

aws marketplace

FileCloud

# Reviews, tips, and advice from real users



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# Product Recap



FileCloud

# FileCloud Recap

FileCloud is the fastest growing enterprise file sharing, sync, backup & remote access solution. Enterprises can get complete data ownership, secure file sharing, granular controls and data governance. FileCloud can be self hosted on-premises or on the cloud.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “FileCloud has been a reliable, security-forward platform that genuinely fits enterprise needs without trying to be everything to everyone.”



**Yash Patel**

Software Developer at BISAG-N

- ✓ “My main use case for FileCloud is that I love it because it's a very secure content collaboration platform that provides compliance, data governance, data leak protection, data retention, and digital rights management capability.”



**Ellie Mae**

Senior Project Manager at FedEx

- ✓ “I decided to switch from OneDrive to FileCloud because FileCloud offers advantages over all the cloud products I have used, as it is more cost-effective, fast, and reliable, with unparalleled security compared to other alternatives, and it is very easy to use, allowing us to access our server and retrieve our files with ease.”



**Peter Norvig**

Program Specialist at AXA

✔ “FileCloud has been a very positive experience overall.”



**Harry Jude**

Senior Project Manager at Diageo

✔ “Since using FileCloud, we have saved approximately 40% of the time it previously took to access data because we can retrieve information at any time with an internet connection.”



**Migael Rahul**

Senior Software Engineer at Accenture

✔ “FileCloud is a solid, enterprise-grade solution for secure file sharing and collaboration, giving you the control of on-premises with the flexibility of cloud, which is a significant advantage.”



**Hussain Gagan**

Full Stack Developer at EnactOn Technologies

✔ “Since using FileCloud, I have reduced the cost in our organization by at least 70% in our storage area, which shows a 70% cost optimization.”



**Verified user**

Sr. Associate Consultant at a tech services company with 51-200 employees

## What users had to say about valuable features:

“The best features FileCloud offers include centralized data access in a secure way, and we have role-based access where we can easily assign a role so that a person can access the data, update it, and add new data. FileCloud has positively impacted my organization by allowing centralized access to my menus across all stores, meaning we can access the same centralized store menu from kiosks, mobile applications, and even a PWA, making it easier to access..”

**Amar-Kumar**

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Technical Lead at a tech services company with 501-1,000 employees

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“The features that stand out to me include workflow and sync improvements, as real-time sync enables faster updates, disaster recovery, unnecessary encryption, file folder structure, and 2FA and access control, which provide more reliability, automation, and monitoring backup.

“The best features FileCloud offers in my experience are the internal discovery search, which is cost-effective and preserves corporate data for legal compliances and business purposes.

“For our organization, the internal discovery search works in a remote work environment. The key uses for us include remote work establishment and secure external collaboration. File sharing provides ransomware protection, disaster recovery, and data governance regulation. This is beneficial for our team and our environment..”

**Verified user**

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Sr. Associate Consultant at a tech services company with 51-200 employees

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“I organize my files in FileCloud using the creation of folders, structures, and permissions. In my opinion, the best features FileCloud offers are more storage, a good UI interface, a good way to organize files, folder structure, and permissions.

“When I mention the UI interface and organizing files, I find that it is not that great. It is the same as other providers such as Google Drive and OneDrive, but it is a good UI. FileCloud has not positively impacted my organization's efficiency. It does provide storage where we can store our data.

“Having that storage in FileCloud has helped my workflow by allowing me to store data on a file share other than storing it in our local storage. We can also share it with other colleagues. In that way, it functions as a shared storage..”

**Verified user**

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Cloud Engineering and Automation Engineer at a tech vendor with 51-200 employees

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The best features FileCloud offers are the smart DLP (Data Leak Prevention), the self-hosting flexibility, and the granular permission system. Smart DLP lets us define policies that actually prevent sensitive data from leaving the organization. This is not merely a checkbox feature but genuinely enforced at the content level. The self-hosting option was a deal-breaker requirement for us, and FileCloud handled it cleanly. The permission system allows me to get incredibly specific about who sees what, even down to expiry dates on shared links.

FileCloud has impacted my organization positively through a shift from reactive to proactive data security. Before FileCloud, we relied on people following email policies, which honestly does not scale. Now the platform enforces those policies automatically. Collaboration speed has also improved significantly. Teams that used to wait on IT to set up shared files can now spin up team folders themselves with the right permissions. That independence has made a real difference in major turnaround times. .”

**Yash Patel**

Software Developer at BISAG-N

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“One of the best features FileCloud offers is its hybrid deployment. You can run it on-premises, in the cloud, or both, depending on your compliance needs. It also offers strong data governance and encryption, which is critical for enterprise use.

“FileCloud's data governance and encryption feature made a significant difference for us. When we were working with a large financial client, we had to ensure that all sensitive documents were not only encrypted but also accessed and shared in a highly controlled manner.

“I really appreciate the granular sharing controls, such as password-protected links, download limits, and expiration dates. It also supports audit logs and activity tracking, which is excellent for monitoring file usage.

“FileCloud has improved collaboration between our internal teams and external clients without compromising security. Teams have become more confident sharing sensitive data, which sped up our workflows..”

**Hussain Gagan**

Full Stack Developer at EnactOn Technologies

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“FileCloud is a strong and adaptable file sharing and collaboration tool.

The best features FileCloud offers include top-notch security features such as two-factor authentication and data encryption, which ensure the security of our files and data. It also ensures the web interface is very easy to use and user-friendly, and it provides a very intuitive and user-friendly mobile application.

The security features and user-friendly interface have positively impacted my day-to-day work because the mobile app has been very helpful as we can work on the go. We can share files and collaborate on the go seamlessly and intuitively. When it comes to security factors such as two-factor authentication, it has been a great addition to security because we are able to safeguard our files and data, resulting in no notable data breaches. The intuitive web interface makes it easy to use, even for non-technical users.

FileCloud has positively impacted my organization by increasing the security of files and data from 40% to 55%. We have been able to collaborate seamlessly, even when working remotely with our stakeholders, clients, and customers. We have also been able to be more productive because we can share files, data, and other documents and collaborate on projects easily..”

**Harry Jude**

Senior Project Manager at Diageo

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# Other Solutions Considered

We were using a combination of a Windows File Server with VPN access plus a consumer-grade cloud storage tool for external sharing. The VPN was a constant pain point—slow, unreliable for remote workers, and a support burden for IT. The consumer cloud tool had zero enterprise-grade controls, and our compliance team was increasingly uncomfortable with it. When we started taking GDPR and client data security more seriously, it became clear we needed a purpose-built enterprise solution, and that is when we started evaluating FileCloud.

**Yash Patel**

Software Developer at BISAG-N

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“Previously, I had been using OneDrive before switching to FileCloud.

“I decided to switch from OneDrive to FileCloud because OneDrive did not perform well when it came to sharing large files. Additionally, the cost was a bit higher..”

**Ellie Mae**

Senior Project Manager at FedEx

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“I previously used Dropbox before switching to FileCloud.

The specific reason we switched from Dropbox to FileCloud is that FileCloud is much more cost-effective compared to Dropbox. Additionally, some of the features of Dropbox are more complex compared to FileCloud. With FileCloud, anyone can use it with minimal supervision. FileCloud also offers the flexibility to host everything on our own server, which is the flexibility we needed..”

**Harry Jude**

Senior Project Manager at Diageo

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Before choosing FileCloud, we evaluated SharePoint Online and Citrix ShareFile. SharePoint was powerful but felt over-engineered for our file-sharing needs, and the licensing cost was steep. Citrix ShareFile was solid, but the self-hosting option felt more limited compared to FileCloud. Ignite was a strong contender, but FileCloud's pricing was more transparent and the feature set, especially the DLP and self-hosting flexibility, tipped the balance. The fact that FileCloud had a 30-day trial made the final decision far easier to justify internally.

**Yash Patel**

Software Developer at BISAG-N

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# ROI

Real user quotes about their ROI:

“The return on investment has been solid: better data control, reduced SaaS costs, and improved productivity. Overall efficiency improved by around 20%..”

**Hussain Gagan**

Full Stack Developer at EnactOn Technologies

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“I can share that specific outcomes since using FileCloud show that it impacts our storage purpose and provides cost optimization of up to 50% less than physical servers..”

**Verified user**

Sr. Associate Consultant at a tech services company with 51-200 employees

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“I have seen a return on investment as the security posture for both our data and files has really increased or improved. Collaboration, especially remote collaboration through file sharing and data sharing, has greatly increased and been enhanced..”

**Ellie Mae**

Senior Project Manager at FedEx

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“I have seen a return on investment, as our team members have been more productive in accessing the data they need at any time and anywhere, as long as they are connected to the internet. Collaboration has also improved, and the security posture in my organization has increased..”

**Harry Jude**

Senior Project Manager at Diageo

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“I have seen a return on investment as FileCloud has allowed us to share our files easily and enhance collaboration. It has boosted our security posture in my organization, providing us with peace of mind and ensuring our data is safely stored in the cloud. It has also enabled us to manage our cloud shares according to our needs..”

**Peter Norvig**

Program Specialist at AXA

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I have seen a return on investment, and the ROI became visible within the first six months. Between consolidating tools, reducing IT support overhead, and accelerating file-based workflows, we estimated roughly a 22% reduction in total cost of ownership compared to what we were spending across our previous patchwork of solutions. Productivity-wise, the time our team saved by not fighting with VPNs or waiting on IT for access provisioning in real-time has probably resulted in several hours saved per employee per month across a 300-person organization. That compounds quickly. We also consolidated three separate tools—our FTP server, a third-party cloud storage subscription, and an old backup solution—into FileCloud alone, which cut our related software spend by approximately 28%. These numbers showed up clearly in our annual IT budget review.

**Yash Patel**

Software Developer at BISAG-N

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# Use Case

“My main use case for FileCloud is storing my data as a storage solution. I used FileCloud for storing my personal files, data, photos, and other things similar to how I would use Google Drive..”

**Verified user**

Cloud Engineering and Automation Engineer at a tech vendor with 51-200 employees

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“My main use case for FileCloud is securely sharing data, as one of the primary uses of FileCloud in my organization is securely sharing data with both internal and external clients. This has made it very useful, particularly for remote team members and to facilitate effective collaboration. It is an efficient solution for storing and accessing files in a central location, thereby improving productivity and efficiency.

A specific example of how I have used FileCloud to securely share data with a client or my remote team is that it provides a branded file storage solution that allows us to safely upload and save personal and office data securely. Additionally, FileCloud has been a beneficial tool for document management in our business because it enables our stakeholders to send large documents via email links very easily..”

**Harry Jude**

Senior Project Manager at Diageo

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“Our main use case with FileCloud has been secure enterprise file sharing and collaboration across teams. We use it to manage internal documents, share files with external clients, and maintain strict access controls.

“In one project, we built a client document portal where users could upload and access sensitive files. Using FileCloud, we implemented role-based access and expiry links, which reduced unauthorized access incidents by almost 40%.

“We also used FileCloud for syncing large files across distributed teams and for endpoint backups. It worked well for remote teams since people could access files from any device without needing a VPN..”

**Hussain Gagan**

Full Stack Developer at EnactOn Technologies

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FileCloud serves as our primary solution for secure enterprise file sharing and collaboration across distributed teams. We have offices in three different cities, and FileCloud acts as a central hub where everyone accesses, syncs, and shares documents without needing a VPN. We use it heavily for sharing sensitive files with external clients and vendors through controlled permission-based access. It essentially replaced both our internal file server and our client-facing FTP portal in one solution.

One concrete example involves our work with a legal client that requires strict data handling and GDPR compliance as a non-negotiable requirement. We set up FileCloud's self-hosted deployment on our own infrastructure, configured AES-256 bit encryption at rest, and enabled detailed audit logs so the client could track every single file access event. That one implementation alone helped us win a contract renewal because the client was genuinely impressed by the transparency and control. It would take months to build something similar from scratch. .”

**Yash Patel**

Software Developer at BISAG-N

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“My main use case for FileCloud is providing customers remote access to share their data and our data for development, testing, and staging purposes. I provide clientless access for internal content collaboration.

“An example of how I use FileCloud for development or testing is that we have on-premises infrastructure in which the cloud sharing is installed. In that particular environment, there are three different types of users located on our infrastructure for the tester, developer, and production environment. I have provided FileCloud to secure access through remote access VPN users for internal collaboration.

“For storage access consolidation, I am using FileCloud for NAS sharing, AWS sharing, and on-premises and off-premises sharing..”

**Verified user**

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Sr. Associate Consultant at a tech services company with 51-200 employees

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“I have been using FileCloud while building a product for a QSR domain, and I am exploring the system where I can secure my content in terms of images, reports, and everything.

“My main use case for FileCloud is building a QSR platform which is used by multiple stores, and I want to store all the menus in centralized storage from where every store's owners, kiosk, and mobile app will access it. It will be the content of the menus and images of the products, everything.

“In my day-to-day operations, I use the role-based access feature by allowing my operations team and store managers to update the store-based menu I put in, where I have a path for my centralized menu. The managers can change the product image, remove the product, or update the inventory, but colleagues or staff may only have view access, and for updating anything, they need the help of managers, maintaining an easier hierarchy where the manager should be aligned with everything..”

**Amar-Kumar**

Technical Lead at a tech services company with 501-1,000 employees

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# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“FileCloud is deployed in our organization on our public cloud. We use AWS as our cloud provider for FileCloud. We have not purchased FileCloud through the AWS Marketplace. We have set it up on our AWS instance..”

**Verified user**

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Cloud Engineering and Automation Engineer at a tech vendor with 51-200 employees

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The experience with pricing, setup cost, and licensing was straightforward and competitive, especially compared to SharePoint Online licensing or some of the other enterprise EFS solutions we reviewed. We were on an annual per-user license for FileCloud Server, and the value is clear when you factor in all the features included. The initial setup took our team about a week end-to-end, including the AD integration and permission migration from our old system. Their professional services team helped with the migration plan, and that honestly prevented what could have been a messy transition.

**Yash Patel**

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Software Developer at BISAG-N

# Customer Service and Support

“Support has been responsive in most cases whenever I have interacted, especially for enterprise plans. Documentation and community support also helped resolve issues quickly..”

**Hussain Gagan**

Full Stack Developer at EnactOn Technologies

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“FileCloud's technical support is excellent. They are capable of resolving platform issues efficiently and follow up to ensure issues are resolved, which is one of their best aspects of SLA adherence. I would rate them a nine for any issue..”

**Verified user**

IT Engineer at a tech services company with 51-200 employees

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Customer support has been genuinely good, better than I expected for a mid-market product. Response time on critical tickets has been fast, usually within a few hours. We have had a dedicated contact for our account who actually knows the product well and does not just read from a script. There was one complex issue with the NTFS permission sync early on, and their technical team stayed involved until it was fully resolved over a couple of days. That kind of persistence in support is something you do not always receive.

**Yash Patel**

Software Developer at BISAG-N

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# Other Advice

“My advice for others looking into using FileCloud is that you can use it for remote storage. It is good and better than other providers. I gave FileCloud a review rating of 8..”

**Verified user**

Cloud Engineering and Automation Engineer at a tech vendor with 51-200 employees

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“To implement something centralized, a data store system, you should use FileCloud. I would rate FileCloud seven out of ten because I am exploring FileCloud and I have not used all the available features; without using all the features, I cannot give a product ten out of ten. Whatever I used, I am pretty much happier, so that is why I gave a seven, as per my usage..”

**Amar-Kumar**

Technical Lead at a tech services company with 501-1,000 employees

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If you are considering FileCloud, my advice is to spend real time planning your permission structure before you go live. It is worth the upfront investment because the system is flexible enough that you have many choices, and retrofitting permissions across thousands of files is painful. Also, take advantage of the trial seriously. Do not just test file upload and download. Actually test the AD integration and DLP policies and the audit reporting. Those are the features that will matter most in a real enterprise environment, and they are where FileCloud actually distinguishes itself. FileCloud has been a reliable, security-forward platform that genuinely fits enterprise needs without trying to be everything to everyone. In our organization, we take data governance, compliance, and secure collaboration seriously, and especially if you need self-hosting flexibility, it is difficult to find a better fit in this price range. I would choose it again without hesitation. I would rate this product an 8 out of 10.

**Yash Patel**

Software Developer at BISAG-N

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“FileCloud has been a very positive experience overall.

I love the integration plugin for Outlook and Office applications, as it makes it easy to share files.

My advice to others looking into using FileCloud is that it is a flexible tool that allows a company to host everything on their own servers and have full administrative access to everything they need. It is also very cost-effective, easy to use, and facilitates easy sharing of data and files with strong security features to prevent any data breaches. Therefore, it is a highly recommendable tool. .”

**Harry Jude**

Senior Project Manager at Diageo

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“For infrastructure optimization, I am using FileCloud for [SSD](#) storage, database separation, load balancing, and patch management.

“Since adopting FileCloud for the last three years, I believe there is no need for any changes. However, I advise that we need day-to-day patch updates and to provide the end-user agreement as well.

“I advise others looking into using FileCloud that because it allows for on-demand growth, cost management, improved performance, and high flexibility, they should use FileCloud rather than other products. I would rate this product a 7 out of 10..”

**Verified user**

Sr. Associate Consultant at a tech services company with 51-200 employees

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“FileCloud is very strong in security and flexibility, but user experience and developer experience could be better. We use a hybrid model where some data is on-premises for compliance and some in the cloud for accessibility.

“We reduced dependencies on multiple tools and saved around 20% in our overall SaaS costs. Also, file access and sharing workflows became about 25% to 30% faster.

“If your organization deals with sensitive data, FileCloud is a great option. Plan your deployment strategy early, such as on-premises, cloud, or hybrid.

“FileCloud is a solid, enterprise-grade solution for secure file sharing and collaboration. It gives you the control of on-premises with the flexibility of cloud, which is a significant advantage. I would rate FileCloud 9 out of 10..”

**Hussain Gagan**

Full Stack Developer at EnactOn Technologies

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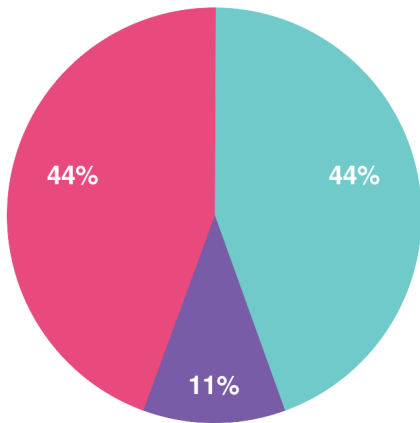
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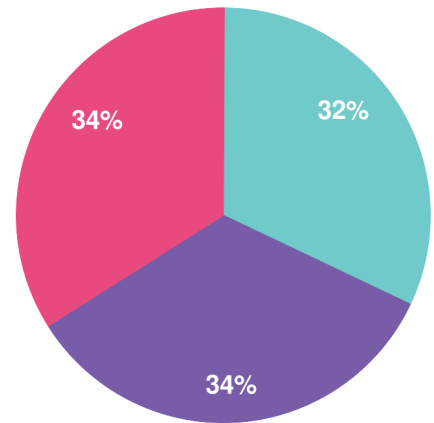


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