

aws marketplace

nOps

Reviews, tips, and advice from real users



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Product Recap



nOps

nOps Recap

nOps is a robust tool that excels in managing AWS infrastructure by offering cost optimization, performance monitoring, compliance tracking, and change management. Users praise its real-time monitoring, user-friendly dashboard, and actionable insights that enhance operational efficiency, reduce expenses, and ensure compliance. nOps significantly improves productivity, collaboration, and strategic decision-making across organizations.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “I find it to be a valuable cost-savings tool; its best features include several things: first, it is hands-off, so I can set it and forget it, and it manages AWS savings plans on my behalf, freeing my team up to work on more valuable work without losing out on valuable discounts.”



Tom Weeks

Sr. Director of Engineering at a computer software company with 201-500 employees

- ✓ “One customer saved 35 percent on their cloud bill, which is pretty significant.”



Adam Davis

Director, Technical Services at MindSource, Inc.

- ✓ “Since making this shift, we have seen a twenty to thirty percent reduction in the total AWS compute expenditure, which represents a significant win for us.”



Hamza Sharif

Cloud Engineer at a consultancy with 11-50 employees

- ✓ “nOps smoothly integrated with our AWS infrastructure and achieved significant savings without much intervention from our internal team.”



Verified user

Director of infrastructure at a healthcare company with 51-200 employees

- ✓ “The solution provides actionable reporting and cost-saving recommendations.”



Verified user

Staff FinOps at a computer software company with 201-500 employees

What users had to say about valuable features:

“The customized cost allocation mechanism helps break down costs into service, team, and financial department levels, driving accountability to resource owners..”

Verified user

Staff FinOps at a computer software company with 201-500 employees

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“Smooth integration and the minimal effort needed to implement and maintain the system is the greatest value for us. We are able to achieve forecasted savings without the need to spend much time within the system..”

Verified user

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Director of infrastructure at a healthcare company with 51-200 employees

“The standout feature nOps offers is ShareSave for automated commitment optimizations, the nOps dashboards, and its granular event-driven visibility into daily cloud cost spikes. It goes far deeper than native tools such as AWS Cost Explorer by correlating a cost surge directly with the exact infrastructure configuration changes or deployment events.

“The most valuable capability for our daily work is AI-driven spot instances orchestration through nOps' ShareSave feature. Running enterprise web applications safely on spot instances requires incredible precision to prevent downtimes. When AWS reclaims the capacity, nOps automates the preemptive shifting of workloads across spot pools, which allows us to maximize compute discounts completely risk-free..”

Hamza Sharif

[Read full review](#) 

Cloud Engineer at a consultancy with 11-50 employees

“The best feature nOps offers is the automated cost savings feature.

“What makes the automated cost savings feature stand out for me compared to other solutions is that it is incredibly easy. nOps has been around for a while, they are trusted, they are recommended by the account managers, and they save a lot of money for many customers.

“nOps has impacted my organization positively by helping our customers with cost optimization, cost savings, and easily identifying areas where we can help our customers save money when it comes to AWS..”

Adam Davis

Director, Technical Services at MindSource, Inc.

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“I find it to be a valuable cost-savings tool. Its best features include several things: first, it is hands-off, so I can set it and forget it. I get it set up, and it manages AWS savings plans on my behalf. This frees my team up to work on more valuable work without losing out on valuable discounts.

“It also provides a dashboard with more detailed insights into cost and AWS cloud costs than what comes out of the box with AWS Cost Explorer.

“Third, the nOps Kubernetes agent automatically resizes pods based on usage, which allows us to run significantly fewer EC2 instances than we would otherwise. nOps has positively impacted my organization by saving both time and money..”

Tom Weeks

Sr. Director of Engineering at a computer software company with 201-500 employees

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Other Solutions Considered

“We managed cost optimization internally, but the next big switch was to implement Spot Instances. Instead of reinventing the wheel and going through all the starter hurdles, we asked nOps for help, and this turned out to be a good decision..”

Verified user

Director of infrastructure at a healthcare company with 51-200 employees

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“We did evaluate some other options, but the nOps option was very transparent, provided guarantees, and the projections looked good. We were also impressed with the technical approach and the way they designed it to leverage native AWS mechanisms to provide any possible failure recovery, so we feel very safe using it..”

Verified user

Director of infrastructure at a healthcare company with 51-200 employees

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ROI

Real user quotes about their ROI:

“I have seen a return on investment. One customer saved 35 percent on their cloud bill, which is pretty significant. I do not have any other exact metrics right in front of me because this was a random observation, and I do not have specific numbers otherwise..”

Adam Davis

Director, Technical Services at MindSource, Inc.

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“nOps earned its score because it delivers a good or exceptional return on investment and provides unparalleled visibility into complex AWS infrastructure. However, it misses a perfect score because multi-cloud feature parity is still catching up to its gold-standard AWS toolset..”

Hamza Sharif

Cloud Engineer at a consultancy with 11-50 employees

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Use Case

“My main use case for nOps is managing AWS savings plans, and it also optimizes our Kubernetes infrastructure to reduce the number of EC2 instances we need to run..”

Tom Weeks

Sr. Director of Engineering at a computer software company with 201-500 employees

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“My main use case for nOps is cost savings.

“A quick, specific example of how I use nOps for cost savings is through their automated cost savings feature. This involves automated management of savings plans, resizing of resources, identification of cost savings, and identifying cost savings areas in my day-to-day work..”

Adam Davis

Director, Technical Services at MindSource, Inc.

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“My primary use case for nOps is automated AWS cost optimization, FinOps compliance, and infrastructure visibility. I use it to instantly surface underutilized resources and automate the management of spot instances and handle lifecycle commitment features like saving plans and reserved instances seamlessly.

“In our cloud infrastructure setup, nOps helps us automate cost optimization as we host several high-throughput client platforms across multi-tier AWS organizations. We integrate nOps directly with our AWS cost and usage reports, CURs, and infrastructure event streams. A typical workflow involves nOps continuously scanning our products launched in the production environment, such as auto-scaling groups, containers, and clusters. If it detects over-provisioned compute power or idle RDS instances during off-peak hours, it triggers automated resizing recommendations or the scheduling of spot market instances to keep operational costs low..”

Hamza Sharif

Cloud Engineer at a consultancy with 11-50 employees

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Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

“It was easy to deploy nOps in my environment. My experience with the configuration process was straightforward; nothing tricky occurred.

“nOps integrates well with other AWS services I use, though it integrates as a cost-savings and reporting tool only; it integrates very well at what it does..”

Tom Weeks

[Read full review](#) 

Sr. Director of Engineering at a computer software company with 201-500 employees

Customer Service and Support

“The nOps team has been a pleasure to work with; they are quick with their response and always available to help out. My customer support experience has been excellent; I have had positive experiences..”

Tom Weeks

Sr. Director of Engineering at a computer software company with 201-500 employees

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Other Advice

“We thought about implementing Spot internally, but with the ease of implementation through nOps and the pricing, it would probably end up costing more than using the platform..”

Verified user

Director of infrastructure at a healthcare company with 51-200 employees

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“My advice for others looking into using nOps is to start by setting up the read-only integration to run a baseline cost and architectural audit. Let the platform analyze your actual infrastructure using the usage patterns for a couple of weeks to surface immediate quick wins, such as orphaned EBS volumes or idle [RDS](#) instances before diving deeper into the automated spot or saving plans commitments. I have given this review a rating of eight out of ten..”

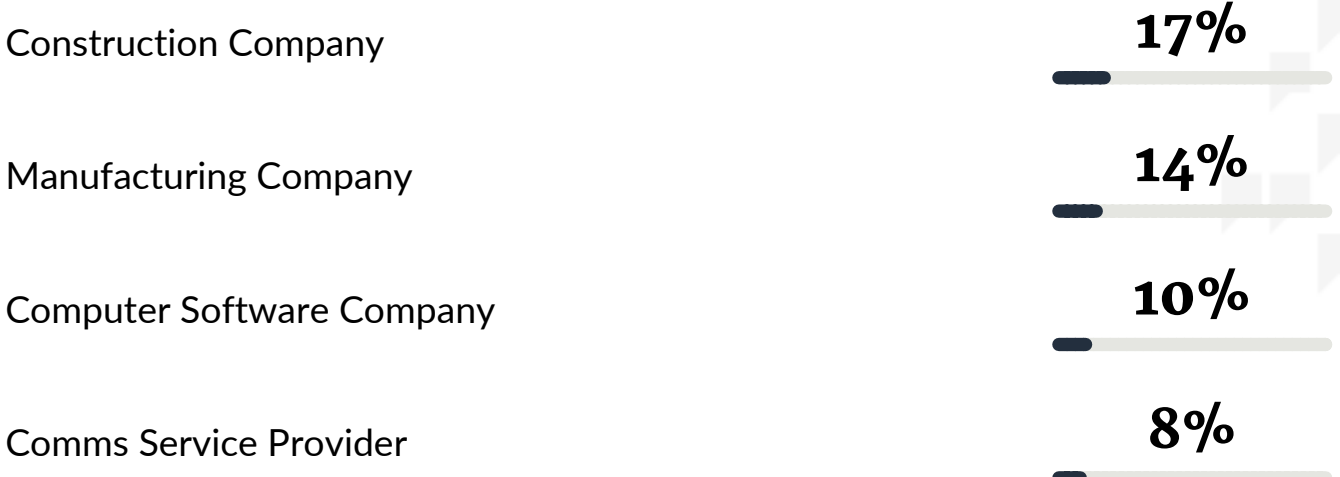
Hamza Sharif

Cloud Engineer at a consultancy with 11-50 employees

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Top Industries

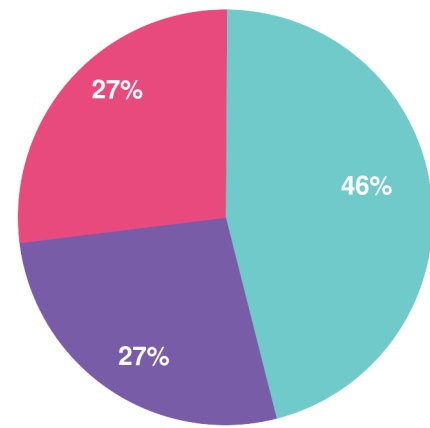
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Company Size

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Large Enterprise Midsize Enterprise Small Business

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