

aws marketplace

Cohesity Data Cloud

Reviews, tips, and advice from real users



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Product Recap

 Cohesity Data Cloud

Cohesity Data Cloud Recap

Cohesity Data Cloud offers scalable and secure data management, ensuring fast deployment and robust protection against threats like ransomware.

Cohesity Data Cloud integrates seamlessly with major infrastructure, provides comprehensive data management, and enhances data continuity with effective security against ransomware. With features like global deduplication, virtualization, and simplified cloud management through Helios, it addresses the needs of users. Though some users report challenges with setup and costs, it still offers performance optimization and supports critical services like NFS and S3.

What are the key features of Cohesity Data Cloud?

- **Scalability:** Expands effortlessly to accommodate growing data demands.
- **Security:** Protects data with advanced ransomware defenses.
- **Integration:** Seamlessly connects with VMware, Nutanix, and Microsoft M365.
- **Global Deduplication:** Reduces storage requirements through efficient data deduplication.
- **Helios:** Simplifies cloud management for easier data handling.
- **Performance Optimization:** Enhances performance with automated disaster recovery.

What benefits and ROI should be considered?

- **Ease of Use:** Simplifies data management with a user-friendly dashboard.
- **Data Protection:** Provides reliable protection against data breaches and ransomware.
- **Comprehensive Backup:** Ensures effective backup solutions with data continuity across platforms.
- **Storage Consolidation:** Enables consolidation of storage, replacing legacy platforms.
- **Efficient Support:** Offers dependable support to enhance user satisfaction.

In industries like finance, healthcare, and technology, Cohesity Data Cloud plays a crucial role in data protection, recovery, and consolidation. Organizations utilize it for secure backup and disaster recovery, accommodating diverse environments like physical servers and cloud platforms such as Azure and AWS. Its integration with SaaS services ensures data continuity while minimizing risks.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Cohesity Data Cloud comes with a different flavor where they provide global deduplication across multiple platforms, which provides a tremendous return on investment from a storage perspective because if you have a segment that can be deduplicated in one box and you have multiple boxes, you cannot repeat the deduplication function across different hardware.”



Mounir ElMously

Senior Manager Advisory Services at Optimum Online (Cablevision Systems)

- ✓ “My favorite feature of Cohesity Data Cloud is the setup, as it is very fast compared to other solutions; I have worked in different clouds, and Cohesity Data Cloud stands out as superior.”



Shiva Kinnera

Technical Lead at Cognizant

- ✓ “Cohesity Data Cloud is user-friendly, and anyone can use this tool; the support is really good, especially the web support, and the dashboard and everything are good.”



Mysura Reddy

Sr. Engineer at a retailer with 501-1,000 employees

- ✔ “One of the most outstanding features is forever incremental, which provides immutable backups.”



Bharath Bharadwaj

Subject Matter Expert at Engage IT Services Pvt Ltd

- ✔ “It has excellent integration for virtualization, which means we can easily protect VMs, virtual machines, which consists mainly of snapshot backups that are quite easy to recover.”



Jochen Tytgat

Owner at hq-12b

- ✔ “I find the most important feature to be data protection.”



AmarpreetSingh

Technical Architect at a tech vendor with 10,001+ employees

- ✔ “I rate the Cohesity Data Cloud solution a ten out of ten. It's an easy-to-use product that provides substantial value and security.”



Stefan-Motsch

Evangelist / CTO at fgnext

What users had to say about valuable features:

“One valuable feature of Cohesity Data Cloud is its managed service offering, which is completely tailored to data protection needs. It replicates data to the cloud in a tamper-proof manner, offering protection against ransomware attacks since it is not under administrative control. Another benefit is that it enables massive scalability, supporting up to petabytes of data. Furthermore, transferring data is effectively managed, preventing excessive internet bandwidth usage..”

Stefan-Motsch

Evangelist / CTO at fgnext


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“It has excellent integration for virtualization, which means we can easily protect VMs, virtual machines, which consists mainly of snapshot backups that are quite easy to recover. The Data Platform is a cluster containing many servers, making it quite fast in backup as well as recovery.

“It's quite secure because it's not depending on current VMware servers or vCenter. It's an isolated platform which makes it more secure and quite valuable as a solution..”

Jochen Tytgat

Owner at hq-12b

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“My favorite feature of Cohesity Data Cloud is the setup, as it is very fast compared to other solutions. I have worked in different clouds, and Cohesity Data Cloud stands out as superior. Additionally, accessing all nodes in one Helios is very beneficial for us compared to other clouds.

“It is very easy to learn and work with. Everyone can work with Cohesity Data Cloud easily as it is straightforward and user-friendly..”

Shiva Kinnera

Technical Lead at Cognizant

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“Cohesity Data Cloud is user-friendly, and anyone can use this tool. The support is really good, especially the web support. Additionally, the dashboard and everything are good.

“The initial deployment of Cohesity Data Cloud, from my experience, is easy. Cohesity is easy to integrate. Implementation is very easy compared to other backup tools.

“Scalability is good with Cohesity Data Cloud, and I am happy with that..”

Mysura Reddy

Sr. Engineer at a retailer with 501-1,000 employees

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“One of the most outstanding features is forever incremental. Many backup platforms are implementing this feature, which provides immutable backups.

“We utilize Cohesity Helios. We were using two solutions from Cohesity Data Cloud: one with six nodes set up on the premises, and for another customer, we use Cohesity DataProtect Cloud, which is Helios itself. It is completely hosted at Cohesity in their region where we back up Microsoft 365 and AWS virtual machines. Reporting is another valuable feature. We can give the CSM team viewer accounts for reporting to access job status, protection status, unprotected, failed, and SLA breach backups at any time.

“All backups in Cohesity Data Cloud perform compression and deduplication. Global deduplication is particularly beneficial when purchasing FETB. The deduplication ensures optimal data processing and storage consumption, which is advantageous for customers who want to minimize costs..”

Bharath Bharadwaj

Subject Matter Expert at Engage IT Services Pvt Ltd

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“Cohesity Data Cloud itself has two separate lines of products: the backup platform and the NAS shared platform. They offer both. This is the only backup company that offers the NAS solution. From a backup perspective, I believe they are one of the leaders, especially in case of ransomware protection and disaster recovery.

“They provide a common pool of storage that you can purpose each component of the storage to a specific task. So you have unified access regardless of the platform using it. You can use it for backup, you can use it for NFS, you can use it for CIFS or S3, all combined. Additionally, there is seamless access whether on-premises and cloud.

“We have used the AI interface to optimize the performance, and we have seen actually a better than expected performance and behavior. In most cases, you can tune the performance to meet the expectation from the workload. Let's assume you have a backup environment and you have two different hosts with different recovery requirements. You can tune the performance to meet each platform without impacting the other.

“From a deduplication perspective, I have been working with deduplication for about 25 years, when Data Domain and Avamar came to the market. They were a great invention, but Cohesity Data Cloud comes with a different flavor where they provide global deduplication across multiple platforms. This provides a tremendous return on investment from a storage perspective because if you have a segment that can be deduplicated in one box and you have multiple boxes, you cannot repeat the deduplication function across different hardware. With Cohesity Data Cloud, you can still have deduplication regardless of where the data is. If you have a component in the cloud and another component on-premises, but there is a segment that repeats itself on both, you need to copy only one. That is a great return on investment.

“Since we have a simple interface across all platforms, search is much easier, and that is out of the box. You can search across different infrastructure components as part of Cohesity Data Cloud. That is a great feature..”

Mounir ElMously

Senior Manager Advisory Services at Optimum Online (Cablevision Systems)

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Other Solutions Considered

“We use IBM TSM by outsourcing, now we choose as our internal solution because of it's features, support and price saving over years as compared to other vendors in Market. .”

Suren V

Infrastructure Management Senior Analyst at a energy/utilities company with 5,001-10,000 employees

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“Initially, we thought of taking the Cohesity tool only, but unfortunately, the management decided to go with Commvault. However, I proposed that we at least use Cohesity for at least one of the environments. My decision led to them taking the Cohesity licenses. I'm implementing now, but there should be some enhancements with the cloud platforms and integration with the cloud..”

Mysura Reddy

Sr. Engineer at a retailer with 501-1,000 employees

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“Cohesity Data Cloud has two separate lines of products: the backup platform and the NAS shared platform. They offer both. This is the only backup company that offers the NAS solution. From a backup perspective, they are one of the leaders.

“Cohesity Data Cloud and another vendor are providing a great solution where they pool the storage in one place, enabling more efficient data reduction for storage and ubiquitous access for different applications. This is a unique feature of Cohesity Data Cloud and their competitor. Others are not at this level yet..”

Mounir ElMously

Senior Manager Advisory Services at Optimum Online (Cablevision Systems)

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ROI

Real user quotes about their ROI:

“I can say there is not a direct return on investment. Indirectly, it offers benefits. If I find myself stuck in a cyber recovery situation, this tool can help me avoid spending my money on ransom payments. It is a ransom-proof solution where I can save my dollars..”

AmarpreetSingh

Technical Architect at a tech vendor with 10,001+ employees

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“I would not say they are the cheapest, but they are providing a good return on investment. There are some other platforms that are cheaper, but the level of confidence that Cohesity Data Cloud delivers to the clients is worth that cost. It is very reasonably priced..”

Mounir ElMously

Senior Manager Advisory Services at Optimum Online (Cablevision Systems)

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Use Case

“The usual use cases are mainly for VMware-related backups and Nutanix backups. We have some physical servers where we perform backups and restores. It's physical as well as virtual, but mainly virtual, VMware-related systems..”

Jochen Tytgat

Owner at hq-12b

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“We use Cohesity Helios. It provides robust security and manageability. We simply access their resources and data. Everything is built and run under Cohesity, making it self-service. It doesn't run on our end..”

ManiKanta


Senior Engineer at American Express

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“I have 15 years of experience in all the backup and storage tools. Cohesity Data Cloud is one of the good tools. It is user-friendly, and anyone can use this tool. The support is really good. In TSM and other tools we used long back, we didn't get that much support from the vendor. Cohesity is good support-wise, and the dashboard and everything is good..”

Mysura Reddy

Sr. Engineer at a retailer with 501-1,000 employees

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“When I worked in Cognizant, I supported a project using Cohesity Data Cloud and the Cohesity backup tool. I installed all node setup and completed everything from my side. I worked with Cohesity Data Cloud nodes and regularly performed backups using the Cohesity backup tool..”

Shiva Kinnera

Technical Lead at Cognizant

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“The primary use case for Cohesity Data Cloud is to offer an additional layer of protection for backup data, which I can restore if needed. It is a managed service that allows me to set up and configure my data, back it up in my Cohesity cluster, and replicate selected data to the cloud. The solution prevents data tampering when the data is backed up to the cloud and protects against ransomware since the data is not under my administrative control..”

Stefan-Motsch

Evangelist / CTO at fgnext

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“We have been using Cohesity Data Cloud on the cloud part as well as on premises for several customers. We are an MSP, managed service provider supporting multiple customers. It is mostly for BCDR, backup continuity, and disaster recovery. While Cohesity provides many full-fledged features, we primarily use it for backing up to offsite, S3, along with local backup retentions and security encryption.

“The most common use cases of Cohesity Data Cloud that we work with are SaaS protection, such as Microsoft 365. This includes mailboxes, SharePoint, Teams, and OneDrive backups. We ensure we get the compliance report and show that all the backups are completed, checking for any throttling issues. We occasionally perform recovery and restoration of mail items, files, Teams channels, or virtual machines across AWS, Azure, and GCP.

“There was a recent change from BETB to FETB in Cohesity Data Cloud, transitioning from back end terabyte to front end terabyte. They merged both metrics to become a single front end terabyte. Since I am not from the account side, I cannot comment extensively, but we had a customer who left Cohesity because it became expensive for them. One of the worst situations occurred when the sizing team did not get the correct subscription, usage, and capacity from Cohesity. The customer nearly had to pay a penalty because they were not going to purchase it. Cohesity has been accommodating by providing grace periods on multiple instances, which is beneficial for customers who might not have budget availability at the end of the year or last quarter..”

Bharath Bharadwaj

Subject Matter Expert at Engage IT Services Pvt Ltd

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“There is nothing called a perfect product in the market. In my experience so far, I am extremely satisfied with what Cohesity Data Cloud and their competitor are delivering..”

Mounir ElMously

Senior Manager Advisory Services at Optimum Online (Cablevision Systems)

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“The initial deployment of Cohesity Data Cloud is very easy. The setup process deserves a perfect score. The functionality, console, and web console functionality are excellent. I would rate the console and web console a nine, and the cloud implementation deserves a ten..”

Shiva Kinnera

Technical Lead at Cognizant

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“I participated in the initial setup with the professional services team of Cohesity since my organization is a partner to Cohesity. Additionally, I handle deployment for our customers..”

AmarpreetSingh

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Technical Architect at a tech vendor with 10,001+ employees

“The initial setup of Cohesity Data Cloud is straightforward. It is a service run by Cohesity with some software configuration required in the data protection environment, and then data starts flowing to the cloud. However, I should be mindful of the bandwidth usage when setting it up..”

Stefan-Motsch

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Evangelist / CTO at fgnext

“The initial deployment of Cohesity Data Cloud, from my experience, is easy. Cohesity is easy to integrate. Implementation is very easy compared to other backup tools.

“The last time I set it up, it took hardly two days to implement the configuration of Cohesity Data Cloud. Initially, we were in the testing phase only. Just after two days, the Cohesity server was ready. I started slowly creating policies and schedules per my environment and doing retention policies. After that, I migrated a few clients, around 50 to 60 servers..”

Mysura Reddy

Sr. Engineer at a retailer with 501-1,000 employees

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“I participate in the initial setup and deployment of Cohesity Data Cloud. The process is straightforward, especially with professional services assistance from Cohesity for initial setup. Once everything is signed, including capacity and subscription details, the implementation becomes simple. Users receive login credentials and can register sources, whether for Microsoft Azure, tenant accounts, or subscriptions.

“For on-premises deployments, physical setup involves racking and stacking nodes, creating clusters, and establishing protection and retention policies. Any experienced engineer should be able to handle operations, ensuring proper credentials for Microsoft tenant, AWS, or GCP access with appropriate permissions. The SaaS protector needs proper network connectivity to communicate with VPCs or VNETs. While a skilled engineer might not need professional services, Cohesity's setup assistance is available for those who require it..”

Bharath Bharadwaj

Subject Matter Expert at Engage IT Services Pvt Ltd

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Customer Service and Support

“So far, I haven't contacted technical support for Cohesity Data Cloud. We have some third-party vendors for support, so we haven't needed to contact anyone thus far..”

Mysura Reddy

Sr. Engineer at a retailer with 501-1,000 employees

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“They are quite responsive. Their knowledge has improved in the past year. If I compare it to August last year, it was more difficult than it is now. They probably upstaffed and made sure their knowledge was more up-to-date. I'm quite happy nowadays..”

Jochen Tytgat

Owner at hq-12b

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“I would rate the technical support of Cohesity Data Cloud at seven out of ten. I have encountered some less experienced engineers who seemed uncertain about troubleshooting steps when they should have been the experts..”

Bharath Bharadwaj

Subject Matter Expert at Engage IT Services Pvt Ltd

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“The technical support is just awesome. They are top notch. There were a couple of bugs that we came across on some earlier releases. They identified them as bugs and took care of them. They actually escalated them into engineering right away. We have been able to get bug fixes turned around in some cases as little as a day or two. So the support has been really good for just dealing with bugs. But even just for questions about how to do things, they have been awesome. .”

Verified user

Chief Technology Officer at a computer software company with 51-200 employees

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“The quality of support for Cohesity Data Cloud is very good. However, when we have technical issues, engineers do not always provide support properly. Some engineers who have joined require multiple logs for troubleshooting instead of addressing issues directly.

“The time duration to fix issues is a concern. They need to work faster to meet client requirements, especially when business is affected. I would rate the support for Cohesity Data Cloud eight out of ten..”

Shiva Kinnera

Technical Lead at Cognizant

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“Cohesity Data Cloud has a representative that is always in direct contact with us and suggests to buy from a reseller. The reseller model works best for them.

“The best technical support I have seen was from Data Domain. When someone would touch their machine at a customer site, Data Domain support would call the customer immediately. In case of Cohesity Data Cloud, they are not at that level yet, but I am sure they will improve over time..”

Mounir ElMously

Senior Manager Advisory Services at Optimum Online (Cablevision Systems)

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Other Advice

“Pricing is on the higher side, so it should be cost-effective enough to compete with native solutions. The Cohesity Cloud appears costly compared to native backups.

Overall, I would rate the product eight out of ten. I definitely recommend this tool to others due to its simplicity, security, features, and flexibility. The only limitation is the cost factor..”

AmarpreetSingh

Technical Architect at a tech vendor with 10,001+ employees

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“For others who are interested in using this solution, I would recommend sizing it correctly for your environment and choose your third-party vendors wisely. They may try to cut corners to keep the price down by under-sizing it.

It is very important to choose your partner wisely.

I would rate this solution a ten out of ten..”

Verified user

President at a computer software company with 11-50 employees

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“Because Cohesity is running with many vendors like HPE, Cisco, and EMC, when you go with the installation, you will find the latest release on the download link.

By default, the customer chooses the available one, not the archive one, because it's the only one available. For the person to install it, you should check with Cohesity or the support vendor if this hardware is compatible or not. We have found some issues with the NVMe disk which affects the installation because they like internal scripting and checking the hardware and if some of the disk is not installed or the NVMe disk is not matching the installation script, the OS will not be installed.

On a scale of one to ten, I would give Imanis Data a 10 out of 10..”

Alaa Aladawadeh

Sr. Solution Architect at C.M.C - Computer Media Center

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“Right now, because we are in the migration phase and not into the production environment, I cannot give all the suggestions from my experience. Maybe after one or two months later, I'll give the complete picture of Cohesity Data Cloud.

“We are customers of Cohesity Data Cloud, not partners.

“I can give Cohesity Data Cloud an eight out of ten. It's good but not very good because of a few things, particularly the cloud integrations, ransomware issues, and vulnerabilities. If these areas are fixed as soon as possible, then Cohesity will beat the market soon..”

Mysura Reddy

Sr. Engineer at a retailer with 501-1,000 employees

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“I currently work at [TCS](#) in a different domain using [AWS](#) and [Azure](#) cloud backup. I switched from Cognizant to [TCS](#) four months ago, where I previously used Cohesity

Data Cloud and Cohesity tools.

“I prefer Cohesity Data Cloud over [AWS](#). While cloud functionality is similar across platforms, Cohesity Data Cloud's console, options, and web console are superior to AWS.

“The pricing of Cohesity Data Cloud depends on the data volume and retention period. Compared to alternatives, Cohesity Data Cloud is somewhat expensive.

“Regarding technical aspects, connection issues need to be addressed promptly. I would rate it eight out of ten, as these issues require immediate resolution to meet client requirements.

“Overall review rating: 9/10..”

Shiva Kinnera

Technical Lead at Cognizant

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“I would rate Cohesity Data Cloud a 9 out of 10.

“It is best to run a sort of bake-off before purchasing. Even the best product might not meet customer expectations in some situations. I would recommend expanding your selection and then shortlisting selected vendors to no more than three, ideally two. Run a bake-off to ensure it meets your requirements.

“Assume we have two different applications, each one 50 terabytes. One is a production SAP database, and the other is a small Oracle application in a departmental office. Because of the critical nature of the SAP component, the return or recovery from the SAP backup is considered a much higher priority than the back office application. The ability to assign recovery priority for data types enables meeting RPO of each application without impacting the other, which simplifies DR and recovery from major incidents.

“The interoperability between different hyperscalers or cloud providers can be challenging. For an organization with presence in the major three cloud providers ([AWS](#), [Azure](#), and GCP), implementing the solution across all three simultaneously requires extensive experience to ensure delivery meets expectations. The process is straightforward with one cloud provider, but with multiple providers, interoperability will always be a challenge..”

Mounir ElMously

Senior Manager Advisory Services at Optimum Online (Cablevision Systems)

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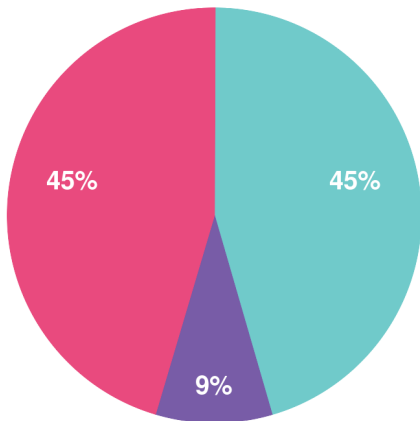
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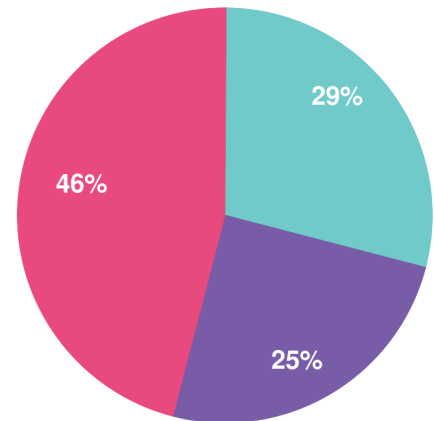
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