

aws marketplace

N2W

Reviews, tips, and advice from real users



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Product Recap



N2W

N2W Recap

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Overall, N2WS has transformed our backup operations from a manual, error-prone process into a reliable, automated system that scales with our growing AWS infrastructure.”



Verified user

Service Delivery Manager at a consultancy with 11-50 employees

- ✓ “N2W has significantly improved our operational efficiency and our confidence in our business continuity plan.”



Verified user

Cloud Engineer at a financial services firm with 1,001-5,000 employees

- ✓ “N2WS is a powerful solution with a rich set of features designed to address even the most complex backup and disaster recovery requirements.”



George Philippakos

Cloud Manager at St. John's University

- ✓ “N2W has positively impacted our organization by assisting us in areas of cost savings when compared to other tools available, and it has also given us an extra layer of protection.”



Adebayo Ogunleye

Director of Information Technology & Customer Success at Maplewave

- ✓ “N2W has positively impacted our organization by allowing us to conduct recovery drills and share information with our customers about our improvements.”



Sathish Devasenapathy

Director, Cloud Infrastructure and Systems Operations at d1g1t Inc.

- ✓ “A recovery process that had previously taken a team of engineers the better part of a day was successfully completed in under an hour.”



Verified user

Infrastructure manager at a consultancy with 1,001-5,000 employees

- ✓ “After acquiring two additional products in 2018, which we migrated from data centers to the cloud, N2W allowed us to streamline our backup process for three products within one tool.”



Brian Cruskie

Senior Manager of Platform Engineering at a computer software company with 201-500 employees

What users had to say about valuable features:

“The combination of disaster recovery, backups, and scheduling helps us be flexible with our approach to backup, start and stop times while being cost-effective..”

Verified user

Cloud Engineer at a manufacturing company with 10,001+ employees

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“Being able to easily restore machines is a valuable feature. We had a ransomware event in 2023, and we were able to recover every machine with minimal effort.

This ensured we got up and running quickly..”

Verified user

IT Operations Director at a tech services company with 11-50 employees

[Read full review](#) 

“N2WS Backup & Recovery is very easy to use and configure backup for AWS instances. Since it's deployed on AWS, it's very easy to use and gives multiple reporting features..”

Linga Raja

Data Backup & Recovery Administrator at LTIMINDTREE

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“The most valuable features are EC2 and RDS backups, as well as VPC capture.

It is able to encapsulate the important AWS services I need to have backed up via the product..”

James Flores

Enterprise Systems Engineer at a writing and editing position with 51-200 employees

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“Backup and recovery is obviously the most important feature. After that, we really appreciate two features: Schedules and Recovery Scenarios. Schedules is a very quick and easy way to stop and start EC2 instances on a schedule. We use this in our development environments to save costs. Recovery Scenarios has allowed us to streamline our annual disaster recovery testing time..”

Brian Cruskie

Senior Manager of Platform Engineering at a computer software company with 201-500 employees

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“Automated Backup & Recovery is a feature I have leveraged in my organization, and it is quite stable using N2WS Backup & Recovery for this purpose. Recovery speed is excellent with N2WS Backup & Recovery, which allows for instant recovery of virtual machines, databases, or files. The support of cross-region or cross-account recovery is an added benefit, protecting us if one data center or AWS region fails. This feature helps prevent data loss and ensures business continuity. I am able to replicate backups across AWS regions or even to different AWS accounts for disaster recovery. I can restore entire instances or specific files, folders, or volumes from snapshots. Cost optimization is achieved by automatically deleting outdated snapshots or moving older backups to Amazon S3 or Glacier for cheaper storage. Backup Policies and Lifecycle Management allow me to create flexible backup policies and retention rules..”

S Shivangi

Cloud Engineer at a tech vendor with 51-200 employees

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Other Solutions Considered

“Previously, we used Veeam backup on-premise, and the cost was the first driver to move. After the first usage steps, we see the product fully covers the solution we need..”

Verified user


Infrastructure manager at a consultancy with 1,001-5,000 employees

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“We're currently exploring our options. We are comparing N2WS Backup & Recovery with antivirus and Veeam. So, I'm trying to compare the features of the software..”

Cezar Ashkar

Cloud Engineer at Digico Solutions

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“Before evaluating N2WS Backup & Recovery for AWS Free Trial/BYOL, we primarily relied on native AWS backup scripts and lifecycle policies. We switched due to the need for a centralized, automated solution that reduced administrative overhead and minimized the risk of human error..”

MayanaKhan

Platform Engineer at a tech consulting company with 501-1,000 employees

[Read full review](#) 

“I evaluated AWS Backup, Veeam for AWS, and CloudBerry (now MSP360). N2WS Backup & Recovery for AWS Free Trial/BYOL stood out because of its tighter integration with AWS infrastructure and its proven track record with enterprise workloads..”

MayanaKhan

Platform Engineer at a tech consulting company with 501-1,000 employees

[Read full review](#) 

“Aside from native AWS Backup, I did not evaluate other cloud backup vendors. N2WS came highly recommended, and I am confident in my decision to select them as our backup and recovery solution. As it turns out, it was one of the best decisions for the organization..”

George Philippakos

Cloud Manager at St. John's University

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“I previously used AWS Backup’s native tool.

I switched to N2WS Backup & Recovery for AWS Free Trial (BYOL) because of two key advantages:

- **Single Pane of Glass:** Centralized visibility and management across multiple AWS accounts.
- **Cost Optimization:** The ability to move EBS snapshots to lower-tier storage, which significantly reduces costs.

NicholasCappuccino

Sr. Manager Data Protection at Epsilon

[Read full review](#) 

ROI

Real user quotes about their ROI:

“In my experience with pricing, setup cost, and licensing, I have seen a return on investment as there are definitely fewer employees required to manage the backups, and there is definitely a major time save due to the single pane of glass. We were able to reduce our staff generally with the ease of this product..”

NicholasCappuccino

Sr. Manager Data Protection at Epsilon

[Read full review](#) 

Use Case

“Backup and snapshots. Before implementing a dedicated cloud-native solution, our primary pain point was the fragmented and manual nature of our data protection strategy. We were relying on a patchwork of custom-written Lambda scripts to trigger EBS snapshots, which was brittle and difficult to manage at scale..”

Verified user

Infrastructure manager at a consultancy with 1,001-5,000 employees

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“I use N2WS Backup & Recovery for AWS Free Trial/BYOL for backups, recovery, and disaster recovery testing. It makes it easy to automatically start and stop processes, simplifying the overall management of backup and restore operations..”

MayanaKhan

Platform Engineer at a tech consulting company with 501-1,000 employees

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“Our primary use case is comprehensive, automated backup and disaster recovery for our core production environment on AWS. We rely on N2W to protect our fleet of EC2 instances, which run our main applications, and our RDS databases, which store all critical customer data. Before N2W, we managed backups with a combination of manual snapshots and custom scripts, which was both time-consuming and prone to human error. Our goal was to find a reliable, 'set-it-and-forget-it' solution that could guarantee our data was protected and provide a clear, rapid path to recovery in a disaster scenario..”

Verified user

[Read full review](#) 

Cloud Engineer at a financial services firm with 1,001-5,000 employees

“My primary use case for the N2WS Backup & Recovery for AWS Free Trial (BYOL) is to back up EC2 instances using AWS snapshots and manage those instances across approximately 70 AWS accounts. N2W was a critical factor in enabling efficient management of all the snapshots in those accounts..”

NicholasCappuccino

[Read full review](#) 

Sr. Manager Data Protection at Epsilon

“I use N2W Backup & Recovery to manage my AWS backups more efficiently and utilize S3 to store these backups.

Traditionally, AWS doesn't allow snapshots to be stored in S3, but this product is able to perform that function.

Having multiple policies and schedules handled for me takes the burden out of managing backups across multiple departments..”

James Flores

Enterprise Systems Engineer at a writing and editing position with 51-200 employees

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“N2W serves as our go-to solution for backing up our critical AWS infrastructure, which we have consistently used over the last three to four years. We protect our EC2 instances, EBS volumes, RDS databases, and VPC configurations.

“Within our use case, we use N2W for backing up our S3 and taking snapshots, as well as for the automated orchestration of our disaster recovery drills. This helps us validate the state of our disaster recovery playbook, and it is something we rely on for our day-to-day activities..”

Adebayo Ogunleye

Director of Information Technology & Customer Success at Maplewave

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“My experience with pricing, setup cost, and licensing is smooth, as I have not faced any issues while spinning up the instance from the marketplace, and the documentation is very comprehensive..”

Sathish Devasenapathy

[Read full review](#) 

Director, Cloud Infrastructure and Systems Operations at d1g1t Inc.

“In terms of the integration and configuration of this product in our AWS environment, it is an easy-to-use tool, easy to install, very intuitive, and saves time.

We have some DBs in the environment and it works well with them. We also have some VMs in deployment and the integration with them was easy, without any problems..”

Silvia Rivera Aguilar

[Read full review](#) 

Pre-Sales Engineer at a comms service provider with 11-50 employees

“Deployment of N2WS Backup & Recovery for AWS Free Trial (BYOL) was very easy.

The configuration process was straightforward and wizard-driven. You simply need to provide basic details such as the target AWS account, security groups, and IP addresses. Once these items are set, the initial deployment is quick and hassle-free..”

NicholasCappuccino

Sr. Manager Data Protection at Epsilon

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“The initial setup is not complex, but you have to know exactly what you would like to do in terms of backup. It's a question of competency. It's not for people with no technical skills. It's for people who know how to make a backup, how to assign a device and network, and how to work on that. It's not hard, but it's for people who have basic technical skill on the Cloud or IT.

Deployment usually takes a few hours.

In my company we have no technician to deploy, only a presale engineer and trainers. We have a training session to certify partners to do install and setup. We animate a 450 partners community who have the capability to deploy backup solutions on the Cloud or onsite..”

Verified user

Technical Adviser, Data Center at a wholesaler/distributor with 10,001+ employees

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Customer Service and Support

“We have contacted the solution's technical support team, who are very helpful and help us solve our issues. If there are any product issues, they involve the development team to sort that out..”

Linga Raja

Data Backup & Recovery Administrator at LTIMINDTREE

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“I give it a five because the system just works. It is efficient. Anytime you get an error code, they are descriptive enough for you to troubleshoot. Their support is amazing. They get back to you in a timely manner and work with you. The account representation is personable and works with you during times when you are renewing your licenses. They have just been a great partner to work with..”

NicholasCappuccino

Sr. Manager Data Protection at Epsilon

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“I don't know about support because it is made directly by the vendors. It's not done by the channel. The channel is used for selling, installation, and setup.

“I don't know about support, the only thing I see is that we sell more and more. It's a good product..”

Verified user

Technical Adviser, Data Center at a wholesaler/distributor with 10,001+ employees

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Other Advice

“My advice to others looking into using N2W is that if they need multi-region snapshot copies, they can definitely try N2W, as it is a straightforward and simple setup. I provided a review rating of nine out of ten..”

Sathish Devasenapathy

Director, Cloud Infrastructure and Systems Operations at d1g1t Inc.

[Read full review](#) 

“N2WS Backup & Recovery for AWS Free Trial/BYOL is a strong solution for AWS-centric organizations that want reliable and fast backup and recovery with minimal operational burden.

However, teams should invest time in tuning backup policies and monitoring cost growth. It is best suited for enterprises with compliance or high-availability requirements..”

MayanaKhan

Platform Engineer at a tech consulting company with 501-1,000 employees

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“My main advice to anyone considering N2W is to start with the free trial. Set it up for a small but critical part of your environment and test a full recovery scenario, including a cross-region disaster recovery drill. Seeing how quickly and seamlessly you can bring a complex application back online is what will truly sell you on the product. It is a solution that delivers tangible peace of mind. The support team has also been very responsive the few times we've had questions. Overall, it is a robust, reliable, and user-friendly product that does exactly what it promises..”

Verified user

Cloud Engineer at a financial services firm with 1,001-5,000 employees

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“N2WS is a powerful solution with a rich set of features designed to address even the most complex backup and disaster recovery requirements. I have tested it across multiple recovery scenarios, and it has consistently delivered as promised.

“I am excited to explore the new features as the platform continues to expand its capabilities. In today’s world, where data protection is more critical than ever, N2WS provides the reliability and confidence I need..”

George Philippakos

Cloud Manager at St. John's University

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“N2W fits into our daily workflow as we automate the backup and monitor it to ensure everything functions properly. For our day-to-day business, it is a reliable tool in the area of our business continuity posture, which has strengthened significantly since we started using N2W as a backup enterprise solution. This provides us with near-instant recovery capabilities, allowing us to restore entire instances or individual files quickly. It has assisted us in minimizing our Recovery

Time [Objective](#).

“We leverage the report generation and file-level restore to recover exactly what we need without running a full system restore. We find this very useful because it acts as a granular recovery tool that helps us maintain uptime, minimize disruptions, and quickly bring us back to near-instant recovery time in case we need to restore from our backups.

“Our advice for others looking into using N2W is that if anyone is considering a backup tool or company, N2W would be their best option. We suggest starting with the 30-day free trial to test backup frequency, retention, and disaster recovery workflow. Once you determine your needs from the tests, especially for more than 200 instances, make sure to go for the enterprise version. We gave this review a rating of 10 out of 10..”

Adebayo Ogunleye

Director of Information Technology & Customer Success at Maplewave

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“I purchased N2WS Backup & Recovery for AWS Free Trial (BYOL) through the [AWS Marketplace](#).

Key Benefits:

- **[Ease of Restore & Disaster Recovery](#):** The ability to take an EC2 snapshot and restore it to another availability zone or even another region has streamlined our DR testing. Restores are almost instantaneous—except when pulling from Glacier—but even then, it’s far faster than waiting for tape restores in an on-prem environment.
- **Compliance Efficiency:** Audits are nearly complete as soon as they begin. We can quickly provide historical data through automated emails and generate detailed reports, making compliance with auditors simple.
- **Operational Savings:** Our backup team has been reduced from five people at

its peak to three, thanks to the efficiency N2WS provides. This tool has made our operations leaner and more effective.

- **Cost Optimization:** While EBS snapshots can be expensive, N2WS helps us move data to lower-cost storage tiers like [S3 IA](#) or Glacier, significantly reducing costs.

Customer Support: I would rate their support a **10 out of 10**.

Billing Experience: Metering and billing are straightforward. The ability to optimize storage costs is a major advantage.

Advice to Others: Definitely give N2WS a thorough trial. It simplifies complex tasks and makes backup and recovery much easier. **Overall Rating:** (5 stars).”

NicholasCappuccino

Sr. Manager Data Protection at Epsilon

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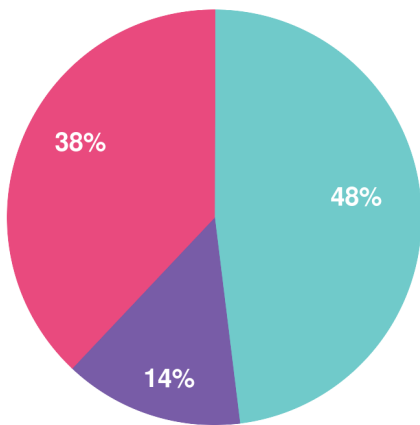
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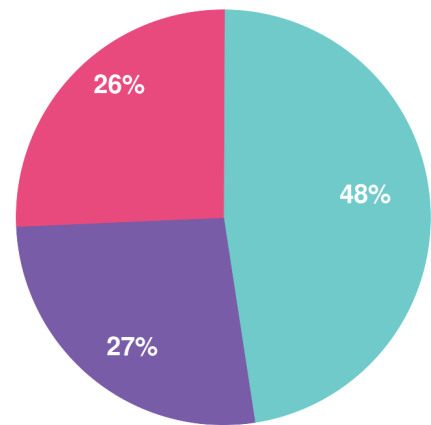
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Company Size

by reviewers



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Large Enterprise

Midsize Enterprise

Small Business

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