

aws marketplace

CloudZero

Reviews, tips, and advice from real users



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Product Recap



CloudZero

CloudZero Recap

CloudZero is a cost management platform designed for cloud cost optimization, providing insights into cloud financials and engineering efficiency. It helps tech-savvy organizations increase profitability by monitoring spending and analyzing cost data in real time.

CloudZero provides businesses with a way to control cloud expenditure, enhancing visibility across engineering and finance departments. By offering granular insights, it allows for precise identification of cost drivers and empowers teams to take action on cost optimization opportunities. The tool aligns financial and technical data, enabling better decision-making tailored to strategic goals while fostering collaboration and efficiency.

What are some valuable features?

- **Cost Allocation:** Identifies, categorizes, and allocates cloud expenses efficiently.
- **Real-Time Monitoring:** Provides up-to-the-minute visibility into cloud spending and trends.
- **Data Integration:** Seamlessly integrates with existing tools to unify cloud cost data.
- **Custom Insights:** Offers custom metrics and insights adaptable to unique business needs.

What are some key benefits?

- **Actionable Insights:** Provides clear and actionable insights that drive cost-efficient strategies.
- **Improved Financial Alignment:** Bridges the gap between technical and financial teams.
- **Increased Efficiency:** Identifies waste and opportunities to streamline cloud operations.
- **Enhanced Decision-Making:** Facilitates data-driven decision-making through detailed analytics.

CloudZero is increasingly adopted in industries like tech, healthcare, and finance, where controlling cloud expenses and improving cost visibility are critical. Its ability to tailor insights and integrate seamlessly into existing systems makes it a prized tool for optimizing cloud costs effectively across verticals.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “CloudZero is a great solution for an enterprise organization looking for a third-party cloud cost management solution, and it provides meaningful data insights for optimizing multi-cloud costs.”



Ravi Shankar Sundarasan

Senior Enterprise Cloud Architect at Blue Yonder

- ✓ “CloudZero is a great tool; I have definitely enjoyed using it and have seen business benefits from it, so I am very happy with the tool.”



Verified user

Cloud Ops Lead at a tech vendor with 10,001+ employees

- ✓ “CloudZero's best feature is the dashboarding capabilities.”



Naveen-Pathak

Cloud Fin Ops Senior at a tech vendor with 5,001-10,000 employees



“The best part of CloudZero is the UI for creating dashboards.”



Verified user

Associate Engineer I at a tech vendor with 1,001-5,000 employees

What users had to say about valuable features:

“The best part of CloudZero is the UI for creating dashboards. It allows many users to build new dashboards and integrate more data compared to other BI dashboards. Users can create custom settings for budget forecasting and make their own backend configurations independently without involving CloudZero's team..”

Verified user

Associate Engineer I at a tech vendor with 1,001-5,000 employees

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“CloudZero's best feature is the dashboarding capabilities. The specific capabilities that stood out to me are the dashboard and reporting functionality. CloudZero has positively impacted my organization during the POC, and the dashboarding capabilities are strong.

“The dashboarding capabilities benefited my team by providing real-time compliance reports, which I found valuable. There was definitely a return on investment during the POC, particularly with the dashboarding capability and the real-time compliance view of the tagging, which was an excellent feature..”

Naveen-Pathak

Cloud Fin Ops Senior at a tech vendor with 5,001-10,000 employees

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“The best features of CloudZero, in my opinion, are their reporting capabilities, their right-sizing capabilities for compute instances, their asset inventory feature, and their dashboard functionality.

“Probably the dashboard feature stands out most because it allows bringing together lots of different widgets to look at lots of different types of costs across different cloud accounts, allowing me to look at many pieces of data within one screen, which is very useful to refer to.

“With CloudZero being a FinOps tool, it allows looking at cloud costs from a variety of vendors from many different cloud accounts. Within our organization, it has been beneficial because we are able to take costs from loads of different cloud endpoints and then make those costs more efficient, effectively helping us to reduce the costs that we spend, which is great for the business.

“I don't know how much money specifically we have saved, but CloudZero has definitely helped us with cost savings the more we use it, and it allows for better data visibility, which is invaluable in the modern workplace, especially in highly technical and tech-driven companies such as ours..”

Verified user

Cloud Ops Lead at a tech vendor with 10,001+ employees

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“CloudZero is a multi-cloud cost management solution for enterprise organizations who want to view their cloud spend in a single dashboard with appropriate information and identify cost anomalies in a faster manner.

“The best features CloudZero offers include persona-based dashboards, meaningful data insights to optimize cloud spend, and telemetry data and integrations with other cloud platforms, along with email-based proactive cost anomaly alerts.

“CloudZero offers a single pane of dashboard to understand cloud cost visibility for a multi-cloud infrastructure, and we were able to drill down into unit economics to understand the unit level cost in each cloud platform.

“The governance and security are excellent, allowing us to create and assign permissions based on each persona, so the security features are outstanding.


“The accuracy and reliability are excellent by using CloudZero AI features, and we were able to get more meaningful data insights for optimizing cloud spend.

“The features are excellent and we were able to add the AI feature in CloudZero to get more valuable cost optimization insights.

“Using CloudZero dashboards, every team is able to understand their cloud spend by cloud platform and it helps to detect cost anomalies before there is a cloud cost spike..”

Ravi ShankarSundarasan

Senior Enterprise Cloud Architect at Blue Yonder

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Other Solutions Considered

“Previously, we used Excel reporting and Power BI for tagging compliance and cloud cost management, but it was not real-time. We were seeking something that would provide real-time compliance capabilities..”

Naveen-Pathak

Cloud Fin Ops Senior at a tech vendor with 5,001-10,000 employees

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“We did not evaluate other options at the same time. We were more focused on whether to continue using the cloud-native tools within the public clouds or look for a multi-cloud tool like CloudZero. Between the two, using a multi-cloud tool has definitely provided many benefits that the cloud-native tools did not..”

Verified user

Cloud Ops Lead at a tech vendor with 10,001+ employees

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“We have used various FinOps tools within the organization, primarily the native public cloud tools. Within AWS, GCP, and Azure, they have their own FinOps tools, which were good, but since they are specific to the clouds, we had to use numerous tools at once rather than a single tool like CloudZero, which acts as a one-stop shop for aggregating all of that data..”

Verified user

Cloud Ops Lead at a tech vendor with 10,001+ employees

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Use Case

“We conducted a proof of concept with CloudZero that lasted three to four months. Our major focus was examining the tagging compliance report to generate a compliance dashboard, and CloudZero provided good capabilities in this area. During the POC, CloudZero assisted us by building a dashboard and helping us evaluate compliance percentage across different segments, different cloud providers, and different business sectors.

“At that time, we examined tagging compliance, but we were also interested in optimization capabilities. CloudZero was deployed in our organization as a POC on the public cloud, and we used Azure and AWS as cloud providers for the POC..”

Naveen-Pathak

Cloud Fin Ops Senior at a tech vendor with 5,001-10,000 employees

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“I have used CloudZero in a multi-cloud fashion, connecting to various public cloud environments in order to observe costs and then generate reports, dashboards, cost anomalies, and everything cloud FinOps related.

“I have used CloudZero to generate reports to look at costs within specific cloud accounts, and one way in which it can help is if there's a cost anomaly within a specific cloud account. I have looked at the costs across a period of days to identify when it occurred and for which resources it occurred, which enabled drilling down into exactly why that occurred, driving cost reduction.

“The main use case is to build reports, but I have also used it, and my team has used it, to build out dashboards over long periods, looking at maybe Kubernetes cluster insights, setting budgets, and working out shared cost allocation. There are many features within CloudZero that have allowed us to use it in a variety of ways..”

Verified user

Cloud Ops Lead at a tech vendor with 10,001+ employees

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“We are using multi-cloud infrastructure including Microsoft Azure, GCP, Oracle OCI, and Snowflake data cloud. We are able to ingest the cost data from all these cloud platforms into CloudZero, and we are able to create dashboards for cloud cost visibility by persona and team using their tags.

“CloudZero provides insights for optimizing costs, provides billing meter-wise category cost breakup, detects cloud cost anomalies, and gives alerts. CloudZero is a great solution for an enterprise organization looking for a third-party cloud cost management solution, and it provides meaningful data insights for optimizing multi-cloud costs.

“As a supply chain management software company with 10+ product lines, creating persona-based dashboards allows each team to view their spends with respect to end user computing, security team, product management team, and product development teams, so they can view their cloud spend based on the cloud platforms they are provisioning resources..”

Ravi ShankarSundarasan

Senior Enterprise Cloud Architect at Blue Yonder

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“I thought the cost for CloudZero was reasonable for the tool, and the CloudZero team was interested in making it a reasonable cost as well, in terms of what we were looking for. The setup was quite seamless with them because we would meet regularly, and their initial support was very good. I definitely enjoyed that phase..”

Verified user

Cloud Ops Lead at a tech vendor with 10,001+ employees


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Customer Service and Support

“The customer support from CloudZero is great. We have interacted with a few individuals from the company and have no complaints. They were brilliant, and I really enjoyed working with them..”

Verified user


Cloud Ops Lead at a tech vendor with 10,001+ employees

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“The support team is quite good. We are directly connected with the officers since we are making a complete configuration from scratch. Currently, there is no dedicated support team; we connect directly with the engineering team and officers..”

Verified user

Associate Engineer I at a tech vendor with 1,001-5,000 employees

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Other Advice

“I would not recommend it to small setups. It is preferable for larger enterprises with significant financial needs on cloud platforms.

I'd rate the solution eight out of ten..”

Verified user

Associate Engineer I at a tech vendor with 1,001-5,000 employees

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“I would rate CloudZero as a seven on a scale of one to ten. I would rate the customer support a nine on a scale of one to ten. Others looking into using CloudZero should experiment with their data set and develop their use cases to determine whether CloudZero can address their specific needs. My overall review rating for CloudZero is seven..”

Naveen-Pathak

Cloud Fin Ops Senior at a tech vendor with 5,001-10,000 employees

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“We have many other tools. Even among the many tools we have seen and evaluated, some have far better capabilities than [Cloudability](#) or others. So, every tool has its pros and cons.

Overall, I rate the solution a six out of ten..”

NaveenPathak

Cloud FinOps Senior at PTC

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“Creating multi-cloud cost visibility dashboards for different personas allows us to get cloud cost visibility for Blue Yonder.

“If you are a SaaS organization looking for a cloud cost management solution, you should consider CloudZero. CloudZero provides a single pane of glass dashboard for getting multi-cloud cost visibility. I would rate this product a 9..”

Ravi ShankarSundarasan

Senior Enterprise Cloud Architect at Blue Yonder

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“I rate CloudZero as nine out of ten. It is a very strong tool, and I definitely enjoy using it. I can see how it can drive cost savings and benefits for all of their customers, but there are areas for improvement just as with any tool, though there are not any standout limitations to using it, making it very strong.

“I chose nine out of ten because there are some areas for improvement with CloudZero. They are very minor, and there is nothing that breaks functionality or usage. The main reason is that long YAML config file which requires thousands of lines of coding and editing, and if that were not the case, it might be a ten out of

ten if I could edit directly through the UI.

“I do not think there are any improvements needed for CloudZero that I have not already mentioned. It is largely just the YAML file related section and a couple of other minor improvements, but nothing large or glaring. It is a very good tool.

“I cannot share specific business metrics due to data sensitivity, but I can definitely say that CloudZero can save cloud costs. It is feature-rich in terms of reporting and dashboards, and its cost anomaly aspect can help if costs ever skyrocket. I would highly recommend it to other companies looking to make their cloud costs more efficient or reduce them.

“I would recommend others to use CloudZero because it is a brilliant tool, and to engage their support staff throughout the setup journey, as they are definitely experts and very helpful.

“CloudZero is a great tool. I have definitely enjoyed using it and have seen business benefits from it, so I am very happy with the tool. I rate this review as nine out of ten..”

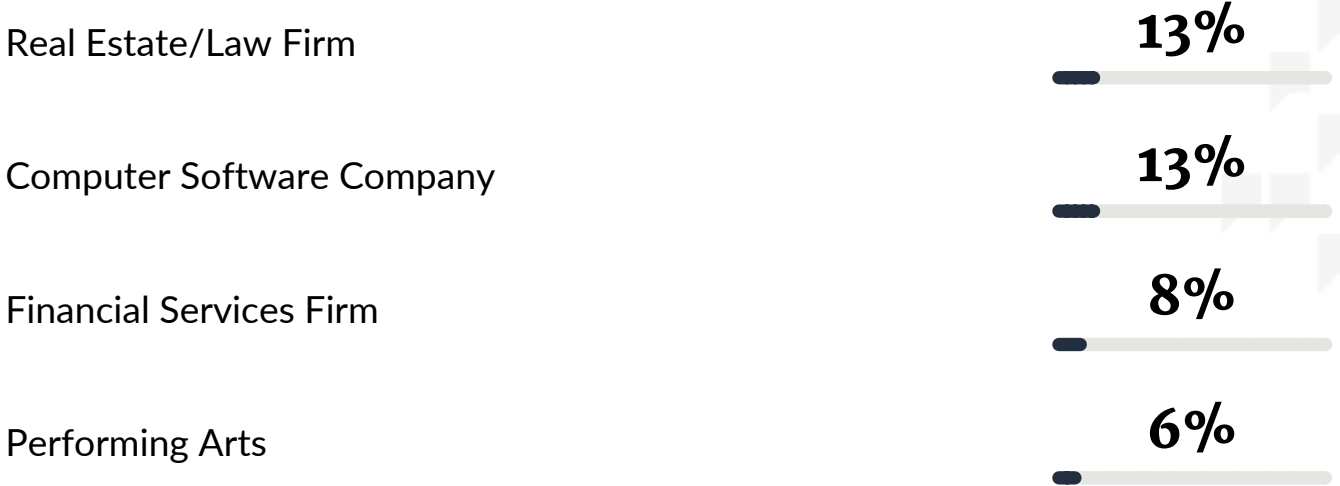
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Top Industries

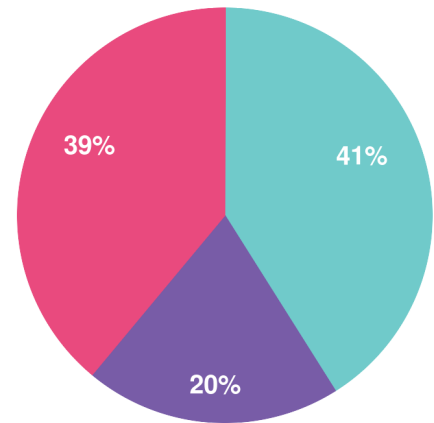
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Company Size

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Large Enterprise Midsize Enterprise Small Business

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PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

reports@peerspot.com

+1 646.328.1944