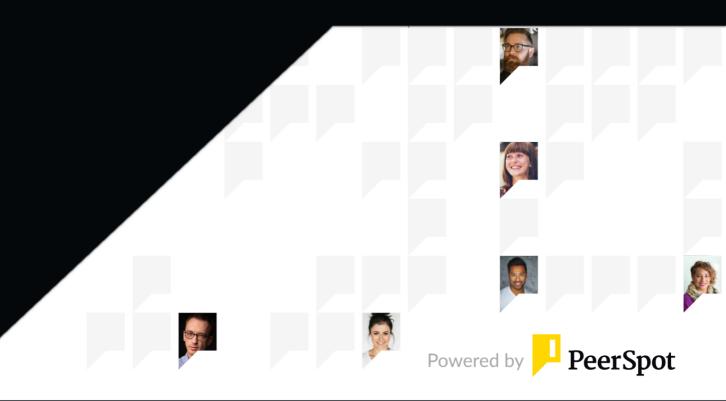
# aws marketplace

**Claroty Platform** 

# Reviews, tips, and advice from real users



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# **Claroty Platform Recap**

The Claroty Platform is tailored for monitoring and securing industrial control systems. It offers deep visibility into OT networks, enabling effective anomaly detection and vulnerability assessments. Its user-friendly interface and robust reporting tools facilitate easy management and compliance, enhancing organizational efficiency and cybersecurity posture in industrial environments.

#### **Valuable Features**

Excerpts from real customer reviews on PeerSpot:

"Claroty assigns a score based on how well you are doing in the course. If you skip a video, your score decreases, making it essential to watch the content attentively."



#### Deevanshi Priya

Cyber Security Security at PwC

"I have had a very good experience with the Claroty Platform."



#### AbhishekPandey5

Senior Consultant at Payatu

"Their SRA solution, the Secure Remote Access solution, is very useful for industrial environments."



#### Ahmed Shahabuddin

Security Consultant at Forcespot

"The platform ensures security without imposing significant delays."



#### Satyaprakash Dwivedi

Associate Solution Architect at a tech vendor with 10,001+ employees

"I appreciate the active coding, deep inspection of packages, and data retrieval. The tool covers information about assets and attack vectors, which I find superior to other tools. Based on alerts, I create reports detailing how an attacker can penetrate the plant, both externally and internally."



#### PapadAnandKumar

Senior OT Security Consultant at a consultancy with 10,001+ employees

"The tool's best feature was the UI and the simplicity it offers."



#### Mubasshir Quadri

Engineering Lead at Peristent Systems

"Claroty provides continuous threat protection and identifies pre-empty stuff and false positives."



#### Verified user

OT Security Engineer at a manufacturing company with 10,001+ employees

#### What users had to say about valuable features:

"The Claroty Platform has been deployed as an OS, making it very easy to deploy the tool. There is not a lot of technical knowledge required. There are clear configuration guidelines, and when you go on the site and implement it, it is very easy to complete.."

AbhishekPandey5	Read full review
Senior Consultant at Payatu	

"The platform ensures security without imposing significant delays. It boosts productivity while allowing secure remote access to engineers through advanced methods. It provides seamless integration with legacy systems and supports both passive and active reconnaissance. The ability to detect and classify assets, assess vulnerabilities, and manage patches and updates effectively is highly beneficial.."

Satyaprakash Dwivedi
Associate Solution Architect at a tech vendor with 10,001+ employees

"I like how the tool does passive and active discovery and threat detection and shows risks, recommendations, and vulnerabilities. It gives risk scores and gathers everything in one place – IP, device name, etc. We can integrate it with other tools for overall network mapping. It's useful for audits, compliance, and monitoring of all devices in the industry. It provides both monitoring and control. We also have SRA for incident response, which lets us search all alerts if we deploy the Claroty Platform.."

Apurva Nigam	Read full review 🗷
Cyber Security Engineer at MindTree	

"There are two main features which really distinguish the product. The first is the protocol support for industrial protocols. They offer the most support available.

Additionally, their SRA solution, the Secure Remote Access solution, is very useful for industrial environments. They also have an office in the region with their own sales and support team, and we have our own trained team to manage the first level of support.."

Ahmed Shahabuddin	Read full review 🔼
Security Consultant at Forcespot	

"I believe the two main aspects where Claroty stands out are their ability to provide a complete platform and their OT-specific focus. They offer threat detection, asset management, vulnerability management, and remote access, which makes them the sole vendor in the OT security space to offer all three services. This is a significant advantage for them. Additionally, their network mapping capabilities are impressive, as they allow users to view a full map of all communications within a site or factory. This feature is highly valued by many of our customers.."

Verified user Read full review

VP of Products at a tech services company with 51-200 employees

"The tool's best feature was the UI and the simplicity it offers. There are multiple vendors associated with OT monitoring background. Claroty Platform has everything in itself in a single package. The tool offers live monitoring, and you can also collect the data from an isolated environment and then fetch it inside Claroty Platform, which will give the details about it. The tool's dashboard was really good. If you want to highlight something to upper management or some other stakeholders, like how our environment is right now, then creating a dashboard and highlighting it in front of management would be quite useful.."

Mubasshir Quadri Read full review [7]

Engineering Lead at Peristent Systems

## **Other Solutions Considered**

"I have used other products like Honeywell Amir, Nozomi, Vervetek, and others, but I found Claroty to be more rugged and suited for enterprise environments.."

Satyaprakash Dwivedi Associate Solution Architect at a tech vendor with 10,001+ employees	Read full review 🔼
"Tenable has also been expanding its OT security technology, so v Claroty Platform with it to decide on which would be the best tool company"	-
Ranjeet Singh Cyber Security Engineer at QoS Technologies	Read full review 🔼
"I have not worked directly with Nozomi but have encountered the competitor in our market. Their advantage is that they entered the market early, which is why they have a good number of installation	e Middle East
Ahmed Shahabuddin Security Consultant at Forcespot	Read full review 🔼

"There were two scenarios where people were using other solutions, such as Nozomi. They faced many pain points with Nozomi. During the POC with Clarity, the client was amazed by the performance and the difference between Clarity and Nozomi and Traverse. They decided to replace their Nozomi system with Clarity. For one Miami customer, they also used Nozomi yet lacked proper visibility solutions with the detection.."

Ahmed Shahabuddin	Read full review
Security Consultant at Forcespot	

"In my company, I was the one who initiated the need to have the product. After my company had dealt with a number of PoCs from different vendors, Claroty Platform was the one we chose from the list containing Microsoft Defender for IoT and Tenable. Our basic requirement was to get an idea of the devices that we have in our environment and then connect it with the main data center. Claroty Platform was a mature product at a time when Microsoft Defender for IoT and Tenable were still struggling to set up their software requirements. My company went ahead with Claroty Platform as it was a mature tool at that point. I am not using Claroty Platform right now, so I can't say much about it.."

Mubasshir Quadri	Read full review 🛂
Engineering Lead at Peristent Systems	

"I install Tenable.ot in addition to deploying the Claroty Platform.

"If we compare the Claroty Platform with Tenable, there are significant differences, as detection of the Claroty Platform is much better than Tenable.

"The collaborations that Claroty has with numerous OEMs and OT vendors make the passive scanning of the Claroty Platform far better than Tenable.."

AbhishekPandey5

Senior Consultant at Payatu

Read full review [2]

#### **ROI**

Real user quotes about their ROI:

"I have implemented preemptive mitigations for various issues, such as open SMB version one port in our network, which was identified using the Claroty Platform. I then proceeded to close these vulnerabilities and other similar issues.."

 Verified user
 Read full review

 OT Security Engineer at a manufacturing company with 10,001+ employees

"It depends on cost-benefit analysis. If my infrastructure is critical infrastructure, the Claroty Platform saves time and resources. If my infrastructure is a very low-cost manufacturing where production stopping for half an hour does not impact much, then the Claroty Platform becomes costly. For critical infrastructure, it provides significant cost-benefit and saves substantial money.."

AbhishekPandey5

Senior Consultant at Payatu

Read full review 🛂

#### **Use Case**

"We have two use cases. One is for OT cybersecurity in our industrial environment, and the other is for cybersecurity solutions for our IoT and IoT devices in our hospital.."

Ahmed Shahabuddin			Read full review 🔼
Security Consultant at For	cespot		

"I was using Claroty to complete training assigned by my company. The courses were self-paced and helped me get certified in two additional certifications. I plan to use it further as I have a task list for future courses. It was primarily for certification and study materials.."

Deevanshi Priya	Read full review
Cyber Security Security at PwC	

"Our primary use case for the solution is to manage and monitor our enterprise-level IT infrastructure. We operate within a hybrid environment that includes both on-premise and cloud-based resources. The solution helps us with real-time monitoring, incident management, and performance analytics across our entire network.."

Carlos Hora Senior infrastructure analyst at a tech vendor with 10,001+ employees	Read full review 🔼
"I use the Claroty Platform to protect our operational technology environment. It is designed as an OT Security Operations Center (provides secure remote access, integrating with both legacy and cwithout burdening the network's bandwidth"	SOC) tool and
Satyaprakash Dwivedi Associate Solution Architect at a tech vendor with 10,001+ employees	Read full review 🔼

"There was a very big chunk of manufacturing sensors, and we had an OT, like environment, so we were unaware of the device getting installed there, after which we thought of installing Claroty Platform as a sensor to get an idea of the assets we have in our environment. Having an idea of the assets we have in our environment can help us create a kind of inventory and get to know about the vulnerabilities that our environment is having, which can then provide alerts.."

Mubasshir Quadri	Read full review
Engineering Lead at Peristent Systems	

"My clients are using the Claroty Platform for asset identification, finding CVEs and threat intel.

"I am aware of the continuous threat detection feature of the Claroty Platform, and even if it is good to have, because my clients cannot solve it, they just focus on network segmentation and keep it that way. It is good to have, but they are not able to use it effectively for OT devices. They are using it effectively for Windows and other machines in the environment.."

AbhishekPandey5 Read full review ►

Senior Consultant at Payatu

# Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"The initial setup was complex because we needed to integrate it with various components of our existing infrastructure. However, the vendor's detailed documentation and our in-house team's expertise helped streamline the process.."

Carlos Hora	Read full review
Senior infrastructure analyst at a tech vendor with 10,001+ employees	

"Deploying thirty-plus sites takes around five months. Eight people were involved in networking and other tasks.

I rate the setup process as three without training, but with training and some help from Claroty or any integrator, I rate it as seven or eight out of ten.."

Verified user	Read full review
OT Security Engineer at a manufacturing company with 10,001+ employees	

"The data is private, and we have to keep it on our company's server, so the solution is deployed on an on-premises model.

The solution is deployed for one day in our company within three to four hours to get the data and create a report consisting of the details of the vulnerabilities and what needs to be improved in the systems. In short, my company has not implemented the product on a timely basis. It is generally implemented for a day, together with the data, to analyze the data and for another communication part.."

Ranjeet Singh Read full review

Cyber Security Engineer at QoS Technologies

"The product is difficult to deploy because, like everyone in manufacturing, all the locations and other areas are not nearby. The stations, power stations, and devices are not nearby. Sometimes, we will have to introduce new technologies within the environment to transfer the data to the sensor. The tool's deployment is a bit hectic. The tool's deployment will be smooth once we figure it out. One needs to think about the tool before deploying it.

The solution is deployed on an on-premises model in the security center for threat detection.."

Mubasshir Quadri Read full review [7]

Engineering Lead at Peristent Systems

# **Customer Service and Support**

"The support is prompt, and the technical team provides training and assistance as required. Despite time zone differences causing slight delays, their response and support are effective and proactive.."

Satyaprakash Dwivedi Associate Solution Architect at a tech vendor with 10,001+ employees	Read full review 🔼
"I've contacted the support team, and they've been very helpful." troubleshooting and solving issues, even joining meetings to help things better"	-
Apurva Nigam Cyber Security Engineer at MindTree	Read full review 🔼
"I think the customer service is good. I have always found Claroty support to have good engineers. The service differs by location du customer base, with some places being more challenging. Overall provide good service. I haven't used them as a customer, as they vit's hard to judge completely"  Verified user  VP of Products at a tech services company with 51-200 employees	e to their global , I think they

"My company had multiple discussions with Claroty's support, and their team was quite responsive. There were some incidents where we were unable to figure out some things within Claroty from a knowledge point of view, and that was where the tool's support team helped us. I rate the technical support a seven out of ten.."

<b>Mubasshir Quadri</b> Engineering Lead at Peristent Systems	Read full review 🖪
"We have contacted the solution's support team multiple ti with bugs in previous versions. Sometimes, when we try to a latest vulnerabilities or insights from Claroty, we get a 500 i support team rectified this and solved it in the latest update	download some of the nternal error. The
I rate the technical support seven and a half out of ten"	

NARENDRAN K Read full review

Senior Analyst at HCLTech

"Their support team is really good.

"I can rate support for the Claroty Platform from one to ten as eight to nine.

"Their support for the Claroty Platform is excellent.."

AbhishekPandey5

Senior Consultant at Payatu

Read full review [7]

## **Other Advice**

"I would give it a nine out of ten. Nobody is perfect, but I think Claroty is a very good platform. I have been advising in this space, and I am frequently asked if I recommend them. My answer is definitely yes.."

<b>Verified user</b> VP of Products at a tech services company with 51-200 employees	Read full review 🖪
"Based on my experience, I would rate the overall solution eig	ht out of ten.
Claroty provides a robust solution for OT environments, thousurer interface and cost are recommended"	gh improvements ir

Satyaprakash Dwivedi Read full review 🔼

Associate Solution Architect at a tech vendor with 10,001+ employees

"We have tried others, but unfortunately, their performance was not as good. Performance was better with Claroty. One should always check performance, protocol availability, and quick response time, which is a key strength when comparing Clarity with other vendors.

I rate the overall solution eight out of ten.."

Ahmed Shahabuddin Security Consultant at			Read full review 🔼

"Claroty is very beneficial for learning and adds value to your resume. After seeing Claroty certification, I received messages from recruiters.

I would rate Claroty nine out of ten (9/10) as there is always room for improvement and they could add more features.."

Deevanshi Priya	Read full review
Cyber Security Security at PwC	

"I cannot suggest anyone use Claroty Platform directly, and I would request others to list down their requirements. If your requirements and infrastructure are such that you can deploy your physical devices for multiple locations, then I would suggest you go ahead with Claroty Platform. If you have some other kind of infrastructure with cloud deployments in your company, then I would suggest you look for products other than Claroty Platform. Microsoft Defender for IoT works well in the cloud if you have Azure deployments. If you have physical deployment going on, you should go ahead and install Claroty Platform.

I rate the tool an eight out of ten.."

Mubasshir Quadri	Read full review 🔼
Engineering Lead at Peristent Systems	

"I have had a very good experience with the Claroty Platform. If implemented properly, it works effectively, so I would rate it around eight to nine out of ten.."

AbhishekPandey5

Senior Consultant at Payatu

Read full review 🔼

<sup>&</sup>quot;I am using the Claroty Platform but not using <u>Armis</u>.

<sup>&</sup>quot;They might be able to integrate AI into the Claroty Platform when they are creating attack vectors.

# **Top Industries**

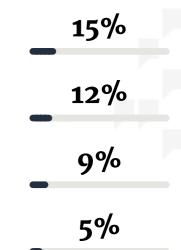
by visitors reading reviews

Manufacturing Company

**Computer Software Company** 

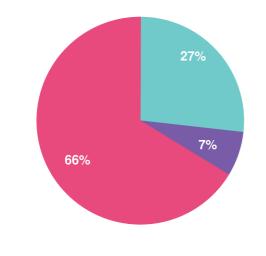
**Energy/Utilities Company** 

**Financial Services Firm** 



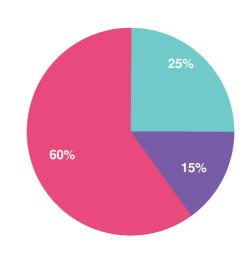
# **Company Size**

by reviewers



Large Enterprise

by visitors reading reviews



Midsize Enterprise

Small Business

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Thanks for downloading this PeerSpot report.

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### PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

reports@peerspot.com

+1 646.328.1944