aws marketplace

Arista Networks Platform

Reviews, tips, and advice from real users

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Product Recap

Arista Networks Platform

Arista Networks Platform Recap

Arista Networks Platform is a stable and reliable solution for data center features, specifically for non-blocking switches used for spine-leaf connectivity with servers hooked to these switches. It also provides multi-layer switches for client networks, particularly in the banking sector.

Arista products are preferred for their stability, good hardware, ease of adoption and configuration, responsive and helpful support, and high throughput ratings. The solution has helped prevent screen loss and business outages in the media industry and is designed for next-generation data centers.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

✔ "Arista Networks offers similar features to Cisco."

>	Moshiur Rahman Khan
>	CEO/Consultant at CIL

✔ "The most valuable features of Arista include low latency, scalability, and sustainability of the products."

>	Nimit Puvar
>	AVP Enterprise Sales at Ashtech Infotech (India) Pvt.Ltd.

✔ "Stability-wise, I rate the solution a ten out of ten."

>	MarekSzafrański
>	Senior Core Network Engineer at Eurofins

✔ "The product's implementation phase was easy."

>	Verified user
>	Consultant at a computer software company with 5,001-10,000 employees

✔ "The product's initial setup phase was straightforward."

Sumanth Myneni
Architect at PepsiCo

✔ "If someone uses Arista Networks Platform, I believe they are secured."

Md. Ashraf-Ud-Dowla
Deputy General Manager at Nagad Ltd.

✔ "The user-friendly policy manager lets us apply different controls for various user groups easily."

Milton Montoya
Mr at MMP Computer Services

What users had to say about valuable features:

"Arista provides a stable infrastructure, and the devices' performance and throughput are higher than expected. It offers good support services as well. ."

Verified user   Read full review ↗
IT Specialist at a energy/utilities company with 1,001-5,000 employees

"Arista Networks offers similar features to Cisco. They provide a cost advantage and a high performance level. Features include plug-and-play auto-discovery, allowing centralized configuration and management.."

Moshiur Rahman Khan   Read full review ↗
CEO/Consultant at CIL

"The product's CLI is similar to what Cisco offers. There is one image for all products that fall under Arista Networks Platform. The aforementioned areas can be considered as aspects that I like the most above the product.."

MarekSzafrański   Read full review ↗
Senior Core Network Engineer at Eurofins

"The most valuable features of Arista include low latency, scalability, and sustainability of the products. We're using Arista to provide faster response times to clients using our applications, thanks to its low latency.

Other benefits include manageability, allowing us to manage the entire data center network from a single console, and security, enabling us to deploy security policies.."

Nimit Puvar   Read full review ↗
AVP Enterprise Sales at Ashtech Infotech (India) Pvt.Ltd.

"I find the operational system used by Arista to be very valuable, and the hardware is exceptionally nice. Arista has a unified operational system called EOS that is easy to set up and replicate on other devices.

The ease of configuration and transition between devices is a significant advantage for me.."

Verified user   Read full review ↗
Support Engineer at a manufacturing company with 51-200 employees

"In Arista Networks Platform, the network building is very good. It is also a wireless network tool, so it can be easily made available for our customers in hours for multiple data centers.

For network scaling, it is very easy to adhere to and configure the benefits in the network insights. There is nothing complex since you just add the node and upload the profile, so it is very simplified. Integration process. The integration on a new host is sometimes tricky, but Arista Networks Platform's integration is straightforward.."

Md. Ashraf-Ud-Dowla   Read full review ↗
Deputy General Manager at Nagad Ltd.

Other Solutions Considered

"Although I have only used Arista switches for one year so far, I have over 15 years of experience with Cisco switches (especially the security type of switches). ."

Ismail Kurnaz   Read full review ↗
Network and Security Consultant at Netsys Bilişm

"I have used Cisco and pretty much all the big vendors. I have used Cisco, Juniper, Dell, and HP for storage. My company started to use Arista Networks Platform as it helped with the cost-savings part.."

Verified user   Read full review ↗
Consultant at a computer software company with 5,001-10,000 employees

"I've used Cisco and Juniper. I built a network in Juniper, CRP, leaf and spine design, and the same in Cisco using leaf and spine design. I've also used their ACI, which is very cumbersome and complex.."

Bona Chhith   Read full review ↗
Principal Network Architect at a consultancy with 10,001+ employees

"We evaluated LinkedIn, Cumulus, Big Switch, and Mellanox as smaller players. There are only four major players, Brocade, Cisco, Arista and Juniper, but the three most prominent are Cisco, Arista and Juniper.."

Bona Chhith   Read full review ↗
Principal Network Architect at a consultancy with 10,001+ employees

"I considered Meraki, CentOS, ClearOps, and SonicWall, before choosing Arista. Arista stood out for its flexible security suite with automatic alerts, unlike other options that felt manual and less comprehensive. My past experiences with Arista and as an MSP recommending solutions to clients confirmed its reliability and effectiveness.."

Milton Montoya   Read full review ↗
Mr at MMP Computer Services

"There is a need to make yearly payments towards the licensing charges of the product.

I rate the product price a seven on a scale of one to ten where ten is high price and one is low price.."

Sumanth Myneni   Read full review ↗
Architect at PepsiCo

ROI

Real user quotes about their ROI:

"We have seen a return on investment, which is worth the price. Unfortunately, the pricing is a little out of touch because most companies do not have the budget. Arista Networks Platform is about 40% more expensive than Cisco and about 70% more than Juniper. Juniper gives you their hardware for free, but they get you on the backend for support, maintenance, and service contracts.."

Bona Chhith   Read full review [↗]
Principal Network Architect at a consultancy with 10,001+ employees

"I am satisfied with the tool's ROI. If you compare Arista Networks Platform to Cisco NAC, Cisco DNAC, or even Cisco DNA, the tool is almost 50 percent cheaper. It offers huge cost-saving benefits. I work in a global company with over 500 sites. Our data centers are fairly robust, and they are at a global level. You can imagine the sort of cost savings we would have if we had four of the switches from Arista per data center running six days a week so there would be a huge cost-saving benefit.."

Verified user   Read full review [↗]
Consultant at a computer software company with 5,001-10,000 employees

Use Case

"The primary use case for Arista is data center networking. We utilize it to meet certain application requirements, specifically those needing low latency.."

Nimit Puvar   Read full review ↗
AVP Enterprise Sales at Ashtech Infotech (India) Pvt.Ltd.

"Arista Networks is my go-to for network security at work. It is excellent for controlling access, blocking malware sites, and managing web filtering to keep users focused.."

Milton Montoya   Read full review ↗
Mr at MMP Computer Services

"We use the solution to provide multi-layer switches for the networks in our client's data centers, the majority of whom are based in the banking sector.."

Abdallah Samir   Read full review ↗
Senior Network Engineer at a computer software company with 51-200
employees

"In the broadcasting industry, I use Arista extensively for production trucks, especially with media involved like video and audio. Arista switches have excellent PTP support. I also find Arista useful in setups such as Spine-Leaf architectures in networks, where each port on the device acts as a gateway.."

Verified user
Support Engineer at a manufacturing company with 51-200 employees

Read full review ↗

"In my previous job, I used the solution to make connections, remove connections, to work plans, plan for the future, et cetera. We had a big Cisco router with 9,000 connections and we were connecting and disconnecting. I wasn't the person directing the equipment so deeply, as I wasn't a member of the network team. I was a member of the broadcasting and distribution team. This solution was used largely for making physical connections. ."

Verified user
Technical Presales Engineer at a educational organization with 10,001+ employees

Read full review ↗

"At my current job we have a requirement to use only Arista switches, which I have been using for about a year now, even though I have more than 15 years of prior experience in Cisco security switches.

We are using Arista Networks products in data centers and we typically use VXLAN and BGP EVPN in our customer networks. We also use Cisco's BGP EVPN as well, but we have found that the configuration of Arista products is much easier compared to Cisco products. The Arista products are extremely stable and we hardly ever see any problems, whether with the hardware or the software.

Most of the time, we will use Arista's BGP EVPN and VXLAN features, which are very similar to Cisco's features, just simpler and easier to understand especially when throwing together advanced configurations.

We use Arista products not only because they are so stable, easy to adopt and configure, but also because they have high throughput ratings (e.g. 40 / 100 / 400 gigabits), making them very scalable. In my country, most companies that need high throughput generally prefer Arista products.

All the Arista switches we are using are on-premises and I generally interact with them through the CLI, as I prefer not to use features such as Cisco's CDP. I work solely from my tablet, such that when our customer needs work on configuration, I use my tablet to prepare and code the configuration requirements in order to test them out.

As part of my team, we have one member who works on Arista products professionally, while about four of my other colleagues are responsible for the integration of each Arista product that we use. ."

Ismail Kurnaz
Network and Security Consultant at Netsys Bilişm

Read full review ↗

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"From my experience, the complexity of the setup depends on the network. For simple networks, I find it manageable with CLI, but more complex networks requiring ACLs and filtering increase the difficulty.."

Verified user   Read full review ↗

Support Engineer at a manufacturing company with 51-200 employees

"We provided professional service to the vendor and encountered no issues during the installation and deployment. It took less than four months to complete the process. ."

Verified user   Read full review ↗

IT Specialist at a energy/utilities company with 1,001-5,000 employees

"I was not involved in the deployment of the product. The setup process is easy if you are experienced with the tool.

The solution is deployed on an on-premises model. ."

MarekSzafrański
Senior Core Network Engineer at Eurofins

Read full review [↗]

"The initial setup was straightforward due to the zero-touch provisioning feature in CloudVision. We prepare based on the availability of required data and we can easily deploy entire solutions.."

Nimit Puvar
AVP Enterprise Sales at Ashtech Infotech (India) Pvt.Ltd.

Read full review [↗]

"If one is difficult and ten is easy, I rate the product's initial setup phase as an eight out of ten.

The solution is deployed on an on-premises model in our company's data centers.

The entire VMware stack can be deployed in two or three weeks.."

Md. Ashraf-Ud-Dowla   Read full review ↗

Deputy General Manager at Nagad Ltd.

"The product's initial setup phase was straightforward.

The solution is deployed on an on-premises model.

My company follows the ITIL process to deploy the product. I cannot go through each and every step. The framework during the product's deployment was an ITIL framework.

In my company, there are other technologies apart from Arista Networks Platform that are being managed by the same teams. In short, there is no specific team to just manage Arista Networks Platform.."

Sumanth Myneni   Read full review ↗

Architect at PepsiCo

Customer Service and Support

"The technical support for the solution is good whenever needed, though my company has faced very few issues with the tool. I rate the technical support a seven out of ten.."

Md. Ashraf-Ud-Dowla   Read full review ↗
Deputy General Manager at Nagad Ltd.

"I have experience with the solution's technical support. The response from the product's support team was at a much faster rate than what was expected. I rate the technical support a ten out of ten.."

MarekSzafrański   Read full review ↗
Senior Core Network Engineer at Eurofins

"The technical support is good from the Arista Networks Platform. However, we are waiting on a response back from them regarding enhancements. We have not received a positive response.."

Sumanth Myneni   Read full review ↗
Architect at PepsiCo

"Generally, Arista's technical support is prompt. There can be delays but they're not bad. When we go back to them, they get the job done. They are very good at support.

Overall, Arista is a good team to work with. They are very straightforward.."

Dibyendu Das
Director at Apace Systems Corporation

Read full review ↗

"Arista's tech support is impressive. They typically respond in less than two hours with effective solutions. The only consideration is the fee for support, which might be an issue for some, especially if not factored into the initial purchase. However, their support offerings are transparent, with clear options available during the checkout process. Overall, I would rate the support as a nine out of ten.."

Milton Montoya
Mr at MMP Computer Services

Read full review ↗

"The nice thing about technical support from Arista is you don't have to go through multiple levels of check-ups where there is someone who collects your information and stuff and then passes on the baton to someone else. That's not how they work. It's an engineer on the call who would directly help you out, which saves a lot of time and headache. The whole time with the technical support of Arista is significantly lower than others. My experience has been that when you call Arista tech support, your call is answered within a couple of minutes. Compared to the rest, where it could be 15 to 20 minutes at least, it's great. Arista is very quick on the response time when it comes to assistance.."

Mayuresh Bhagwat
Founder, Director at Tres Infosol Pvt. Ltd.

Read full review ↗

Other Advice

"I recommend Arista solutions based on customer requirements. Being system integrators, we engage with customers to understand various aspects of their application requirements and suggest the best fit solutions.

On a scale of one to ten, I would rate Arista as a nine.."

Nimit Puvar   Read full review ↗
AVP Enterprise Sales at Ashtech Infotech (India) Pvt.Ltd.

"Arista is recommended for cost benefits without compromising performance. Their automatic firmware updates and synchronization features are very advantageous for reducing downtime.

I'd rate the solution nine out of ten.."

Moshiur Rahman Khan   Read full review ↗
CEO/Consultant at CIL

"I am satisfied with the tool.

Arista's EOS has not really helped solve a complex network challenge.

AI as a platform is nowhere near stable enough to be used in a real network.

I recommend the tool to others.

I rate the tool a seven out of ten.."

Verified user
Consultant at a computer software company with 5,001-10,000 employees

"The tool enhances our company's network security and reliability because it has functionalities that prevent all the zero-day attack mechanisms in a particular zone. The tool's core benefit right now is its process security. If someone uses Arista Networks Platform, I believe they are secured.

The tool is a global platform from VMware, even though Broadcom has acquired it. VMware and Broadcom's partnership needs to be stopped. Customers have moved away from VMware after its partnership with Broadcom.

I rate the tool a seven out of ten.."

Md. Ashraf-Ud-Dowla
Deputy General Manager at Nagad Ltd.

"Speaking about whether the product enhanced our company's data center scalability, I would say that it was a solution that was used in a banking company, where it served as a replacement for Cisco. Though Arista Networks Platform is

similar to Cisco IOS CLI, I feel that the former product offers better prices compared to the latter tool. Arista Networks Platform office is more efficient at a lower cost.

I recommend the product to those who plan to use it.

The tool is stable and cheaper than Cisco.

I would say that Arista Networks Platform is 100 percent compatible with the existing infrastructure in my company.

The impact of the tool's network telemetry on our company's troubleshooting practices was just good for the scope for which I need the product.

I rate the overall tool a nine out of ten.."

MarekSzafrański
Senior Core Network Engineer at Eurofins

Read full review ↗

"The solution enhances the data center's scalability as it helped our company build environments where there were a lot of network blocks.

I cannot share my experience in the cloud environment where the solution helps in cloud computing deployment. For the on-premises environment within data centers, my company was able to use Arista Networks Platform.

Arista's technologies related to switches and CloudVision Portal (CVP) are the most valuable functions of the product that improved my company's network performance.

The product's features like ZTP are good and have benefited our IT operations. My organization is not a retail company. In the current organization where I work, we don't get to leverage ZTP at a very large scale or deploy the tool within the data center. In our company, we use ZTP occasionally.

I recommend the product to those who plan to use it.

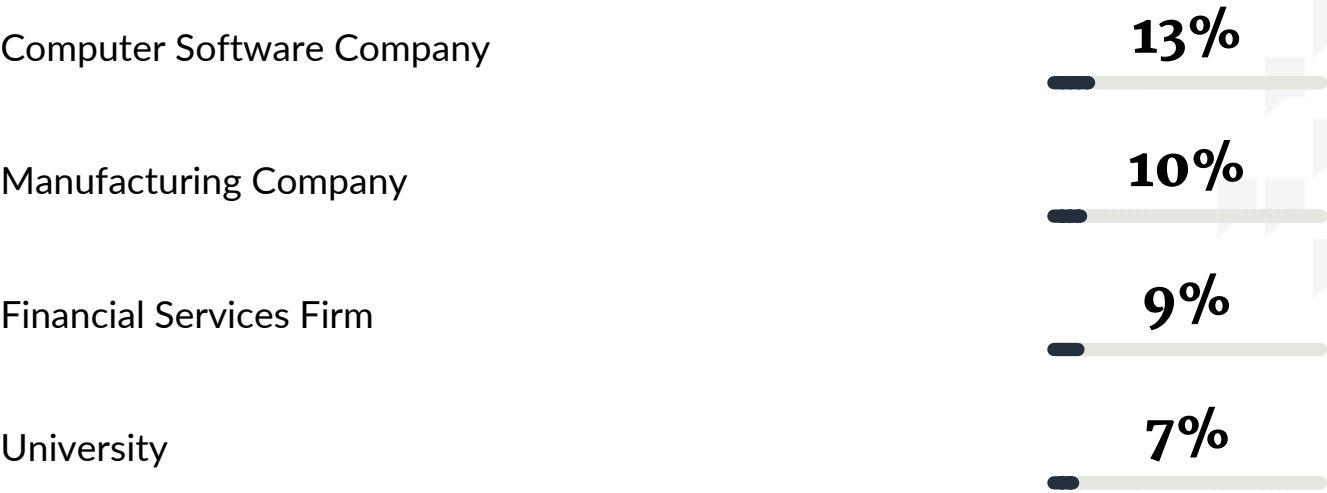The product is good and is evolving, making it worth giving a try.

I rate the overall solution a seven out of ten.."
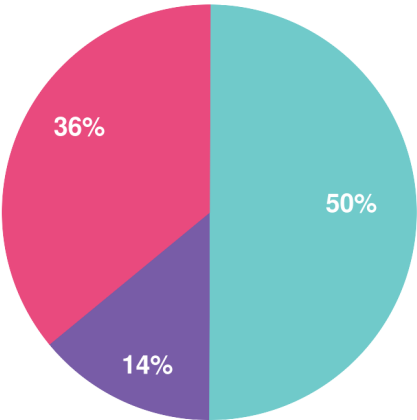
Sumanth Myneni
Architect at PepsiCo

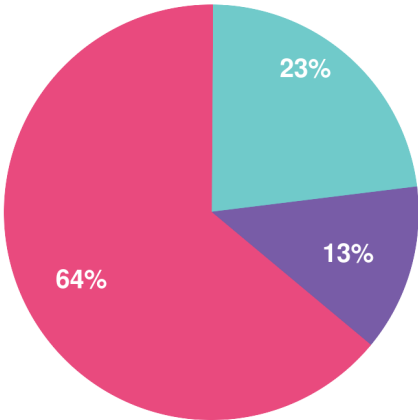Read full review ↗

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