, and node expansion, which are excellent for scaling out if needed.

“Qumulo has positively impacted my organization by making it much easier. The snapshots and replication, along with the cloud-native replication running on HP and Dell, work on Azure and AWS, which helps considerably, especially with those being the two biggest cloud-driven systems..”

Esther Sultaana

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Storage Consultant Storage at a tech vendor with 10,001+ employees

Other Solutions Considered

“We used Dell EMC solutions and also IBM Quantum. We haven't switched to Qumulo; we just added it in parallel. We like Qumulo's support and maintenance, and everything works smoothly..”

Verified user

Streaming Engineer at a retailer with 51-200 employees

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“All the other available options in the market at that time were pretty expensive with a similar amount of storage being provided or similar solutions being offered, so there is a huge difference in price..”

Verified user

System Administrator at a consultancy with 51-200 employees

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“Before Qumulo, we were using Windows Server. We switched to Qumulo because Windows Server got a little bit old and provided no high availability for a company of our size..”

Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees

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“Before choosing Qumulo, I evaluated other options including NetApp, specifically NetApp ONTAP, and Pure Storage's FlashBlade, which were both good and I have no complaints about them..”

Esther Sultaana

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Storage Consultant Storage at a tech vendor with 10,001+ employees

“I previously used Isilon, which I worked with for a considerable amount of time. It was a substantial NAS file solution, and I can easily see the parallels between Isilon and Qumulo. When Qumulo's sales team first introduced me to the product, I recognized its similarity to Dell EMC's Isilon, leading me to learn that the makers of Qumulo were the same individuals behind Isilon..”

Esther Sultaana

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Storage Consultant Storage at a tech vendor with 10,001+ employees

ROI

Real user quotes about their ROI:

“We have seen a return on investment from working with Qumulo. We have saved a lot of time and resources on staff coverage issues, which has resulted in cost savings for us..”

Verified user

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Streaming Engineer at a retailer with 51-200 employees

“Although I cannot share specific metrics related to return on investment, I can say that Qumulo made workloads much easier, especially within AWS. I believe this also applies to Azure. The capabilities for handling high throughput unstructured workloads and executing petabyte-scale migrations are paramount for media and entertainment or healthcare, where they can reduce the burden of long nights spent on migrations..”

Esther Sultaana

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Storage Consultant Storage at a tech vendor with 10,001+ employees

“I have seen a return on investment with Qumulo. With a particular database and application team users, they were happy with it, the access they had, and how they can lock down files. There is a main manager of Qumulo within the groups, and you can set it up. Qumulo is a revenue competitor with Isilon, NetApp, Ampere Stewart, and PowerScale, so this is HP's purchase to compete with those particular companies. They are pretty happy with it rolling out in-house, and they intend to expand it to other groups. I appreciate what I am seeing; it is a great tool..”

Esther Sultaana

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Storage Consultant Storage at a tech vendor with 10,001+ employees

Use Case

“We are a reseller and Qumulo is one of the storage solutions that we are dealing with. It is used for software-defined file storage.

I am currently researching more use cases so that we can better sell it in the market..”

Verified user

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Product Manager at a tech services company with 10,001+ employees

“Qumulo is a distributor system that represents names based on similar tools. We had a few petabytes of data, and certain application teams were working with it during the rollout to understand what we wanted to use it for. It is basically set up for some of the database and application teams..”

Esther Sultaana

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Storage Consultant Storage at a tech vendor with 10,001+ employees

“We are using Qumulo to store live organization materials. For example, from Disney, Warner Bros, etcetera. Additionally, for online storage. I checked the quality of the media and would send it to the vendor..”

Jakub Reda

IT Specialist Server Operations at DSD

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“My main use case for Qumulo is for storage. This is a research organization where we have in-house storage capability where we store all the company data and research data, so we are using Qumulo for that..”

Verified user

System Administrator at a consultancy with 51-200 employees

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“Our primary purpose for utilizing Qumulo was to provide a file-sharing platform for our marketing department, which also served as an archive for their videos, pictures, and other assets related to past events and marketing campaigns. They had accumulated a significant amount of older data, which they accessed through this platform, while also utilizing it as their current working file-sharing system..”

VinceVitro

Senior Storage Architect at a healthcare company with 1,001-5,000 employees

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“My main use case for Qumulo is primarily in healthcare imaging and media entertainment. It is the file-heavy workload for enterprises, and it is used extensively in healthcare. One of the companies I worked with, NTT, manages a lot of healthcare infrastructures.

“A specific example of how Qumulo was used in one of those healthcare scenarios is that we used it extensively for enterprise workloads, particularly healthcare imaging.

“We used Qumulo for snapshots and replication as well, and real-time analytics per file..”

Esther Sultaana

Storage Consultant Storage at a tech vendor with 10,001+ employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The pricing setup cost and everything was the lowest compared to other competitors, and the service being offered and the ongoing support is tremendous..”

Verified user

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System Administrator at a consultancy with 51-200 employees

“The initial setup is easy. The setup of the cluster itself, without the hardware installation, can be done within an hour. As long as somebody has the proper networking skills then it will be easy for them to set it up..”

Verified user

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CTO / Co founder at a tech vendor with 11-50 employees

“The initial setup of Qumulo was easy with the expert we had hired.

We have to install the clusters and switches for the full installation of Qumulo.

The full process can take two to three hours..”

Jakub Reda

IT Specialist Server Operations at DSD

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“I have not installed it myself, 100%, but I recently went through the training to install the latest version. It seems to me that it should be quite easy. This is the feedback that we have been getting.

I expect that it takes a couple of hours or less to deploy..”

Verified user

Product Manager at a tech services company with 10,001+ employees

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“The initial deployment of Qumulo is actually pretty straightforward. We worked with the Qumulo team, and this was an individual company that HP purchased, so they brought it in, set everything up, and walked us through it. They explained that it takes some effort, and of course, we had to set up the security on our end for them to be able to access the setup things on the servers. After that, they walked us through what they were doing and how to use it, so it is pretty straightforward..”

Esther Sultaana

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Storage Consultant Storage at a tech vendor with 10,001+ employees

Customer Service and Support

“I would rate their technical support as a ten, as they are very quick to respond. They respond via email or phone calls, working with the individuals who are implementing it and how it would work with our regular users who will call. They respond rather quickly. For me, it is a ten, and I do not believe any of the application team owners had too many problems..”

Esther Sultaana

Storage Consultant Storage at a tech vendor with 10,001+ employees

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“My experience with Qumulo's customer support is that they are quick to respond. Being relatively new in this arena, they must ensure their customer support is solid to compete with established players in NetApp. My feedback is that their customer support is excellent.

“I would rate Qumulo's customer support a 10. They quickly respond to my inquiries, and I have direct access to Qumulo engineers, which is invaluable. These professionals possess deep expertise in cloud deployments and NAS migrations, ensuring that I am speaking with knowledgeable individuals. If they do not have an answer readily available, they perform the necessary research to assist..”

Esther Sultaana

Storage Consultant Storage at a tech vendor with 10,001+ employees

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Other Advice

“We are working with the latest version of Qumulo. Planning is key. We took multiple months to plan everything, which was barely enough.

Overall, I rate Qumulo an eight out of ten..”

Sven Missorten

Senior System Engineer at a transportation company with 501-1,000 employees

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“I would advise others to make sure they do a proof of concept or a trial. If they are using Qumulo for object-based storage, ensure that they fully test and validate both the use case as well as their operational requirements before.

I rate Qumulo a seven out of ten..”

Verified user

Director of Product Management at a tech services company with 51-200 employees

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“The solution requires general monthly maintenance.

I would suggest to others to consider this solution if they need quick assess memory. It might be too quick for regular users.

I rate Qumulo a nine out of ten..”

Jakub Reda

IT Specialist Server Operations at DSD

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“I would rate Qumulo a 10 on a scale of 1 to 10. I am really satisfied with the service being offered, and it is basically value for the money. We are exploring [Microsoft Azure](#) for our hybrid environment. Please explore this option for sure; this is one of the best solutions available in the market, and even though maybe not many are using it, it is worth exploring. My overall review rating for Qumulo is 10..”

Verified user

System Administrator at a consultancy with 51-200 employees

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“I believe Qumulo is great for a storage engineer because it allows me to validate migration throughput, which is part of the real-time analytics. That helps considerably during migrations. I frequently monitor hot directories and optimize cutover, particularly with Windows, and handle petabyte-scale migrations. I also track throughput metrics including read and write per node, per client, and directory, along with protocol throughput for NFS or SMB.

“Regarding Qumulo's AI capabilities, I think they are doing a very good job with governance and security.

“The accuracy and reliability of Qumulo's AI output are great, especially when looking at AI infrastructure storage. It helps with cyber recovery in healthcare due to the growing ransomware issue. I think they are doing a fine job, and as AI quickly advances in various directions, I feel Qumulo will get even better with it. Their AI is extremely useful for migration engineering, ransomware detection, performance tuning, and determining hot file and non-directed detections. It provides insights on client behavior and predicts performance bottlenecks, giving engineers a clear perspective, along with tiering recommendations. Overall, their AI is solid and strong, and I anticipate they will grow even stronger with further developments in AI.

“My advice for others looking into using Qumulo is to ensure that it fits their needs, especially in media entertainment or large cloud environments that require handling petabytes of data with the ability to scale out. It is crucial to have a clear understanding of your requirements, particularly in environments like AWS or Azure. I am unsure about Google, but I know Azure is supported along with AWS. Therefore, if you are part of a media entertainment company or healthcare organization dealing with large quantities of images, it is worth considering how Qumulo integrates with your on-premises, hybrid, or cloud infrastructure. I give Qumulo a review rating of 9..”

Esther Sultaana

Storage Consultant Storage at a tech vendor with 10,001+ employees

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“I have plans to increase the usage of Qumulo in the future. We have brought it in to work with specific teams or test groups and test users, seeing how they enjoy it and how they feel about it. We have not had any complaints when we rolled it out. In certain instances, with AWS users, we have had to bring in a few kinks, maybe connectivity issues, that were resolved. It is a new rollout, but we intend to expand it in-house.

“I was not involved on the pricing side of Qumulo, but with HP bringing it in, my

thought is they see a great deal of potential for it as it is competing with Dell EMC and NetApp in this area. So they felt that purchasing this company would make them quite competitive.

“My advice for someone who would use Qumulo is to probably go to their site, do some research, and communicate with some of the individuals or online salespeople to give you an idea. There are probably some guides you can obtain. I think a lot of admins would appreciate this tool, as it has the API and tools to work with the cloud, and the support team is pretty solid. You can create SMB shares and NFS shares, and it works with AD and LDAP identity services. I would say to reach out to human level support, go to their website, and do a little research on it. I think they would appreciate it.

“Overall, I would rate Qumulo a nine. I appreciate that it does snapshots, and you could use replication. It works with Qumulo shift and works with Amazon S3. The object store replication enables any of Qumulo file data platforms to treat a cloud object storage service as Amazon S3 as a suitable replication target, so users can copy from Qumulo namespace to a cloud store. That is great for storage, and it has quotas to enable users to control the growth of any of the subsets. I think it is something that anyone in AWS and the cloud technologies would appreciate. The file system is expandable, grows quickly, and has failure recovery. So it is a great application. I would advise anyone who is interested in it to contact the support team, and they can set up a meeting, such as a Zoom session, and walk them through it by sharing screens to give them an idea of it. HP purchased Qumulo to compete with EMC's Isilon and NetApp. So it is a solid tool. I work with both of those solutions, and what I am seeing immediately reminded me of Isilon as soon as I saw it, so I knew what was going on there. My overall rating for Qumulo is nine out of ten..”

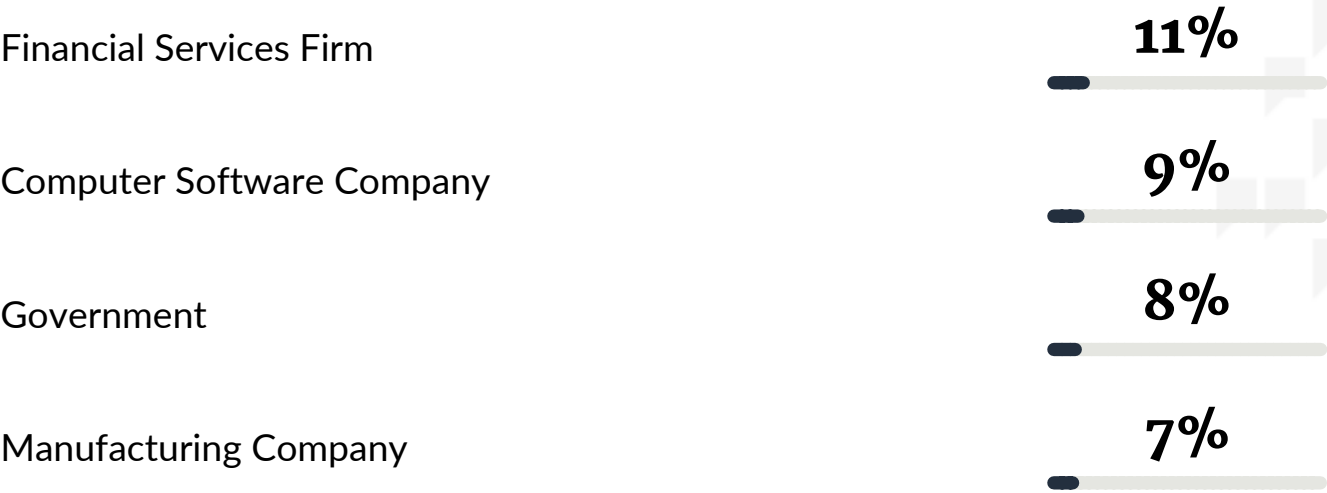
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Storage Consultant Storage at a tech vendor with 10,001+ employees

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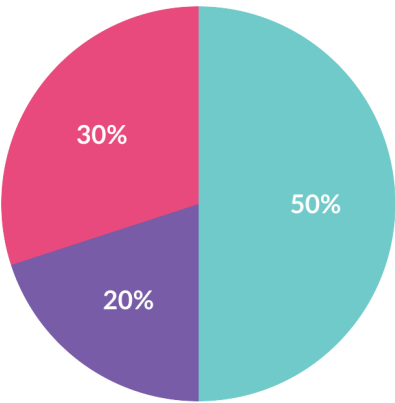
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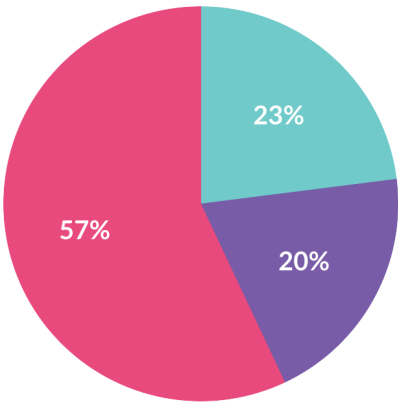


Company Size

by reviewers



by visitors reading reviews



Large Enterprise Midsized Enterprise Small Business

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