



**FortiGate Next Generation Firewall (NGFW)**

# Reviews, tips, and advice from real users



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# Product Recap



FortiGate Next Generation Firewall (NGFW)

# FortiGate Next Generation Firewall (NGFW) Recap

The FortiGate Next Generation Firewall (NGFW) from Fortinet is a comprehensive cybersecurity solution designed to cater to a wide array of organizational needs. It integrates seamlessly into the Fortinet Security Fabric, offering robust protection against various internal and external threats, including attacks, malware, and vulnerabilities. The NGFW is known for its advanced features such as SSL inspection, application control, visibility enhancements, and an effective intrusion prevention system (IPS). This IPS plays a critical role in identifying and blocking malicious traffic by monitoring and inspecting incoming data.

FortiGate NGFW can be deployed in diverse environments, including on-premises, in the cloud, or hybrid setups. The firewall is equipped with next-generation antivirus capabilities, IPS, web filtering, sandboxing, and intelligent security automation features like threat intelligence integration and automated incident response. Its reporting and analytics tools are comprehensive, aiding in enhancing an organization's security posture.

A notable aspect of the FortiGate NGFW is its diverse and highly rated features, including a powerful VPN, a user-friendly Firewall Management Console, policy-based controls, and advanced reporting and logging capabilities. The system also supports Identification Technologies, Visualization Tools, Content Inspection, and seamless integration with Active Directory and LDAP directories. Its High Availability and the flexibility to deploy in various configurations, such as on-premises or as a Virtual Machine, make it a versatile choice for different business needs.

The FortiGate NGFW also excels in providing secure connectivity. It supports various VPN protocols, offers SD-WAN for intelligent traffic routing, and integrates SASE for unified security and networking solutions. These features contribute to improved security, reduced operational costs, and increased agility for organizations.

When it comes to user experiences and satisfaction, FortiGate NGFW has garnered positive feedback, with an average rating of about 4.26 out of 5 on PeerSpot Reviews. Users from diverse roles, including core network teams, technical officers, and cybersecurity engineers, and from various sectors such as tech services, education, and finance, have found the solution effective. This indicates its versatility and suitability across different company sizes and types.

However, there are areas for improvement. Enhancing the details in Logging Services and making 10 Gigabit Interfaces available for lower models are some suggested enhancements. Simplifying the installation of FortiAP services is also noted as a potential area for improvement.

# Valuable Features

Excerpts from real customer reviews on PeerSpot:



“The antivirus, malware, anti-malware, anti-spam, IP VPN connections, and firewall rules bring the most value for me and my clients.”



**Hector Aaron Gonzalez**

IT Consultant at a financial services firm with 201-500 employees



“I would rate FortiGate Next Generation Firewall (NGFW) as a solution a 10 out of 10.”



**Dima Kantargi**

IT/DevOps at a legal firm with 11-50 employees



“One of the most valuable features of FortiGate Next Generation Firewall (NGFW) is the ease of usability it offers.”



**Juan Solano**

IT Director at Atlantic Quantum Innovations



“The multi-threat protection feature helps us secure our organization.”



**Sutjipto Budiman**

Director at Widya Presisi Solusi



“The most helpful features of FortiGate include its firewall policy, specifically the user-based policy, which I find to be quite beneficial in managing our network security effectively.”



**MOHAN SUKUMAR**

Head of computer systems at Indian Institute of Space Science & Technology(IIST)



“FortiGate Next Generation Firewall (NGFW) is more realistic in application, allowing for more specific, customized security policies without the extensive work involved with static rules.”



**Sebastian Atala**

CEO at a construction company with 11-50 employees



“The most valuable features of the FortiGate firewall include SSL inspection, VPN functionality, and threat intelligence features for preventing threats.”



**NilsPaley**

IT Infrastructure Architect at Apotek 1

What users had to say about valuable features:

The effective feature in FortiGate Next Generation Firewall (NGFW) is DLP. The FortiGate Next Generation Firewall (NGFW) has the feature image of 7100 D.

**ManjunathA**

Technical Support Engineer at Intimesolutions

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One of the most valuable features of FortiGate Next Generation Firewall (NGFW) is the ease of usability it offers. It is quite easy for me to learn to use. Additionally, FortiGate Next Generation Firewall (NGFW) has improved our efficiency in setting up security and provided us with more visibility over some issues and incidents we previously faced.

**Juan Solano**

IT Director at Atlantic Quantum Innovations

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“We sometimes face challenges if we have new server configurations and need to consider compatibility with FortiGate.

“We hope that FortiGate uses AI to carefully identify something abnormal, and we believe that will be helpful.

“The multi-threat protection feature helps us secure our organization..”

**Sutjipto Budiman**

Director at Widya Presisi Solusi

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“We use FortiGate Next Generation Firewall (NGFW) for the access points and their switches.

All the basic and important features needed for perimeter solutions to protect branches and headquarters are valuable with this solution.

The antivirus, malware, anti-malware, anti-spam, IP VPN connections, and firewall rules bring the most value for me and my clients.

The segmentation capabilities enhance our security posture because they work effectively combined with the switching solutions, allowing us to easily combine switching with the firewall, as we could segregate the VLANs. They were powerful and appropriate for the solution we needed while supporting all the adequate features we required..”

**Hector Aaron Gonzalez**

IT Consultant at a financial services firm with 201-500 employees

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“The most valuable feature for our company using FortiGate Next Generation Firewall (NGFW) is the IPsec feature, but actually FortiGate is known for good UTM products such as application filter and web filtering. We don't use it here, but in previous companies I used it on a daily basis.

“One of the benefits I've realized from using FortiGate Next Generation Firewall (NGFW) is that it's secure and allows functions such as VPN. You can control Wi-Fi and other things from within, if you have FortiNet devices. It's an easy to use product, yet it allows you all that is needed, or at least all that you can do. Whenever there is a security breach, FortiGate is known to patch it very quickly from what I've seen.

“Since FortiGate Next Generation Firewall (NGFW) was implemented, there was a thought in the company about using the VPN that AWS itself provides, but it's far from being as good as FortiGate.

“The process can be improved in terms of explaining exactly how the installation should be done step-by-step on AWS, because there are network considerations such as security groups. From what I could find, I didn't do extensive research, but it didn't seem obvious enough in that case..”

**Dima Kantargi**

IT/DevOps at a legal firm with 11-50 employees

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“Some of the best features with the FortiGate Next Generation Firewall (NGFW) particularly are its security focus, the easy to configure IPS, the Layer 7 capabilities, and the easy way to configure different VDOMs in each equipment so we can separate the different features or the different sites that the client may use in one data center.

“The application control feature has helped manage the network traffic with filtering and antivirus capabilities. When we use it in SD-WAN solutions, we can apply in a unified and easy way the different profiles for each branch, and we can also have one profile for the hub if they have a data center with some servers connecting to the FortiGate. We can have different profiles, and it helps us to detect easily any threat that we may have in the network and control the outbound traffic to the internet, restricting those applications or those web services that the final users don't need to have access to.

“The FortiGate Next Generation Firewall (NGFW)'s anti-malware protection is very effective, as we have demonstrated through our work with this feature.

“The FortiGate's analytic tools have provided insights into network security events by implementing the IOC license, Indicator of Compromise, in some customers, which has been very helpful because it demonstrates that we can identify the threats more easily or the difference in the way that the customers use the network. We can identify the possible behavior of the customers on the network and can identify the possible threats and isolate that customer if we receive any threat for the network or the company.

“The web filtering has also helped for maintaining network security because we have been implementing some filters in customers so they don't have access to potential sites that can make a threat to our network, for example, to access peer-to-peer networks or any other sites that are not allowed in the company..”

**Oscar Jimenez**

UC Solutions Architect at a comms service provider with 10,001+ employees

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## Other Solutions Considered

“I don't have enough information on other products that I can tell the pros and cons of FortiGate Next Generation Firewall (NGFW) versus its competitors..”

**Dima Kantargi**

IT/DevOps at a legal firm with 11-50 employees

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“Palo Alto is an alternative solution. While it may be better for filtering and category white-listing, especially in areas like banking, it is more expensive than FortiGate..”

**NilsPaley**

IT Infrastructure Architect at Apotek 1

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Before using FortiGate Next Generation Firewall (NGFW), we used Cisco for our firewall needs. Cisco presented a lot of usability challenges. Setting up firewalls and rules with Cisco was difficult and required extensive knowledge of their system, which led us to switch to FortiGate Next Generation Firewall (NGFW).

**Juan Solano**

IT Director at Atlantic Quantum Innovations

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Netgate pfSense and FortiGate Next Generation Firewall (NGFW) differ significantly in terms of pricing and features, with FortiGate offering many more features.

**Sebastian Atala**

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CEO at a construction company with 11-50 employees

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“We used to struggle with Cisco because it didn't have most of the features that Fortinet has, and when comparing with Palo Alto or Check Point, the prices are higher, which is important for solutions needed by mid-sized companies..”

**Hector Aaron Gonzalez**

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IT Consultant at a financial services firm with 201-500 employees

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“Since FortiGate Next Generation Firewall (NGFW) was implemented, there was a thought that crossed in the company about using the VPN that AWS itself provides, but it's far from being as good as FortiGate..”

**Dima Kantargi**

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IT/DevOps at a legal firm with 11-50 employees

# ROI

Real user quotes about their ROI:

In terms of return on investment, FortiGate Next Generation Firewall (NGFW) has been straightforward. It has notably improved our efficiency and visibility.

**Juan Solano**

IT Director at Atlantic Quantum Innovations

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“Using FortiGate has enabled us to increase security, control user access, manage bandwidth, and enhance the ability to provide a variety of operations solutions to clients..”

**Fabricio Nonato**

Solutions Engineer at a tech services company with 51-200 employees

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“FortiGate Next Generation Firewall has a very high ROI. A customer can realize nearly 100% ROI when it is used along with FortiGuard to establish a robust perimeter firewall based on an international vendor with a global-level threat intelligence network. .”

**Brian Browne**

Managing Director at Inter-Caribbean Networking Solutions

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“Since FortiGate Next Generation Firewall is a slightly expensive solution, the use case determines the ROI. However, since it's quite expensive for general usage, it has a lower ROI..”

**Wael Awni**

Management Board Member and Network Engineer at NewLogics

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“I don't know if my company has seen return on the investment from FortiGate Next Generation Firewall (NGFW), but I'm certain that what it allows us in terms of connections to other companies is a straightforward solution that you don't have to use something else. It's easy to configure a new connection, and it works in a few minutes if everything works fine..”

**Dima Kantargi**

IT/DevOps at a legal firm with 11-50 employees

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# Use Case

I am reselling FortiGate Next Generation Firewall (NGFW) or handling the administration of this product for various customers such as universities and those in the hospitality industry.

**Sebastian Atala**

CEO at a construction company with 11-50 employees

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“We deploy the FortiGate Next Generation Firewall (NGFW) mainly in education, with retail, big retails, and other industries such as manufacturing, agriculture, and some banking..”

**Oscar Jimenez**

UC Solutions Architect at a comms service provider with 10,001+ employees

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In our organization, FortiGate Next Generation Firewall (NGFW) serves as the main security system for our firewall needs. I have utilized it to manage the firewalls and some other security appliances, such as VPNs. Currently, my usage focuses primarily on firewall management. I set up rules, search for logs, and consult logs when issues arise. This approach covers most of our security management tasks.

**Juan Solano**

IT Director at Atlantic Quantum Innovations

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“We put FortiGate Next Generation Firewall (NGFW) after the ISP; we use the internet, and before we put our server through the internet, we put FortiGate Next Generation Firewall (NGFW) as a firewall in our internal network.

“We follow ISO 27001, which includes web filtering, spam, and IPS functionality..”

**Sutjipto Budiman**

Director at Widya Presisi Solusi

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“I have experience with Fortinet solutions.

I have had experience recently with FortiGate as well.

All the basic and important features needed for perimeter solutions to protect branches and headquarters are valuable with the FortiGate Next Generation Firewall (NGFW).

The FortiGate Next Generation Firewall (NGFW) is deployed in a company that is a carrier of telecommunication services, providing solutions to all kinds of companies around the world, especially in Mexico.

It addresses new and emerging security threats in the telecommunications industry, as we recognize that it is a highly effective solution that provides robust protection. That's the reason it was the main product we used to sell for perimeter security..”

**Hector Aaron Gonzalez**

IT Consultant at a financial services firm with 201-500 employees

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“For FortiGate Next Generation Firewall (NGFW), I use it primarily to connect with other companies through IPsec VPN. Any other security measures are on AWS itself, not on FortiGate. I'm someone who's familiar with FortiGate from previous jobs, so I use that, but it's how we're using it right now.

“The IPsec feature of FortiGate Next Generation Firewall (NGFW) is valuable to our company because we need to connect quickly VPN connections with other companies in our networks, and there are many connections in some cases. We need to keep it as secure as possible, maybe one-way connections or particular ports. FortiGate is the best option, at least that I'm familiar with, that can answer all of that in one product that is mostly easy to use.

“In our case, the deployment options of FortiGate Next Generation Firewall (NGFW) are not scalable, but in terms of connectivity to other companies, that's exactly what we needed, and that's exactly what it does perfectly, what is needed..”

**Dima Kantargi**

IT/DevOps at a legal firm with 11-50 employees

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# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

The initial setup of FortiGate Next Generation Firewall (NGFW) was relatively smooth. It took about one week for the complete setup and two hours for the actual deployment.

**Juan Solano**

IT Director at Atlantic Quantum Innovations

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“The initial setup for FortiGate is straightforward and easy. The company frequently conducts meetings to present their solutions in Brazil, helping to streamline the process..”

**Fabricio Nonato**

Solutions Engineer at a tech services company with 51-200 employees

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“The setup was already done, but from what I read, we considered putting it in another environment that we have, yet we didn't because we didn't actually need the environment at all..”

**Dima Kantargi**

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IT/DevOps at a legal firm with 11-50 employees

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“The installation of FortiGate Next Generation Firewall (NGFW) is actually moderate; it depends on the needs, so it's not so easy but it's not so difficult.

“The installation requires a couple of days, and actually, it takes about one day because some parameters need to be set, especially if there are a lot of users..”

**Sutjipto Budiman**

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Director at Widya Presisi Solusi

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“The initial setup is easy. The firewall setup involves more than just physical installation and basic configurations. It includes customizing specific policies and configurations tailored to the customer's needs, which can take up to two or three days for a single firewall. This process is resource-intensive both in terms of cost and time.

I rate the initial setup a nine out of ten, where one is difficult, and ten is easy..”

**Özden-Aydın**

Technology Consultant at Netwiser

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“I would rate the initial setup an eight out of ten. Our company deals with only the on-premise version of FortiGate Next Generation Firewall. It took about half a day in our organization to deploy the solution. Our company has several firewall projects. When our organization identifies a company that needs a firewall but doesn't have one, we contact them. Our company strongly advises potential customers to adopt a firewall, and we provide reasons why the company shouldn't operate without a firewall today, we try to sell them the FortiGate Next Generation Firewall and FortiGuard solutions. If the potential customer doesn't have access points or the latest switches, our company tries to sell that as well in the form of an integrated solution. .”

**Brian Browne**

Managing Director at Inter-Caribbean Networking Solutions

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# Customer Service and Support

Customer service with Fortinet for FortiGate Next Generation Firewall (NGFW) has been quite good. We experienced a major issue during one of the upgrades, and it took about an hour to reach support and rectify the problem.

**Juan Solano**

IT Director at Atlantic Quantum Innovations

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The support is not good because I generally search for solutions online. When I open a case, they usually identify it as a bug they are working on. I must study the best version to install to avoid previously found bugs.

**Sebastian Atala**

CEO at a construction company with 11-50 employees

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“Fortinet provides a prompt response. However, the resolution process is slow. While their response time is quick, their ability to resolve issues takes a long time..”

**MOHAN SUKUMAR**

Head of computer systems at Indian Institute of Space Science & Technology(IIST)

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“I have received satisfying support for every issue I raised with the team. The support team is responsive and helpful in resolving issues. I would rate the customer support an eight out of ten. .”

**Sammy Mukuna**

Network Admin at Naivas Ltd

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“We never had to rely on or communicate much with the tech support. The free resources, documentation, training, and community feedback have been enough to resolve 99% of our company's issues with the product. In our organization, we directly interacted with the support team once or twice and had a positive experience. I would rate the tech support eight out of ten. .”

**Brian Browne**

Managing Director at Inter-Caribbean Networking Solutions

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“In this company, I may have worked with FortiGate Next Generation Firewall (NGFW) support one time, but in my previous company, I actually worked with them extensively. We had multiple FortiGate devices across multiple offices around the world, and we needed to switch them from one account to another sometimes. So I encountered FortiGate support quite frequently.

“I would evaluate the level of support for FortiGate Next Generation Firewall (NGFW) somewhere between seven and eight. My experience might be outdated because lately, I haven't had much experience with that. In some cases, you need to come prepared because the people there work by the book and ask for particular things. If you don't have them, you cannot proceed, but if you know what they need, after some time, it's pretty easy to get support or whatever you need..”

**Dima Kantargi**

IT/DevOps at a legal firm with 11-50 employees

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# Other Advice

I would recommend FortiGate Next Generation Firewall (NGFW) to others. Despite some issues with upgrades and vulnerabilities, Fortinet quickly addresses concerns. Overall, on a scale of one to ten, I would rate FortiGate Next Generation Firewall (NGFW) as an eight.

**Juan Solano**

IT Director at Atlantic Quantum Innovations

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“My company has a business relationship with Fortinet as we are both resellers and we also use the technology. If they had any questions regarding my feedback on the FortiGate solution, not the NGFW, but the FortiGate, it would be okay for them to contact me in that regard. I rate the FortiGate Next Generation Firewall (NGFW) 8.5 out of 10..”

**Oscar Jimenez**

UC Solutions Architect at a comms service provider with 10,001+ employees

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FortiGate Next Generation Firewall (NGFW) is recommended for various industries, and its GUI has many enhancements in the latest version, making everything good. In FortiGate Next Generation Firewall (NGFW), we are expecting the effective DLP feature with threat detection capabilities, which works with deep inspection. Some customers are not accepting to install the applications, and sometimes in the guest tunnel, content filtering should be blocked, such as domain blocking for Gmail, as users access only their particular consumer account.



If they try to access personal accounts, it should be blocked, requiring configuration settings with deep inspection that needs certificates installed in all systems, which is a time-consuming process that some customers do not accept, questioning the need for installing certificates without deep inspection. The licensing model for FortiGate Next Generation Firewall (NGFW) depends on various types such as the earlier UTM license, FortiCare, and Enterprise license. The Enterprise license includes all features such as FortiManager, FortiAnalyzer, and converter. The UTM licenses include only UTM features such as AV, web filtering, application control, and IPS, while FortiCare is only for hardware.

**ManjunathA**

Technical Support Engineer at Intimesolutions

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“I would rate FortiGate Next Generation Firewall (NGFW) as a solution a 10 out of 10. I do love FortiGate.

“I give it a 10 because, in my experience, FortiGate Next Generation Firewall (NGFW) is a product that allows you to do many things very easily. If you don't appreciate something about the way it works, you have enough playground to change it to suit your needs.

“For someone considering FortiGate Next Generation Firewall (NGFW) for their company, there was a demo online version that they have on their website that is easy to access. You can play with it and see almost all the features in action. That's an easy thing to actually test. Obviously, you cannot connect it to your network and see things live in your case, but it is still a good example of how things work..”

**Dima Kantargi**

IT/DevOps at a legal firm with 11-50 employees

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“I don't remember how I bought the FortiGate Next Generation Firewall (NGFW), so I can't say if it was purchased through AWS Marketplace.

The FortiGate Next Generation Firewall (NGFW) helps with the economic aspect because it effectively protects what we needed with the companies in designing the products and solutions.


I'm not familiar with how the FortiGate Next Generation Firewall (NGFW) utilizes artificial intelligence or if it has AI-driven features to improve threat detection and response, so I cannot detail its existence or help.

I would recommend FortiGate Next Generation Firewall (NGFW) to others. It is a very good product. In my position, I sold approximately 1,000 units.

On a scale of one to ten, I rate this solution a ten..”

**Hector Aaron Gonzalez**

IT Consultant at a financial services firm with 201-500 employees

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“Two people are involved in the maintenance.

“We use many FortiGates. We are using the 60F and 100F, which are the newest versions.

“Our staff handles maintenance ourselves; we are not using a third-party service.

“About 30 people are using this product in our organization.

“We are payroll outsourcing consultants, so basically they calculate payroll.

“I would recommend FortiGate Next Generation Firewall (NGFW) to others.

“I would rate FortiGate Next Generation Firewall (NGFW) in general as an eight..”

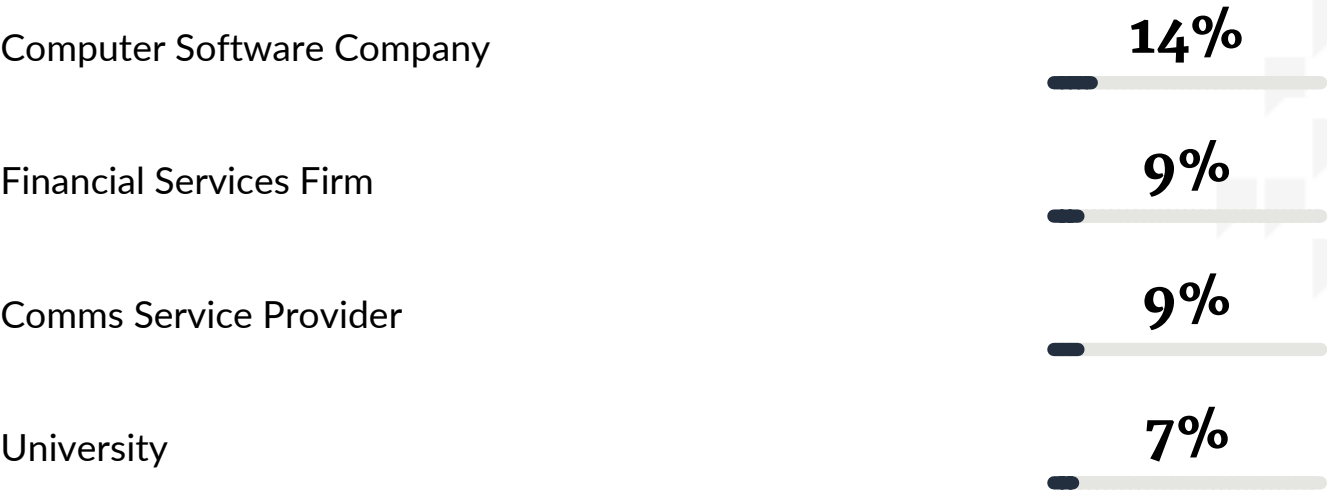
**Sutjipto Budiman**

Director at Widya Presisi Solusi

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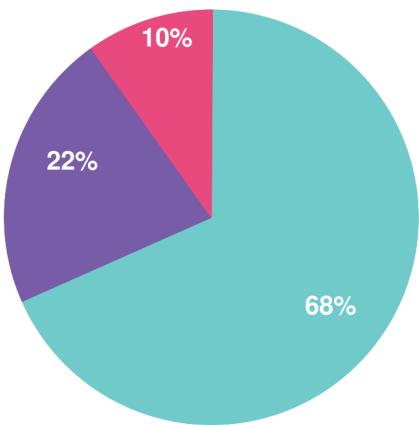
# Top Industries

by visitors reading reviews

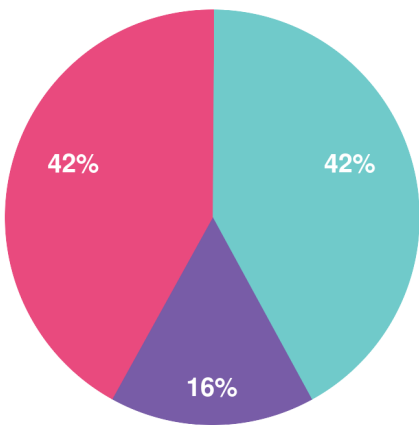


# Company Size

by reviewers



by visitors reading reviews



Large Enterprise      Midsized Enterprise      Small Business

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