



Fortinet FortiManager

Reviews, tips, and advice from real users



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Product Recap



Fortinet FortiManager

Fortinet FortiManager Recap

Fortinet FortiManager offers centralized management for FortiGate devices, ensuring easy synchronization with cloud accounts, automation, and policy deployment, enhancing network security and performance.

Fortinet FortiManager provides comprehensive oversight and streamlined operations for FortiGate environments. It centralizes the administration of firewalls and other Fortinet devices, simplifying their configuration and deployment. Users benefit from its efficient automation and policy management capabilities, which reduce implementation times and enhance security protocols. FortiManager features seamless integration and robust monitoring within a single interface, offering visibility across network operations. While it requires improvements in documentation, platform integration, and licensing clarity, it remains an essential tool for large-scale network management.

What are the standout features?

- **Centralized Management:** Simplifies administration of multiple devices from one console.
- **Automation:** Speeds up policy deployment and reduces manual tasks.
- **Zero-Touch Provisioning:** Facilitates easy device setup and deployment.
- **SD-WAN Management:** Provides tools for managing wide area networks effectively.
- **Intuitive GUI:** Offers a user-friendly management interface.

Why should users consider Fortinet FortiManager?

- **Ease of Use:** Users appreciate the straightforward management processes.
- **Scalability:** Adaptability to large-scale network demands.
- **Comprehensive Visibility:** Detailed insights into network performance and security.
- **Reduced Implementation Time:** Faster setup and configuration processes.

In the finance and healthcare industries, Fortinet FortiManager enhances security and compliance by streamlining policy management and deployment across multiple sites. Retail sectors benefit from its scalable network management, ensuring continuous and reliable connectivity across branches. Education institutions use it to manage complex security infrastructures, effectively handling multiple devices and networks to safeguard sensitive data.

Valuable Features

Excerpts from real customer reviews on PeerSpot:



“The version upgrade from a single dashboard for all the firewalls in one click is the beauty of Fortinet FortiManager as the most impactful feature in managing our network security.”



SudeepMaydeo

Global Head of IT Infrastructure at EPL Americas



“Being able to push consistent firewall rules and configuration changes across multiple FortiGates saves a ton of time and reduces errors compared to managing each device individually.”



Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications



“The main benefit I receive from Fortinet FortiManager is that it streamlines every device.”



Tushar Joshi

Sr. System Administration (Grindmaster Machines Pvt Ltd) at a manufacturing company with 201-500 employees

- ✓ “Fortinet FortiManager's best features allow me to operate multiple devices in one template, which helps me in my daily work as it reduces time and has positively impacted my organization by making it easy to centrally access and manage around 15 FortiGate devices from one portal instead of accessing every device standalone.”



RakeshYadav

Technical Manager at a real estate/law firm with 1,001-5,000 employees

- ✓ “The centralized policy management helps with the creation of policies because it is easy to monitor and facilitates installation.”



SebasSalinas

Engineer of Preventa Sir at InterNexa S.A

- ✓ “Fortinet FortiManager is effective and helpful for VPN management, such as deployment VPN management.”



Carlo Bruno

Manager of Strategic Accounts at Ondu

- ✓ “The most valuable features of Fortinet FortiManager, in my opinion, are SD-WAN and the manageability console.”



LIJIL PY

Network engineer at JOYALUKKAS

What users had to say about valuable features:

“Simplicity and user-friendliness are key aspects I appreciate about Fortinet FortiManager. Centralized policy management is useful. It is good for role-based administration functions. I find role-based administration useful. The main benefit I receive from Fortinet FortiManager is that it streamlines every device..”

Tushar Joshi

[Read full review](#) 

Sr. System Administration (Grindmaster Machines Pvt Ltd) at a manufacturing company with 201-500 employees

“They use Fortinet FortiManager for the same clients.

“I appreciate that Fortinet FortiManager's administration is more simple.

“I am familiar with Fortinet FortiManager's centralized policy-based provisioning and capability.

“I use Fortinet FortiManager's revision control feature for audits and compliance..”

Carlo Bruno

[Read full review](#) 

Manager of Strategic Accounts at Ondu

“Fortinet FortiManager can centrally manage all FortiGates and is effective for the deployment of updates and patches.

“We use centralized policy management for policy management.

“It helps streamline policy creation and policy enforcement. However, I would prefer to have an online meeting so I can see who I am talking to, as you are obtaining information about my security. I am aware that there are currently many spam and social engineering attacks occurring..”

Verified user

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Senior System Engineering at a tech services company with 11-50 employees

“The version upgrade from a single dashboard for all the firewalls in one click is the beauty of Fortinet FortiManager as the most impactful feature in managing our network security.

Fortinet FortiManager's policy management enhances our security protocols by enabling us and giving integrated centralized visibility, which has proven to be very healthy. Because of this, we have identified some of the vulnerabilities in our systems, and we mitigated them through Fortinet FortiManager. The central dashboards and the visibility are what appealed to us to go with Fortinet FortiManager.

Fortinet FortiManager has adapted to changes in our network scale and complexity as we have geographically 18 international locations, all equipped with firewalls and some cybersecurity initiatives and IT infrastructure initiatives. .”

SudeepMaydeo

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Global Head of IT Infrastructure at EPL Americas

“One of my favorite features in Fortinet FortiManager is the centralized policy and device management. Being able to push consistent firewall rules and configuration changes across multiple FortiGates saves a ton of time and reduces errors compared to managing each device individually. I also appreciate the automation capabilities, such as the ability to schedule firmware upgrades or run scripts across devices, which helps with the maintenance windows and reduces manual work.

“Another aspect that stands out is the visibility and compliance reporting. With Fortinet FortiManager's dashboards and logs, it made it easier to track configuration drift and audit changes, which is critical in regulated environments. The combination of automation and scalability makes Fortinet FortiManager really effective for our work.

“Fortinet FortiManager ensures our cloud deployed FortiGates stay in sync with our security posture and compliance needs, especially when scaling across multiple VPCs or accounts..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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“Fortinet FortiManager includes important monitoring, analytics, and AIOps technology with a license.

“I have utilized the centralized policy management with Fortinet FortiManager. The centralized policy management helps with the creation of policies because it is easy to monitor and facilitates installation.

“I use Fortinet FortiManager's automation features for monitoring, which is very important for company use.

“The benefits I see from using Fortinet FortiManager are very important for the company because it uses tools for monitoring, for EI, and for predictive faults.

“The logging and reporting capabilities of Fortinet FortiManager are very important because they are for utilization, for dashboards, and for reports for clients..”

SebasSalinas

Engineer of Preventa Sir at InterNexa S.A

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Other Solutions Considered

“We compared FortiManager with Palo Alto Panorama. The user interface for Panorama is more user-friendly than that of FortiManager. Using certain commands and troubleshooting are also easier with Panorama..”

Osama Salem

Cybersecurity services engineer at Sahara Net

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“I used a different solution before Fortinet FortiManager. The experience with Fortinet FortiManager is very different with respect to Cisco because Fortinet has a very advanced developer in security and is recognized as a Gartner leader in security, making it better than Cisco..”

SebasSalinas

Engineer of Preventa Sir at InterNexa S.A

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“I am working with other vendors too, as Fortinet cannot serve all the cybersecurity initiatives and infrastructure initiatives. For virtualization, we are using VMware, and for backup, we are using Veeam, so Fortinet cannot serve each and every aspect of cybersecurity or IT infrastructure..”

SudeepMaydeo

Global Head of IT Infrastructure at EPL Americas

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“We use SolarWinds for scenarios like network performance monitoring, configuration management, and IP address management. And for the FortiGate firewalls, we are using Fortinet FortiManager.

We have different modules for SolarWinds, but for FortiGate firewalls, we use FortiManager..”

AliHassan

Team Leader - Telecom & Network at 2B Operating Co.

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“

Really, it is not me who chose this solution. It was the staff before I come here. I do know the staff chose it as one of many potential options to be presented to the clients. I personally have a specialty using Fortinet but also SolarWinds — although not so much. But I am quite a bit more familiar in working with Cisco and Fortinet..”

Mohamed Talbi

Network and Security Engineer at Neurones

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“I have used and gained exposure with Cisco Firepower Management Center. Compared to Fortinet FortiManager, it stands out for its tight integration with the broader Fortinet Security Fabric, which simplifies managing multiple security products in one place. It is generally easier to deploy and manage in smaller to mid-sized environments. Cisco Firepower offers more visibility and advanced analytics features, providing deep integration for network traffic analysis. Each has its own strengths, depending on the environment scale. Fortinet FortiManager hits a good balance between usability and centralized control, especially in Fortinet-heavy networks..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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ROI

Real user quotes about their ROI:

“Fortinet Fortimanager is not costly. They have high-end devices and the portfolio is big. Basically, they have a portfolio for all the aspects of security. From that perspective, they are good..”

Yati Gharat

Chief Technology Officer at Litmus

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“We are not yet at a point where we can see a return of investment. It's going to take some time for our new project, which is still in the deployment process, to start paying back the investment..”

Mak Kazemaini

Infrastructure and Cloud Architect at Vizion network

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“The pricing depends on what you are trying to implement. While I do not manage procurement directly, based on my experience and industry feedback, Fortinet's pricing is competitive and aligned with the benefits of the features they offer. Their licensing model can sometimes be complex, especially when factoring in additional modules such as Advanced Threat Protection or FortiCare support and cloud services. The value received, especially from having an integrated security fabric and centralized management tools such as Fortinet FortiManager, often justifies the cost. However, budgeting and pricing always depends on the specific deployment size and feature set. Fortinet provides a strong ROI for organizations focused on comprehensive security..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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Use Case

“My main use case for Fortinet FortiManager is to manage multiple FortiGate devices. I can confirm that I use Fortinet FortiManager perfectly in my main use case..”

RakeshYadav

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Technical Manager at a real estate/law firm with 1,001-5,000 employees

“I am using FortiGate 200E. I am mostly working with Fortinet FortiManager. Overall, I am using Fortinet FortiManager for everything. The dashboard is used frequently. I use Fortinet FortiManager mostly to manage my firewalls. The simplicity of Fortinet FortiManager is a feature I find most useful..”

Tushar Joshi

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Sr. System Administration (Grindmaster Machines Pvt Ltd) at a manufacturing company with 201-500 employees

“My experience with Fortinet products is primarily with Fortinet FortiManager. I have attended training on FortiSandbox and FortiWeb as well.

“Fortinet solutions are used by my clients across every sector.

“They are also used in the healthcare sector for financial purposes..”

Verified user

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Senior System Engineering at a tech services company with 11-50 employees

“We are using Fortinet FortiManager in our network security operations with 27 firewalls, and we are implementing all the policies through Fortinet FortiManager. There are some upgrades; our version upgrade is there, and we always upgrade our firewall through Fortinet FortiManager only.

Approximately four people are working with Fortinet FortiManager in my organization. Four engineers are working in shifts: one in the morning shift, two in general shifts, and one in the night shift. .”

SudeepMaydeo

[Read full review](#) 

Global Head of IT Infrastructure at EPL Americas

“They use Fortinet FortiManager because they administrate the entire solution.

“I need Fortinet FortiManager for administration because I have a policy to incline and control the unit.

“I deal with managing large-scale VPN deployments with Fortinet FortiManager because the client needs VPN communication.

“Fortinet FortiManager is effective and helpful for VPN management, such as deployment VPN management..”

Carlo Bruno

Manager of Stragetic Accounts at Ondu

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“Using Fortinet FortiManager in AWS is different than working on the Google Cloud platform. In previous roles, it was primarily hosted in environments as well as on-prem. Fortinet FortiManager is for centralized management for multiple FortiGate firewalls across various sites. I use it to push consistent security policies and firewall rules across distributed networks efficiently. I also monitor device health and configuration centrally to quickly identify and troubleshoot issues. I have supported network automation by using scripts and policy packages to streamline repetitive tasks. In AWS, Fortinet FortiManager helps ensure our cloud deployed FortiGates stay in sync with our security posture and compliance needs, especially when scaling across multiple VPCs or accounts..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

For the cloud version, you just have to register the license, then it prepares the appliance. After that, you just add the devices by their IPs. For the on-premises version, you have to check the firmware versions and perform necessary updates.

Damitha Anuradha

Head of Presales at AcSys Networks Private Limited

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“The solution's initial setup wasn't done by me but by an expert. I believe the setup is not too simple because it took some implementation by an expert..”

Juan Frias

CISO at a financial services firm with 1,001-5,000 employees

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“Initially, the deployment takes some time, but it is easy to accomplish. Some challenges we encountered include the NTP server, certificate management, and port openings across regions..”

Anil Gujja

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Senior Network Engineer at SP SYSNET PTE. LTD.

“Deploying FortiManager is straightforward. The initial installation is simple and can be completed in a few minutes, but configuring the devices and sending the policy packages to the firewalls can take a few hours. We have around seven engineers maintaining this solution. .”

Slawomir Napiorkowski

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Architect at IT Systems and Solutions sp. z o.o.

“The initial install for Fortinet FortiManager is straightforward, especially if you are familiar with Fortinet devices and architectures. The setup process involves deploying the Fortinet FortiManager appliance, either virtual or physical, as well as configuring the network settings and connecting it to your FortiGate devices. It becomes more challenging during the initial policy import and device discovery, especially in larger, complex environments with numerous firewalls and different configurations. Planning device groups and admin roles ahead of time makes a significant difference in smoothing out that phase. Once the baseline is configured, ongoing management becomes much easier, thanks to the centralized controls. It is a manageable process that benefits from good documentation, so with the right strategy, implementation should be successful..”

Apaar Bhola

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Network Security Engineer/ Firewall Engineer at Charter Communications

“The initial setup is quite simple. Initially, I combined CentOS with other products, which took about five hours. However, It's not complicated at all. Moreover, I train some of our clients on how to use it, and they find it easy to understand. I can easily explain the technical aspects of the initial setup, like scripting, etc.

Fortinet FortiManager can be deployed both cloud-based and on-premise. There are various platforms available for on-premise deployment, such as hardware devices or VMs, that can be started on Hyper-V, NSR, or NSF. Additionally, it can be deployed on cloud-based platforms like Azure, Google Cloud, or Amazon AWS..”

MohamedTalbi

Security Architect at Bouygues Telecom Mobile

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Customer Service and Support

“Fortinet support is very good, and I rate it on a scale of one to ten. The support is very complete, the people are very good, and they are very attentive. I would score their support a ten..”

SebasSalinas

Engineer of Preventa Sir at InterNexa S.A

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“Fortinet's support has proven to be reliable, particularly as we've been engaged with them since the project's initiation. This long-standing collaboration has facilitated effective communication, allowing us to seek advice or receive the correct configurations when encountering issues. Their assistance has been instrumental in problem-solving and troubleshooting. I would rate it eight out of ten..”

Dhanang K. Wardhana

ICT Project Management Office Manager at PINS

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Technical support from Fortinet is better than our FortiGate, as our reseller is giving good technical support.

From FortiGate, I can say the support rates only five out of ten.

“The support from FortiGate is low quality, but my reseller is better. .”

LIJIL PY

Network engineer at JOYALUKKAS

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“I would rate Fortinet FortiManager technical support a solid seven to eight out of ten. They are generally knowledgeable and responsive, especially for cases escalated to the engineering teams. Their support portal and documentation are helpful, but sometimes the initial triage can take longer than expected, depending on the complexity of the issue. There can also be delays in getting deep technical answers for more advanced features, but overall, their support team provides solid assistance..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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“Fortinet support is responsive and helpful. Whenever we have any kind of enhancement or need assistance, we always log a call, and they're proactive. They attend to the call on time and resolve it as well.

There are no delays with support.

I would rate support out of ten as eight. .”

SudeepMaydeo

Global Head of IT Infrastructure at EPL Americas

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“The level of support for P2 and P1 is wonderful. However, for levels 3 and 4, they have to work on their computer capacity and numbers. I've worked with them many times, and sometimes I have a good engineer but not a good understanding of the program.

By default, when we open a ticket, we only have access to P3 and P4. If we need P2 or P1, we have to ask for it, but not every single ticket requires P2 or P1 priority.

I have had both good and bad experiences with technical support..”

MohamedTalbi

Security Architect at Bouygues Telecom Mobile

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Other Advice

“I rate Fortinet FortiManager an 8 out of 10. I am a customer of Fortinet FortiManager. I am okay with my name and the company name to be with the review, and I am also okay with Fortinet contacting me about this review. I am fine with the legal statements that need to be read..”

Apaar Bhola

Network Security Engineer/ Firewall Engineer at Charter Communications

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“I do not use Fortinet FortiManager automation features. I can provide my feedback about it. It is good, in my opinion. What I think about the reporting part is that it is good. As far as the user is concerned, I think Fortinet FortiManager is optimal now. I do not think any requirement is there. I do not see anything additional to add to Fortinet FortiManager. I purchased the license for Fortinet FortiManager through the partner. I gave this review a rating of eight..”

Tushar Joshi

Sr. System Administration (Grindmaster Machines Pvt Ltd) at a manufacturing company with 201-500 employees

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“I would rate Fortinet FortiManager overall a nine out of ten. I give it a nine because it makes my work very easy and saves my time, allowing me to work effectively. I think its governance and security are perfectly fine. Regarding Fortinet FortiManager's AI capabilities, I think its accuracy and reliability of output are perfect.

My advice to others looking into using Fortinet FortiManager is that I will recommend it. I am also recommending it to my friends and colleagues to use Fortinet FortiManager in their own organization..”

RakeshYadav

Technical Manager at a real estate/law firm with 1,001-5,000 employees

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“They are doing a good job, and it is price comparable as well. Currently there are no complaints at all.

We have created a comparative analysis between Fortinet FortiManager and other products available in the market, especially from India, and we have done the cost-benefit analysis. We presented it to the management, and it proved that Fortinet FortiManager saved a considerable amount of money vis-a-vis the other products.

I would recommend Fortinet FortiManager to other organizations; I already did to my colleagues.

I would rate it in general from one to ten as nine. .”

SudeepMaydeo

Global Head of IT Infrastructure at EPL Americas

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“I still have experience with ESET and Fortinet products. My other colleague has more in-depth experience with Fortinet FortiManager and uses it more daily in that particular area, as I do not use it as regularly and my other colleagues are more involved in that area.

“I am not certain if my clients purchase Fortinet FortiManager through the [AWS Marketplace](#).

“I want to remain anonymous for now.

“My overall rating for Fortinet FortiManager is seven..”

Verified user

Senior System Engineering at a tech services company with 11-50 employees

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“I have experience with Fortinet FortiManager. Fortinet FortiManager is very well-known to me.

“I have experience with Fortinet FortiManager, particularly in architecture and design, not technical, and I think it is a good solution.

“I use Fortinet FortiManager along with [AWS](#) and [Azure](#) as cloud providers.

“My thoughts on the pricing of Fortinet FortiManager are that the calling is the...

“We purchased Fortinet FortiManager through two forms: the FortiManager appliance, which consists of physical servers, and we also bought it in the [AWS Marketplace](#) and other areas.

“My overall rating for Fortinet FortiManager is seven..”

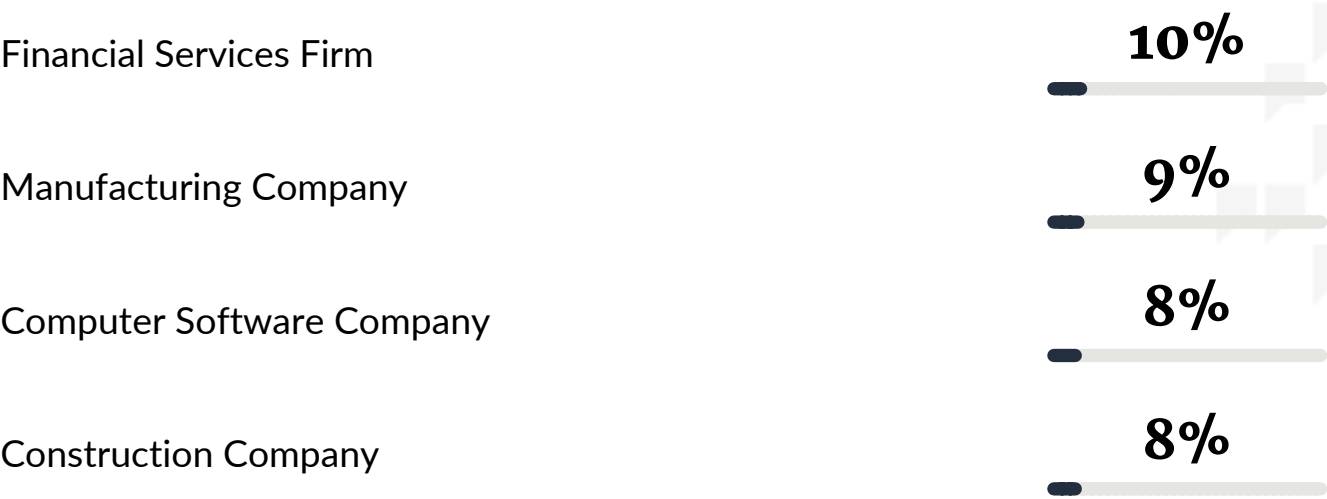
SebasSalinas

Engineer of Preventa Sir at InterNexa S.A

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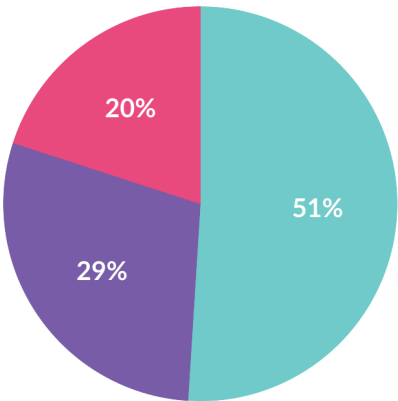
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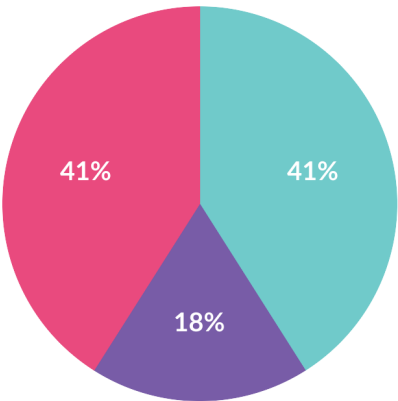


Company Size

by reviewers



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Large Enterprise Midsized Enterprise Small Business

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