aws marketplace

Axway AMPLIFY API Management

Reviews, tips, and advice from real users
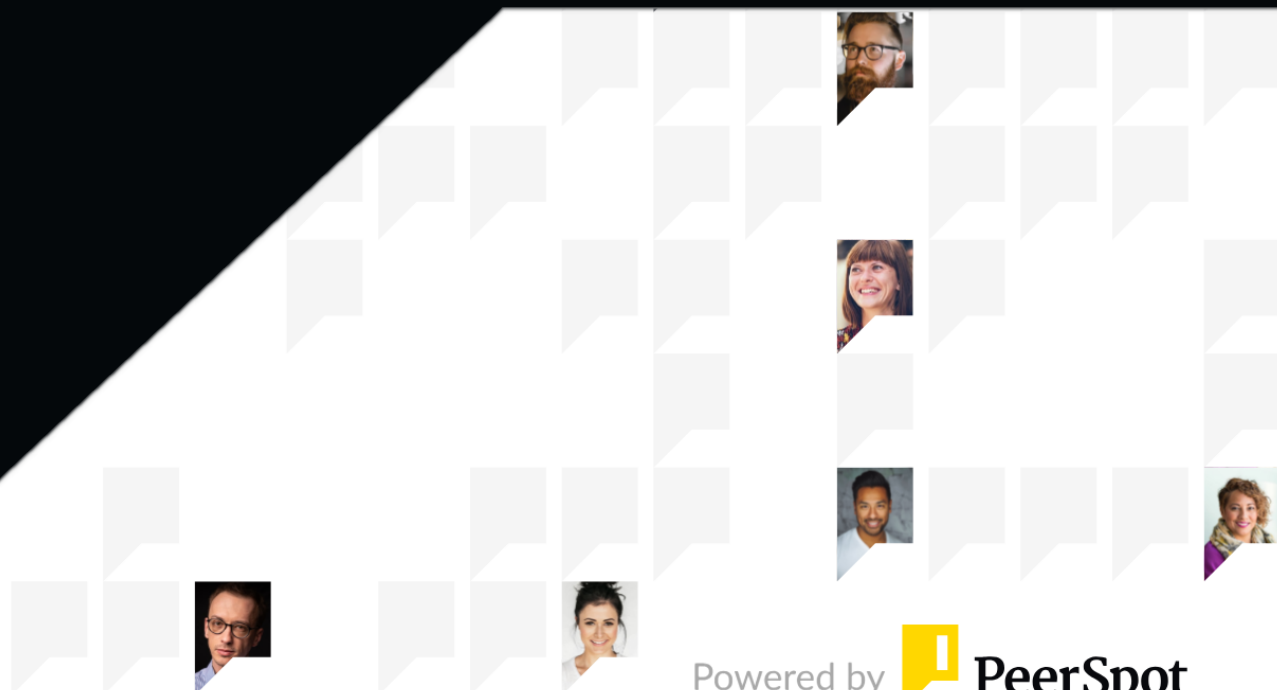
Contents

Product Recap

Axway AMPLIFY API Management

Axway AMPLIFY API Management Recap

Axway API Management Plus combines API lifecycle management, secure integration services, monitoring and analytics to help you innovate faster and heighten ecosystem engagement. It is part of the Axway AMPLIFY data integration and engagement platform, which also includes unified app development for mobile to provide a complete solution for rapid change and innovation.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

✔ "The most valuable feature of the solution is security."

> Sudhanshu Singh
>
> Associate Software Engineer at a tech services company with 10,001+ employees

✔ "The best feature of Axway Amplify API Management is its exceptional level of security, which is highly reassuring, coupled with its remarkable capacity to handle substantial volumes of data in impressively efficient turnaround times."

> Akash Dalebehera
>
> Technical Specialist at BT - British Telecom

✔ "In general, API governance provides a better experience for providers."

> André Christófaro
>
> Data & Analytics Architect at BM&FBOVESPA SA Bolsa de Valores Mercadorias e Futu

✔ "This platform can be highly scalable."

Chris Grego
Business Development Manager at TPIsfotware

✔ "There's drag and drop functionality so that you do not need to have a senior expert developer to make use of the tool. You can get more of your staff trained up to be able to use it as it's not overly technical."

Igmar Rautenbach
Head: B2B Solutions at Trustlink (Pty) Ltd

✔ "The most valuable features are security enforcement and throttling."

Verified user
Chief Integration Architect at a logistics company with 10,001+ employees

✔ "I don't believe the Salesforce has been fully utilized yet. It gives us quick engagement."

Verified user
Director, Head of Transformation at a financial services firm with 10,001+ employees

What users had to say about valuable features:

"The features that are most valuable to us are the portal, authorization, and the extensive filters which allow us to make the policies which serve the user.."

Verified user
Owner at a tech services company

Read full review ↗

"The security aspect of the Axway solution is a valuable feature. Managing APIs through different systems is a strong point, as it is a gateway between several systems. It is reliable and relatively easy to work with. The pricing model is also good.."

IgmarRautenbach
Managing Director at Tegra

Read full review ↗

"Axway has several important features. Governance is an excellent feature. Policies are valuable as well. Performance is also important for us. In general, API governance provides a better experience for providers.."

André Christófaro
Data & Analytics Architect at BM&FBOVESPA SA Bolsa de Valores
Mercadorias e Futu

Read full review ↗

"The UI and UX are quite good and easy to understand. I think if a company has a specific IT admin employee dedicated to this solution, it will be very simple and easy to use.."

Chris Grego
Business Development Manager at TPIsfotware

Read full review ↗

"The most valuable feature of the solution is security. I haven't seen a single case of hacking in the past five years. Axway AMPLIFY API Manager is secure.

I can interact the solution with another, for example, ELK, that's another AWS tool, or Kibana, which works quite well. We require some configuration changes, of course, but once it is done, everything is visible and we can interact with the other solutions. Axway AMPLIFY API Manager is quite user-friendly.."

Sudhanshu Singh
Associate Software Engineer at a tech services company with 10,001+ employees

Read full review ↗

"There's drag and drop functionality so that you do not need to have a senior expert developer to make use of the tool. You can get more of your staff trained up to be able to use it as it's not overly technical.

It provides very strong security functionality to protect information in an easier way.

It's more of a benchmark for financial services. You can better protect the information and customer information as it's got a very strong focus on security.

The flexibility is very good. You can do on-premise and you can do cloud. That's really a strong factor in our market as many large customers in our market still want to have an on-premise solution due to the fact that they want to maintain control over their data.

Previously, the solution did not have a subscription as an option, however, now it also has a subscription model, which is great.

The documentation is fairly good and readily available.."

Igmar Rautenbach
Head: B2B Solutions at Trustlink (Pty) Ltd

Read full review ↗

Other Solutions Considered

"Before Axway, we are using RPG, which is more on the Cloud and open-source engagement. Management decided to want to go for one price set. Axway is a good product according to Gartner which is why we started to adopt it. ."

Verified user
Director, Head of Transformation at a financial services firm with 10,001+ employees

Read full review ↗

"Axway also has competition from other tools, such as AWS Gateway and Google Apigee. However, it is a young tool compared to these others, and it is emerging nicely because it has its own product and is communicative with the cloud, not just Google. It is also interactive with other tools. For example, not just API, but also B2Bi for the Axway organization. Therefore, the solution captures the market well. The sales or product teams of the higher management of this company must have a very competitive price to sell to the end users.."

Sudhanshu Singh
Associate Software Engineer at a tech services company with 10,001+ employees

Read full review ↗

"I have also used the AWS API gateway, and it is more scalable than this solution.

One of these tools is not easier to use than the other, both of them have good admin tools, and both have a good API response time.

The main difference with Axway is that it is intended to be deployed on-premises, as well as on the cloud. It is not a full cloud architecture, so it may not be as agile as a pure cloud provider.."

Verified user
Digital Enterprise Architect at a energy/utilities company with 10,001+ employees

Read full review ↗

"Before using Axway I used Apigee. There are a few main differences between Axway API Management Plus and Google's Apigee. Axway is a little easier to deploy and it has a lot more filters. So out of the box, it looks like there is more to it than Apigee. But I think the GUI of Apigee is a little bit nicer than the Axway GUI. It's a little easier to navigate and use.."

Verified user
Owner at a tech services company

Read full review ↗

"We evaluated a number of API solutions, including WSO2, Apigee, and IBM and in the typical use cases where we deal with enterprise and financial customers. We found that some of the solutions either did not have good enough documentation, good enough support or maybe a lack of on-premise functionality. Pricing on some options was also an issue. We made the decision to use Axway after looking at it and others across these and a variety of other parameters.

For example, in the case of WSO2, our Financial Services client made use of it, however, for us, it was very difficult to understand and to problem solve that solution, and documentation played a role as it wasn't the best.

We're also partners with IBM. The platform for us, the number one issue, is its price. On top of that, it's really more for the adoption in a mid-market space.

We looked at Apigee and others where it's more power-orientated and that doesn't solve the problem that financial services, healthcare, and other vendors had as they wanted to have better security and have the data in on-premise.What we found, in the European market at least, was that Axway has very strong links to financial services, transport logistics, healthcare, and banks. These are its primary industries. For us, it was important that the solution we chose had a strong knowledge base across those industries, and not only focused on a specific industry.

Some of the other vendors have got a very wide focus. For us it was easier to find agreements when looking at Axway's Roadmap. It was really important to see, that the business is focused around the solution and they execute on their Roadmap and develop out the solution continuously.."

Igmar Rautenbach
Head: B2B Solutions at Trustlink (Pty) Ltd

Read full review ↗

Use Case

"We use this solution to offer API for our on-premises environment applications, as well as API from a cloud perspective. We have a hybrid-cloud deployment model.

This is a SaaS platform and it is running permanently.."

Verified user
Digital Enterprise Architect at a energy/utilities company with 10,001+ employees

Read full review ↗

"We use Axway Amplify API Management for primarily two use cases. The first one involves an API Gateway exposed on the DNC layer to allow external organizations to connect to internal APIs. The second use case is when applications within the organization need to connect to already hosted APIs, which is done through an internal gateway. These two use cases are supported by APIs built around them.."

Akash Dalebehera
Technical Specialist at BT - British Telecom

Read full review ↗

"There are APIs, which we call application programming interfaces, in IT. These are the calls, which generally take the data from one place and send it to the other. Their mode of operation is simply transferring the data from one place to the other. APIs are handled by their own gateways and their own management. Axway AMPLIFY API Manager is a tool used to manage API calls. Because they contain sensitive data, security is important and is applied through the use of APIs. The API Manager is an interactive tool that allows applications to communicate with each other. The solution also facilitates data transfer, which can be secured through the use of APIs.

The solution can be deployed both on-prem and the cloud, but 99 percent of the customers for which I have worked, deploy on the cloud. Both AWS and Azure but most of the time the solution is deployed on AWS.."

Sudhanshu Singh
Associate Software Engineer at a tech services company with 10,001+ employees

Read full review [↗]

"We make use of Axway's API gateway API management tool.

Its integration with middle wear is similar to ESB. We provide integrations as we are a swift services bureau. We've got customers that are banks and in some use cases. We integrate these banks with their own back office and we tend to provide integration for that.

We also make use of the solution to build a marketplace of financial services, which is basically our own solution.

For other customers, we do integration of the various source systems, back-office systems, legacy systems, etc. We also do file transformation where we take messages for customers in their environments and translate it to industry formats. ."

Igmar Rautenbach
Head: B2B Solutions at Trustlink (Pty) Ltd

Read full review [↗]

Setup

The setup process involves configuring and preparing the product or service for use, which may include tasks such as installation, account creation, initial configuration, and troubleshooting any issues that may arise. Below you can find real user quotes about the setup process.

"The initial setup of Axway AMPLIFY API Management isn't easy, but it's not extremely hard in any sense. It becomes complex when you have local customizations. When a customer requires some changes to the UI to get it according to their look and feel, it can get complicated. It takes about two months to implement this solution.."

Leandro Barbosa   Read full review ↗

Product Management at edi-labs sistemas

"We deployed Axway on virtual machines in the cloud, but it's generally used on-premises. In general, the setup is very common and useful for us at scale.

Nowadays, we operate on-premises, but we also have some services in the cloud, although not in the past mode.."

André Christófaro   Read full review ↗

Data & Analytics Architect at BM&FBOVESPA SA Bolsa de Valores
Mercadorias e Futu

"We don't have any challenges deploying the solution.

A proper deployment takes probably takes a week.

You must set up an architecture of how the enterprise requires it for availability and consider various other things. It becomes the backbone of an enterprise integration platform. If you look at deployments in real big enterprises, they can take much longer.."

IgmarRautenbach
Managing Director at Tegra

Read full review [↗]

"The initial setup of Axway AMPLIFY API Management is easy.

The amount of time it took to set up and launch everything, including spinning up instances and completing environment setup for development or quality involvement, the entire process took approximately one week to finish. Additionally, it's worth noting that the spinning up of a new API gateway instance was a relatively quick process. It's possible that the deployment could be accomplished faster if you're solely focused on this aspect of the process. Furthermore, as part of the deployment process, both penetration and load tests were conducted to ensure everything was functioning properly.."

Akash Dalebehera
Technical Specialist at BT - British Telecom

Read full review [↗]

"Axway provides good documentation that newcomers can easily follow, but I believe the initial setup would be tough for someone new. Experienced employees know where everything is and how to do their job, so it would be difficult for a new hire to get up to speed.

For an experienced person, I give the initial setup a ten out of ten.

Deployment can be considered a hundred lines of code and some a thousand lines. For a simple deployment, it takes 10-15 seconds. And if the environment connectivity is good enough to respond and there is some heavy code that is being deployed, it takes around 30-60 seconds max, if we are referring to the cloud, where the connectivity for the long duration of the calls is there. The total deployment time is one minute to finish up. From the industrial point of view, Europe has a major chunk of users followed by, the US, and then Australia or the Asia-Pacific region.."

Sudhanshu Singh   Read full review ↗
Associate Software Engineer at a tech services company with 10,001+
employees

"The initial setup is a bit complex.

It is now Dockerized containers. That makes the whole process of installation and upgrades much more simplified. Their version 7.7, the last version, means that from here on there will not be a big change. You have to completely build an environment, however, after that, you will only patch it.

It's software that has complexity. It's a middleware system that is set up in various environments, however, it needs to align with the corporate policies on security and DMZ. You have to design it and then you have to build it. You probably will be okay during implementation if you make use of certified technicians to assist you with building the solution.The positive with the solution is that, once you are operational, you should be able to maintain the solution with a very small team. There are instances where there's a footprint of multiple installations – more than 20 for a global organization. Yet, they've got just one core team that actually maintains all of those installations. That illustrates the sort of scalability it has when it comes to supporting a large footprint.

If our clients need it, we can provide maintenance for them. We can do tasks such as patching, updates, etc. Customers, of course, can also handle maintenance themselves.."

Igmar Rautenbach
Head: B2B Solutions at Trustlink (Pty) Ltd

Read full review ↗

Customer Service and Support

"We communicate with Axway, and they consistently respond fast. They provide alternative suggestions and address any incomplete issues. We are very satisfied with their team.."

IgmarRautenbach   Read full review ⬈
Managing Director at Tegra

"We did have the opportunity to use technical support a little bit for some questions. Their work was okay. We were satisfied. They showed good care in response time and they didn't have problems figuring things out.."

Verified user   Read full review ⬈
Owner at a tech services company

"Regretfully, we are in constant touch with the technical support team, but we don't get the kind of support and answers that we really need. I would say that the technical support is average and could be improved.."

integarch67   Read full review ⬈
Integration Architect / Specialist at a tech services company with 11-50 employees

"We occasionally need help from the support team of Axway because some of the issues are very technical, and even go above our heads. The technical team is good enough to address the issues. When an issue is really difficult they also help us by raising an immediate ticket to the problem-management team and working with that team to resolve the issue. The technical team is quite helpful. ."

Sudhanshu Singh
Associate Software Engineer at a tech services company with 10,001+ employees

Read full review ⬈

"We have used the technical support team of Axway AMPLIFY API Management. Even though their responses are always very timely, we found ourselves in frequent interaction with them. This can be attributed to the high volumes and complex setup that we have, resulting in a minimum of two to three tickets being raised each month.

The majority of the time we used the support we had answers, but in some cases, we were able to figure out the solution without help after we created the tickets.

 I rate Axway AMPLIFY API Management an eight out of ten.."

Akash Dalebehera
Technical Specialist at BT - British Telecom

Read full review ⬈

"We actually provide support to customers. We provide remote support as well as on-premise support. From a support point of view, we are happy, as it provides a lot of analytics. With the analytics, you can very quickly drill through transactions and see where there are issues.

We don't foresee any difficulty with the support of the solution, and we are support providers. It's always important to have someone, to have a vendor that provides you with at least level three support so that your operational teams can be at their best productivity-wise.

The support desk is very good. I deal with them regularly. You raise a ticket as normal and they will then guide you through to a resolution.."

Igmar Rautenbach
Head: B2B Solutions at Trustlink (Pty) Ltd

Read full review ↗

Other Advice

"I'm not sure about this product yet, so it is 50/50 whether I would recommend it to someone or not.

I would rate this solution as a seven out of ten. Other similar products have similar features, so this solution doesn't have anything that is more advanced. ."

Chris Grego   Read full review ⧉
Business Development Manager at TPIsfotware

"I would recommend Axway AMPLIFY API Management for scalability and for how it's open for customizations. We can customize it to accomplish your specific needs, like the look and feel. But we still have some issues when we do a lot of customization and when migrating from one version to another.

On a scale from one to ten, I would give Axway AMPLIFY API Management a nine.."

Leandro Barbosa   Read full review ⧉
Product Management at edi-labs sistemas

"We are doing the solution's maintenance with the help of six engineers.

We use Axway in various use cases, including healthcare, financial services, and manufacturing. Its flexibility allows us to adapt to different scenarios. It is highly reliable, forming a backbone for our business. Axway has consistently delivered and has not let us down at all.

Overall, I rate the solution a nine out of ten.."

IgmarRautenbach
Managing Director at Tegra

Read full review ↗

"This is a good solution. However, for on-premise networks, this solution works well. I would recommend it to others.

It is a highly stable platform with great filter and feature options. While there is still room for improvement in areas, such as toggling, traffic management, and gateway portal availability, overall it is a very impressive tool.

I rate Axway AMPLIFY API Management a nine out of ten.."

Akash Dalebehera
Technical Specialist at BT - British Telecom

Read full review ↗

"I give the solution an eight out of ten. The solution is highly emerging in the market. Plus, it is easy to understand and provides good jobs in this market. Therefore, I would say it is a niche tool that is one of a kind.

In my current organization, there is a limited set of people who can use the solution because it is a licensed product. Not every customer has the requirement to use it. However, in my previous company, every other person was using the solution. Every customer who was engaged with us used Axway AMPLIFY API Manager because it was a product-based organization.

The solution has received positive feedback from the organizations that are using it. However, not every day is perfect; sometimes there are glitches or connectivity issues. But even with these issues, some customers have been using the solution for more than five or six years. In fact, the number of users of the solution has increased by three times since I started working with it. From my experience, customers are loving Axway AMPLIFY API Manager.

This is a product-based solution, so not all the information can be found on Google. Axway AMPLIFY API Manager is not open source. Some features are hidden behind the license pack that Axway sells to customers. I believe that if the organization is compatible enough or has enough money to purchase the solution, then it's a great solution. The documentation is great. And if the organization is capable enough to hire experts for the solution, then they won't have issues working with Axway AMPLIFY API Manager. .''

Sudhanshu Singh
Associate Software Engineer at a tech services company with 10,001+ employees

Read full review ↗

''We're largely a customer, although we are consultants and refer Axway often.

While we use the solution's cloud deployment model, we also engage with the on-premises version as well.

I'd advise other companies considering a solution like this to first go and determine their strategy around APIs in their business. That's really important.

There needs to be a plan around how a company is going to manage APIs. A business needs to ask itself: What is the digital transformation strategy? They need to approach this as a strategic investment and already have some strategy behind it.

It really is core to your digital transformation, to your ability to unlock new revenue channels for a lot of businesses or to reduce cost in your back office systems. Therefore, there must be some sort of strategic benefit that you see before you actually evaluate API platforms.

Once you've got a strategy, you're sure that this matches your strategy. You probably need to also look at the first use cases that you want to do. You have to find a use case that shows a business benefit to deploying. It doesn't help you implement the solution just so that lots of people can use it for different things. You must find some anchor or use case that you will be able to sell. Then it will become a benefit to your internal business.

From there on it's really, really important to identify integration partners that are certified that can actually assist you from a business point of view, to deploy quickly. The quicker you get the benefit, the quicker you get the new revenue from whatever you want it to do. After that, it's crucial to internalize the knowledge around the solution. It is important to do good skills transfer so that you can have confidence in using the solution long-term.
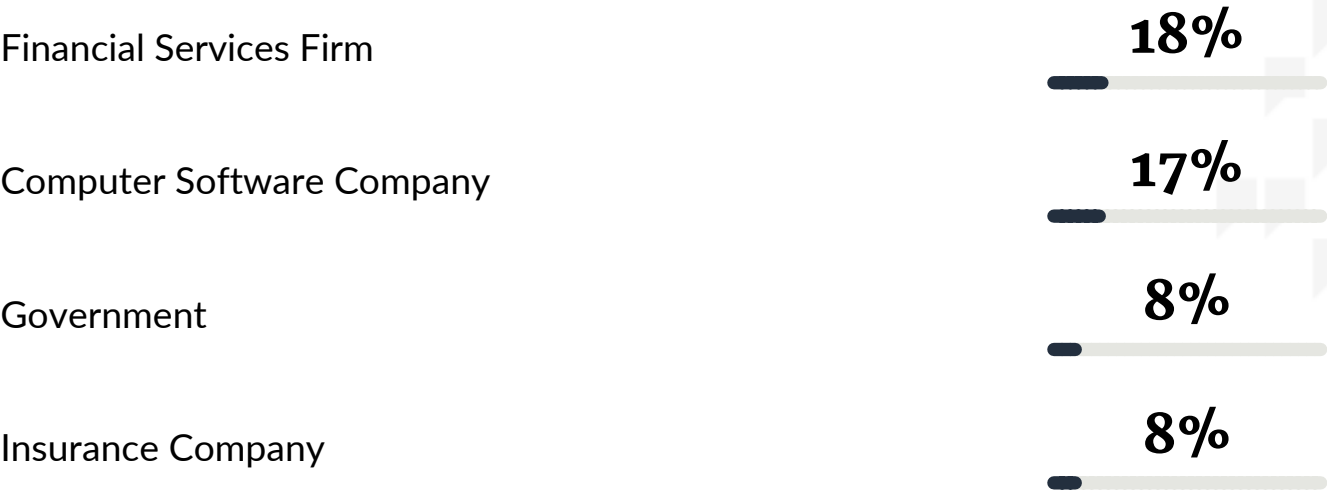
Overall, I would rate the solution nine out of ten.."

Igmar Rautenbach
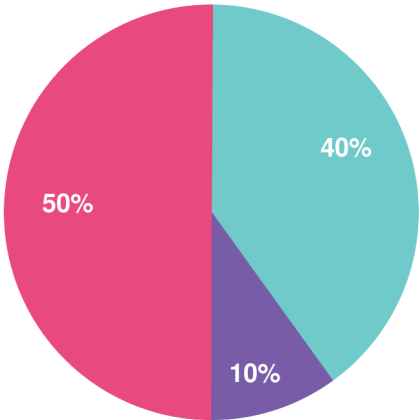Head: B2B Solutions at Trustlink (Pty) Ltd

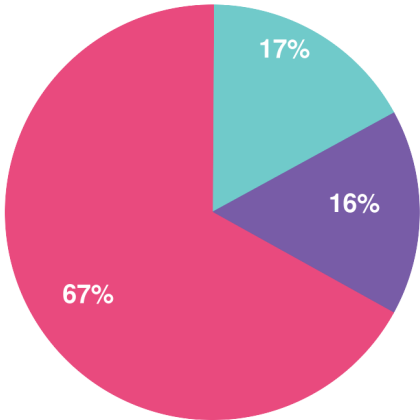Read full review ↗

Top Industries
by visitors reading reviews

Financial Services Firm **18%**

Computer Software Company **17%**

Government **8%**

Insurance Company **8%**

Company Size
by reviewers

by visitors reading reviews

40%

10%

50%

17%

16%

67%

● Large Enterprise ● Midsize Enterprise ● Small Business

About this buyer's guide

Thanks for downloading this PeerSpot report.

The summaries, overviews and recaps in this report are all based on real user feedback and reviews collected by PeerSpot's team. Every reviewer on PeerSpot has been authenticated with our triple authentication process. This is done to ensure that every review provided is an unbiased review from a real user.

Get a custom version of this report… Personalized for you!

Please note that this is a generic report based on reviews and opinions from the collective PeerSpot community. We offer a [customized report](#) of solutions recommended for you based on:
• Your industry
• Company size
• Which solutions you're already considering

The customized report will include recommendations for you based on what other people like you are using and researching.

Answer a few questions in our short wizard to get your customized report.

[Get your personalized report here](#)

About PeerSpot

PeerSpot is the leading review site for software running on AWS and other platforms. We created PeerSpot to provide a trusted platform to share information about software, applications, and services. Since 2012, over 22 million people have used PeerSpot to choose the right software for their business.

PeerSpot helps tech professionals by providing:

- A list of products recommended by real users
- In-depth reviews, including pros and cons
- Specific information to help you choose the best vendor for your needs

Use PeerSpot to:

- Read and post reviews of products
- Access over 30,000 buyer's guides and comparison reports
- Request or share information about functionality, quality, and pricing

Join PeerSpot to connect with peers to help you:

- Get immediate answers to questions
- Validate vendor claims
- Exchange tips for getting the best deals with vendor

Visit PeerSpot: www.peerspot.com

PeerSpot

244 5th Avenue, Suite R-230 • New York, NY 10001

reports@peerspot.com

+1 646.328.1944