

aws marketplace

NAKIVO Backup & Replication

**Reviews, tips, and
advice from real users**



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Product Recap



NAKIVO Backup & Replication

NAKIVO Backup & Replication Recap

NAKIVO Backup & Replication delivers rapid deployment and intuitive management across environments like Windows, Linux, and NAS. It is known for fast VM recovery, robust data protection, and cloud integration with competitive pricing.

NAKIVO Backup & Replication supports diverse IT landscapes, offering efficient deduplication, offsite backups, and policy-based replication. Its granular file restores, effective compression, and seamless cloud integration make it a preferred choice for minimizing downtime and enhancing business resilience. Users highlight its security measures, flexible deployment options, and automatic backups as core strengths. However, further enhancements in interface refinement, storage array integrations, and broadened support for virtual technologies and physical machine backups could enhance user satisfaction. Users seek improved control over alerts, better reporting capabilities, and optimized deduplication and compression.

What are the key features of NAKIVO Backup & Replication?

- **Fast VM Recovery:** Minimal downtime with quick restore options for virtual machines.
- **Deduplication & Compression:** Efficient data storage through advanced deduplication techniques and compression.
- **Cloud Integration:** Seamless operations with cloud platforms like AWS for flexible backup solutions.
- **Policy-Based Replication:** Automated replication policies ensuring consistent and reliable data backup.
- **Granular File Restores:** Restore specific files without needing full system recovery, saving time and resources.

What benefits should users look for when evaluating NAKIVO Backup & Replication?

- **Competitive Pricing:** Cost-effective solution with robust features.
- **Ease of Use:** Intuitive management for a hassle-free experience.
- **Reliable Performance:** Consistent results in protecting and recovering data.
- **Strong Support:** Responsive customer service catering to user needs.

In industries like technology and finance, NAKIVO Backup & Replication is essential for securing virtual environments such as VMware and Hyper-V. Its deployment on NAS devices and capability for offsite backups to cloud platforms like AWS are appreciated. Organizations utilize it for backup, replication, and recovery of virtual machines using daily and incremental methods, ensuring efficient data protection and disaster recovery processes.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “The simplicity of installation and the intuitive user interface have made it easy for our team to quickly set up and manage the backups without requiring extensive training.”



Mattia Sangiorgio

Sole Director at Abila S.r.l.

- ✓ “The cost aspect and the ease of licensing, along with simplified licensing, are most valuable.”



Verified user

Co-Owner at a tech services company with 11-50 employees

- ✓ “It has saved us numerous times from power outages and server failure.”



Chris Blekos

DevOps Engineer at Cooperative Bank Of Thessaly LLC

- ✓ “The product is easy to manage for any IT person who is new to backup, recovery, and replication.”



Josh Ramirez

IT Manager at Garner Transportation Group, Inc.

- ✓ “The solution offers reliable copying and fast recovery.”



Verified user

IT Manager at BWT Robotics (Aquatron Robotic Technology LTD)

- ✓ “NAKIVO gives us the security to retain valuable data backups and recover them in case of emergency.”



Verified user

Web Developer / Designer - Graphic Designer at Onebron Digital Agency

- ✓ “Its capability to back up virtual machines is noteworthy, but its ability to verify the bootability of these backups is especially practical.”



Luis Cedrick Pérez Espinoza

Postsale Engineer at SPC Internacional

What users had to say about valuable features:

“NAKIVO Backup & Replication is very easy to use. The backup, disaster recovery, encryption, dashboard, monitoring, and support are the best features it offers..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“The cost aspect and the ease of licensing, along with simplified licensing, are most valuable. Deduplication, compression, and encryption features are delivered across most products.

We have used it on Windows but haven't had the opportunity to implement their console on Linux. The VM, restore, and file recovery capabilities are considered gold standards. Additionally, the replication capability in Quest ensures delivery..”

Verified user

Co-Owner at a tech services company with 11-50 employees

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“The best feature that NAKIVO Backup & Replication offers is the Kingburn interface.

“The ease of use is what makes the Kingburn interface so valuable to me.

“It has saved time and reduced risk while automating backups and ensuring ready to go recoveries.

“NAKIVO Backup & Replication has positively impacted my organization with efficiency and very low backup speed, replication, and instant recovery that have really improved our workflow..”

Wilson Espinoza

Senior Data Manager at Megapaca

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“Functionality-wise, NAKIVO Backup & Replication does great backups for Proxmox and VMware infrastructures that I work with on a regular basis. However, it makes working with Office 365 backups rather difficult, as it's very slow, and I have several customers who are quite disappointed with NAKIVO Backup & Replication about this.

“The slowness is not about integration but due to how it's built; it's very slow and perhaps this is because it works on NAS devices or network-attached storages with their limited resources. Recently, I found out about one disadvantage of the NAKIVO agent that works on physical servers; they certified that they do not have a block tracking mechanism for physical Windows servers, so if a server is huge, say several terabytes, it cannot perform incremental backups and reads all the drives each time, which has left several of my customers suffering from this issue..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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“NAKIVO Backup & Replication has been useful; in terms of licensing, it is way cheaper than other solutions, and setting it up in terms of implementation was easier and not difficult to do. The user interface is friendly and straightforward to use.

“The best features NAKIVO Backup & Replication offers in my experience include the VMware replication jobs, which allow us to schedule the replication of servers at specific times and move them as quickly as possible. The Change Block Technology (CBT) aspect helps us check if data has really moved without even turning on the server, by just looking at the reports that have been sent, making it a beneficial feature.

“NAKIVO Backup & Replication has positively impacted our organization by providing much cheaper pricing compared to other solutions, which means we have saved more money, and integrating it with our solution, the VMware vSphere, is not challenging..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“I consider the best features offered by NAKIVO Backup & Replication to be the recovery and backup of emails, the GUI which is very nice and user-friendly, easy to use, adding resources, reporting, and the monitoring it has over the equipment directly if you enable it. The cost is also a strong point. The integration with multiple hosts nowadays, such as Proxmox, which is totally free, is valuable since we have high costs today with VMware or Hyper-V, making it useful for small or medium-sized companies. NAKIVO Backup & Replication is fully compatible with these and other tools, and the ease of using it and implementing it is remarkable. We are talking that in forty minutes a person can already understand NAKIVO Backup & Replication by eighty or ninety percent. Additionally, it possesses all the capabilities it has at the level of ransomware protection. All of its files are fully encrypted, which is part of NAKIVO Backup & Replication, and is the only way to be able to recover them.

“The functionalities that have been most valuable to me on a day-to-day basis include situations with clients who have had many disruptions in their infrastructure. One of my clients was attacked, and with the protection that NAKIVO Backup & Replication offers at the backup level, I can guarantee encryption and anti-ransomware protection, which has been very valuable for our clients because the information has always remained fully protected within the tool. Regardless of the storage where we place it, that backup or file remains very well protected. The usability may seem very simple, but once you implement it, the result is viable and scalable for the client.

“NAKIVO Backup & Replication has positively impacted my organization and that of my clients because when we started to distribute it, we began with clients for whom we provide IT as a Service. Clients come who say that they are paying a ton of money for solutions that may do the same thing. Comparing this with Veeam or other tools in the market in terms of price and functionalities, the feedback is often that they would rather stick with NAKIVO Backup & Replication. This is especially true concerning the disaster recovery part in VMware or host, with that security level of ransomware protection or backup malware scan being super interesting. NAKIVO Backup & Replication backs up all that infrastructure relating to VMware, Hyper-V, Proxmox, Linux, Oracle, DB, Exchange, Active Directory, SQL, Amazon, Microsoft, and it is a powerful tool worth its cost. Being economical

and meeting expectations in various environments, including ISP, enterprise, education, or remote offices at the backup level, we can resolve all those specific needs. Additionally, we integrate with a wide range of NAS devices, including ASUSTOR, Netgear, QNAP, Synology, TrueNAS, Western Digital, and we guarantee twenty-four hour support as soon as you acquire the license. This is a plus, as is the integration with security tools including Microsoft Defender, Sophos Intercept X, Acronis, ClamAV, and others. We can store backups with many options at the cloud level, Amazon S3, Azure Blob, Backblaze, and Wasabi, and we also integrate with EMC Data Domain and HP.

“For optimizing processes or saving resources in my organization and my clients, we can say mainly the cost. They have reduced infrastructure costs incredibly for our clients with this solution..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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Other Solutions Considered

“Before switching to NAKIVO Backup & Replication, I used Veeam Backup. I prefer to stay with NAKIVO Backup & Replication because I save money, it's not very expensive, and it complies with my requirements..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“I used Veeam and also Recovery Manager Plus, which fulfills other functions. We still represent Veeam, but we always have two options for our clients. We ensure that the client feels comfortable and can adapt the solution to their needs, whether economic or technical..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“I have had experience using Veeam, but my institution was using a different solution that lacked efficient replication features, leading us to switch to NAKIVO Backup & Replication, which offers easy use, flexibility, and a user-friendly interface. Previously, we were using Iperius, which was not too efficient..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“Before choosing NAKIVO Backup & Replication, we evaluated other options, including Veeam and Iperius. Since Veeam charges per instance and had high costs based on the instances, we opted for NAKIVO Backup & Replication, which charges per number of sockets and does almost everything Veeam does, making it a better choice for us..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“When comparing NAKIVO Backup & Replication to its competitors, my opinion is that for customers looking for the most affordable solutions, it would definitely be NAKIVO Backup & Replication. However, if customers are looking for immutable backups, which have been a must-have feature for the past two years, they would probably choose Veeam since it supports those options. NAKIVO Backup & Replication is building their immutable technology just to be compatible but it could be hard to compete with Veeam..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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“Windows Server Backup – Unreliable but came with windows so assumed it should be able to get the job done but lots of corrupted backups when trying to verify integrity.

Easeus TODO Backup – Lots of failed backups due to files in network share in the same folder as the backup job (previous backups causing errors) other than that no problems with it. lots of cool functions too but nakivo offers everything plus extra..”

Verified user

IT Support Specialist at Macgregors Meat & Seafood Ltd.

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ROI

Real user quotes about their ROI:

“After weeks of working with Veeam support without any success, I can say it was worth every Euro spent since I have a working solution and can sleep better..”

Verified user

Works at a tech services company

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“I have seen a return on investment through money savings and time efficiency. It's very easy when my users, technicians, and other administrators work with it for other customers too..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“A backup and replication solution is an essential investment for most businesses. If you're using replication, you don't need to spend money on testing infrastructure, so Nakivo will save you about 60 percent on testing costs. .”

Rahim Khasiyev

Founder at CAE LLC

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“The product is very cost effective and has already helped us with potentially major issues that would have more than quadrupled the initial setup costs. We are very happy with our ROI..”

Dustin Park

IT Systems / Security / Communications Administrator at Bennett International Group, LLC

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“I recognize my return on investment as the amount of time I have saved by implementing this solution. It was fast to deploy, quick to configure, and with little to no maintenance necessary, it is easy to manage. .”

StevenLau

Works at CadMakers

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“I do not have much information on the return on investment, but I can say that if we were to go for other solutions such as Veeam, we would have paid much more, considering the number of servers we use in our environment. In terms of money, we have saved more, and because we are able to replicate everything from production to DR, we can now seamlessly work in any environment we want without needing many employees, as just one person in a single pane of glass can handle the switching..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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Use Case

“We keep getting requirements, and we would like to fulfill them with a product and service by exploring what is possible, specifically in an MSP environment. We have used Rapid Recovery from Quest, NAKIVO, and older products like Veritas Backup Executive..”

Verified user

Co-Owner at a tech services company with 11-50 employees

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“In general, my clients' use case for NAKIVO Backup & Replication involves small business customers who would like to build physical and logical independent backup solutions with a small budget, and of course all Synology or maybe QNAP are the most popular here in Latvia. Other vendors require generic servers and Windows licenses, but NAKIVO Backup & Replication only requires a small box and can work with limited resources..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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“My main use case for NAKIVO Backup & Replication is backup of our VMware vSphere backups.

“I have jobs for VMware vSphere backups every day, which is a quick specific example of how I use it.

“I only do backups for recovery purposes, specifically for disaster recovery..”

Wilson Espinoza

Senior Data Manager at Megapaca

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“We use NAKIVO Backup & Replication to replicate our workloads, as we run the VMware vSphere environment, allowing us to replicate those servers or VMs from production to DR.

“Recently, just a few weeks ago, we had an issue with our storage on which the VMs were hosted, and thankfully, because we were running NAKIVO Backup & Replication, we had already replicated the servers from production to DR, so when the storage in production went off, we were able to bring up the servers at the DR site without any interruption, with just minimal data loss..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“My main use case for NAKIVO Backup & Replication is that I use it for replicas.

“I can give a quick, specific example of how I use NAKIVO Backup & Replication for replicas in my work, as I use it for replicating all machines and data centers for all my customers, specifically MSP.

“I handle replication for my customers with a file server, monitoring for the data center, specifically Hyper-V, and for cloning information for file servers and physical servers too..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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“My main use case for NAKIVO Backup & Replication is mailbox recovery or backup, encrypting backups at a disaster recovery level, and providing an MSP-type service, as well as for clients who buy it normally. They also see it as an economical solution and very easy to use compared to other vendors in terms of cost.

“I can give a specific example of how I use NAKIVO Backup & Replication for mailbox recovery or in disaster recovery backup management. Generally, we have situations where users delete emails or sometimes important pieces of information, or something disables an email account and that gets forgotten. It is easier to back it up and restore that object directly within the same mailbox than to be looking for PSTs to find that information. With NAKIVO Backup & Replication, it is possible to look for that specific email and restore it, and if we compare it with other solutions among the many that exist, such as Azure, the cost is very minimal. We are talking that if Azure costs one hundred dollars, NAKIVO Backup & Replication costs five.

“I would add that once we had a situation with a client where the entire data center went down, the host completely with all its equipment, and NAKIVO Backup & Replication was very important for restoring all the machines and internal servers that host contained. Since that experience, it has always been incredible with NAKIVO Backup & Replication..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“The initial setup is very easy to follow. Support even offered help after we went through a general demo. It wasn't needed because the product is so easy to set up and work with..”

Dustin Park

[Read full review](#) 

IT Systems / Security / Communications Administrator at Bennett International Group, LLC

“My experience with the price, implementation cost, and licensing of NAKIVO Backup & Replication is great because, as I have mentioned multiple times, it is an economical tool. The implementation cost plus the license cost is very friendly for solving backup problems..”

EDERLEY TERRERO

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Business Consulting at Gestion IT

“The setup is really simple and straightforward and it can be run on a Raspberry Pi.

The initial setup is extremely straightforward, the Knowledge Base and User Guide are very concise and to the point. We had no issues with the process..”

Verified user

Systems Engineer at SRC

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“The initial setup was not complex at all.

One of the valuable features is that it can be easily deployed as an OVF template. It can also be installed on network-attached storage.

Time-wise, it will be up and running in under five minutes..”

Verified user

System Admin at Maternity Magánklinika

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“The initial setup is very straightforward. It's very easy to implement, especially if we're talking about mass installations. First of all, they support MaaS. They can install their product on a MaaS network and can attach storage directly. Veeam Backup does not have such an option at all. The installation is very straightforward due to the fact that the installation looks like I'm installing a new application on an iPhone. It can't be simpler.

You only need one person to handle maintenance. .”

Aleksejs Vasilevskis

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Leading IT Engineer at a media company with 51-200 employees

“The deployment process is about the same for any client because some features are grayed out when you have a licensed product. The specific installation and deployment process depends on the licensing, but the basic menus are the same. You can buy Nakivo online and start using it in less than an hour.

I took two or three different training courses to learn how to use Nakivo. They were helpful. We have several engineers involved in deploying and maintaining the solution, but their jobs are mixed. We don't have one designated person who handles backup solutions.

However, Nakivo handles most of the maintenance on our ongoing projects. For example, if you make a backup, Nakivo will check the integrity of your data. It's a valuable feature. .”

Rahim Khasiyev

[Read full review](#) 

Founder at CAE LLC

Customer Service and Support

“They reply with a useful answer within the first two emails from starting the case. They are very knowledgeable people and don't follow a useless script like many big companies..”

Verified user

IT Support Specialist at Macgregors Meat & Seafood Ltd.

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“My experience with customer support for NAKIVO Backup & Replication has been largely positive; they are mostly available on weekdays, but if you need assistance on a weekend, you have to notify them in advance, making weekend support a bit challenging..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

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“These products don't need much support. They are equipped with newer technology, requiring less attention. Nonetheless, their support is good and responsive when required..”


Verified user

[Read full review](#) 

Co-Owner at a tech services company with 11-50 employees

“From support to account management, there is always someone available to help with either renewals or support of the product. I have had to reach out to support a couple of times for issues or help, and there has been someone available immediately and able to help me quickly..”

Josh Ramirez

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IT Manager at Garner Transportation Group, Inc.

“My experience with customer support has been very nice, as I haven't encountered any problems. NAKIVO Backup & Replication has support 24/7, which is excellent.

“I rate the customer support a 10, as it provides excellent service..”

EDERLEY TERRERO

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Business Consulting at Gestion IT

“Regarding NAKIVO Backup & Replication technical support, I believe they provide better support than Veeam due to their very good reaction time, which is usually just a few hours. In most cases, NAKIVO engineers try to connect to the remote system, organize a remote session, and troubleshoot the issues. In contrast, with Veeam basic support, you will have to handle most troubleshooting steps yourself, while Veeam engineers typically just send you instructions, and their production support is very pricey..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

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Other Advice

“I advise others looking into using NAKIVO Backup & Replication that it is an easy to use, managed solution with low cost. I would rate this product an 8..”

Wilson Espinoza

Senior Data Manager at Megapaca

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“As an integrator, I currently work with NAKIVO Backup & Replication and am not the end user, so I work with almost all backup vendors. I would rate NAKIVO Backup & Replication an eight out of ten overall, as it's a good product..”

Aleksejs Vasilevskis

Leading IT Engineer at a media company with 51-200 employees

[Read full review](#) 

“I would rate the solution a seven out of ten overall. There is a need for products and services that will help for MSP-employed services for backup. We are always looking for alternatives and are not confined to specific products. It is important that solutions work efficiently for our use cases..”

Verified user

Co-Owner at a tech services company with 11-50 employees

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“Don’t be deterred by the competitive pricing of this solution; it is highly effective and functional.

If you prefer not to take a blind risk, you can request a 15-day demo by simply filling out a form on the manufacturer's website..”

Luis Cedrick Pérez Espinoza

Postsale Engineer at SPC Internacional

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“I think NAKIVO Backup & Replication is a good tool and I would recommend it to anybody.

“This review has been rated 9 out of 10.

“I find this interview satisfactory and suggest that if there is an option to type or provide a video, that would be fine..”

Wisdom Selom Quarshie

System Engineer at NetSolutions Ghana Ltd

[Read full review](#) 

“NAKIVO Backup & Replication is very easy to use, helps save money, and provides 24/7 support. There is very good documentation available on the official site. It's an excellent tool and solution, and you always have attention from both the partner and directly from NAKIVO.

“I have noticed that integration with [SAP Business One](#) is not complete for NAKIVO Backup & Replication at this moment.

“My company has a business relationship with NAKIVO as I am a partner and reseller.

“On a scale of 1-10, I rate NAKIVO Backup & Replication a 10..”

EDERLEY TERRERO

Business Consulting at Gestion IT

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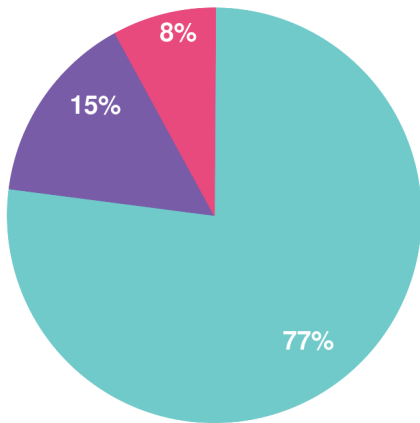
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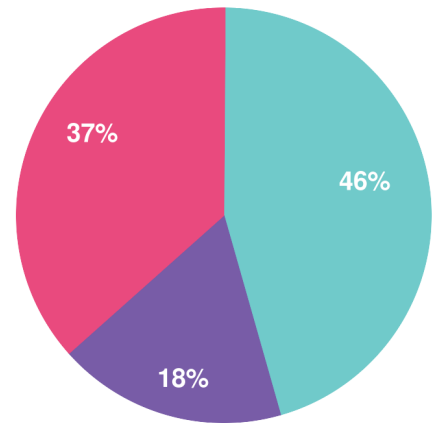


Company Size

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Large Enterprise Midsized Enterprise Small Business

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