

aws marketplace

Conga Sign

Reviews, tips, and advice from real users



Powered by  PeerSpot



Contents

- Product Recap..... 3 - 4
- Valuable Features..... 5 - 10
- Other Solutions Considered..... 11 - 12
- ROI..... 13
- Use Case..... 14 - 17
- Setup..... 18 - 20
- Customer Service and Support..... 21 - 22
- Other Advice..... 23 - 26
- About PeerSpot..... 27 - 28

Product Recap



Conga Sign

Conga Sign Recap

Conga Sign is an e-signature software that is designed to simplify the process of signing and managing documents electronically. Based on user reviews, Conga Sign is a reliable and easy-to-use e-signature software that helps them to streamline their document management processes. Users have reported that Conga Sign's integration with popular applications like Salesforce, Microsoft Word, and Google Drive has been well-received. Users have experienced reduced errors and improved efficiency in document processing with Conga Sign.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “I find all the features very excellent and helpful, and they make the signing process efficient.”



Priya Maria

Data Engineer at Samsara

- ✓ “Conga Sign has positively impacted my organization as it is a crucial part of many projects, and in fact, we use Conga Sign in most of our projects directly.”



Verified user

Sr con at a retailer with 1-10 employees

- ✓ “Conga Sign has positively impacted my organization by eliminating a lot of overhead, and we could move our applications.”



Verified user

Senior at a financial services firm with 51-200 employees

- ✓ “The most valuable feature is Conga’s advanced set of functionalities, which have developed over time, especially from Salesforce Classic to Lightning.”



Samy Saied

Delivery Director at Slalom

- ✓ “The setup is user-friendly, allowing us to easily drag and drop tags onto our document from an ad hoc standpoint.”



Chris Leszka

Director at Informa

- ✓ “The most valuable aspect of Conga Sign is its tight integration with the Salesforce ecosystem.”



Ajay Pal

Associate Consultant at a consultancy with 10,001+ employees

- ✓ “It integrates seamlessly with Conga Composer, making it simpler than if we had to connect Conga with DocuSign.”



Francisco Lozano

Senior Technology Consultant & Developer at Parquet Development

What users had to say about valuable features:

“The setup is user-friendly, allowing us to easily drag and drop tags onto our document from an ad hoc standpoint. Prepopulating tags in contract templates is straightforward, making the usability of the setup a top feature for me..”

Chris Leszka

Director at Informa

[Read full review](#) 

“Conga Sign offers ease of operations as one of its best features from my brief experience. Conga Sign's ease of operations comes from its speed. Conga Sign has positively impacted my organization by eliminating a lot of overhead, and we could move our applications. The kind of overhead that has been eliminated includes manual signatures..”

Verified user

Senior at a financial services firm with 51-200 employees

[Read full review](#) 

“The most valuable aspect of Conga Sign is its tight integration with the Salesforce ecosystem. It facilitates automated email transactions and reminders, making the signing process simple and efficient. Additionally, it features two-way authentication for secure access to documents..”

Ajay Pal

Associate Consultant at a consultancy with 10,001+ employees

[Read full review](#) 

“The most valuable feature is Conga’s advanced set of functionalities, which have developed over time, especially from Salesforce Classic to Lightning. Features like Conga Sign and enhancing documentation for business users have significantly improved our processes. It also provides flexibility, allowing for easy interaction with just a click of a button..”

Samy Saied

Delivery Director at Slalom

[Read full review](#) 

“Conga Sign is mainly used for signing documents from the customer side and the business side, providing a digital signature solution that is easy to configure, set up, and debug. From a business perspective, users can directly send for the signature manually using the tags.

“The best features are that it is easy to sign and provides immediate email notifications. We receive emails immediately and the configuration takes less than 10 to 15 minutes, plus we can add tags to any PDF documents for signing.

“Conga Sign has positively impacted my organization as it is a crucial part of many projects. In fact, we use Conga Sign in most of our projects directly..”

Verified user

Sr con at a retailer with 1-10 employees

[Read full review](#) 

“The best features Conga Sign offers include agreements being sent digitally, which reduces the time to get printed documents. I have the option to forward to a relevant party where I might not be the correct person. It reduces turnaround time. Taking signatures from multiple stakeholders can be done digitally.

“I find all the features very excellent and helpful, and they make the signing process efficient. I also love Conga Sign's Salesforce integration as it provides document tracking, which is great.

“I really appreciate the point and click interface, which does not require user training from our side. The signing process is also very easy and fast for the end-user, which makes the quoting cycle relatively quicker.

“It makes it relatively easy to capture digital signatures rather than collecting signatures manually on printed documents from multiple parties, thereby saving a lot of time..”

Priya Maria

Data Engineer at Samsara

[Read full review](#) 

Other Solutions Considered

“We initially used DocuSign and then a free document generator. As our business grew, we upgraded to Conga for superior Salesforce document generation and bundled Conga Sign with our contracts. The switch was primarily due to cost savings..”

Chris Leszka

Director at Informa

[Read full review](#) 

“There's a built-in functionality in Salesforce where we attach a document from the local storage, and they print it. After signing the document, they'll upload it back. Apart from Conga Sign, I have used that method sometimes..”

Mohd Hisam

Project Engineer at Wipro Limited

[Read full review](#) 

“I previously used DocuSign and Adobe Acrobat Sign.

“I switched from DocuSign and Adobe Acrobat Sign to Conga Sign because I prefer Conga Sign as it offers seamless integration with my other Conga products, such as Conga CPQ, Conga CLM, and Salesforce. Integration is very easy, and documents can get triggered for signatures with just a click..”

Priya Maria

Data Engineer at Samsara

[Read full review](#) 

ROI

Real user quotes about their ROI:

“For Conga Sign, we have saved a lot of time sending digital signatures and can send reminder emails automatically instead of checking with customers directly, which saves a lot of time..”

Verified user

Sr con at a retailer with 1-10 employees

[Read full review](#) 

“I have seen a return on investment because agreements are sent digitally, which reduces the time to get printed documents. I have the option to forward to a relevant party where I might not be the correct person, reducing turnaround while taking signatures from multiple stakeholders digitally. It also helps increase our business as we get signatures from concerned parties easily and quickly..”

Priya Maria

Data Engineer at Samsara

[Read full review](#) 

Use Case

“We primarily use Conga Sign through our Salesforce integration when we send out contracts for sales. A small percentage, about one percent of our usage, is for internal purposes where we send documents for sales reps to sign off on, like their annual plans..”

Chris Leszka

Director at Informa

[Read full review](#) 

“My main use case for Conga Sign so far is to send documents to our merchants. A quick specific example of a document I've sent to my merchants using Conga Sign is the terms and conditions..”

Verified user

Senior at a financial services firm with 51-200 employees

[Read full review](#) 

“We use Conga for digital documents and signatures to aid our clients with the sales cycle for their contacts and document generation in Salesforce. It's a solution for creating and sending documents to interested parties in the process..”

Samy Saied

Delivery Director at Slalom

[Read full review](#) 

“Conga Sign is primarily used to obtain signatures on documents from key individuals like main leaders, directors, or top officials. Without these signatures, the documents cannot be used for their intended purposes. The software facilitates sending emails to users who need to sign, allowing them to provide necessary details while signing..”

Ajay Pal

Associate Consultant at a consultancy with 10,001+ employees

[Read full review](#) 

“I have used Conga Sign mostly on the sales part. For example, for the company called XYZ, we generate the document, and once the negotiation is completed, we need to send the document for the signing part, requiring a signing sequence: first to the customers, then to the business team, which means the XYZ company heads. We use Conga Sign for that, and if we have more than one or two signers, we can add all the predefined sign tags in the document itself or include custom sign tags while sending the document in the signature part..”

Verified user

Sr con at a retailer with 1-10 employees

[Read full review](#) 

“My main use case for Conga Sign is gathering customers' signatures on the final document. Capturing digital signatures is relatively easy compared to correcting signatures manually on printed documents from multiple parties, which can be time-consuming and often leads to abandoning the deal before document signatures are complete, potentially resulting in business loss.

“I have used Conga Sign for all our contracts, proposals, and information forms. We use it within Salesforce, so we can have merge fields and write-back fields associated with different objects and records.

“Regarding my main use case, it is excellent for contracts and anywhere else where signatures or document tracking is required. We use it on some documents for tracking only, and it is less appropriate in those instances, but the tracking history is truly valuable for our sales team..”

Priya Maria

Data Engineer at Samsara

[Read full review](#) 

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup was pretty straightforward, likely one of the easier implementations I've done. As long as one follows the instructions, anyone can do it..”

Chris Leszka

Director at Informa

[Read full review](#) 

“The initial setup involves creating a custom button for sending documents for signature, and it is quite easy once Conga Sign is integrated with Conga Composer..”

Ankit-Verma

Developer at S&P Global

[Read full review](#) 

“The initial setup is fairly easy. It's mainly about installing the Salesforce package, setting configurations, and uploading templates, although learning to set up templates has a learning curve..”

Samy Saied

Delivery Director at Slalom

[Read full review](#) 

“The initial setup involves configuration and authentication processes, which require careful attention. While the initial setup is manageable, a few hours are needed for SMS authentication during the first-time setup..”

Ajay Pal

Associate Consultant at a consultancy with 10,001+ employees

[Read full review](#) 

“Quick setup means that once we install Conga Sign, we go to Conga Sign setup from the App Launcher, and we can follow the step-by-step process on the left side, clicking one by one until it automatically sets up the signature part. For emails, we will have checkbox fields on the Conga Sign setup page; whoever needs signing can be selected with those checkboxes, allowing us to use that feature directly instead of writing code.

“From the business side, we see that anyone can set up Conga Sign within 10 to 15 minutes without needing a developer, and we experience no issues with it. If more customization is needed, then we check with the product team from Conga..”

Verified user

[Read full review](#) 

Sr con at a retailer with 1-10 employees

Customer Service and Support

“I haven't had to use Conga Sign's technical support team. My only experience is related to the composer tool, where they were helpful for an issue we had..”

Chris Leszka

Director at Informa

[Read full review](#) 

“I have only contacted their support once or twice. They were responsive and quick, except for one instance which was not on par. Not needing to reach out often is indicative of the solution’s simplicity and effectiveness..”

Samy Saied

Delivery Director at Slalom

[Read full review](#) 

“The technical support is highly rated. They provide one point of contact for projects and respond swiftly to emails, offering video call support and instant connection via Teams. I would rate their service as eight out of ten..”

Ajay Pal

Associate Consultant at a consultancy with 10,001+ employees

[Read full review](#) 

“Sometimes, we raise a request with the support team when we face any issues with Conga Sign, and they resolve the issue in less than 24 hours. When we use the solution's out-of-the-box functionalities, sometimes the Conga Sign functionality breaks, and fixing it takes time..”

Mohd Hisam

Project Engineer at Wipro Limited

[Read full review](#) 

Other Advice

“My advice to others looking into using Conga Sign is to use it to reduce time overhead. My company has a business relationship with this vendor other than being a customer; we are partners. I find this interview good and do not think anything should change for the future. I am providing this review a rating of 10..”

Verified user

Senior at a financial services firm with 51-200 employees

[Read full review](#) 

“I would recommend Conga Sign, especially for mid to small-sized organizations. If a company works around the firewall blocking issue, it is scalable and great to have both the composer and e-signature tool together. Prior to being acquired, Conga Sign was a perfect fit for us. On a scale from one to ten, I would rate Conga Sign an eight..”

Chris Leszka

Director at Informa

[Read full review](#) 

“I would recommend Conga Sign, especially if they already have Conga Composer and need to send documents for signature. It is the best option if they already use Conga Composer.

I'd rate the solution eight out of ten..”

Francisco Lozano

Senior Technology Consultant & Developer at Parquet Development

[Read full review](#) 

“My advice for others looking into using Conga Sign is that it is well suited for most clients who have trust in digital signatures and want to reduce turnaround. However, there are still some clients who do not prefer digital signatures and prefer printed agreements with wet signatures. Conga Sign uses the latest digital signing legal regulations, so this is a customer-to-customer issue. I have given this review a rating of 9..”

Priya Maria

Data Engineer at Samsara

[Read full review](#) 

“For effective implementation, ensure the initial setup is conducted correctly. Seek technical team assistance if unsure. It is crucial to refer to [Conga](#) documentation for product setup and syntax. When necessary, request callbacks or consultations with the technical team. This approach saves time and cost.

I'd rate the solution nine out of ten..”

Ajay Pal

Associate Consultant at a consultancy with 10,001+ employees

[Read full review](#) 

“The first thing is to compare the pricing and features of Conga Sign, as it is implemented purely from the [Salesforce](#) side, unlike [DocuSign](#) or [Adobe Sign](#), which require integration with third-party applications. That is the best feature I can highlight about Conga Sign.

“My company is a partner for Conga.

“On a scale of 1-10, I rate Conga Sign a 10..”

Verified user

Sr con at a retailer with 1-10 employees

[Read full review](#) 

About this buyer's guide

Thanks for downloading this PeerSpot report.

The summaries, overviews and recaps in this report are all based on real user feedback and reviews collected by PeerSpot's team. Every reviewer on PeerSpot has been authenticated with our triple authentication process. This is done to ensure that every review provided is an unbiased review from a real user.

Get a custom version of this report... Personalized for you!

Please note that this is a generic report based on reviews and opinions from the collective PeerSpot community. We offer a [customized report](#) of solutions recommended for you based on:

- Your industry
- Company size
- Which solutions you're already considering

The customized report will include recommendations for you based on what other people like you are using and researching.

Answer a few questions in our short wizard to get your customized report.

[Get your personalized report here](#)

About PeerSpot

PeerSpot is the leading review site for cloud, AI, and business software. We created PeerSpot to provide a trusted platform to share information about software, applications, and services. Since 2012, over 22 million people have used PeerSpot to choose the right software for their business.

PeerSpot helps tech professionals by providing:

- A list of products recommended by real users
- In-depth reviews, including pros and cons
- Specific information to help you choose the best vendor for your needs

Use PeerSpot to:

- Read and post reviews of products
- Access over 30,000 buyer's guides and comparison reports
- Request or share information about functionality, quality, and pricing

Join PeerSpot to connect with peers to help you:

- Get immediate answers to questions
- Validate vendor claims
- Exchange tips for getting the best deals with vendor

Visit PeerSpot: www.peerspot.com

PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

reports@peerspot.com

+1 646.328.1944