

aws marketplace

Cisco Crosswork Network Insights

Reviews, tips, and
advice from real users



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Product Recap



Cisco Crosswork Network Insights

Cisco Crosswork Network Insights

Recap

Cisco Crosswork Network Insights provides advanced network monitoring and insights, enabling efficient network operations and ensuring high performance and reliability for businesses.

Cisco Crosswork Network Insights delivers enhanced visibility into network operations through real-time data analysis and intelligent tools. It facilitates proactive management by identifying potential issues before they impact performance, supporting seamless network operations. By leveraging comprehensive analytics, it offers valuable insights that optimize network efficiency and minimize downtime.

What features make Cisco Crosswork Network Insights valuable?

- **Real-time Analytics:** Delivers instant data insights for proactive monitoring.
- **Anomaly Detection:** Identifies network anomalies to prevent outages.
- **Scalability:** Supports scalable network growth without compromising performance.
- **Customizable Alerts:** Provides tailored notifications for timely action.
- **Integration Capabilities:** Seamlessly integrates with existing infrastructure.

What benefits or ROI can Cisco Crosswork Network Insights offer?

- **Improved Uptime:** Reduces downtime with predictive maintenance.
- **Cost Efficiency:** Decreases operational costs through streamlined processes.
- **Enhanced Security:** Strengthens network security with advanced threat detection.
- **Resource Optimization:** Optimizes resource allocation for better performance.

Cisco Crosswork Network Insights is implemented across industries such as telecommunications, enterprise IT, and service providers. By addressing industry-specific challenges, it enables telecom companies to maintain seamless connectivity and supports enterprise IT in managing complex networks efficiently. Service providers benefit from enhanced service delivery and reliability.

Valuable Features

Excerpts from real customer reviews on PeerSpot:

- ✓ “Cisco Crosswork Network Insights has been very fundamental and robust and helpful in my organization, empowering our team to deploy network devices at customer locations more efficiently than ever, and it also delivers critical network telemetry, streamlining troubleshooting and reducing reliance on manual processes.”



James Scot

Project Specialist at FedEx

- ✓ “Cisco Crosswork Network Insights has positively impacted my organization primarily through security and trust, as it provides monitoring of routing health, IP health, and protection from hijacks or leaks.”



Sanjay Charitesh Makam

Student at Rochester Institute of Technology

- ✓ “Cisco Crosswork Network Insights has positively impacted my organization by reducing downtime when any problems are detected early before impacting users, allowing us to take action.”



Rajeshk Kumar Nayak

Solution Architect at Dhanyaayai enterprise private limited

- ✓ “Cisco Crosswork Network Insights has positively impacted us by securing our data, including customer data, and it secures our cybersecurity products while being excellent for security purposes.”



Yogeshwar Patil

Senior system engineer at Honeywell

- ✓ “Cisco Crosswork Network Insights has impacted my organization positively as it has saved a lot of time, reduced management overhead, and simplified operations through a single pane of glass.”



Raaj Adda

Storage architect at a financial services firm with 1,001-5,000 employees

What users had to say about valuable features:

The best features Cisco Crosswork Network Insights offers are Cisco UCS servers.

The feature that stands out to me about Cisco UCS servers is the management.

“Cisco Crosswork Network Insights has impacted my organization positively as it has saved a lot of time, reduced management overhead, and simplified operations through a single pane of glass.

“Looking in one UI, I see all the network connections, ensuring everything is in order from having that simplified management and single pane of glass. .”

Raaj Adda

Storage architect at a financial services firm with 1,001-5,000 employees

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“The best features that Cisco Crosswork Network Insights offers that stand out to me are real-time hijacking detection on routing and the analysis features.

“The real-time insights and analysis features are valuable to me because they alleviate worries about hijackings on routing by providing real-time updates if something unusual occurs on routing paths using machine learning. These features enable us to know the root cause of issues, sometimes offering solutions so we can understand it visually.

“Cisco Crosswork Network Insights has positively impacted my organization primarily through security and trust, as it provides monitoring of routing health, IP health, and protection from hijacks or leaks. It has also significantly reduced human error that can occur with manual processes, minimizing mistakes in configuration..”

Sanjay Charitesh Makam

Student at Rochester Institute of Technology

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“The best features that Cisco Crosswork Network Insights offers include a single pane of glass, multi-vendor comparison, and the ability to reduce engineer workload.

“The single pane of glass and multi-vendor comparison features help my team day-to-day because with the single pane of glass, we are able to manage everything at a single place, hence saving a lot of time, and the administration becomes very easy. Additionally, there is real-time network monitoring and analytics, multi-vendor and multi-domain support, scalable AI-driven insights to make data-driven decisions easy, and a modular application ecosystem with open APIs.

“Cisco Crosswork Network Insights has empowered our team to deploy network devices at customer locations more efficiently than ever before, and it also delivers critical network telemetry, streamlining troubleshooting and reducing reliance on manual processes.

“Cisco Crosswork Network Insights has positively impacted my organization by enhancing automation for endpoint deployment, hence saving a lot of time, and network usage statistics delivery to the end user's environment has been quicker..”

James Scot

Project Specialist at FedEx

[Read full review](#) 

“Cisco Crosswork Network Insights provides very good visualization dashboards, and it is also very effective in alerting and automations.

“The best features Cisco Crosswork Network Insights offers include its effectiveness in alerting and automations, visualization dashboards, and its suitability for banking organizations, telecom providers, or any large enterprises that heavily work with networking and security needs.

“Cisco Crosswork Network Insights has positively impacted my organization by reducing downtime when any problems are detected early before impacting users, allowing us to take action. It also facilitates faster troubleshooting, enabling network engineers to identify the root cause quickly and carry out any RCA without manually checking the logs at every point. Additionally, it can detect suspicious routing behavior and BGP hijacking attempts, thereby improving the security of our organizations.

“Cisco Crosswork Network Insights has helped with time efficiency, as it leads to low downtimes, and the automations and alerting features help reduce the manpower needed in organizations..”

Rajeshk Kumar Nayak

Solution Architect at Dhanyaayai enterprise private limited

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Other Solutions Considered

“We did not use any previous solutions before Cisco Crosswork Network Insights. I recommend it to new users because it is a great tool that saves manual work, time, and money while providing a secure environment..”

Sanjay Charitesh Makam

Student at Rochester Institute of Technology

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“Previously, we used Juniper and SolarWinds Engineer's Toolset.

“We decided to switch from Juniper and SolarWinds Engineer's Toolset to Cisco Crosswork Network Insights because they were a bit more expensive, they were not providing what we needed, especially to automate the workloads of our services, and the customer support from their side was not as quick to respond and was less powerful..”

James Scot

Project Specialist at FedEx

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ROI

Real user quotes about their ROI:

“We see a return on investment with Cisco Crosswork Network Insights. We have saved 70% of manual work, reduced the number of employees needed for this task, and saved significant time, which has improved our efficiency and productivity by around 50%..”

Sanjay Charitesh Makam

Student at Rochester Institute of Technology

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“I have not seen it as money-saving, but it is definitely time-saving. It provides excellent time-saving solutions to improve the managed network and cybersecurity, and I easily get solutions from Cisco, which simplifies implementations..”

Yogeshwar Patil

Senior system engineer at Honeywell

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“I have seen a return on investment because Cisco Crosswork Network Insights has enhanced automation for endpoint deployment, hence saving a lot of time, and network usage statistics have been great because it helps us make data-driven decisions easily. Delivery to the end-user environment has been quicker and more efficient, hence improving our productivity overall in my organization..”

James Scot

Project Specialist at FedEx

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Use Case

My main use case for Cisco Crosswork Network Insights involves Cisco products.

A specific example of how I use Cisco Crosswork Network Insights includes Cisco UCS blade servers, Cisco UI, and Cisco SAN fabric. .”

Raaj Adda

Storage architect at a financial services firm with 1,001-5,000 employees

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“My main use case for Cisco Crosswork Network Insights is anomaly detection and analysis on routing issues. Whenever we use routers or switches in our networking, the anomaly detection identifies routing hijacks or route leaks to hackers in real-time using machine learning, which helps us stay secure.

“The analysis part provides deep investigating tools to investigate and identify any kind of hijacks or hackings that may happen, giving us analysis and telling us the root cause of the routing issues..”

Sanjay Charitesh Makam

Student at Rochester Institute of Technology

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“My main use case for Cisco Crosswork Network Insights is networking across L1, L2, L3, and L4 networks.

“A specific example of how I use Cisco Crosswork Network Insights for those networks is to manage a switch, and another is sending to the L4 network to share data with the management servers.

“I have used Cisco Crosswork Network Insights for cybersecurity in this project for L3 and L4 networks, and we have also used it for cybersecurity purposes..”

Yogeshwar Patil

Senior system engineer at Honeywell

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“My main use case for Cisco Crosswork Network Insights is that we deployed it to automate the workloads for our service provider environment, and we are going to eventually manage 700 plus endpoints at the end of the project.

“A specific example of how I use Cisco Crosswork Network Insights with those workloads is that it has been great at reducing the workload our engineers face on the day-to-day aspects of their jobs, and it has also been able to reduce the time it takes to provision a device while using NSO and has provided valuable data to assist in troubleshooting network-wide issues. Cisco Crosswork Network Insights has been a pivotal aspect to our multi-million dollar network refresh..”

James Scot

Project Specialist at FedEx

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“My main use case for Cisco Crosswork Network Insights is that it provides real-time network monitoring, BGP and internet route monitoring, and predictive analysis.

“For real-time network monitoring with Cisco Crosswork Network Insights, we can see which link is getting overloaded, which router is unstable, and where the traffic is flowing, as well as where the latency and packet loss are happening. These are the main use cases when we look at real-time network monitoring. Related to predictive analysis, it can predict which link has been running at very high utilizations over the last few days or over the last few retention periods.

“The automation features of Cisco Crosswork Network Insights allow us to set smart alerts using high latency, packet drops, BGP flaps, router changes, and bandwidth spikes, as well as connections between different routers. These are the primary use cases where we can integrate with the automation tool to trigger actions automatically.

“Moreover, when we get the RCA, we can create any SOPs using that RCA so that whenever we encounter the same types of issues, we are well-prepared with our pre-checks, preventing those issues from arising. This is how it impacts downtimes and enables faster troubleshooting..”

Rajeshk Kumar Nayak

Solution Architect at Dhanyaayai enterprise private limited

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Customer Service and Support

“I would rate the customer support nine out of ten; there is room for improvement in some areas, although I cannot specify exactly what parts could be better..”

Sanjay Charitesh Makam

Student at Rochester Institute of Technology

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“Customer support for Cisco Crosswork Network Insights is very good. Whenever we need assistance, they engage via email and also connect through online calls. They are also very responsive during physical meetings, especially when RCA is required..”

Rajeshk Kumar Nayak

Solution Architect at Dhanyaayai enterprise private limited

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Other Advice

My advice to others looking into using Cisco Crosswork Network Insights is that it is good, and I will advise them to use it, especially from a scalability perspective. I give this product a rating of 9 out of 10.

Raj Adda

Storage architect at a financial services firm with 1,001-5,000 employees

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“I will recommend Cisco Crosswork Network Insights to others looking into using it. I do not have any additional thoughts about Cisco Crosswork Network Insights to share. I provided a review rating of ten out of ten for this product..”

Yogeshwar Patil

Senior system engineer at Honeywell

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“My advice for others considering Cisco Crosswork Network Insights is to use it for time and manual work savings, as it improves efficiency and productivity, though they should evaluate other options if they find the pricing higher than expected. I would rate this product seven out of ten overall..”

Sanjay Charitesh Makam

Student at Rochester Institute of Technology

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“Cisco Crosswork Network Insights performs best within the Cisco ecosystem. When the infrastructure is very Cisco-based, it can deliver optimal performance. However, it is quite expensive in terms of licensing and deployment costs, which are some of its weak points. I have given this product a rating of 8.

“If you are working in banking, large enterprises, or data centers, and you seek a solution that helps reduce downtime, particularly in complex networks, I advise considering Cisco Crosswork Network Insights for faster troubleshooting..”

Rajeshk Kumar Nayak

Solution Architect at Dhanyaayai enterprise private limited

[Read full review](#) 

“Cisco Crosswork Network Insights has been very fundamental and robust and helpful in my organization, empowering our team to deploy network devices at customer locations more efficiently than ever, and it also delivers critical network telemetry, streamlining troubleshooting and reducing reliance on manual processes. It has enabled us to be more consistent and repeatable in our sets of tasks and helps us improve our operational efficiency and service quality.

“Cisco Crosswork Network Insights has been a pivotal aspect of our multi-million dollar network refresh, making it a great tool that enhances automation for endpoint deployment, hence saving a lot of time and cost.

“When used fully, Cisco Crosswork Network Insights provides valuable data that network engineers would otherwise have to hunt for on their own.

“I rate Cisco Crosswork Network Insights a nine out of 10..”

James Scot

Project Specialist at FedEx

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Top Industries

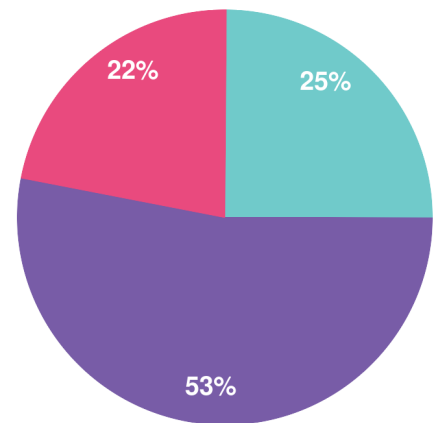
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Company Size

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Large Enterprise Midsized Enterprise Small Business

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